AGENDA ITEM: 4



TRUCKEE TAHOE AIRPORT DISTRICT BOARD OF DIRECTOR STAFF REPORT

AGENDA TITLE: Financial Report, November 30, 2016

MEETING DATE: January 25, 2017

PREPARED BY: Sally Lyon, Director of Finance and Administration

Revenues:

For the two months ended November 30, 2016, Airside Operating Revenue was (6%), (\$14,800) under budget on a year to date basis as well as 17%, \$37,500 over the prior year. The Net Airside Revenue, \$144,500 (after deducting the Cost of Sales) was (7%), (\$11,100) under budget. Hangar Revenues were 4%, \$8,400 over budget on a year-to-date basis, and Other Business Leasing Revenues were (16%), (\$5,200) under budget, and Warehouse Revenues are down (2%) or (\$12,900).

| | Gallons sold 100LL | Gallons sold Jet A |
|-------------------------|-----------------------|-----------------------|
| 10/1/16-11/30/16 | 10,870 | 38,401 |
| 10/1/15-11/30/15 | 11,017 | 29,954 |
| Net Increase/(Decrease) | (147) | 8,847 |
| % Increase/(Decrease) | (2%) | 30% |
| 100LL | Revenue | Net Revenue |
| 10/1/16-11/30/16 | \$50,630 | \$12,033 |
| 10/1/15-11/30/15 | \$50,694 | \$12,100 |
| | | |

Jet A

| 10/1/16-11/30/16 | \$147,923 | \$76,602 |
|------------------|-----------|----------|
| 10/1/15-11/30/15 | \$121,964 | \$65,272 |

Cost of Goods Sold:

Fuel costs are up from budget by 15%, \$14,600 which corresponds to an increase in Jet A sales. Gross profit on fuel is 58%. Net Airside Revenue is up from budget by \$132,400.

Payroll and Employee Benefits:

Total Payroll & Benefits are \$9,900, 3% under budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation is essentially the same as budget.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other combined are \$9,600 or 1% under budget.

Operating, General and Administrative Expenses are under budget \$102,800, 19% for the two months ended November 30, 2016. Repair & Maintenance expenses were under budget by \$92,200, 33% for the same period.

Other Income and Expense is down (\$167,600), (15%). The following contributes to this difference:

- Property Tax revenue up \$31,800 from budget.
- FAA Grants under budget (\$202,800). Most of this revenue comes at the end of the summer season and may carry over into the next fiscal year.

Net Income is \$449,100. This is a positive variance of \$382,900 from the budget.

The hangar waitlist as of 10/18/16 is:

- 33 on the executive hangar waitlist made up of 20 new tenants & 13 transfer list tenants looking for executive-size hangars.
- 13 (6 "super T's" with 44' doors or larger, 4 want hangars summer 2017 and 3 are waiting for regular T-hangars).
- 6 non-aero end caps (we are no longer renting T-hangars for non-aero usage with 100% occupancy).

The Warehouse Office Building has been completed and is now occupied by Clear Capital. The Makerspace is also fully operational in one of the Warehouse Building spaces. The field work for the audited Financial Statements was completed in November and went very smoothly. Work on the FAA-AIP grant projects are winding down and are near completion. Truckee Tahoe Airport was actively involved in many events both here at the airport facilities as well as throughout the community.

Truckee Tahoe Airport District Balance Sheet As of November 30, 2016 and September 30, 2016

