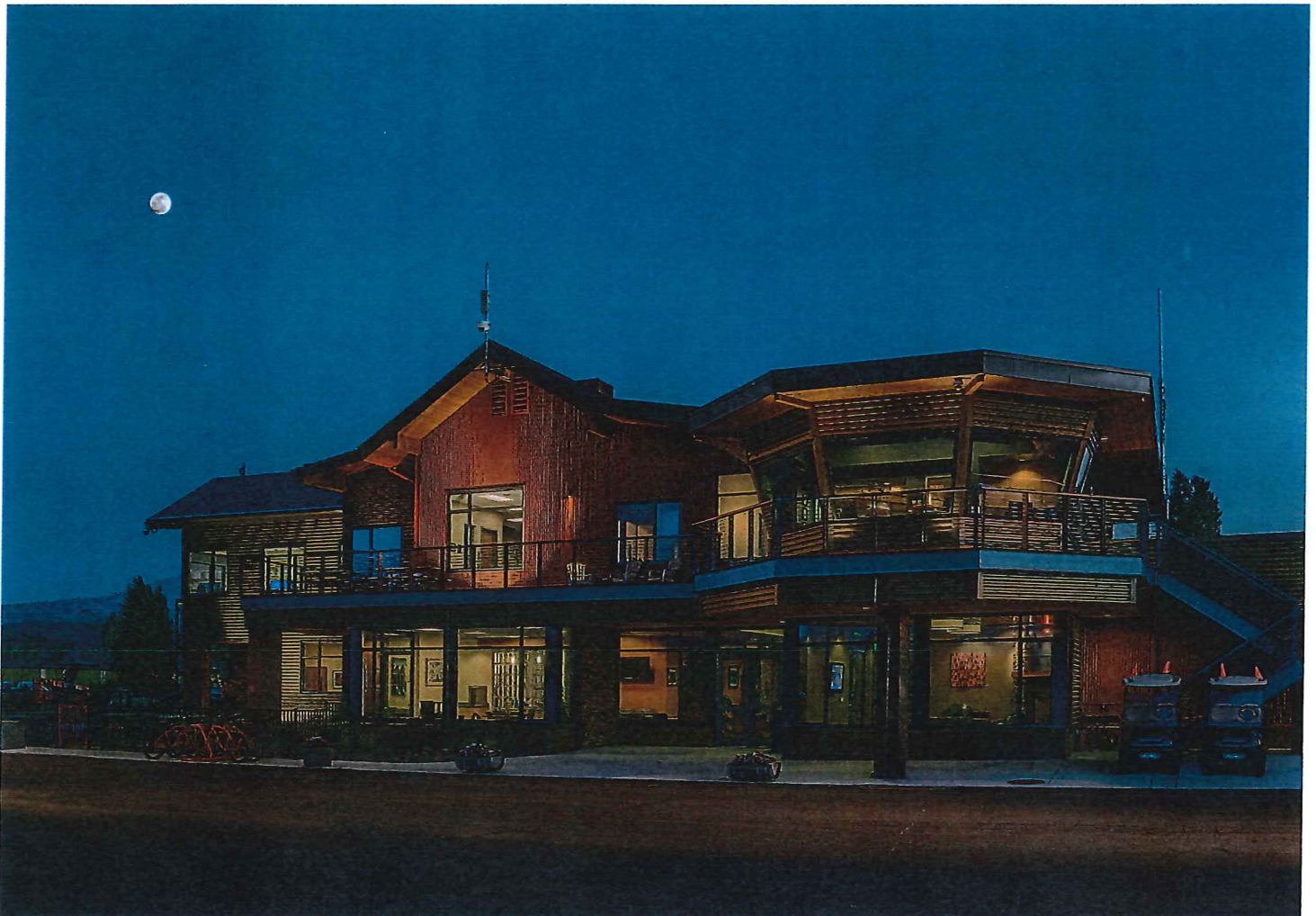
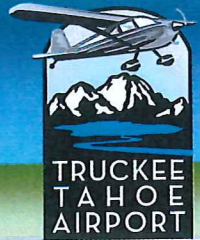




Preliminary Operating and Capital Expenditure Budget-2nd Draft

Fiscal Year 2016-2017





SPENDING PRIORITIES REVIEW

Strategy area 5.2 of the Strategic Plan discusses the District's spending priorities. Presented below are the priorities as listed in the Plan for the Board to review.

Objective 2

The District will apply the following hierarchy of spending priorities when making financial decisions:

- Protect the operational capabilities of the District
- Institute and maintain programs to reduce noise and annoyance
- Pre-fund future expense commitments when those commitments are certain, and it is financially feasible to do so
- Direct community investment will take priority over expenditures that would have an indirect community benefit.

Staff would like the Board to give direction either affirming or changing these priorities, as they directly affect decisions made during the budget process.

Updated Items

38 Employee Benefits (Insurance)- Medical Insurance decreased \$22,800 with confirmation of an increase of 3.5% in medical insurance. Previous draft included a 10% increase.

62 Directors Fees and Expenses- Decreased \$7,000 in expense of the meetings.

83 Accounting & Auditing- Increased by \$5,000 for additional fees from CalPERS for GASB 68 reporting.

86 Other Professional Fees- Increased by \$1,500 for the Godbe Survey quote.

88 Fiscal sustainability and analytics- Increased \$6,000 for lease appraisal analysis.

94 Community/Agency Partnerships- Increased by \$80,000, adding \$100,000 for Housing opportunities and decreasing Reno Air Service Corp by \$20,000.

