

AGENDA ITEM: 3

**MEETING DATE:** 

May 25, 2016

TO:

**Board of Directors** 

FROM:

Sally Lyon, Director of Finance and Administration

SUBJECT:

Financial Report, March 2016

#### Revenues:

For the six months ended March 31, 2016, Airside Operating Revenue was (16%), (\$144,700) under budget on a year to date basis as well as (\$171,900) under the prior year. The Net Airside Revenue, \$445,500 (after deducting the Cost of Sales) was (10%), (\$49,900) under budget. Hangar Revenues were 6%, \$39,900 over budget on a year-to-date basis, and Other Business Leasing Revenues were 3%, \$2,700 over budget. Warehouse Revenues are up 1.5% or \$2,100.

	Gallons sold 100LL	Gallons sold Jet A
10/1/15-3/31/16	27,305	113,530
10/1/14-3/31/15	28,453	122,792
Net Increase/(Decrease)	(1,148)	(9,262)
% Increase/(Decrease)	(4%)	(8%)
100LL	Revenue	Net Revenue
<b>100LL</b> 10/1/15-3/31/16	<b>Revenue</b> \$124,890	<b>Net Revenue</b> \$28,151
10/1/15-3/31/16	\$124,890	\$28,151
10/1/15-3/31/16 10/1/14-3/31/15	\$124,890	\$28,151

#### Cost of Goods Sold:

Fuel costs are down from budget by (26%), (\$102,600) which corresponds to the decrease in fuel cost per gallon. Gross profit on fuel is 48%. Net Airside Revenue is down from budget by \$49,900.

#### Payroll and Employee Benefits:

Total Payroll & Benefits are \$18,400 2% under budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation is \$6,500 1% over budget.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other are under budget combined by \$24,900 or 7% over budget.

Operating, General and Administrative Expenses are under budget \$561,300, 32% for the six months ended March 31, 2016. Repair & Maintenance expenses were under budget by \$2,940,400, 88% for the same period. The pavement maintenance is under budget \$2.3 million for year to date, but will catch up as projects are completed in 2016.

#### The hangar waitlist as of 02/18/16 is:

- 29 on the executive hangar waitlist made up of: 16 new tenants & 13 transfer list tenants looking for executive-size hangars.
- 7 "super T's" (44' doors or larger).
- 5 non-aero end caps (we are no longer renting T-hangars for non-aero usage with 100% occupancy). We have evicted 2 non-aero T-hangar tenants to make room for aeronautical demand this past month.

Fuel reduction on Waddle Ranch is underway for the budgeted 2015 summer projects totaling \$168 thousand that TTAD was unable to complete last year. Those budgeted amounts were rolled forward into the current year budget. Makerspace is underway with completion projected for the end of July. Year to date \$1.9 million has been expended for the Warehouse Office Building. The Tahoe City Helipad is slowly progressing forward. G and H row taxiway reconstruction is underway with completion set for June.

#### Variance Analysis

The following variance analysis provides explanations for individual line items that have a difference of more than \$5,000 and more than 5% to the budgeted amount.

Detailed Income Statement Line Item	% Variance Over (Under) Budget	\$ Variance Over (Under) Budget	Explanation
ACAT	(64%)	(\$36,623)	ACAT has not had any major expenditures yet this year.
Airshow	(75%)	(\$60,176)	Expense is spread evenly over the year.
Access Control	(100%)	(\$6,498)	There have been no expenditures so far this year.

	% Variance	\$ Variance	
Detailed Income Statement	Over (Under)	Over (Under)	
Line Item	Budget	Budget	Explanation
Aviation Safety Initiatives	(58%)	(\$82,260)	No major expenditures yet determined.
Communications	(28%)	(\$9,848)	Radio replacement half of this line item, not expended to date.
Conventions, Conferences	168%	\$18,451	There has been considerable travel and conferences this year. More than anticipated.
County Support	(100%)	(\$48,000)	Expense comes in later in the year.
Credit Card Fees	(36%)	(\$13,792)	Corresponds to lower fuel sales dollars.
Directors' Fees & Expenses	(38%)	(\$30,615)	There have been no significant additional expenses.
Geographic Information System	(23%)	(\$5,118)	Lower expenditures in the 1 <sup>st</sup> part of the year.
Grounds  Maintenance/Landscaping	(99%)	(\$6,680)	Spring and Summer expenditures are planned.
Office Equipment	(45%)	(\$24,732)	Lower expenditures in the 1 <sup>st</sup> part of the year. Firewall replacement of \$16,000 is main expenditure.
Operations Monitoring Expense	(13%)	(\$16,425)	This quarter included \$15,000 for flight tracking.
Professional Services- Accounting & Auditing	111%	\$12,233	Expenditure for the audit in the 1 <sup>st</sup> half of the year.
Professional Services-Legal	(22%)	(\$11,429)	Lower expenditures in the 1 <sup>st</sup> part of the year.
Professional Services – Computer Support	(37%)	(\$14,838)	Only routine IT maintenance so for this fiscal year. There are software enhancements budgeted that will happen later in the year.

Detailed Income Statement Line Item	% Variance Over (Under) Budget	\$ Variance Over (Under) Budget	Explanation
Professional Services – Other Professional	(39%)	(\$140,813)	Actual amounts incurred through December for anticipated projects were: Master Plan \$66,000, Hangar 3 \$23,000, Trails Masterplan \$5,000, Demand Drivers \$54,000, Minimum Standards \$18,000, Executive Hangars \$28,000, Fiscal Analysis \$3,000 and Other \$8,000.
Professional Services – Engineering	(84%)	(\$22,129)	Lower expenditures in the 1 <sup>st</sup> part of the year.
Professional Services – Sustainability	(100%)	(\$17,988)	No expenditures in the 1 <sup>st</sup> part of the year.
Public Relations-Outreach Consulting	120%	\$10,837	Budget is for Fresh Tracks and there have been additional expenditures for 1 <sup>st</sup> half of the year.
Community/Agency Partnerships	(58%)	(\$62,502)	Expenditures to date are budgeted for Boys and Girls Club \$45,000.
Sponsorships	31%	\$6328	Expenditures over budget for the 1 <sup>st</sup> half of the year.
Pilot Outreach	(21%)	(\$6,037)	Lower expenditures in the 1 <sup>st</sup> part of the year.
Promotional Items	(84%)	(\$10,476)	Lower expenditures in the 1 <sup>st</sup> part of the year.
Utilities	28%	\$26,829	Additional expense for TTSA for expanded outdoor seating for Red Truck \$6,000, higher utility use in winter.
Equipment Expense	(62%)	(\$40,146)	Routine expenditures in the 1 <sup>st</sup> part of the year under budget.

Detailed Income Statement Line Item	% Variance Over (Under) Budget	\$ Variance Over (Under) Budget	Explanation
Airfield Equipment, Lights and Signs	(85%)	(\$75,615)	Expenditures of \$12,000 for runway lights with no other budgeted expenditures in the first part of the year.
Pavement Maintenance	(89%)	(\$2,315,340)	Expenditures for initial engineering in the first part of the fiscal year.
Hangar-Facility Maintenance	(94%)	(\$126,495)	Minimal expenditures during the first part of the year.
Other Business Buildings Maintenance	(80%)	(\$12,775)	Minimal expenditures during the first part of the year.
Warehouse Facility Maintenance	(83%)	(\$46,902)	Minimal expenditures during the first part of the year.
Terminal Building – Facility Maintenance	(67%)	(\$24,383)	Minimal expenditures during the first part of the year.
Maintenance Building- Facility Maintenance	213%	\$14,132	Expenditures for engineering and Upgrading of lighting to LED.
Land Management	(99%)	(\$309,132)	Lower expenditures in the 1 <sup>st</sup> part of the year. Waddle Ranch fuel reduction underway.