| | Nov | rember 30, 2016 | Sep | tember 30, 2016 |
|---|-------------|-----------------|-----|-----------------|
| <u>ASSETS</u> | | | | |
| Current Assets | | | | |
| Cash & Cash Equivalents | \$ | 6,381,349 | \$ | 7,974,793 |
| Investments | | 250,000 | | 250,000 |
| Accounts Receivable | | 57,256 | | (249,706) |
| Interest Receivable | | 8,590 | | 15,509 |
| Property Taxes Receivable | | 2,190,933 | | 1,365,937 |
| Grants Receivable | | , , , <u>-</u> | | 2,122,855 |
| Inventories | | 69,321 | | 58,765 |
| Prepaids and Deposits | | 149,546 | | 166,199 |
| Deferred outflows of resources relating to pensions | | 474,501 | | 474,501 |
| Total Current Assets | \$ | 9,581,496 | \$ | 12,178,854 |
| Total Current Assets | Ψ | 3,001,400 | Ψ | 12,170,001 |
| Noncurrent Assets | | | | |
| Restricted Cash | \$ | - | \$ | - |
| Investments | · | 1,250,000 | | 1,250,000 |
| Property, Plant and Equipment | | 73,216,996 | | 72,539,974 |
| Less: Accumulated Depreciation | | (27,365,273) | | (27,365,273) |
| Net Property, Plant and Equipment | | 45,851,724 | | 45,174,702 |
| Total Noncurrent Assets | | 47,101,724 | | 46,424,702 |
| TOTAL ASSETS | \$ | 56,683,220 | \$ | 58,603,556 |
| <u>LIABILITIES</u> | | | | |
| Current Liabilities | \$ | 15,850 | \$ | 2,383,351 |
| Accounts Payable | φ | 59,656 | Ψ | 131,508 |
| Accrued Expense | | | | 278,786 |
| Deferred Revenue | | 347,077 | | |
| Deposits | | 150,772 | | 149,167 |
| Compensated Absences | | 278,821 | | 278,821 |
| Deferrred inflows of resources relating to pensions | | 171,058 | | 171,058 |
| Total Current Liabilities | | 1,023,234 | | 3,392,691 |
| Long Term Liabilities | | | | |
| Net Pension Liabilities | | 1,706,562 | | 1,706,562 |
| TOTAL LIABILITIES | \$ | 2,729,796 | \$ | 5,099,253 |
| 101/12 21/12/21 | | | | |
| Equity | | | | |
| Invested in Capital Assets | \$ | 45,174,704 | \$ | 45,174,704 |
| Restricted | • | , , | | |
| Unrestricted | | 8,329,598 | | 3,049,454 |
| | | 449,122 | | 5,280,145 |
| Net Income (Loss) Total Equity | \$ | 53,953,424 | \$ | 53,504,302 |
| i Otal Equity | | 00,000,121 | | ,, |
| Total Liabilities & Equity | \$ | 56,683,220 | \$ | 58,603,556 |