109-112, 114-115 Facility Maintenance- Increased by \$10,000 for routine repairs on the warehouse building.

125 Property Tax Revenue- Increased \$63,000 with better estimates from the county.



BUDGET ASSUMPTIONS

Airside Revenues

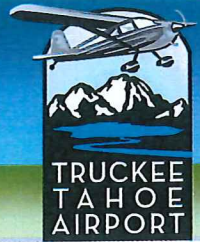
- **1 100LL:** Sales of 100LL are tracking slightly less 2%, to the previous year's 79,000 gallons. The cost per gallon is down about 11% from a year ago. Gross profit over the past twelve months has been tracking at slightly above \$1 per gallon. We are recommending budgeting 100LL sales at 77,000 and gallons and a similar gross profit of about \$1.00 per gallon.
- **2 JetA:** Sales of JetA have been rising year over year for the past few years after the decline in sales brought on by the recession. Last year sales were 332,000 gallons and the current year looks like about 20% increase over the previous year depending on summer sales. The cost per gallon is down about 20% from a year ago. Gross profit over last year has been tracking at \$2.20 per gallon, slightly over 50%. We are recommending sales at 350,000 and a similar gross profit of about \$2.20 per gallon.
- **3-10 Other Airside Revenues:** Tiedowns and Transient Use Fees, the other significant airside revenues, are tracking slightly higher than budgeted. The rate schedule currently in place is under review and likely will see increases in rates and number of events.

Other Revenues

- **13-14 Hangars:** Hangar rental rates are increased based on the Consumer Price Index (CPI) and are adjusted in September. We estimate 1% increase in September. Occupancy has increased slightly over previous years with waitlists for both T-hangars and Executive hangars.
- **17-18 Other Business Leases:** A CPI increase of .5-1% will be included for Red Truck, Hertz, Careflight, Soar Truckee, SurfAir and Sierra Aero. In addition, the 2016-17 year will have 9 months of rent, about \$180,000, from the new office building. Concessions (car rental), primarily from Hertz, is about \$80,000/year. We will budget similar revenues.
- **21 Warehouse Leases:** Similar CPI increase will be factored in the budget. We have had a vacancy in the current year, and will budget with the vacancy. In addition, we anticipate making improvements to the warehouse space to make it more appropriate for light industrial use.

Cost of Goods

- **26-27 Fuel costs:** See the discussion above under Airside Revenues on fuel cost and gross profit on fuel sales. We will budget based on an average cost over the previous year.
- **34 Payroll:** The District has 22 full-time employees and 2 temporary summer staff. This includes the recently hired Aviation & Community Services Pilot & Passenger Outreach Coordinator and the Aviation and Community Services Manager (Public Relations). Both



of these positions enable a significant increase in community and pilot outreach. This past year we did utilize some snow removal staff, not a significant impact. This summer, staff will bring a cost of living adjustment to the Board based on the CPI, already discussed. In addition there will be a 3% merit increase factored into the budget.

- **35-38 Benefits:** The employer contribution for CalPERS for 2016/2017 will increase for all three tiers of pension coverage and will be budgeted accordingly. Additionally, there is an annual contribution of \$80,000 on top of these percentages:

Tier	Contribution Rate	# Employees
2.7%@55	11.63%	11
2%@60	7.06%	2
2%@62	6.56%	9

Health insurance includes medical, dental, vision, and life insurance. The employee contributes 7% towards the cost of these benefits. The medical and vision insurance policies are brokered through SDRMA and they recommend budgeting an increase of 3.5% on the medical and minimal change on the other coverages. The updated amount for health insurance has been confirmed for the calendar year 2017.

39 Workers compensation is also brokered through SDRMA and rates are based on a percentage employee's payroll. The current year expense is about \$55,000.

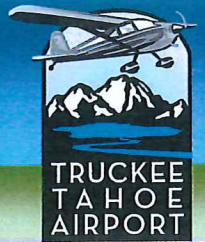
40 Training, Education and Other includes training opportunities for staff to attend various seminars and conferences through aviation oriented organizations including AAAE, NBAA, Avfuel, ICAS and UC Davis Noise Symposium. Uniforms and safety gear is included here such as high visibility jackets for operations and uniform allowances. Also included is the GM's aviation stipend, employee flight currency, cell phone allowances and the GM's auto allowance.

Operating, General and Administrative Expenses

48 ACAT-ACAT's budget is developed by the Airport Community Advisory Team and is budgeted at \$75,000.

49-52 Annoyance Reduction Programs- This is expense of the Fly Quiet Incentive and is budgeted \$36,000 higher than last year at \$162,000 to include an additions Fly Quiet Tier to e considered by the Board at a future date.

55 Airshow- This is based on the Air Show Committee's estimate of \$160,000, same as prior year.



56 Aviation Safety Initiatives- This includes \$86,500 for airspace phase 2 and Safety Management Systems continued implementation at \$5,000, \$6,500 for tabletop exercises, \$5,000 AAE employee certification incentives, and miscellaneous \$6,500.

58 Communications- Replacement of analog radios to digital radios for \$20,000 and \$40,000 for internet, land lines, long distance and AWOS.

59 Conventions and Conferences- Attendance at AAE, NBAA, CSDA and others by board members and budgeted at \$32,500. We have moved Board travel to this line item.