# Truckee Tahoe Airport District Quarterly Financial Statements March 31, 2016



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#### Truckee Tahoe Airport District Satement of Net Position As of March 31, 2016 and September 30, 2015

ASSETS         Current Assets         10,815,438         \$ 10,498,558           Cash & Cash Equivalents         \$ 250,000         250,000           Accounts Receivable         53,644         86,097           Interest Receivable         14,085         11,900           Property Taxes Receivable         842,860         1,267,000           Grants Receivable         51,537         90,682           Grants Receivable         71,120         150,814           Inventories         51,537         90,682           Prepaids and Deposits         71,120         150,814           Total Current Assets         \$ 12,098,684         \$ 12,656,175           Noncurrent Assets         \$ 16,468         \$ 16,468           Investments         1,250,000         1,250,000           Property, Plant and Equipment         65,159,092         62,777,955           Less: Accumulated Depreciation         (25,988,240)         (25,688,311)           Net Property, Plant and Equipment         39,170,852         37,109,644           Total Noncurrent Assets         40,437,320         33,376,112           Total Noncurrent Assets         40,437,320         33,376,112           Total Current Gutflows of resources relating to pensions         197,011         197,011			March 31, 2016	Sep	tember 30, 2015
Cash & Cash Equivalents         \$ 10,815,438         \$ 10,498,558           Investments         250,000         250,000           Accounts Receivable         53,644         86,097           Interest Receivable         14,085         11,900           Property Taxes Receivable         42,860         1,267,000           Grants Receivable         - 301,124           Inventories         51,537         90,682           Prepaids and Deposits         71,120         150,814           Total Current Assets         \$ 12,098,684         \$ 12,656,175           Noncurrent Assets         \$ 16,468         \$ 16,468           Investments         1,250,000         1,250,000           Property, Plant and Equipment         65,159,092         62,777,955           Less: Accumulated Depreciation         (25,988,240)         (25,688,311)           Net Property, Plant and Equipment         39,170,852         37,109,644           Total Noncurrent Assets         404,37,320         38,376,112           TOTAL ASSETS         52,536,004         51,032,287           Deferred outflows of resources relating to pensions         197,011         197,011           LIABILITIES         Current Liabilities         67,936         93,292           Accrued					
Investments		•	40.045.400	œ	10 100 EE0
Accounts Receivable   53,644   86,097   Interest Receivable   14,085   11,900     Property Taxes Receivable   342,860   1,267,000     Grants Receivable   51,537   90,682     Prepaids and Deposits   71,120   150,814     Total Current Assets   12,098,684   12,656,175     Noncurrent Assets   12,098,684   12,656,175     Noncurrent Assets   16,468   16,468     Investments   1,250,000   1,250,000     Property, Plant and Equipment   65,159,092   62,777,955     Less: Accumulated Depreciation   (25,988,240)   (25,668,311)     Net Property, Plant and Equipment   39,170,852   37,109,644     Total Noncurrent Assets   40,437,320   38,376,112     TOTAL ASSETS   52,536,004   51,032,287     DEFERRED OUTFOWS OF RESOURCES     Deferred outflows of resources relating to pensions   197,011   197,011     LIABILITIES   2	•	\$		Ъ	
Interest Receivable			•		
Property Taxes Receivable			•		
State   Carants Receivable   1,000,000,000,000,000,000,000,000,000,0			•		
Inventories			042,000		
Prepaids and Deposits			- 51 537		
Noncurrent Assets			•		
Restricted Cash		\$		\$	
Restricted Cash					
Property, Plant and Equipment   65,159,092   62,777,955     Less: Accumulated Depreciation   (25,988,240)   (25,668,311)     Net Property, Plant and Equipment   39,170,852   37,109,644     Total Noncurrent Assets   40,437,320   38,376,112     TOTAL ASSETS   52,536,004   51,032,287	Noncurrent Assets				
Property, Plant and Equipment         65,159,092         62,777,955           Less: Accumulated Depreciation         (25,988,240)         (25,668,311)           Net Property, Plant and Equipment         39,170,852         37,109,644           Total Noncurrent Assets         40,437,320         38,376,112           TOTAL ASSETS         52,536,004         \$51,032,287           DEFERRED OUTFOWS OF RESOURCES         Deferred outflows of resources relating to pensions         197,011         \$ 197,011           LIABILITIES         Current Liabilities         783,288         \$ 453,720           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           Deferred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 3	Restricted Cash	\$		\$	
Cases	Investments		1,250,000		1,250,000
Cases	Property Plant and Equipment		65 159 092		62 777 955
Net Property, Plant and Equipment         39,170,852         37,109,644           Total Noncurrent Assets         40,437,320         38,376,112           TOTAL ASSETS         52,536,004         \$ 51,032,287           DEFERRED OUTFOWS OF RESOURCES         Deferred outflows of resources relating to pensions         197,011         \$ 197,011           LIABILITIES         Current Liabilities         783,288         \$ 453,720           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,386,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         2,891,082         2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         467,878         467,878           NET POSITION         Invested in Capital Assets         3 39,156,333         3 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,04					
Total Noncurrent Assets TOTAL ASSETS         40,437,320         38,376,112           DEFERRED OUTFOWS OF RESOURCES         52,536,004         \$ 51,032,287           Deferred outflows of resources relating to pensions         197,011         \$ 197,011           LIABILITIES         Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	· · · · · · · · · · · · · · · · · · ·				
DEFERRED OUTFOWS OF RESOURCES         \$ 52,536,004         \$ 51,032,287           Deferred outflows of resources relating to pensions         \$ 197,011         \$ 197,011           LIABILITIES         Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	, , ,				
DEFERRED OUTFOWS OF RESOURCES           Deferred outflows of resources relating to pensions         \$ 197,011         \$ 197,011           LIABILITIES           Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION           Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046		\$		\$	
LIABILITIES         Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	TOTALAGGETG	<u> </u>		· ·	
Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046		\$	197,011	\$	197,011
Current Liabilities           Accounts Payable         \$ 783,288         \$ 453,720           Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	LIABILITIES				
Accounts Payable       \$ 783,288       \$ 453,720         Accrued Expense       67,936       93,292         Deferred Revenue       305,870       293,153         Deposits       151,286       142,429         Compensated Absences       278,414       250,380         Total Current Liabilities       1,586,794       1,232,975         Net Pension Liabilities       1,304,288       1,304,288         TOTAL LIABILITIES       \$ 2,891,082       \$ 2,537,263         DEFERRED INFLOWS OF RESOURCES         Deferrred inflows of resources relating to pensions       \$ 467,878       \$ 467,878         NET POSITION       Invested in Capital Assets       \$ 39,156,333       \$ 37,109,644         Restricted       16,468       16,468         Unrestricted       10,201,254       11,098,046					
Accrued Expense         67,936         93,292           Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES         Poeterred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046		\$	783,288	\$	453,720
Deferred Revenue         305,870         293,153           Deposits         151,286         142,429           Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046			67,936		93,292
Compensated Absences         278,414         250,380           Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	•		305,870		293,153
Total Current Liabilities         1,586,794         1,232,975           Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION           Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	Deposits		151,286		142,429
Net Pension Liabilities         1,304,288         1,304,288           TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION Invested in Capital Assets Restricted Unrestricted         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	·		278,414		250,380
TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION           Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046	Total Current Liabilities		1,586,794		1,232,975
TOTAL LIABILITIES         \$ 2,891,082         \$ 2,537,263           DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION           Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046			4 004 000		4 204 200
DEFERRED INFLOWS OF RESOURCES           Deferrred inflows of resources relating to pensions         \$ 467,878         \$ 467,878           NET POSITION         Invested in Capital Assets         \$ 39,156,333         \$ 37,109,644           Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046		_		<u> </u>	
NET POSITION       \$ 467,878       \$ 467,878         Invested in Capital Assets       \$ 39,156,333       \$ 37,109,644         Restricted       16,468       16,468         Unrestricted       10,201,254       11,098,046	TOTAL LIABILITIES	Ψ	2,091,002	Ψ	2,337,203
NET POSITION       \$ 467,878       \$ 467,878         Invested in Capital Assets       \$ 39,156,333       \$ 37,109,644         Restricted       16,468       16,468         Unrestricted       10,201,254       11,098,046	DEFERRED INFLOWS OF RESOURCES				
Invested in Capital Assets       \$ 39,156,333		\$	467,878	\$	467,878
Invested in Capital Assets       \$ 39,156,333					
Invested in Capital Assets       \$ 39,156,333	NET DOCITION				
Restricted         16,468         16,468           Unrestricted         10,201,254         11,098,046		\$	39 156 333 '	\$	37,109,644
Unrestricted 10,201,254 11,098,046	·	Ψ		*	
		\$		\$	