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended November 30, 2016

Year to Date

| | Actual YTD | Budget | Variance | % Favorable (Unfavorable) | Annual Budget |
|---|------------------|--------------|----------------|------------------------------|----------------|
| Revenues | | | | | |
| Airside Operating Revenues | | | | | |
| Aviation Fuel Sales | \$ 50,630.00 \$ | 80,000.00 \$ | (29,370.00) | (36.7) | 370,000.00 |
| Jet Fuel Sales | 147,923.43 | 119,000.00 | 28,923.43 | 24.3 | 1,472,100.00 |
| Auto Parking | 10,415.42 | 8,330.00 | 2,085.42 | 25.0 | 50,000.00 |
| Oil Sales | 49.75 | 184.00 | (134.25) | (73.0) | 1,100.00 |
| Tiedowns | 11,841.19 | 15,834.00 | (3,992.81) | (25.2) | 95,000.00 |
| Transient Use Fees | 23,250.61 | 38,334.00 | (15,083.39) | (39.3) | 230,000.00 |
| Merchandise | 253.44 | 134.00 | 119.44 | 89.1 | 800.00 |
| Services | 9,825.00 | 6,666.00 | 3,159.00 | 47.4 | 40,000.00 |
| Vending | 298.27 | 84.00 | 214.27 | 255.1 | 500.00 |
| Miscellaneous Revenue | 125.00 | 834.00 | (709.00) | (85.0) | 5,000.00 |
| Total Airside Operating Revenue | 254,612.11 | 269,400.00 | (14,787.89) | (5.5) | 2,264,500.00 |
| Hangar Rental Income | | | | | |
| T-Hangar / Box Hangar Rental Income | 233,298.55 | 225,000.00 | 8,298.55 | 3.7 | 1,350,000.00 |
| T-Hangar / Box Hangar Electricity Surcharge | 8,096.02 | 8,000.00 | 96.02 | 1.2 | 48,000.00 |
| Total Hangar | 241,394.57 | 233,000.00 | 8,394.57 | 3.6 | 1,398,000.00 |
| Other Business Income | | | | | |
| Other Business Leasing Income | 17,055.52 | 18,000.00 | (944.48) | (5.2) | 283,100.00 |
| Concession Income | 10,250.75 | 14,500.00 | (4,249.25) | (29.3) | 87,000.00 |
| Total Other Business Income | 27,306.27 | 32,500.00 | (5,193.73) | (16.0) | 370,100.00 |
| Warehouse Income | | | | | |
| Warehouse Space Rental Income | 45,374.00 | 46,666.00 | (1,292.00) | (2.8) | 280,000.00 |
| Total Warehouse Income | 45,374.00 | 46,666.00 | (1,292.00) | (2.8) | 280,000.00 |
| TOTAL REVENUES | 568,686.95 | 581,566.00 | (12,879.05) | (2.2) | 4,312,600.00 |
| Cost of Goods Sold | | | | | |
| Aviation Fuel Cost - 100 LL | 38,597.06 | 60,800.00 | (22,202.94) | (36.5) | 280,500.00 |
| Jet Fuel & Prist Cost | 71,321.72 | 51,700.00 | 19,621.72 | 38.0 | 639,000.0 |
| Oil and Lubricant Cost | 11.15 | 140.00 | (128.85) | (92.0) | 800.00 |
| Merchandise Purchases | 179.83 | 100.00 | 79.83 | 79.8 | 600.00 |
| Inventory Shrinkage | - | 1,000.00 | (1,000.00) | (100.0) | 6,000.00 |
| Total Cost of Goods Sold | 110,109.76 | 113,740.00 | (3,630.24) | (3.2) | 926,900.00 |
| Payroll and Employee Benefits | | | | | |
| Salaries and Wages | 249,861.48 | 260,189.00 | (10,327.52) | (4.0) | 1,691,318.0 |
| PERS Contributions | 22,492.74 | 36,130.00 | (13,637.26) | (37.7) | 234,851.0 |
| Medicare & FICA Expense | 4,244.97 | 4,584.00 | (339.03) | (7.4) | 29,825.0 |
| Unemployment Taxes | - | 500.00 | (500.00) | (100.0) | 3,000.0 |
| Employee Benefits (Insurance) | 65,892.61 | 70,366.00 | (4,473.39) | (6.4) | 422,200.0 |
| Workers' Compensation Insurance | - | 9,168.00 | (9,168.00) | (100.0) | 55,000.0 |
| Training, Education and Other | 17,193.50 | 11,332.00 | 5,861.50 | 51.7 | 68,000.0 |
| Total Payroll and Employee Benefits | 359,685.30 | 392,269.00 | (32,583.70) | (8.3) | 2,504,194.0 |
| Allocated Wages and Benefits | - | - | - | - | - |
| Total Payroll, Benefits and Allocation | 359,685.30 | 392,269.00 | (32,583.70) | (8.3) | 2,504,194.0 |
| Total Cost of Goods and Payroll | \$ 469,795.06 \$ | 506,009.00 | \$ (36,213.94) | (7.2) | \$ 3,431,094.0 |
| GROSS PROFIT (LOSS) | \$ 98,891.89 \$ | 75,557.00 | \$ 23,334.89 | 30.9 | \$ 881,506.00 |