60 County Support- Estimated at about 2% of property tax revenue at \$110,000.

61 Credit Card Processing Fees- Fees average a little less than 3% of total credit card sales and are budgeted at \$73,500.

62 Directors Fees and Expenses- The budget includes \$10,000 for Director's stipend, \$3,000 Tech, \$10,000 meals and meeting meeting supplies, \$200 mileage, \$16,000 broadcasting, \$85,000 for medical insurance for a total of \$124,200.

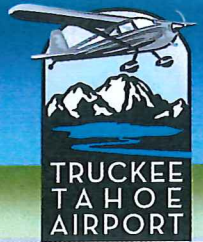
64 Dues & Subscriptions-Budget is for Regional AirService Corp (RASC) \$10,000 and \$8,000 for AAE and other.

65 Election Expense- Assuming an election, the District is anticipating costs of \$25,000.

66 Employee Relations and Activities- This includes cost of monthly staff meetings, a holiday party, various refreshments for other staff meetings, other staff and board activities, branded clothing, performance awards, summer event. \$16,300.

69 Geographic Information System- The GIS is used to assist pilot and community education, detail airfield history and the development of an open space acquisition plan. GIS is also integral in the flight tracking system capabilities and maintaining the District's infrastructure and property boundary verification. This is budgeted at \$30,000, down \$15,000 from the prior year.

70 Grounds Maintenance/Landscaping- This was previously included in Terminal maintenance. The budget includes quarterly upkeep of the grounds \$15,000, Landscaping for summer \$2,500.



71 Janitor/Cleaning- The budget is for janitorial for the terminal, shop and warehouse \$36,000 , periodic floors and windows \$2,000, laundry \$7,000 and janitorial for the new office building \$16,600.

72 Home-basing Incentives- Based on signatory incentives election of the hangar tenants at \$87,500.

73 Insurance- Property \$34,400, Liability \$15,000, Auto \$8,500 and Elected Officials \$15,000.

75 Office Equipment- Community room microphones \$35,000, laptop and computer replacements \$35,000, Cameras for terminal building \$15,000 and other \$15,000.

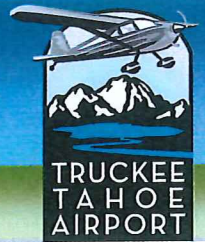
77 Operating Supplies and Small Tools- The budget is for \$46,000 for airside and maintenance supplies and tools.

78 Operations Monitoring- The budget includes FAA data \$5,000, flight tracking NavAid \$100,000, VNOMS \$100,000, Site-leases \$13,000, Day wireless \$3,800, Cameras for touch and go monitoring \$35,000 and \$14,200 other.

79 Permits- The budget of \$21,000 includes various permits for airside and administration.

82-88 Professional Fees-

- **Accounting & Auditing-**The budget includes the audit \$30,000 and various accounting fees.
- **Legal-**\$105,000 total: this includes general counsel, aviation and human resources \$92,000 and \$13,000 for legal related to onsite operators.
- **Computer support and software leasing-** \$166,000 total: this includes the new Caselle financial software \$23,000, general computer support \$10,000, Wintensive \$10,000, Point of Sale upgrade \$50,000, Training \$8,000, VOIP for Unicom and Terminal \$25,000, Wireless system upgrade \$25,000, Data Content Management \$15,000.
- **Other professional-** Total budget \$916,500: this includes \$45,000 Greenhouse Gas Inventory, \$10,000 Facility Maintenance Plan Update, \$5,000 Forest Maintenance Plan Update, \$36,500 Godbe Survey Update, \$5,000 Art exhibit coordinator, \$10,000 Board off-site meeting, \$160,000 Executive Hangar Design, \$20,000 Storm Water Plan Update, \$80,000 Sustainability Maintenance Plan, \$45,000 Airport Economic Study, Temporary Tower \$500,000.
- **Engineering-** \$25,000-Acumen Engineering.



- **Fiscal sustainability and analytics-** \$30,000.

89-96 Public Relations-

- **Consulting-** \$18,000-Fresh Tracks
- **Internet, Print, Broadcast,& Direct Mail-** Website/internet \$50,000, Print \$25,000-Newsletter, \$30,000 Tranquility Campaign, Radio \$18,000.
- **Events-** \$10,000 Truckee Thursdays, block parties.
- **Sponsorships-** \$40,000-Community sponsorships-Level 1 (up to \$3,000).
- **Community/Agency Partnership-s** \$514,000 total. This is made up of Boys and girls club \$45,000, Hwy 267 bus route \$65,000, Excellence in Education \$8,500, Reno Air Service Corp \$10,000, TNT TMA for NLT Express \$3,500, Lakeside Trail \$100,000, Bike Share Program \$12,000, Housing \$100,000 and other per board approval \$250,000.
- **Pilot Outreach-** \$109,000 total: this is made up of, Advertising and meeting expense for Pilot Outreach Coordinator \$55,000, Speaker series \$15,000, NBAA outreach \$25,000, rent offset for EAA \$14,000, Mustang orientation course for 2 employees \$9,000.
- **Promotional items-** \$25,000.

Repairs and Maintenance

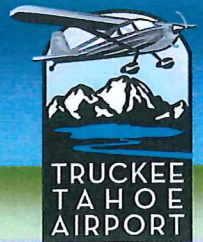
103-104 Vehicle and Equipment Expense- This includes fuel for vehicles and equipment, parts and labor for repairs, insurance \$82,000.