Prepared for Management's Use and Information Unaudited

#### **Truckee Tahoe Airport District Detailed Income Statement Budget Comparison** For the Quarter and Year to Date Ended March 31, 2016

							Year to	Da	te			
		Curr	ent Quarter									
		Jan	uary-March						Maulanaa	% Favorable (Unfavorable)	Λ-	nual Budget
		4.2.77	2016		Actual YTD		Budget		Variance	(Untavorable)	AI	illuai buuget
	Revenues											
	Airside Operating Revenues		50 505 33		124 000 70	۲.	140,600.00	ç	(15,710.21)	(11.2)	¢	380,000.00
1	Aviation Fuel Sales	\$	60,685.22	Ş	124,889.79	Þ	549,339.00	Ą	(112,005.67)	(20.4)	Υ'	1,484,700.00
3	Jet Fuel Sales		248,103.54		437,333.33 26,850.20		25,002.00		1,848.20	7.4		50,004.00
5	Auto Parking		14,129.59		541.26		750.00		(208.74)	(27.8)		1,500.00
6	Oil Sales		248.93		30,015.50		47,502.00		(17,486.50)	(36.8)		95,004.00
7	Tiedowns		19,201.00				106,602.00		(11,602.00)	(10.9)		213,204.00
8	Transient Use Fees		55,925.00		95,000.00		798.00		(509.85)	(63.9)		1,596.00
9	Merchandise		99.40		288.15		15,000.00		5,110.00	34.1		30,000.00
10	Services		12,180.00		20,110.00		Approximate the Control of the Contr		35.77	14.2		504.00
11	Vending		- (22.25)		287.77		252.00		5,826.05	776.8		1,500.00
12	Miscellaneous Revenue		(38.96)		6,576.05		750.00	_	•	(16.3)		2,258,012.00
	Total Airside Operating Revenue		410,533.72		741,892.05		886,595.00		(144,702.95)	(10.3)		2,230,012.00
	Hangar Rental Income				500 040 50		640,000,00		20 245 62	5.9		1,299,996.00
15	T-Hangar / Box Hangar Rental Income		343,095.62		688,343.62		649,998.00		38,345.62	6.6		46,500.00
16	T-Hangar / Box Hangar Electricity Surcharge		16,680.79		24,788.77		23,250.00		1,538.77	5.9		1,346,496.00
	Total Hangar		359,776.41		713,132.39		673,248.00		39,884.39	5.9		1,340,430.00
	Other Business Income								202.04	0.4		98,700.00
19	Other Business Leasing Income		24,387.26		49,553.94		49,350.00		203.94	0.4		
20	Concession Income		29,459.59		45,998.47		43,500.00		2,498.47	5.7		87,000.00
	Total Other Business Income		53,846.85		95,552.41		92,850.00		2,702.41	2.9		185,700.00
	Warehouse Income								0.4.40.00	4.5		270 006 00
23	Warehouse Space Rental Income		71,073.00		142,146.00		139,998.00	_	2,148.00	1.5	_	279,996.00
	Total Warehouse Income		71,073.00		142,146.00		139,998.00		2,148.00	1.5		4,070,204.00
	TOTAL REVENUES		895,229.98		1,692,722.85		1,792,691.00		(99,968.15)	(5.6)		4,070,204.00
	Cost of Goods Sold											
28	Aviation Fuel Cost - 100 LL		48,008.08		96,739.73		104,710.00		(7,970.27)			283,000.00
29	Jet Fuel & Prist Cost		100,842.26		188,530.04		283,198.00		(94,667.96)			765,400.00
30	Oil and Lubricant Cost		520.03		744.51		600.00		144.51	24.1		1,200.00
31	Merchandise Purchases		196.33		5,616.54		750.00		4,866.54	648.9		1,500.00
33	Inventory Shrinkage		1,533.46		4,808.53		1,998.00		2,810.53	140.7		3,996.00
	Total Cost of Goods Sold		151,100.16		296,439.35		391,256.00		(94,816.65)	(24.2)		1,055,096.00
	Payroll and Employee Benefits											
36	Salaries and Wages		387,857.13		788,839.71		782,364.00		6,475.71	0.8		1,564,728.00
40	PERS Contributions		51,481.48		98,052.73		106,854.00		(8,801.27)			213,708.00
41	Medicare & FICA Expense		4,971.24		11,349.43		11,136.00		213.43	1.9		22,272.00
42	Unemployment Taxes		20		2,700.00		1,302.00		1,398.00	107.4		2,604.00
43	Employee Benefits (Insurance)		100,485.05		188,516.24		194,646.00		(6,129.76)			389,292.00
44	Workers' Compensation Insurance		13,956.24		27,912.48		29,700.00		(1,787.52)			59,400.00
45	Training, Education and Other		11,822.52		27,593.04		34,746.00		(7,152.96)	10 To 100		69,492.00
	Total Payroll and Employee Benefits		570,573.66		1,144,963.63		1,160,748.00		(15,784.37)	(1.4)		2,321,496.00
	Allocated Wages and Benefits				-		-		-	-		-
	Total Payroll, Benefits and Allocation		570,573.66		1,144,963.63		1,160,748.00	156.5	(15,784.37)	700000		2,321,496.00
	Total Cost of Goods and Payroll	\$	721,673.82	\$	1,441,402.98	\$	1,552,004.00	\$	(110,601.02)	(7.1)	\$	3,376,592.00
	GROSS PROFIT (LOSS)	\$	173,556.16	\$	251,319.87	\$	240,687.00	\$	10,632.87	4.4	\$	693,612.00

## Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Quarter and Year to Date Ended March 31, 2016