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended November 30, 2016

Year to Date

| | | Actual YTD | Budget | Variance | (Unfavorable) | Annual Budge |
|---|--------|-------------|------------|---------------|---------------|--------------|
| <u>Expenses</u> | | | | | | |
| Operating, General & Administrative Exp | | | | | | |
| ACAT | \$ | 6,056.34 \$ | 14,000.00 | \$ (7,943.66) | (56.7) | \$ 84,000.0 |
| Annoyance Reduction Programs: | | - | - | - | - | - |
| Fly QT Program | | 20,995.78 | 27,000.00 | (6,004.22) | (22.2) | 162,000.0 |
| Other Noise Abatement Expenses | | - | - | - | - | - |
| Access Control | | 1,306.45 | 5,084.00 | (3,777.55) | (74.3) | 30,500.0 |
| Airshow | | 3,506.15 | 15,000.00 | (11,493.85) | (76.6) | 160,000.0 |
| Aviation Safety Initiatives | | - | 18,250.00 | (18,250.00) | (100.0) | 109,496.0 |
| Cash (Over)/Short - Bad Debt Expense | | (2.92) | 17.00 | (19.92) | (117.2) | 100.0 |
| Communications | | 2,555.31 | 10,000.00 | (7,444.69) | (74.4) | 60,000.0 |
| Conventions, Conferences | | (1,354.57) | 5,416.00 | (6,770.57) | (125.0) | 32,500.0 |
| County Support | | - | - | - | _ | 110,000.0 |
| Credit Card Fees & Finance Charges | | 8,400.23 | 12,250.00 | (3,849.77) | (31.4) | 73,500.0 |
| Directors' Fees & Expenses | | 10,780.29 | 19,200.00 | (8,419.71) | (43.9) | 115,200.0 |
| Dues & Subscriptions | | 10,432.73 | 3,000.00 | 7,432.73 | 247.8 | 18,000. |
| Election Expense | | 11,489.84 | 11,500.00 | (10.16) | (0.1) | 25,000.0 |
| Employee Relations Activities | | 2,420.43 | 2,718.00 | (297.57) | | 16,300. |
| Employment Expense | | | 834.00 | (834.00) | * | 5,000. |
| Equipment Rental | | _ | 2,500.00 | (2,500.00) | • | 15,000. |
| Geographic Information System | | 8,197.16 | 5,000.00 | 3,197.16 | 63.9 | 30,000. |
| , | | 365.00 | 2,916.00 | (2,551.00) | | 17,500. |
| Grounds Maintenance/Landscaping | | 14,167.71 | 14,584.00 | (416.29) | | 87,500. |
| Homebasing Incentive . | | 11,362.16 | 12,150.00 | (787.84) | | 72,900. |
| Insurance | | 11,302.10 | 182.00 | (182.00) | • | 1,100. |
| Library & Reference Materials | | | | (6,979.28) | | 100,000. |
| Office Equipment | | 9,686.72 | 16,666.00 | (2,030.76) | | 27,500. |
| Office Supplies | | 2,553.24 | 4,584.00 | • • • | • • | 107,600. |
| Operating Supplies, Small Tools & Janito | orial | 11,236.42 | 17,934.00 | (6,697.58) | | 271,000. |
| Operations Monitoring Expenses | | 112,656.93 | 45,166.00 | 67,490.93 | 149.4 | |
| Permits, Licenses & Fees | | 1,607.02 | 3,500.00 | (1,892.98) | | 21,000. |
| Postage, Freight & Delivery | | 3,439.77 | 558.00 | 2,881.77 | 516.4 | 3,350. |
| Printing, Copying, Publication of Legal N | otices | - | 1,000.00 | (1,000.00) | (100.0) | 6,000. |
| Professional Services | | - | - | - | - | - |
| Accounting & Auditing | | 121.00 | 10,000.00 | (9,879.00) | | 30,000. |
| Legal | | 11,067.62 | 17,500.00 | (6,432.38) | | 105,004. |
| Computer Support | | 13,677.75 | 27,668.00 | (13,990.25) | (50.6) | 166,000. |
| Other Professional | | 15,937.65 | 156,084.00 | (140,146.35) | | 936,500. |
| Engineering | | - | 4,166.00 | (4,166.00) | (100.0) | 25,000. |
| Fiscal Analyst - Sustainability | | 7,175.00 | 5,000.00 | 2,175.00 | 43.5 | 30,000. |
| Public Relations - Outreach | | - | - | - | - | _ |
| Consulting | | 3,266.68 | 3,000.00 | 266.68 | 8.9 | 18,000. |
| Internet, Print, Broadcast & Direct Mai | 1 | 24,527.18 | 20,500.00 | 4,027.18 | 19.6 | 123,000. |
| Events and Programs | | 8,140.00 | 3,334.00 | 4,806.00 | 144.2 | 20,000. |
| Sponsorships | | 15,750.00 | 6,666.00 | 9,084.00 | 136.3 | 40,000. |
| Community/Agency Partnerships | | 54,250.00 | 124,000.00 | (69,750.00) | (56.3) | 744,000. |
| Pilot Outreach | | 2,105.03 | 19,666.00 | (17,560.97) | (89.3) | 118,000 |
| Promotional Items | | 3,263.95 | 4,166.00 | (902.05) | (21.7) | 25,000 |
| Travel | | , | 550.00 | (550.00) | | 3,300 |
| Utilities | | 17,915.43 | 38,242.00 | (20,326.57) | • | 229,450 |
| Other (Income) Expense | | 467.61 | , | 467.61 | - | - - |
| other (meome) expense | | | | | | |