105 Airfield Equipment, Lights & Signs- Total budget \$44,300- Runway lights \$4,300, Facility Maintenance Plan (FMP) \$30,000, FAA Obstruction Survey \$100,000

108 Pavement Maintenance- Striping, sealing, routine maintenance \$200,000.

109-112, 114-115 Facility Maintenance- The Facility Maintenance Plan (FMP) identifies \$515,463 in repairs and maintenance to the District facilities. Beyond, the FMP, staff is recommending fire alarm maintenance \$15,000, rekey hangars \$5,000, HVAC service \$15,000, Staff Kitchen expansion \$32,500, Golf Putting Green \$3,000, Cameras for Terminal Building \$15,000, Pavement for Shed Area \$25,000, Maintenance Shop Door Service \$2,800, and \$10,000 for Warehouse upkeep.

113 Firefighting & Haz Mat. Response- This includes \$6,500 for fire extinguisher upkeep and additional safety equipment.



116 Land Management- Per the 14-year Forest Management Activity Tracking, \$331,300 in forest treatment.

Other Income and (Expense)

125 Property Tax Revenue- Revenues are budgeted at \$5,470,000, based on assessed valuations of both secured and unsecured property within the District. A 1% allowance is factored in to arrive at the budgeted amount. Projected property tax revenues by county: Placer \$3,730,000, Nevada \$1,740,000.

127 Operating Grants- FAA grants on \$1,509,000 of pavement maintenance at 90% reimbursement or \$1,358,100. This number is likely to change with the final budget once confirmation is received on grant funding for this fall.

129 Interest- Interest is based on the prior 12 months. About 90% of our funds are invested at LAIF earning about .5%, and 10% is invested in CD's earning slightly over 1%.

Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017

	Proposed Budget 9/30/17	FY 9/30/16 Budget	Variance Budget 2017 to 2016	Previous 12 months 5/1/15- 4/30/16	FY 9/30/15 Actual
Revenues					
Airside Operating Revenues					
1	\$ 370,000	\$ 380,000	-2.6%	\$ 375,602	\$ 402,107
2	1,472,100	1,484,700	-0.8%	1,376,224	1,503,690
3	50,000	50,004	0.0%	66,608	57,350
4	1,100	1,500	-26.7%	1,415	1,504
5	95,000	95,004	0.0%	94,701	99,068
6	230,000	213,204	7.9%	244,583	230,705
7	800	1,596	-49.9%	1,220	1,326
8	40,000	30,000	33.3%	43,135	33,175
9	500	504	-0.8%	657	370
10	5,000	1,500	233.3%	12,015	24,730
11	2,264,500	2,258,012	0.3%	2,216,161	2,354,024
12	Hangar Rental Income				
13	1,350,000	1,299,996	3.8%	1,305,566	1,286,903
14	48,000	46,500	3.2%	43,081	46,461
15	1,398,000	1,346,496	3.8%	1,348,647	1,333,365
16	Other Business Income				
17	283,100	98,700	186.8%	105,381	100,849
18	87,000	87,000	0.0%	90,082	87,066
19	370,100	185,700	99.3%	195,464	187,915
20	Warehouse Income				
21	280,000	279,996	0.0%	284,164	283,822
22	280,000	279,996	0.0%	284,164	283,822
23	\$ 4,312,600	\$ 4,070,204	6.0%	\$ 4,044,435	\$ 4,159,126
24					
25	Cost of Goods Sold				
26	\$ 280,500	\$ 283,000	-0.9%	\$ 291,387	\$ 310,441
27	639,000	765,400	-16.5%	642,427	755,574
28	800	1,200	-33.3%	1,368	1,019
29	600	1,500	-60.0%	8,866	4,109
31	6,000	3,996	50.2%	4,715	2,350
32	\$ 926,900	\$ 1,055,096	-12.2%	\$ 948,764	\$ 1,073,493
33	Payroll and Employee Benefits				
34	\$ 1,666,318	\$ 1,564,728	6.5%	\$ 1,555,476	\$ 1,467,756
35	234,850	213,708	9.9%	170,460	162,591
36	24,340	22,272	9.3%	23,899	24,284
37	3,000	2,604	15.2%	4,950	2,250
38	422,200	389,292	8.5%	361,107	344,762
39	55,000	59,400	-7.4%	65,452	61,675
40	68,000	69,492	-2.1%	63,293	64,702
41	2,473,708	2,321,496	6.6%	2,244,637	2,128,020
42	\$ 3,400,608	\$ 3,376,592	0.7%	\$ 3,193,400.06	\$ 3,201,513
44	\$ 911,992	\$ 693,612	31.5%	\$ 851,035	\$ 957,612
45					

Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017

	Proposed Budget 9/30/17	FY 9/30/16 Budget	Variance Budget 2017 to 2016	Previous 12 months 5/1/15- 4/30/16	FY 9/30/15 Actual
46 Expenses					
47 Operating, General & Admin Expenses					
48 ACAT	\$ 75,000	\$ 114,996	-34.8%	\$ 33,183	\$ 26,856
49 Annoyance Reduction Programs:	-	-		-	
50 Fly QT Program	162,000	126,000	28.6%	120,597	120,817
52 Other Noise Abatement Expenses	-	-	0.0%	3,558	3,625
53 Accidents and Damage	500	504	-0.8%	-	410
54 Access Control	30,000	12,996	130.8%	2,002	6,922
55 Airshow	160,000	159,996	0.0%	149,040	142,330
56 Aviation Safety Initiatives	109,500	281,508	-61.1%	170,747	98,199
57 Cash (Over)/Short - Bad Debt Expense	100	12	733.3%	72	32
58 Communications	60,000	69,084	-13.1%	54,538	58,135
59 Conventions, Conferences	32,500	21,996	47.8%	36,888	17,685
60 County Support	110,000	96,000	14.6%	95,837	95,837
61 Credit Card Fees & Finance Charges	73,500	76,500	-3.9%	70,788	75,313
62 Directors' Fees & Expenses	131,200	161,748	-18.9%	104,793	123,593
64 Dues & Subscriptions	18,000	26,196	-31.3%	13,327	15,367
65 Election Expense	25,000	996	2410.0%	50	750
66 Employee Relations Activities	16,300	18,600	-12.4%	13,511	14,052
67 Employment Expense	5,000	5,004	-0.1%	3,199	3,557
68 Equipment Rental	15,000	15,396	-2.6%	13,999	14,979
69 Geographic Information System	30,000	45,000	-33.3%	16,782	16,372
70 Grounds Maintenance/Landscaping	17,500	-	-	70	
71 Janitor/Cleaning	61,600	-	-	-	
72 Homebasing Incentive	87,500	87,504	0.0%	83,015	83,532
73 Insurance	72,900	65,904	10.6%	68,169	74,408
74 Library & Reference Materials	1,100	1,092	0.7%	746	608
75 Office Equipment	100,000	109,512	-8.7%	42,497	38,835
76 Office Supplies	27,500	29,028	-5.3%	24,104	24,957
77 Operating Supplies & Small Tools	46,000	68,832	-33.2%	45,632	26,123
78 Operations Monitoring Expenses	271,000	260,004	4.2%	232,710	394,804
79 Permits, Licenses & Fees	21,000	21,000	0.0%	35,654	38,223
80 Postage, Freight & Delivery	3,350	3,360	-0.3%	3,533	3,169
81 Printing, Copying, Publication of Legal Notices	6,000	5,448	10.1%	9,541	8,658
82 Professional Services	-	-		-	
83 Accounting & Auditing	30,000	21,996	36.4%	29,762	30,742
84 Legal	105,000	105,000	0.0%	93,441	95,288
85 Computer Support	166,000	80,196	107.0%	39,267	35,950
86 Other Professional	916,500	713,988	28.4%	408,546	398,875
87 Engineering	25,000	52,992	-52.8%	12,182	30,645
88 Fiscal Analyst - Sustainability	30,000	35,976	-16.6%	4,238	4,238
89 Public Relations - Outreach	-	-		-	
90 Consulting	18,000	18,000	0.0%	39,839	34,987
91 Internet, Print, Broadcast & Direct Mail	123,000	107,496	14.4%	84,111	100,718
92 Events and Programs	20,000	9,996	100.1%	7,946	6,693
93 Sponsorships	40,000	39,996	0.0%	52,485	50,547
94 Community/Agency Partnerships	594,000	215,004	176.3%	975,000	930,000
95 Pilot Outreach	118,000	59,004	100.0%	54,102	35,292
96 Promotional Items	25,000	24,996	0.0%	5,396	19,670
97 Travel	3,300	3,300	0.0%	2,378	2,444
98 Utilities	229,450	193,500	18.6%	204,765	194,436
99 Other (Income) Expense	-	-	-	1,779	5,557
101 Operating, General & Admin Expenses	\$ 4,212,300	\$ 3,565,656	18.1%	\$ 3,463,821	\$ 3,504,230

Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017

	Proposed Budget 9/30/17	FY 9/30/16 Budget	Variance Budget 2017 to 2016	Previous 12 months 5/1/15- 4/30/16	FY 9/30/15 Actual
Repairs and Maintenance					
Vehicles Expense	\$ 32,000	\$ 31,608	1.2%	\$ 33,280	\$ 30,720
Equipment Expense	50,000	130,212	-61.6%	42,690	31,499
Airfield Equipment, Lights & Signs	134,300	187,824	-28.5%	33,596	47,148
Aviation Safety Equipment	10,000	9,996	0.0%	4,324	11,728
Unicom Enhancement		-	-	2,120	433
Pavement Maintenance	200,000	5,190,000	-96.1%	343,588	89,283
Airfield - Facility Maintenance	19,000	9,876	92.4%	10,194	8,445
Hangars - Facility Maintenance	446,263	269,844	65.4%	413,902	430,389
Other Business Buildings - Facility Maintenance	43,200	32,004	35.0%	117,435	124,209
Warehouse - Facility Maintenance	10,000	113,304	-91.2%	61,754	54,814
Firefighting & Haz Mat. Response	6,500	6,504	-0.1%	5,716	5,793
Terminal Building - Facility Maintenance	82,800	72,996	13.4%	44,709	66,577
Maintenance Buildings - Facility Maintenance	28,800	13,296	116.6%	35,023	26,860
Land Management	331,300	623,700	-46.9%	6,421	38,033
Total Repairs & Maintenance	\$ 1,394,163	\$ 6,691,164	-79.2%	\$ 1,154,752	\$ 965,934
Depreciation					
Depreciation Expense	\$ -	\$ -		\$ 1,128,094	\$ 1,942,895
NET OPERATING INCOME (LOSS)	\$ (4,694,471)	\$ (9,563,208)	-50.9%	\$ (4,895,632)	\$ (5,455,447)
Other Income and (Expense)					
Property Tax Revenue	5,470,000	5,068,008	7.9%	5,350,617	5,029,326
Other Non-Operating Revenues	5,000	5,004	-0.1%	2,356	3,254
Operating Grants	1,358,100	4,440,000	-69.4%	551,054	301,124
Gain (Loss) on Disposal of Assets	-	-		-	-
Interest Income	53,000	47,100	12.5%	52,596	49,010
Total Other Income and (Expense)	\$ 6,886,100	\$ 9,560,112	-28.0%	\$ 5,956,623	\$ 5,382,713
NET INCOME (LOSS)	\$ 2,191,629	\$ (3,096)	-70889.1%	\$ 1,060,991	\$ (72,734)