						Year to	Da	te		
		rent Quarter uary-March 2016	Act	ual YTD		Budget		Variance	% Favorable (Unfavorable)	Annual Budget
	<u>Expenses</u>									
	Operating, General & Administrative Expenses		141					/	(50.0)	d 444.00C.00
50	ACAT	\$ 10,430.46	\$	21,169.13	Ş	57,498.00	\$	(36,328.87)	(63.2)	\$ 114,996.00
51	Annoyance Reduction Programs:	-		-		-		- (4.4.00)	- (0.0)	126,000,00
52	Fly QT Program	31,589.00		62,986.00		63,000.00		(14.00)	(0.0)	126,000.00
54	Other Noise Abatement Expenses	850.00		928.00		-		928.00	(100.0)	12,996.00
56	Access Control	-		-		6,498.00		(6,498.00)	(100.0)	159,996.00
57	Airshow	8,736.75		19,821.66		79,998.00		(60,176.34)	(75.2)	281,508.00
58	Aviation Safety Initiatives	30,743.56		58,493.56		140,754.00		(82,260.44)	(58.4) 1,242.2	12.00
59	Cash (Over)/Short - Bad Debt Expense	80.67		80.53		6.00		74.53	(28.5)	69,084.00
60	Communications	13,298.63		24,694.16		34,542.00		(9,847.84)	167.8	21,996.00
61	Conventions, Conferences	10,125.16		29,449.01		10,998.00		18,451.01	(100.0)	96,000.00
62	County Support	-		-		48,000.00		(48,000.00)	(36.1)	76,500.00
63	Credit Card Fees & Finance Charges	11,404.33		24,457.88		38,250.00		(13,792.12)	(37.9)	161,748.00
64	Directors' Fees & Expenses	25,113.52		50,259.40		80,874.00		(30,614.60) (4,019.76)	(30.7)	26,196.00
66	Dues & Subscriptions	5,929.00		9,078.24 50.00		13,098.00 498.00		(448.00)	(90.0)	996.00
67	Election Expense	50.00		10,520.47		9,300.00		1,220.47	13.1	18,600.00
68	Employee Relations Activities	2,285.48		(3)		2,502.00		342.67	13.7	5,004.00
69	Employment Expense	2,579.67		2,844.67		7,698.00		(1,387.86)	(18.0)	15,396.00
70	Equipment Rental	2,902.16		6,310.14 17,382.45		22,500.00		(5,117.55)	y	45,000.00
71	Geographic Information System	12,089.10		70.42		6,750.00		(6,679.58)		13,500.00
72	Grounds Maintenance/Landscaping	21,688.00		43,221.00		43,752.00		(531.00)	2 2	87,504.00
74	Homebasing Incentive	16,406.51		32,823.02		32,952.00		(128.98)	100	65,904.00
75	Insurance	137.90		137.90		546.00		(408.10)		1,092.00
76	Library & Reference Materials	9,294.55		30,023.83		54,756.00		(24,732.17)		THE PART OF THE PA
77	Office Equipment	5,159.91		13,132.37		14,514.00		(1,381.63)		
78	Office Supplies	16,512.27		27,179.50		27,666.00		(486.50)	5 3	55,332.00
79	Operating Supplies, Small Tools & Janitorial	15,428.16		113,577.42		130,002.00		(16,424.58)		260,004.00
80	Operations Monitoring Expenses	426.75		12,259.02		10,500.00		1,759.02	16.8	21,000.00
81	Permits, Licenses & Fees Postage, Freight & Delivery	1,579.28		2,230.37		1,680.00		550.37	32.8	3,360.00
82	Printing, Copying, Publication of Legal Notices	1,566.31		3,416.85		2,724.00		692.85	25.4	5,448.00
83 84	Professional Services	-		-		-		-	-	-
85	Accounting & Auditing	6,695.39		23,230.78		10,998.00		12,232.78	111.2	21,996.00
86	Legal	24,796.05		41,071.05		52,500.00		(11,428.95)	(21.8)	105,000.00
87	Computer Support	14,759.11		25,259.55		40,098.00		(14,838.45)	(37.0)	80,196.00
88	Other Professional	97,306.42		216,180.64		356,994.00		(140,813.36)	(39.4)	713,988.00
89	Engineering	1,897.50		4,367.50		26,496.00		(22,128.50)	(83.5)	52,992.00
90	Fiscal Analyst - Sustainability			-		17,988.00		(17,988.00)	(100.0)	35,976.00
91	Public Relations - Outreach	.=		-		-		:-	-	=
92	Consulting	4,970.87		19,837.36		9,000.00		10,837.36	120.4	18,000.00
93	Internet, Print, Broadcast & Direct Mail	35,601.04		50,463.69		53,748.00		(3,284.31)	(6.1)	107,496.00
94	Events and Programs	380.00		1,898.98		4,998.00		(3,099.02)	(62.0)	9,996.00
95	Sponsorships	13,326.00		26,326.00		19,998.00		6,328.00	31.6	39,996.00
96	Community/Agency Partnerships	-		45,000.00		107,502.00		(62,502.00)	(58.1)	
97	Pilot Outreach	15,410.14		23,464.88		29,502.00		(6,037.12)	(20.5)	59,004.00
98	Promotional Items	198.59		2,021.97		12,498.00		(10,476.03)		
99	Travel	174.43		970.96		1,650.00		(679.04)	(41.2)	
100	Utilities	72,355.36		123,578.59	1	96,750.00		26,828.59	27.7	193,500.00
101	Other (Income) Expense	(2,903.33)		1,037.13		χ.=		1,037.13	=_=	

Total Operating, General & Administrative \$ 541,374.70 \$ 1,221,306.08 \$ 1,782,576.00 \$ (561,269.92)

(31.5) \$ 3,565,152.00

## Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Quarter and Year to Date Ended March 31, 2016

		-				
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							Maria National					
			rrent Quarter							% Favorable		
		Ja	nuary-March 2016		Actual YTD		Budget		Variance	(Unfavorable)	A	nnual Budget
			2016		ACLUAITID		Buuget		Variance	(Omaronasie)		
	Repairs and Maintenance	\$	6,402.89	¢	16,616.30	\$	15.804.00	\$	812.30	5.1	\$	31,608.00
104	Vehicles Expense	Ą	15,578.24	Ą	24,959.79	7	65,106.00	Y	(40,146.21)	(61.7)	,	130,212.00
105	Equipment Expense		1,024.64		13,797.39		89,412.00		(75,614.61)	(84.6)		178,824.00
106	Airfield Equipment, Lights & Signs		1,024.64		1,557.40		4,998.00		(3,440.60)	(68.8)		9,996.00
107	Aviation Safety Equipment				1,686.57		4,500.00		(2,813.43)	(62.5)		9,000.00
108	Unicom Enhancement		1,401.57				2,595,000.00		(2,315,340.39)	(89.2)		5,190,000.00
109	Pavement Maintenance		12,567.08		279,659.61				1,356.45	27.5		9,876.00
110	Airfield - Facility Maintenance		(15,083.65)		6,294.45		4,938.00		(126,494.66)	(93.8)		269,844.00
111	Hangars - Facility Maintenance		1,995.79		8,427.34		134,922.00		(120,494.00)	(79.8)		32,004.00
112	Other Business Buildings - Facility Maintenance		844.44		3,226.58		16,002.00		, ,	1		113,304.00
113	Warehouse - Facility Maintenance		5,136.72		9,750.15		56,652.00		(46,901.85)	(82.8)		6,504.00
114	Firefighting & Haz Mat. Response		(631.71)		3,642.90		3,252.00		390.90	12.0		
115	Terminal Building - Facility Maintenance		7,148.89		12,115.03		36,498.00		(24,382.97)	(66.8)		72,996.00
116	Maintenance Buildings - Facility Maintenance		3,003.84		20,779.87		6,648.00		14,131.87	212.6		13,296.00
117	Land Management		1,860.00		2,718.33		311,850.00		(309,131.67)	(99.1)		623,700.00
	Total Repairs & Maintenance	\$	42,806.14	\$	405,231.71	\$	3,345,582.00	\$	(2,940,350.29)	(87.9)	Ş	6,691,164.00
	Net Operating Income (Loss) Before		(440, 534, 50)		(4 275 247 02)	ė.	(4,887,471.00)	\$	3,512,253.08	(71.9)	\$	(9,562,704.00)
	Depreciation		(410,624.68)		(1,375,217.92)	\$	(4,887,471.00)	ب	319,928.56	(71.5)	Ś	-
119	Depreciation Expense	\$	- (440.634.60)	\$	319,928.56	<u> </u>	(4,887,471.00)	\$	3,192,324.52	(65.3)	\$	(9,562,704.00)
	NET OPERATING INCOME (LOSS)	\$	(410,624.68)	\$	(1,695,146.48)	Þ	(4,887,471.00)	Ą	3,132,324.32	(03.3)	4	(5,502), 0 1100)
	Other Income and (Expense)		4 264 622 24	4	2 500 071 00	۲.	2,534,004.00	ć	32,867.00	1.3	Ś	5,068,008.00
123	Property Tax Revenue	\$	1,264,623.31	\$	2,566,871.00	\$		Ş	(2,502.00)		Ą	5,004.00
124	Other Non-Operating Revenues		-		-		2,502.00		•			4,440,000.00
125	Operating Grants		-		249,930.00		2,220,000.00		(1,970,070.00)			4,440,000.00
126	Gain (Loss) on Disposal of Assets		-		=		-		-	-		-, 47 100 00
127	Interest Income		18,893.58	_	28,242.18		23,550.00	_	4,692.18	19.9		47,100.00
	Total Other Income and (Expense)	\$	1,283,516.89	\$		\$	4,780,056.00	\$	(1,935,012.82)	(40.5)	_	9,560,112.00
	NET INCOME (LOSS)	\$	872,892.21	\$	1,149,896.70	\$	(107,415.00)	\$	1,257,311.70	(1,170.5)	Ş	(2,592.00)

# Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Six Months Ended March 31, 2016