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended November 30, 2016

Year to Date

| | | | | | | % Favorable | | |
|-----|---|-----------|--------------|--------------------|--------------------|---------------|----|----------------|
| | | | ctual YTD | Budget | Variance | (Unfavorable) | Aı | nual Budget |
| | Repairs and Maintenance | | | | | | | |
| 104 | Vehicles Expense | \$ | 2,415.71 | \$ 5,334.00 | \$ (2,918.29) | (54.7) | Ş | 32,000.00 |
| 105 | Equipment Expense | | 7,085.64 | 8,334.00 | (1,248.36) | (15.0) | | 50,000.00 |
| 106 | Airfield Equipment, Lights & Signs | | 275.52 | 5,716.00 | (5,440.48) | (95.2) | | 34,300.00 |
| 107 | Aviation Safety Equipment | | - | 1,666.00 | (1,666.00) | (100.0) | | 10,000.00 |
| 108 | Unicom Enhancement | | (165.07) | - | (165.07) | - | | |
| 109 | Pavement Maintenance | | - | - | - | - | | - |
| 110 | Airfield - Facility Maintenance | | 41,678.53 | 140,666.00 | (98,987.47) | (70.4) | | 844,000.00 |
| 111 | Hangars - Facility Maintenance | | 21,110.96 | 74,378.00 | (53,267.04) | (71.6) | | 446,263.00 |
| 112 | Other Business Buildings - Facility Maintenance | | 1,295.41 | 11,266.00 | (9,970.59) | (88.5) | | 67,600.00 |
| 113 | Warehouse - Facility Maintenance | | 383.40 | 1,666.00 | (1,282.60) | (77.0) | | 10,000.00 |
| 114 | Firefighting & Haz Mat. Response | | 6,663.15 | 1,084.00 | 5,579.15 | 514.7 | | 6,500.00 |
| 115 | Terminal Building - Facility Maintenance | | 7,425.12 | 23,416.00 | (15,990.88) | (68.3) | | 140,500.00 |
| 116 | Maintenance Buildings - Facility Maintenance | | 473.11 | 4,800.00 | (4,326.89) | (90.1) | | 28,800.00 |
| 117 | Land Management | | 96,724.15 | 55,216.00 | 41,508.15 | 75.2 | | 331,300.00 |
| | Total Repairs & Maintenance | \$ | 185,365.63 | \$ 333,542.00 | \$ (148,176.37) | (44.4) | \$ | 2,001,263.00 |
| | Net Operating Income (Loss) B | efore | | | | | | |
| | Deprec | iation \$ | (515,996.83) | \$ (969,536.00) | \$ 453,539.17 | (46.8) | \$ | (5,495,057.00) |
| 119 | Depreciation Expense | \$ | - | \$ - | \$ | | \$ | - |
| | NET OPERATING INCOME (LOSS) | \$ | (515,996.83) | \$ (969,536.00) | \$ 453,539.17 | (46.8) | \$ | (5,495,057.00) |
| | Other Income and (Expense) | | | | | | | |
| 123 | Property Tax Revenue | \$ | 911,666.66 | \$ 911,666.00 | \$ 0.66 | 0.0 | \$ | 5,470,000.00 |
| 124 | Other Non-Operating Revenues | | - | 834.00 | (834.00) | (100.0) | | 5,000.00 |
| 125 | Operating Grants | | 47,402.00 | 47,166.00 | 236.00 | 0.5 | | 1,359,100.00 |
| 127 | Interest Income | | 6,049.98 | 8,666.00 | (2,616.02) | (30.2) | | 52,000.00 |
| | Total Other Income and (Expense) | \$ | 965,118.64 | \$ 968,332.00 | \$ (3,213.36) | (0.3) | \$ | 6,886,100.00 |
| | NET INCOME (LOSS) | \$ | 449,121.81 | \$ (1,204.00) | \$ 450,325.81 | (37,402.5) | \$ | 1,391,043.00 |