Truckee Tahoe Airport District
Non-Operational Costs-Capital Expenditures

CASH FLOW FROM OPERATIONS (NET OPERATING LOSS)	\$ 2,191,629
CAPITAL EXPENDITURES FOR FY 2016-2017	
FAA GRANT ELIGIBLE PROJECTS/ITEMS (see note below)	
Runway 11-29-Saw/Seal	203,000
Hangar Taxilanes CD/DE reconstruct	564,000
Replacement Alder Hill Beacon Tower	132,000
Oshkosh Snow Blower	510,000
Obstruction Survey	100,000
TOTAL OF GRANT ELIGIBLE ITEMS	<u>1,509,000</u>
ESTIMATED GRANT PROCEEDS	(1,358,100)
ESTIMATED TTAD CONTRIBUTION TO ABOVE ITEMS	<u>150,900</u>
OTHER 2016 - 2017 PROJECTS	
Warehouse Office Building (WOB)-	\$ 2,000,000
Land Development-Utilities	500,000
Ground Power Unit	35,000
Flat Bed 3/4 Ton	50,000
Helipad for Emergency Services (Tahoe City)	270,000
Replace Bald Mountain Beacon	100,000
Maintenance Building Expansion	619,000
TOTAL FOR OTHER PROJECTS	<u>\$ 3,574,000</u>
LAND PURCHASES / DEVELOPMENT	
Allocation for land purchase/development	-
TOTAL FOR LAND PURCHASES / DEVELOPMENT	<u>-</u>
TOTAL CAPITAL EXPENDITURES	<u>\$ 5,083,000</u>
NET CASH REQUIREMENTS FOR CAPITAL EXPENDITURES	<u>\$ (2,891,371)</u>
DECREASE IN NET ASSETS FOR THE FISCAL YEAR 9/30/17	<u>\$ (2,891,371)</u>

Note - FAA GRANT ELIGIBLE PROJECTS

There are five projects that are FAA grant eligible with a 90% reimbursement. The Obstruction Survey would be expensed, the other 4 projects would be capitalized. If any of these projects do not get grant funding, staff would bring the unfunded projects for Board review.

Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017

	Airside Operation	Hangars	Other Business Leases	Warehouse	Administration	Maintenance	Noise Reduction	Aviation Services	Community Services	Land Management	Total		
Revenues													
Airside Operating Revenues													
1	Aviation Fuel Sales	\$ 370,000	-	-	-	-	-	-	-	-	370,000	1	
2	Jet Fuel Sales	1,472,100	-	-	-	-	-	-	-	-	1,472,100	2	
3	Auto Parking	50,000	-	-	-	-	-	-	-	-	50,000	3	
4	Oil Sales	1,100	-	-	-	-	-	-	-	-	1,100	4	
5	Tiedowns	95,000	-	-	-	-	-	-	-	-	95,000	5	
6	Transient Use Fees	230,000	-	-	-	-	-	-	-	-	230,000	6	
7	Merchandise	800	-	-	-	-	-	-	-	-	800	7	
8	Services	40,000	-	-	-	-	-	-	-	-	40,000	8	
9	Vending	500	-	-	-	-	-	-	-	-	500	9	
10	Miscellaneous Revenue	5,000	-	-	-	-	-	-	-	-	5,000	10	
11	Total Airside Operating Revenue	2,264,500	-	-	-	-	-	-	-	-	2,264,500	11	
12	Hangar Rental Income											12	
13	T-Hangar / Box Hangar Rental Income	-	1,350,000	-	-	-	-	-	-	-	1,350,000	13	
14	T-Hangar / Box Hangar Electricity Surcharge	-	48,000	-	-	-	-	-	-	-	48,000	14	
15	Total Hangar	-	1,398,000	-	-	-	-	-	-	-	1,398,000	15	
16	Other Business Income											16	
17	Other Business Leasing Income	-	-	283,100	-	-	-	-	-	-	283,100	17	
18	Concession Income	-	-	87,000	-	-	-	-	-	-	87,000	18	
19	Total Other Business Income	-	-	370,100	-	-	-	-	-	-	370,100	19	
20	Warehouse Income											20	
21	Warehouse Space Rental Income	-	-	-	280,000	-	-	-	-	-	280,000	21	
22	Total Warehouse Income	-	-	-	280,000	-	-	-	-	-	280,000	22	
23	TOTAL REVENUES	2,264,500	1,398,000	370,100	280,000	0	0	0	0	0	4,312,600	23	
24												24	
25	Cost of Goods Sold											25	
26	Aviation Fuel Cost - 100 LL	\$ 280,500	-	-	-	-	-	-	-	-	280,500	26	
27	Jet Fuel & Prist Cost	639,000	-	-	-	-	-	-	-	-	639,000	27	
28	Oil and Lubricant Cost	800	-	-	-	-	-	-	-	-	800	28	
29	Merchandise Purchases	600	-	-	-	-	-	-	-	-	600	29	
30	Vending Machine Purchases	-	-	-	-	-	-	-	-	-	0	30	
31	Inventory Shrinkage	6,000	-	-	-	-	-	-	-	-	6,000	31	
32	Total Cost of Goods Sold	926,900	-	-	-	-	-	-	-	-	926,900	32	
33	Payroll and Employee Benefits											33	
34	Salaries and Wages	541,100	85,784	38,178	38,178	394,707	252,356	119,134	119,134	59,567	18,180	1,666,318	34
35	PERS Contributions	81,024	12,917	5,871	5,871	54,720	39,455	12,776	12,776	6,388	3,053	234,851	35
36	Medicare & FICA Expense	7,811	1,242	552.13	552.13	5,861	3,639	1,726	1,726	967	264	24,340	36
37	Unemployment Taxes	3,000	-	-	-	-	-	-	-	-	-	3,000	37
38	Employee Benefits (Insurance)	150,304	22,714	8,908	8,908	90,310	78,403	23,592	23,592	11,796	3,673	422,200	38
39	Workers' Compensation Insurance	23,100	1,650	1,100	1,100	9,350	13,200	1,980	1,980	990	550	55,000	39
40	Training, Education and Other	25,000	0	-	-	20,000	5,000	6,000	12,000	0	-	68,000	40
41	Total Payroll and Employee Benefits	831,339	124,307	54,609	54,609	574,948	392,053	165,208	171,208	79,708	25,720	2,473,709	41
42	Total Payroll and Cost of Goods	1,758,239	124,307	54,609	54,609	574,948	392,053	165,208	171,208	79,708	25,720	3,400,609	42
44	GROSS PROFIT (LOSS)	506,261	1,273,693	315,491	225,391	-574,948	-392,053	-165,208	-171,208	-79,708	-25,720	911,991	44

Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017

	Airside Operation	Hangars	Other Business Leases	Warehouse	Administration	Maintenance	Noise Reduction	Aviation Services	Community Services	Land Management	Total		
46	Expenses											46	
47	Operating, General & Administrative Expenses											47	
48	ACAT	-	-	-	-	-	65,000	5,000	5,000	-	75,000	48	
49	Annoyance Reduction Programs:	-	-	-	-	-	-	-	-	-	0	49	
50	Fly QT Program	-	-	-	-	-	162,000	-	-	-	162,000	50	
53	Accidents and Damage	-	500	-	-	-	-	-	-	-	500	53	
54	Access Control	15,000	-	-	-	15,000	-	-	-	-	30,000	54	
55	Airshow	-	-	-	-	-	-	80,000	80,000	-	160,000	55	
56	Aviation Safety Initiatives	5,000	-	-	-	0	-	64,500	40,000	-	109,500	56	
57	Cash (Over)/Short - Bad Debt Expense	10	10	-	-	80	-	-	-	-	100	57	
58	Communications	11,000	1,000	500	500	11,000	11,000	5,000	5,000	15,000	60,000	58	
59	Conventions, Conferences	10,000	-	-	-	9,500	-	3,000	5,000	5,000	32,500	59	
60	County Support	-	-	-	-	110,000	-	-	-	-	110,000	60	
61	Credit Card Fees & Finance Charges	61,500	12,000	-	-	-	-	-	-	-	73,500	61	
62	Directors' Fees & Expenses	-	-	-	-	122,200	-	7,000	1,000	1,000	131,200	62	
64	Dues & Subscriptions	4,000	-	-	-	10,000	-	3,000	1,000	-	18,000	64	
65	Election Expense	-	-	-	-	25,000	-	-	-	-	25,000	65	
66	Employee Relations Activities	4,000	-	-	-	4,300	4,000	2,000	2,000	-	16,300	66	
67	Employment Expense	1,500	-	-	-	1,500	-	-	2,000	-	5,000	67	
68	Equipment Rental	3,000	1,000	-	-	4,000	3,000	-	2,000	2,000	15,000	68	
69	Geographic Information System	10,000	1,000	1,000	1,000	5,000	1,000	3,300	3,400	3,300	30,000	69	
70	Grounds Maintenance/Landscaping	2,000	-	-	-	10,500	-	-	-	5,000	17,500	70	
71	Janitor/Cleaning	-	-	-	-	54,600	7,000	-	-	-	61,600	71	
72	Homebasing Incentive	-	87,500	-	-	-	-	-	-	-	87,500	72	
73	Insurance	11,000	17,000	1,400	3,000	17,500	7,000	-	10,000	5,000	72,900	73	
74	Library & Reference Materials	200	-	-	-	300	200	-	200	200	1,100	74	
75	Office Equipment	5,000	-	-	-	50,000	5,000	16,000	16,000	8,000	100,000	75	
76	Office Supplies	2,000	2,000	-	-	17,500	1,000	2,000	2,000	1,000	27,500	76	
77	Operating Supplies & Small Tools	20,000	500	-	-	5,000	20,000	250	250	-	46,000	77	
78	Operations Monitoring Expenses	123,500	-	-	-	-	-	123,500	11,000	13,000	271,000	78	
79	Permits, Licenses & Fees	5,000	-	-	-	15,000	1,000	-	-	-	21,000	79	
80	Postage, Freight & Delivery	300	-	-	-	3,000	50	-	-	-	3,350	80	
81	Printing, Copying, Publication of Legal Notices	200	-	-	-	2,500	1,000	920	920	460	6,000	81	
82	Professional Services	-	-	-	-	-	-	-	-	-	0	82	
83	Accounting & Auditing	-	-	-	-	30,000	-	-	-	-	30,000	83	
84	Legal	5,000	10,000	5,000	1,000	55,000	-	1,000	6,000	20,000	105,000	84	
85	Computer Support	75,000	7,000	-	-	74,000	-	4,000	4,000	2,000	166,000	85	
86	Other Professional	175,000	-	7,500	7,500	221,500	-	250,000	250,000	-	916,500	86	
87	Engineering	16,000	-	-	-	9,000	-	-	-	-	25,000	87	
88	Fiscal Analyst - Sustainability	10,000	-	3,000	3,000	10,000	-	1,500	1,500	1,000	30,000	88	
89	Public Relations- Outreach	-	-	-	-	-	-	-	-	-	-	89	
90	Consulting	-	-	-	-	-	4,500	13,500	-	-	18,000	90	
91	Internet, Print, Broadcast & Direct Mail	9,200	5,000	-	-	25,000	-	10,000	49,200	24,600	123,000	91	
92	Events and Programs	-	-	-	-	-	5,000	5,000	10,000	-	20,000	92	
93	Sponsorships	-	-	-	-	-	-	-	40,000	-	40,000	93	
94	Community/Agency Partnerships	-	-	-	-	-	-	-	594,000	-	594,000	94	
95	Pilot Outreach	-	-	-	-	-	62,500	35,500	20,000	-	118,000	95	
96	Promotional Items	-	-	-	-	-	-	18,750	6,250	-	25,000	96	
97	Travel	-	-	-	-	1,500	-	720	720	360	3,300	97	
98	Utilities	46,000	79,000	10,225	10,225	39,000	33,000	4,800	4,800	2,400	229,450	98	
99	Other (Income) Expense	-	-	-	-	-	-	-	-	-	0	99	
101	Total Operating, General & Administrative	630,410	223,510	28,625	26,225	958,480	94,250	736,990	600,240	904,570	9,000	4,212,300	101