		S Er	tual for the ix Months ided March 31, 2016	the	ior Year for Six Months aded March 31, 2015	Variance	% Favorable (Unfavorable)	Annual Prior Year 9/30/15
	Revenues							
	Airside Operating Revenues						(45 A) A	102 107 11
1	Aviation Fuel Sales	\$	124,889.79	\$	147,673.27		(15.4) \$	
3	Jet Fuel Sales		437,333.33		591,538.37	(154,205.04)	(26.1)	1,503,689.74
5	Auto Parking		26,850.20		19,971.88	6,878.32	34.4	57,349.65
6	Oil Sales		541.26		628.02	(86.76)	(13.8)	1,504.05
7	Tiedowns		30,015.50		36,408.30	(6,392.80)	(17.6)	99,068.30
8	Transient Use Fees		95,000.00		83,900.04	11,099.96	13.2	230,705.04
9	Merchandise		288.15		451.44	(163.29)	(36.2)	1,325.69
10	Services		20,110.00		13,040.00	7,070.00	54.2	33,175.00
11	Vending		287.77		-	287.77	- (CT A)	369.53
12	Miscellaneous Revenue		6,576.05		20,180.13	(13,604.08)	(67.4)	24,730.13
	<b>Total Airside Operating Revenue</b>		741,892.05		913,791.45	(171,899.40)	(18.8)	2,354,024.24
	Hangar Rental Income							
15	T-Hangar / Box Hangar Rental Income		688,343.62		679,658.01	8,685.61	1.3	1,286,903.31
16	T-Hangar / Box Hangar Electricity Surcharge		24,788.77		24,163.94	624.83	2.6	46,461.38
	Total Hangar		713,132.39		703,821.95	9,310.44	1.3	1,333,364.69
	Other Business Income							
19	Other Business Leasing Income		49,553.94		45,617.00	3,936.94	8.6	100,848.84
20	Concession Income		45,998.47		41,857.47	4,141.00	9.9	87,065.96
	Total Other Business Income		95,552.41		87,474.47	8,077.94	9.2	187,914.80
	Warehouse Income							E a mount franchism to provide
23	Warehouse Space Rental Income		142,146.00		141,844.00	302.00	0.2	283,822.00
	Total Warehouse Income		142,146.00		141,844.00	302.00	0.2	283,822.00
	TOTAL REVENUES	\$	1,692,722.85	\$	1,846,931.87	\$ (154,209.02)	(8.3) \$	4,159,125.73
	Cost of Goods Sold							
28	Aviation Fuel Cost - 100 LL	\$	96,739.73	\$	111,209.84	\$ (14,470.11)	(13.0) \$	
29	Jet Fuel & Prist Cost		188,530.04		311,557.64	(123,027.60)		755,574.14
30	Oil and Lubricant Cost		744.51		391.22	353.29	90.3	1,019.10
31	Merchandise Purchases		5,616.54		895.39	4,721.15	527.3	4,108.73
33	Inventory Shrinkage		4,808.53		3,494.85	1,313.68	37.6	2,350.07
	Total Cost of Goods Sold		296,439.35		427,548.94	(131,109.59)	(30.7)	1,073,493.30
	Payroll and Employee Benefits							
36	Salaries and Wages		760,511.03		642,926.11	117,584.92	18.3	1,289,030.47
37	Overtime		1,540.26		3,838.63	(2,298.37)	(59.9)	11,258.68
38	Vacation, Holiday & Sick Pay		23,884.59		79,173.05	(55,288.46)	(69.8)	159,274.87
39	Other Pay		2,903.83		5,999.97	(3,096.14)	(51.6)	8,192.25
40	PERS Contributions		98,052.73		96,541.12	1,511.61	1.6	162,590.85
41	Medicare & FICA Expense		11,349.43		12,751.84	(1,402.41)	(11.0)	24,284.32
42	Unemployment Taxes		2,700.00		-	2,700.00	_	2,249.86
43	Employee Benefits (Insurance)		188,516.24		172,445.63	16,070.61	9.3	344,761.73
44	Workers' Compensation Insurance		27,912.48		24,136.00	3,776.48	15.6	61,675.31
45	Training, Education and Other		27,593.04		29,917.06	(2,324.02)	(7.8)	64,701.72
-,3	Total Payroll and Employee Benefits		1,144,963.63		1,067,729.41	77,234.22	7.2	2,128,020.06
	Allocated Wages and Benefits		*		-		-	-
	Total Payroll, Benefits and Allocation		1,144,963.63		1,067,729.41	77,234.22	7.2	2,128,020.06
	Total Cost of Goods and Payroll	\$	1,441,402.98	\$	1,495,278.35	\$ (53,875.37)	7.2	\$ 3,201,513.36
	GROSS PROFIT (LOSS)		251,319.87		351,653.52	(100,333.65	(28.5)	957,612.37

# Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Six Months Ended March 31, 2016

		Actual for the Six Months Ended March 31, 2016	Prior Year for the Six Months Ended March 31, 2015	Variance	% Favorable (Unfavorable)	Annual Prior Year 9/30/15
	Expenses					
	Operating, General & Administrative Expenses				_	26.055.04
50	ACAT	21,169.13	11,084.70	10,084.43	91.0	26,855.94
51	Annoyance Reduction Programs:	-			-	-
52	Fly QT Program	62,986.00	63,122.00	(136.00)	(0.2)	120,817.00
54	Other Noise Abatement Expenses	928.00	943.00	(15.00)	(1.6)	3,625.00
56	Access Control	-	4,920.00	(4,920.00)	(100.0)	6,922.00
57	Airshow	19,821.66	23,433.17	(3,611.51)	(15.4)	142,329.81
58	Aviation Safety Initiatives	58,493.56	2,702.27	55,791.29	2,064.6	98,198.59
59	Cash (Over)/Short - Bad Debt Expense	80.53	35.43	45.10	127.3	32.21
60	Communications	24,694.16	26,969.15	(2,274.99)	(8.4)	58,134.83
61	Conventions, Conferences	29,449.01	7,524.59	21,924.42	291.4	17,684.91
62	County Support	=	-	÷ .	(22.5)	95,837.34
63	Credit Card Fees & Finance Charges	24,457.88	31,998.07	(7,540.19)	(23.6)	75,312.92
64	Directors' Fees & Expenses	50,259.40	60,935.04	(10,675.64)	(17.5)	123,593.48
65	Disaster Relief	-	-	-	-	-
66	Dues & Subscriptions	9,078.24	10,077.76	(999.52)	(9.9)	15,366.68
67	Election Expense	50.00	750.00	(700.00)	(93.3)	750.00
68	Employee Relations Activities	10,520.47	11,698.01	(1,177.54)	(10.1)	14,052.27
69	Employment Expense	2,844.67	1,734.37	1,110.30	64.0	3,557.37
70	Equipment Rental	6,310.14	7,446.31	(1,136.17)	(15.3)	14,978.93
71	Geographic Information System	17,382.45	16,972.44	410.01	2.4	16,371.94
74	Homebasing Incentive	43,221.00	43,494.00	(273.00)	(0.6)	83,532.00
75	Insurance	32,823.02	38,171.66	(5,348.64)	(14.0)	74,407.73
76	Library & Reference Materials	137.90	-	137.90	-	608.14
77	Office Equipment	30,023.83	15,399.45	14,624.38	95.0	38,835.25
78	Office Supplies	13,132.37	11,553.96	1,578.41	13.7	24,956.61
79	Operating Supplies & Small Tools	27,249.92	9,548.83	17,701.09	185.4	26,123.00
80	Operations Monitoring Expenses	113,577.42	217,264.80	(103,687.38)		394,804.28
81	Permits, Licenses & Fees	12,259.02	11,302.65	956.37	8.5	38,222.87
82	Postage, Freight & Delivery	2,230.37	1,729.78	500.59	28.9	3,169.23
83	Printing, Copying, Publication of Legal Notices	3,416.85	2,085.61	1,331.24	63.8	8,657.73
84	Professional Services	-		=	-	-
85	Accounting & Auditing	23,230.78	24,370.78	(1,140.00)		30,741.56
86	Legal	41,071.05	41,596.55	(525.50)	(1.3)	95,287.55
	Computer Support	25,259.55	17,069.05	8,190.50	48.0	35,950.30
87 88	Other Professional	216,180.64	199,698.83	16,481.81		398,874.72
89	Engineering	4,367.50		(18,525.96)	(80.9)	30,645.46
	Public Relations - Outreach	-	-	-1	-	-
91	Consulting	19,837.36	10,350.69	9,486.67	91.7	34,987.48
92	Internet, Print, Broadcast & Direct Mail	50,463.69		(5,643.94	) (10.1)	
93	Events and Programs	1,898.98		(2,113.58	) (52.7)	
94	Sponsorships	26,326.00		4,664.00	21.5	50,547.00
95	Community/Agency Partnerships	45,000.00		45,000.00	-	930,000.00
96	Pilot Outreach	23,464.88		18,888.17	412.7	35,291.67
97		2,021.9		(10,390.34	(83.7)	
98	Promotional Items	970.96		122.84	14.5	2,444.26
99	Travel	123,578.59		20,480.17	19.9	194,435.87
100	Utilities Other (Income) Expense	1,037.1		(3,880.40	(78.9	5,557.47