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended November 30, 2016

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| | | | | | | | % Favorable | | |
|---|----|------------|----|------------|----|-------------|---------------|----|--------------|
| | £ | ctual YTD | | Prior YTD | | Variance | (Unfavorable) | Aı | nnual Budget |
| Revenues | | | | | | | | | |
| Airside Operating Revenues | | | | | | | | | |
| Aviation Fuel Sales | \$ | 50,630.00 | \$ | 50,694.30 | \$ | (64.30) | (0.1) | \$ | 370,000.00 |
| Jet Fuel Sales | | 147,923.43 | | 121,964.09 | | 25,959.34 | 21.3 | | 1,472,100.00 |
| Auto Parking | | 10,415.42 | | 8,530.57 | | 1,884.85 | 22.1 | | 50,000.00 |
| Oil Sales | | 49.75 | | 271.96 | | (222.21) | (81.7) | | 1,100.00 |
| Tiedowns | | 11,841.19 | | 9,179.50 | | 2,661.69 | 29.0 | | 95,000.00 |
| Transient Use Fees | | 23,250.61 | | 20,050.00 | | 3,200.61 | 16.0 | | 230,000.00 |
| Merchandise | | 253.44 | | 155.30 | | 98.14 | 63.2 | | 800.00 |
| Services | | 9,825.00 | | 6,125.00 | | 3,700.00 | 60.4 | | 40,000.00 |
| Vending | | 298.27 | | - | | 298.27 | - | | 500.00 |
| Miscellaneous Revenue | | 125.00 | | 115.01 | | 9.99 | 8.7 | | 5,000.0 |
| Total Airside Operating Revenue | | 254,612.11 | | 217,085.73 | | 37,526.38 | 17.3 | | 2,264,500.0 |
| Hangar Rental Income | | | | | | | | | |
| T-Hangar / Box Hangar Rental Income | | 233,298.55 | | 229,261.00 | | 4,037.55 | 1.8 | | 1,350,000.0 |
| T-Hangar / Box Hangar Electricity Surcharge | | 8,096.02 | | 8,107.98 | | (11.96) | (0.1) | | 48,000.0 |
| Total Hangar | | 241,394.57 | | 237,368.98 | | 4,025.59 | 1.7 | | 1,398,000.0 |
| Other Business Income | | | | | | | | | |
| Other Business Leasing Income | | 17,055.52 | | 15,798.84 | | 1,256.68 | 8.0 | | 283,100.0 |
| Concession Income | | 10,250.75 | | 13,255.31 | | (3,004.56) | (22.7) | | 87,000.0 |
| Total Other Business Income | | 27,306.27 | | 29,054.15 | | (1,747.88) | (6.0) | | 370,100.0 |
| Warehouse Income | | | | | | | | | |
| Warehouse Space Rental Income | | 45,374.00 | | 47,382.00 | | (2,008.00) | (4.2) | | 280,000.0 |
| Total Warehouse Income | | 45,374.00 | | 47,382.00 | | (2,008.00) | (4.2) | | 280,000.0 |
| TOTAL REVENUES | | 568,686.95 | | 530,890.86 | | 37,796.09 | 7.1 | | 4,312,600.0 |
| Cost of Goods Sold | | | | | | | | | |
| Aviation Fuel Cost - 100 LL | | 38,597.06 | | 38,594.70 | | 2.36 | 0.0 | | 280,500.0 |
| Jet Fuel & Prist Cost | | 71,321.72 | | 56,691.76 | | 14,629.96 | 25.8 | | 639,000.0 |
| Oil and Lubricant Cost | | 11.15 | | 144.65 | | (133.50) | (92.3) | | 800.0 |
| Merchandise Purchases | | 179.83 | | 219.27 | | (39.44) | (18.0) | | 600.0 |
| Inventory Shrinkage | | - | | 2,285.56 | | (2,285.56) | (100.0) | | 6,000.0 |
| Total Cost of Goods Sold | | 110,109.76 | | 97,935.94 | | 12,173.82 | 12.4 | | 926,900.0 |
| Payroll and Employee Benefits | | | | | | | | | |
| Salaries and Wages | | 249,861.48 | | 250,211.67 | | (350.19) | (0.1) | | 1,691,318.0 |
| PERS Contributions | | 22,492.74 | | 34,949.99 | | (12,457.25) | (35.6) | | 234,851.0 |
| Medicare & FICA Expense | | 4,244.97 | | 3,642.96 | | 602.01 | 16.5 | | 29,825.0 |
| Unemployment Taxes | | - | | 2,700.00 | | (2,700.00) | (100.0) | | 3,000.0 |
| Employee Benefits (Insurance) | | 65,892.61 | | 59,668.79 | | 6,223.82 | 10.4 | | 422,200.0 |
| Workers' Compensation Insurance | | · - | | - | | - | - | | 55,000.0 |
| Training, Education and Other | | 17,193.50 | | 18,453.70 | | (1,260.20) | (6.8) | | 68,000.0 |
| Total Payroll and Employee Benefits | | 359,685.30 | | 369,627.11 | | (9,941.81) | | | 2,504,194.0 |
| Allocated Wages and Benefits | | - | | - | | · · · · · | - | | - |
| Total Payroll, Benefits and Allocation | | 359,685.30 | | 369,627.11 | | (9,941.81) | (2.7) | | 2,504,194.0 |
| Total Cost of Goods and Payroll | \$ | 469,795.06 | \$ | 467,563.05 | \$ | 2,232.01 | 0.5 | \$ | 3,431,094.0 |
| Total Cost of Goods and Layron | | , | • | | • | | | | |
| GROSS PROFIT (LOSS) | \$ | 98,891.89 | ė | 63,327.81 | ċ | 35,564.08 | 56.2 | Ś | 881,506.0 |