**Truckee Tahoe Airport District
Budget for the Fiscal Year Ended September 30, 2017**

	Airside Operation	Hangars	Other Business Leases	Warehouse	Administration	Maintenance	Noise Reduction	Aviation Services	Community Services	Land Management	Total		
102	Repairs and Maintenance											102	
103	Vehicles Expense	18,000	-	-	200	13,800	-	-	-	-	32,000	103	
104	Equipment Expense	20,000	-	-	-	30,000	-	-	-	-	50,000	104	
105	Airfield Equipment, Lights & Signs	134,300	-	-	-	-	-	-	-	-	134,300	105	
106	Aviation Safety Equipment	10,000	-	-	-	-	-	-	-	-	10,000	106	
107	Unicom Enhancement	-	-	-	-	-	-	-	-	-	0	107	
108	Pavement Maintenance	200,000	-	-	-	-	-	-	-	-	200,000	108	
109	Airfield - Facility Maintenance	19,000	-	-	-	-	-	-	-	-	19,000	109	
110	Hangars - Facility Maintenance	-	446,263	-	-	-	-	-	-	-	446,263	110	
111	Other Business Buildings - Facility Maintenance	-	-	43,200	-	-	-	-	-	-	43,200	111	
112	Warehouse - Facility Maintenance	-	-	-	10,000	-	-	-	-	-	10,000	112	
113	Firefighting & Haz Mat. Response	2,500	500	250	250	500	2,500	-	-	-	6,500	113	
114	Terminal Building - Facility Maintenance	-	-	-	82,800	-	-	-	-	-	82,800	114	
115	Maintenance Buildings - Facility Maintenance	-	-	-	-	28,800	-	-	-	-	28,800	115	
116	Land Management	-	-	-	-	-	-	-	-	331,300	331,300	116	
117	Total Repairs & Maintenance	403,800	446,763	43,450	10,250	83,500	75,100	0	0	0	1,394,163	117	
119	Net Operating Income (Loss) Before Depreciation	-527,949	603,420	243,416	188,916	-1,616,928	-561,403	-902,198	-771,448	-984,278	-366,020	-4,694,472	119
120												120	
121	Depreciation Expense	-	-	-	-	-	-	-	-	-	-	121	
122												122	
123	NET OPERATING INCOME (LOSS)	-527,949	603,420	243,416	188,916	-1,616,928	-561,403	-902,198	-771,448	-984,278	-366,020	-4,694,472	123
124	Other Income and (Expense)											124	
125	Property Tax Revenue	-	-	-	5,470,000	-	-	-	-	-	5,470,000	125	
126	Other Non-Operating Revenues	-	-	-	5,000	-	-	-	-	-	5,000	126	
127	Operating Grants	1,509,000	-	-	-	-	-	-	-	-	1,509,000	127	
128	Gain (Loss) on Disposal of Assets	-	-	-	-	-	-	-	-	-	0	128	
129	Interest Income	-	1,000	-	52,000	-	-	-	-	-	53,000	129	
131	Total Other Income and (Expense)	1,509,000	1,000	0	0	5,527,000	0	0	0	0	7,037,000	131	
132	NET INCOME (LOSS)	981,051	604,420	243,416	188,916	3,910,072	-561,403	-902,198	-771,448	-984,278	-366,020	2,342,528	132