Total Operating, General & Administrative \$ 1,221,306.08 \$ 1,156,511.69 \$ 64,794.39

# Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Six Months Ended March 31, 2016

		ctual for the Six Months nded March 31, 2016	th	rior Year for e Six Months nded March 31, 2015		Variance	% Favorable (Unfavorable)		nnual Prior ear 9/30/15
	Repairs and Maintenance								
104	Vehicles Expense	\$ 16,616.30	\$	13,345.55	\$	3,270.75	24.5	\$	30,719.98
105	Equipment Expense	24,959.79		12,541.36		12,418.43	99.0		31,499.13
106	Airfield Equipment, Lights & Signs	13,797.39		24,907.34		(11,109.95)	(44.6)		47,148.39
107	Aviation Safety Equipment	1,557.40		1,064.58		492.82	46.3		11,728.30
108	Unicom Enhancement	1,686.57		-		1,686.57	-		433.46
109	Pavement Maintenance	279,659.61		16,771.50		262,888.11	1,567.5		89,282.76
110	Airfield - Facility Maintenance	6,294.45		3,587.47		2,706.98	75.5		9,028.60
111	Hangars - Facility Maintenance	8,427.34		23,715.77		(15,288.43)	(64.5)		430,389.43
112	Other Business Buildings - Facility Maintenance	3,226.58		5,285.89		(2,059.31)	(39.0)		124,209.45
113	Warehouse - Facility Maintenance	9,750.15		1,625.71		8,124.44	499.7		54,814.19
114	Firefighting & Haz Mat. Response	3,642.90		3,384.61		258.29	7.6		5,792.83
115	Terminal Building - Facility Maintenance	12,115.03		31,118.19		(19,003.16)	(61.1)		66,577.14
116	Maintenance Buildings - Facility Maintenance	20,779.87		12,102.26		8,677.61	71.7		26,860.22
117	Land Management	2,718.33		34,330.83		(31,612.50)	(92.1)	- 1	38,033.28
11,	Total Repairs & Maintenance	\$ 405,231.71	\$	183,781.06	\$	221,450.65	120.5	\$	966,517.16
	Net Operating Income (Loss) Before		100	Williams and an account				,	(2 542 724 52)
	Depreciation	\$ (1,375,217.92)		(,,	\$	(386,578.69)	39.1	\$	(3,512,724.53)
119	Depreciation Expense	\$ 319,928.56	_	970,738.38	\$	(650,809.82)	1,621,548.2	\$	1,942,895.44
	NET OPERATING INCOME (LOSS)	\$ (1,695,146.48)	\$	(1,959,377.61)	\$	264,231.13	(1,621,509.1)	\$	(5,455,619.97)
	Other Income and (Expense)						40.4		E 020 22E E0
123	Property Tax Revenue	\$ 2,566,871.00	\$	2,289,557.10	\$	277,313.90	12.1	\$	5,029,325.50
124	Other Non-Operating Revenues	=.1		898.00		(898.00)	(100.0)		3,253.71
125	Operating Grants	249,930.00		_		249,930.00	: <del>A</del> x		301,124.00
126	Gain (Loss) on Disposal of Assets	-		-		-	-		-
127	Interest Income	28,242.18		22,028.22		6,213.96	28.2		49,009.67
	Total Other Income and (Expense)	2,845,043.18		2,312,483.32	_	532,559.9	23.0		5,382,712.88
	NET INCOME (LOSS)	\$ 1,149,896.70	\$	353,105.71	\$	796,790.99	225.7		(72,907.09)

		Detailed Inc	ome Statem	Detailed Income Statements by Denartment	rtment				
		For the Six	Months End	For the Six Months Ended March 31, 2016	2016				
			Other Business				Aviation &	Land	
Downson	Airside Operation	Hangars	Leases	Warehouse	Administration	Maintenance	Community Services	Management	Total
Airside Operating Revenues									
1 Aviation Fuel Sales	\$ 124,889.79							₹N	124.889.79
3 Jet Fuel Sales	4								
	26,850.20								26,850.20
6 Oil Sales	541.26								541.26
7 Tiedowns	30,015.50								30,015.50
8 Transient Use Fees	95,000.00								95,000.00
9 Merchandise	288.15								288.15
10 Services	20,110.00								20,110.00
11 Vending	77.772								287.77
12 Miscellaneous Revenue	6,576.05								6,576.05
13 Total Airside Operating Revenue	\$ 741,892.05		1			i		ï	741,892.05
14 Hangar Rental Income									
15 T-Hangar / Box Hangar Rental Income		688,343.62							688,343.62
16 T-Hangar / Box Hangar Electricity Surcharge		24,788.77							24,788.77
	1	713,132.39		•	í	ı			713,132.39
18 Other Business Income	1								
19 Other Business Leasing Income			49,553.94						49,553.94
20 Concession Income			45,998.47						45,998.47
21 Total Other Business Income	•		95,552.41	•		r		·	95,552.41
22 Warehouse Income									
				142,146.00					142,146.00
Ò	Ţ								•
_		1	1	142,146.00		1	•		142,146.00
26 TOTAL REVENUES	\$ 741,892.05	713,132.39	95,552.41	142,146.00	3		1	•	1,692,722.85
_	•								
اد									
	\$ 96,739.73								96,739.73
	188,530.04								188,530.04
30 Oil and Lubricant Cost	744.51								744.51
$\perp$	3,010.34								5,616.54
1	. 000								
Total Cost of Coods Cold	4,808.33			•					4,808.53
Pav					•	1			290,439.35
	\$ 283.268.26	44.639.06	19.707.68	19 707 68	176 775 32	137 374 18	98 107 02	9 260 51	788 887
				-		1	70:101/00	10:0010	1
_	1						1		
_		1					1		
40 PERS Contributions	34,225.72	5,228.05	2,496.15	2,496.15	22,275.46	16,895.89	13,141.37	1,293.94	98,052,73
41 Medicare & FICA Expense	4,515.06	553.80	247.05	247.05	2,410.26	1,836.59	1,433.62	106.00	11,349.43
42 Unemployment Taxes	91				2,700.00			1	2,700.00
_	67,975.57	9,076.46	3,863.32	3,863.32	44,187.93	33,770.99	24,220.52	1,558.13	188,516.24
_	11,660.98	966.78	657.14	657.14	4,654.38	6,360.46	2,574.74	380.86	27,912.48
45 Training, Education and Other	9,363.75	2.94	1.96	1.96	11,690.92	1,101.65	5,429.86	,	27,593.04
4	\$ 411,009.34	60,467.09	26,973.30	26,973.30	264,694.27	197,339.76	144,907.13	12,599.44	1,144,963.63
₹		1	•						
48 Total Payroll, Benefits and Allocation	\$ 411,009.34	60,467.09	26,973.30	26,973.30	264,694.27	197,339.76	144,907.13	12,599.44	1,144,963.63
49 GROSS PROFIT (LOSS)	34 443 36	כבט כבט	**			Tom coo mor			Control of the contro