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended November 30, 2016

| | r to | |
|--|------|--|
| | | |
| | | |
| | | |

| | | Actual YTD | Prior YTD | Variance | % Favorable (Unfavorable) | Annual Budge |
|-----------------|------------------------------------|-------------|-----------------|----------------|------------------------------|----------------|
| Expenses | | | | | | |
| Operating, Gene | eral & Administrative Expenses | | | | | |
| ACAT | | \$ 6,056.34 | \$ 9,641.16 | \$ (3,584.82) | (37.2) | \$ 84,000.00 |
| Annoyance R | eduction Programs: | - | - | - | - | - |
| Fly QT Prog | ram | 20,995.78 | 20,918.00 | 77.78 | 0.4 | 162,000.00 |
| Other Noise | Abatement Expenses | - | 52.00 | (52.00) | (100.0) | - |
| Access Contro | ıl. | 1,306.45 | - | 1,306.45 | - | 30,500.0 |
| Airshow | | 3,506.15 | 3,573.94 | (67.79) | (1.9) | 160,000.0 |
| Aviation Safet | y Initiatives | - | 27,750.00 | (27,750.00) | (100.0) | 109,496.0 |
| | hort - Bad Debt Expense | (2.92 | (0.04) | (2.88) | 7,200.0 | 100.0 |
| Communication | | 2,555.31 | . 7,923.22 | (5,367.91) | (67.7) | 60,000.0 |
| Conventions, | | (1,354.57 | 16,761.48 | (18,116.05) | (108.1) | 32,500.0 |
| County Suppo | | - | <u>-</u> | - | - | 110,000.0 |
| | es & Finance Charges | 8,400.23 | 9,291.44 | (891.21) | (9.6) | 73,500.0 |
| Directors' Fee | - | 10,780.29 | | (1,277.48) | (10.6) | 115,200.0 |
| Dues & Subsc | • | 10,432.73 | | 9,147.74 | 711.9 | 18,000.0 |
| Election Expe | • | 11,489.84 | | 11,489.84 | - | 25,000.0 |
| | ations Activities | 2,420.43 | | (561.39) | (18.8) | 16,300.0 |
| Employee Net | | | -, | - | ` - | 5,000.0 |
| Equipment Re | | _ | 2,266.94 | (2,266.94) | (100.0) | 15,000.0 |
| • • | formation System | 8,197.16 | • | 2,903.81 | 54.9 | 30,000.0 |
| | ntenance/Landscaping | 365.00 | • | * | 418.3 | 17,500.0 |
| Homebasing I | | 14,167.71 | | | | |
| Insurance | ncentive | 11,362.16 | | , | 2.4 | 72,900.0 |
| | aronco Matorials | | | | _ | 1,100.0 |
| _ | erence Materials | 9,686.72 | 1,330.17 | 8,356.55 | 628.2 | 100,000.0 |
| Office Equipm | | 2,553.24 | • | | | 27,500.0 |
| Office Supplie | oplies, Small Tools & Janitorial | 11,236.42 | • | | 69.4 | 107,600.0 |
| | | 112,656.93 | · · | | 19.5 | 271,000.0 |
| • | onitoring Expenses | 1,607.02 | • | | | |
| Permits, Licer | | • | | | | 3,350.0 |
| • | sht & Delivery | 3,439.77 | | | | |
| | ring, Publication of Legal Notices | - | 1,667.57 | (1,007.57) | , (100.0) | - |
| Professional S | | - | 700.26 | | | 30,000.0 |
| Accounting 8 | & Auditing | 121.00 | | | | 105,004.0 |
| Legal | | 11,067.62 | | | | • |
| Computer Su | • • | 13,677.75 | | | | |
| Other Profes | ssional | 15,937.65 | | | | |
| Engineering | | | 28,508.30 | | | |
| • | t - Sustainability | 7,175.00 |) - | 7,175.00 | | 30,000.0 |
| Public Relatio | ns - Outreach | - | _ | | - | 10,000.0 |
| Consulting | | 3,266.68 | | | | 18,000.0 |
| Internet, Pri | nt, Broadcast & Direct Mail | 24,527.18 | | | | 123,000.0 |
| Events and F | Programs | 8,140.00 | | 8,140.00 | | 20,000.0 |
| Sponsorship | s | 15,750.00 | 10,250.00 | | | 40,000.0 |
| Community/ | Agency Partnerships | 54,250.00 | 45,000.00 | | | 744,000.0 |
| Pilot Outrea | ch | 2,105.03 | | | | 118,000.0 |
| Promotional | Items | 3,263.9 | | | | 25,000.0 |
| Travel | | - | 431.95 | | | |
| Utilities | | 17,915.43 | 32,656.25 | (14,740.82 | | |
| Other (Incom | | 467.6 | 1 3,843.06 | (3,375.45 |) (87.8) | - |
| Total Op | erating, General & re | | 9 \$ 532,344.27 | \$ (102,821.18 |) (19.3) | \$ 4,375,300.0 |