		בסו חוב אצ	MONITIES ENG	FOR the SIX Months Ended March 51, 2016	, 2016				
	Airside Operation	Hangars	Other Business Leases	Warehouse	Administration	Maintenance	Aviation & Land Community Services Management	Land	Total
Expenses								0	
Operating, General & Administrative Expenses									
ACAT	· ·					,	21,169.13	,	21,169.13 50
Annoyance Reduction Programs:									- 51
Fly QT Program							62,986.00		62,986.00
B Zone Projects	•	,			1	1			- 53
Other Noise Abatement Expenses						•	928.00		928.00
Accidents and Damage								i	
Access Control								C	
Alrsnow Aviation Safety Initiatives					, 000		19,821.66		19,821.66
Cash (Over)/Short - Bad Debt Evnense	(02.0)				81.73		42,243.30		30,493.30
Communications	5 102 85	98 27%	22.00	139 77	14 544 29	4 040 73	501.68		24 694 16
Conventions. Conferences	00:101/0	0.310	20:37		19 750 31	0.000,4	9 698 70		24,034.10
County Support			1	,	1000		1		10:01:01
Credit Card Fees & Finance Charges	15 187 08	9 270 80							24 457 88
Directors' Fees & Expenses	00.01	00:0440	4		41 814 40		8 445 00		50.759.70
Disaster Relief							- 1		1
Dues & Subscriptions	1.745.25		1		6.284.00	,	1.048.99	,	9.078.24
Election Expense	1	93			20.00		-		20.00
Employee Relations Activities	2.343.88	160.41	,		4.374.59	1.330.63	2.310.96	1	10.520.47
Employment Expense	368.00			i	1,393.76	1	1,082.91		2,844.67
Equipment Rental					6,310.14				6,310.14
Geographic Information System	5,820.91			1	5,780.26		5,781.28	1	17,382.45
Grounds Maintenance/Landscaping	1				,			1	
Janitor/Cleaning					ı				
Homebasing Incentive	1	43,221.00						1	43,221.00
Insurance	5,157.72	8,411.22	676.92	1,320.12	14,519.48	2,737.56			32,823.02
Library & Reference Materials	1		•	1	1	137.90	,	1	137.90
Office Equipment	702.82		•	•	21,026.12		8,294.89		30,023.83
Office Supplies	779.38				9,394.82	338.73	2,619.44		13,132.37
Operating Supplies & Small Tools	4,180.94	452.73		440.00	13,156.90	8,914.23	105.12		27,249.92
Operations Monitoring Expenses		ı					113,577.42		113,577.42
Permits, Licenses & Fees	363.67		i		11,895.35				12,259.02
Postage, Freight & Delivery	261.39				1,275.05	13.38	680.55	1	2,230.37
Printing, Copying, Publication of Legal Notices	182.97	ī			910.41		2,323.47		3,416.85
Professional Services	1	1	ï						
Accounting & Augiting	•				23,230.78	•			23,230.78
Committee Comment	. 077	, ,,,,,	1		41,071.05		•		41,0/1.05
Other Professional	5,119.50	,,110.00			12,030.13				25,259.55
Other Professional	62,781.15				1,993.95		151,405.54		216,180.64
Cingui Amelica Crossina hilla.	06.786.8				830.00				4,367.30
Fiscal Atlayst - Sustainability		. ,					19 827 26		10 827 26
Internet Print Broadcast & Direct Mail							50.463.69		50.463.69
Events and Programs							1 898 98		1 898 98
Sponsorships							26,326.00		26,326.00
Community/Agency Partnerships	,				,		45,000.00	ı	45,000.00
Pilot Outreach		705.52					22,759.36	į	23,464.88
Promotional Items					ı		2,021.97	-	2,021.97
Travel					154.57	,	816.39		950026
Utilities	21,307.41	41,841.83	5,955.64	6,808.85	23,638.85	17,168.76	6,857.25		123,578.59
Other (Income) Expense									

			Tru	<b>Truckee Tahoe Airport District</b>	irport Distric	<del>1</del>				
			Detailed In For the S	Detailed Income Statements by Department For the Six Months Ended March 31, 2016	ents by Dep	artment 1, 2016				
				Other Business				Aviation &	Land	
		Airside Operation	Hangars	Leases	Warehouse	Administration	Maintenance	Community Services Management	Management	Total
	Repairs and Maintenance									
104	Vehicles Expense	\$ 10,955.03	1	1	1	36.02	5,625.25	1	ı	16,616.30 104
105	Equipment Expense	7,040.59	97.50	97.50	97.50	97.50	17,529.20	1	1	24,959.79 105
106	Airfield Equipment, Lights & Signs	13,797.39	1	,					1	13,797.39
107	Aviation Safety Equipment	1,557.40	1			1	,			1,557.40 107
108	Unicom Enhancement	1,686.57					1			1,686.57 108
109	Pavement Maintenance	279,659.61	٠				1			279,659.61 109
110	Airfield - Facility Maintenance	6,294.45		1	ì	ı	1		,	6,294.45
111	Hangars - Facility Maintenance		8,427.34	1						8,427.34
112	Other Business Buildings - Facility Maintenance			3,226.58	1	1				3,226.58 112
113	Warehouse - Facility Maintenance		,	1	9,750.15	1	,	1		9,750.15
114	Firefighting & Haz Mat. Response	1,100.00	r		í	1	2,542.90		,	3,642.90 114
115	Terminal Building - Facility Maintenance		1	1	1	12,115.03				12,115.03 115
116	Maintenance Buildings - Facility Maintenance	1	1	-	ì		20,779.87			20,779.87
117	Land Management	1,860.00	ï	-	· -	1			858.33	2,718.33 117
	Total Repairs & Maintenance	\$ 323,951.04	8,524.84	3,324.08	9,847.65	12,248.55	46,477.22		858.33	405,231.71
	Net Operating Income (Loss) Before Depreciation	\$ (422,423.28)	532,624.06	58,600.47	96,616.36	(572,892.07)	(278,373.26)	(775,912.43)	(13,457.77)	(1,375,217.92)
119	Depreciation Expense	· ·			1	319,928.56	3		1	319,928.56 119
	NET OPERATING INCOME (LOSS)	\$ (422,423.28)	532,624.06	58,600.47	96,616.36	(892,820.63)	(278,373.26)	(775,912.43)	(13,457.77)	(1,695,146.48)
122	Other Income and (Expense)									122
123	Property Tax Revenue	•		ï	1	2,566,871.00		ı		2,566,871.00 123
124	Other Non-Operating Revenues	•		ı	ï				٠	- 124
125	Operating Grants	249,930.00	,	•	1	1	•	1	,	249,930.00 125
126	Gain (Loss) on Disposal of Assets	•	•	ř	ī	1	1	•		- 126
127	Interest Income		340.00	î	-	27,902.18				28,242.18 127
130	Total Other Income and (Expense)	249,930.00	340.00	-	-	2,594,773.18		,		2,845,043.18 130
131	NET INCOME (LOSS)	\$ (172,493.28) \$	\$ 532,964.06	\$ 58,600.47 \$	\$ 96,616.36	\$ 1,701,952.55 \$	\$ (278,373.26)	\$	(775,912.43) \$ (13,457.77)	\$ 1.149,896.70

## Truckee Tahoe Airport District Reconciliation of Net Loss to Net Income Before Contributions per Combined Income Statements

#### For the Six Months Ended March 31, 2016

OPERATING LOSS	\$	(1,695,147)
PROPERTY TAX REVENUE OPERATING GRANTS OTHER INCOME (EXPENSE) INTEREST INCOME INTEREST EXPENSE		2,566,871 249,930 0 28,242 0
NET INCOME BEFORE CONTRIBUTIONS	\$	1,149,896
Truckee Tahoe Airport District Detail of Cash and Investments Balan March 31, 2016	ces	
OPERATING ACCOUNT, PETTY CASH, CHANGE FUND LAIF - UNRESTRICTED PORTION LAIF - RESTRICTED PORTION WELLS FARGO MUTUAL FUND ACCOUNT	\$	863,894 9,896,189 16,468 53,981
TOTAL CASH & CASH EQUIVALENTS	\$	10,830,532
CERTIFICATES OF DEPOSIT MATURING WITHIN ONE YEAR CERTIFICATES OF DEPOSIT MATURING AFTER ONE YEAR	\$	750,000 750,000
TOTAL INVESTMENTS	\$	1,500,000
Truckee Tahoe Airport District Analysis of Net Asset Balance March 31, 2016		
RESTRICTED NET ASSETS	\$	16,468
NET INVESTMENT IN PROPERTY & EQUIP		39,156,333
DESIG FOR LAND ACQUISITION DESIG FOR ANNOYANCE REDUCTION / COM OUTREACH DESIG FOR OPERATING FUNDS DESIG FOR GRANT ELIGIBLE PROJECTS DESIG FOR NON-GRANT ELIGIBLE PROJ DESIG FOR FUEL SPILL CLEANUP DESIG FOR NET PENSION LIABILITY DESIG FOR PAVEMENT MAINTENANCE CURRENT YEAR NET INCOME	<u>e</u>	2,750,000 1,000,000 2,500,000 445,200 2,380,463 30,000 0 (54,306) 1,149,897
TOTAL UNRESTRICTED NET ASSETS TOTAL NET ASSETS	\$ \$	10,201,253 49,374,054