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended November 30, 2016

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|----|----|------|---------------|-----|
| | | | | alc |

| | | | | | | % Favorable | | |
|-----|---|--------------------|----------------------|----|--------------|---------------|----|----------------|
| | | Actual YTD | Prior YTD | | Variance | (Unfavorable) | Α | nnual Budget |
| | Repairs and Maintenance | | | | | | | |
| 104 | Vehicles Expense | \$ 2,415.71 | \$ 4,176.55 | \$ | (1,760.84) | (42.2) | \$ | 32,000.00 |
| 105 | Equipment Expense | 7,085.64 | 9,461.14 | | (2,375.50) | (25.1) | | 50,000.00 |
| 106 | Airfield Equipment, Lights & Signs | 275.52 | 98.90 | | 176.62 | 178.6 | | 34,300.00 |
| 107 | Aviation Safety Equipment | - | - | | - | - | | 10,000.00 |
| 108 | Unicom Enhancement | (165.07) | - | | (165.07) | - | | - |
| 109 | Pavement Maintenance | - | - | | - | - | | <u>.</u> |
| 110 | Airfield - Facility Maintenance | 41,678.53 | 244,174.10 | | (202,495.57) | (82.9) | | 844,000.00 |
| 111 | Hangars - Facility Maintenance | 21,110.96 | 5,437.38 | | 15,673.58 | 288.3 | | 446,263.00 |
| 112 | Other Business Buildings - Facility Maintenance | 1,295.41 | 1,404.59 | | (109.18) | (7.8) | | 67,600.00 |
| 113 | Warehouse - Facility Maintenance | 383.40 | 3,850.68 | | (3,467.28) | (90.0) | | 10,000.00 |
| 114 | Firefighting & Haz Mat. Response | 6,663.15 | 1,425.96 | | 5,237.19 | 367.3 | | 6,500.00 |
| 115 | Terminal Building - Facility Maintenance | 7,425.12 | 3,457.26 | | 3,967.86 | 114.8 | | 140,500.00 |
| 116 | Maintenance Buildings - Facility Maintenance | 473.11 | 3,209.56 | | (2,736.45) | (85.3) | | 28,800.00 |
| 117 | Land Management | 96,724.15 | 858.33 | | 95,865.82 | 11,168.9 | | 331,300.00 |
| | Total Repairs & Maintenance | \$ 185,365.63 | \$ 277,554.45 | \$ | (92,188.82) | (33.2) | \$ | 2,001,263.00 |
| | Net Operating Income (Loss) Before | | | | | | | (n |
| | Depreciation | \$ (515,996.83) | \$ (746,570.91) | \$ | 230,574.08 | (30.9) | | (5,495,057.00) |
| 119 | Depreciation Expense | \$ - | \$ 319,928.56 | \$ | (319,928.56) | (100.0) | | _ |
| | NET OPERATING INCOME (LOSS) | \$ (515,996.83) | \$ (1,066,499.47) | \$ | 550,502.64 | (51.6) | \$ | (5,495,057.00) |
| | Other Income and (Expense) | | | | | | | |
| 123 | Property Tax Revenue | \$ 911,666.66 | \$ 879,914.35 | \$ | 31,752.31 | 3.6 | \$ | 5,470,000.00 |
| 124 | Other Non-Operating Revenues | - | - | | - | - | | 5,000.00 |
| 125 | Operating Grants | 47,402.00 | 250,170.00 | | (202,768.00) | (81.1) | | 1,359,100.00 |
| 127 | Interest Income | 6,049.98 | 2,601.01 | | 3,448.97 | 132.6 | | 52,000.00 |
| | Total Other Income and (Expense) | \$ 965,118.64 | \$ 1,132,685.36 | _ | (167,566.72) | (14.8) | | 6,886,100.00 |
| | NET INCOME (LOSS) | \$ 449,121.81 | \$ 66,185.89 | \$ | 382,935.92 | 578.6 | \$ | 1,391,043.00 |