#### Truckee Tahoe Airport District

#### **Statement of Cash Flows**

#### For the Six Months Ended March 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	\$1,616,690	
Payments to suppliers	(1,430,039)	
Payments on behalf of employees	(1,058,131)	
Net Cash Used by Operating Activities		(\$871,481)
CASH FLOWS FROM NON CAPITAL FINANCING ACTIVITIES:		
Receipts of Property Taxes	2,990,840	
Receipt of Operating Grants		
Receipt of Restricted Donations		
Net Cash Provided by Noncapital Financing Activities		2,990,840
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	S:	
Acquisition and construction of fixed assets		
Land and Easements	0	
Landside Improvements	0	
Airside Improvements	0	
	•	
Buildings & Structures	0	
Building Renovations & Improvements	(333,086)	
Equipment Additions Snow Removal Equipment	(555,000)	
Vehicle Additions	0	
Construction in Progress	(2,047,879)	
Intangible Assets	(2,047,070)	
Total	(2,380,965)	
Receipt of FAA and State Grants	551,054	
Proceeds from sale of equipment	,	
Net Cash Used by Capital and Related Financing Activities	(1,829,911)	(1,829,911)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of Certificates of Deposit	0	
Interest	26,058	
Net Cash Provided by Investing Activities		26,058
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		315,506
CASH AND CASH EQUIVALENTS AT SEPTEMBER 30, 2015		10,515,026
CASH/EQUIVALENTS (INCLUDING RESTRICTED) AT March 31, 2016		\$10,830,532
		WITIEO.
RECONCILIATION OF NET OPERATING LOSS TO NET CASH USED BY		VIIIES:
Net Operating Loss	\$ (1,695,147)	
Adjustments to Reconcile Net Operating Loss to		
Net Cash Used by Operating Activites:	319,929	
Depreciation	31,079	
Change in Inventories	31,079 39,145	
Change in Inventories Change in Prepaid Expenses and Deposits	79,694	
Change in Accounts Payable	329,366	
Change in Accrued Expenses and Unearned Revenues	24,453	
Net Cash Used by Operating Activities	(\$871,481)	
• • •		

## TRUCKEE TAHOE AIRPORT DISTRICT Investment Report For the Quarter Ended March 31, 2016

Per Policy Instruction 308, the District Treasurer must submit the following to the Board of Directors on a quarterly basis:

#### A. A list of investment transactions for the period covered.

There were no transactions related to the CDs invested with Wells Fargo

Detail of LAIF activity can be found on the attached schedule.

### B. Detail on the investments made during the period - including type of investments, amounts invested, maturity dates, current market value and credit quality of each investment.

Detail of the District's holdings this quarter end appears in the following table:

	Interest			;	3/31/2016	
Type of Investment	(Coupon Rate)	Amount	Maturity		Mkt Val	Rating
Goldman Sachs Bank NY - CD	1.10%	\$ 250,000	5/30/2017	\$	250,680	FDIC Insured
Discover Bank	1.10%	\$ 250,000	7/11/2016	\$	250,424	FDIC Insured
GE Capital Retail Bank Interest Bearing CD	1.00%	\$ 250,000	1/24/2017	\$	250,605	FDIC Insured
GE Capital Bank Interest Bearing CD	1.00%	\$ 250,000	1/24/2017	\$	250,985	FDIC Insured
Bank of North Carolina CD	1.00%	\$ 250,000	7/31/2017	\$	251,094	FDIC Insured
Ally Bank CD	1.25%	\$ 250,000	2/5/2018	\$	250,655	FDIC Insured
MONEY MARKET FUND	0.17%	\$ 53,981	N/A	\$	53,981	AAAm
LAIF	0.46%	\$ 8,903,773	N/A	\$	8,907,067	Not rated

#### C. The return on the District's investment portfolio expressed as an annual percentage rate.

For this quarter end, the return on the portfolio is 0.53% (annualized). This is calculated based on the LAIF rate for this quarter and assumes the CDs will be held until maturity.

#### D. The weighted average maturity of the District's portfolio.

The portfolio's maturities can be broken down as follows:

	Policy Instruction 308	
Maturity Range	Suggested %	Actual %
One day to 180 days	10% to 50%	89.10%
181 days to 360 days	10% to30%	4.36%
One year to two years	10% to 20%	6.54%
Two years to three years	0 to 20%	0.00%
Over three years	Requires Board Authorization	

The District has not been more aggressive in pursuing longer maturity investments because the return (yield) on a longer maturity investment is not sufficiently greater than the return earned with LAIF to justify the risk. The current weighted average maturity of the portfolio is 50 days.

#### E. A statement of compliance with investment policy.

The investment policy's objective is to protect the District's investable assets and generate income to the extent that prudent money management practices allow. Ideally, the District will invest in a variety of investment vehicles to increase the yield/return on investment received, while balancing the risk factors present. Although the suggested percentages of investments within the maturity ranges in the policy are not currently met, the weighted average maturity is within the stated limit and the District is in compliance with the policy.

#### F. A statement that the projected cash flow is adequate to meet expected obligations of the District over the next six months.

As a majority of funds are currently invested with LAIF and the weighted average maturity is 50 days; the projected cash flow is adequate to meet the expected obligations over the next six months.

## Truckee Tahoe Airport District Local Agency Investment Fund (LAIF)

#### Unrestricted

Date		#1060	Restricted #1510	Total at LAIF
12/30/14	Balance	9,607,447.98	16,468.00	9,623,915.98
4 /4 = /4 =	All Control blooms	C 20C C1		6,386.61
1/15/15	4th Quarter Interest	6,386.61		1,200,000.00
1/28/15	Transfer to LAIF	1,200,000.00	40,400,00	
3/31/15	Balance	10,813,834.59	16,468.00	10,830,302.59
4/15/15	1st Quarter Interest	6,697.64		6,697.64
6/1/15	TRANSFER TO LAIF	1,400,000.00		1,400,000.00
• •	TRANSFER TO #2720	(300,000.00)		(300,000.00)
6/30/15	Balance	11,920,532.23	16,468.00	11,937,000.23
07/15/15	2nd Quarter Interest	7,951.11		7,951.11
07/13/13	TRANSFER TO #2720	(250,000.00)		(250,000.00)
07/24/15	TRANSFER TO #2720	(300,000.00)		(300,000.00)
07/30/13	TRANSFER TO #2720	(1,000,000.00)		(1,000,000.00)
• •	TRANSFER TO #2720	(200,000.00)		(200,000.00)
08/28/15		10,178,483.34	16,468.00	10,194,951.34
09/30/15	Balance	10,178,463.54	10,400.00	10,134,33113
10/02/15	TRANSFER TO #2720	(250,000.00)		(250,000.00)
10/15/15	3rd Quarter Interest	8,821.67		8,821.67
10/16/15	TRANSFER TO #2720	(200,000.00)		(200,000.00)
11/16/15	TRANSFER TO #2720	(200,000.00)		(200,000.00)
12/04/15	TRANSFER TO #2720	(200,000.00)		(200,000.00)
12/09/15	TRANSFER TO #2720	(200,000.00)		(200,000.00)
12/31/15	TRANSFER TO #2720	(250,000.00)		(250,000.00)
12/31/15	Balance	8,887,305.01	16,468.00	8,903,773.01
01/15/16	4th Quarter Interest	8,883.96		8,883.96
01/13/16	Till Qualter Illicitest	1,000,000.00		1,000,000.00
02/02/16	Balance	9,896,188.97	16,468.00	9,912,656.97
4/15/2016	1st Quarter Interest	11,036.41		11,036.41