PILOT & PASSENGER OUTREACH

Katherine Greenwood

BACKGROUND

- Rancho High School- Aviation Program
- Instrument Rated Pilot
- Received a Bachelors of Science in Marketing from the University of NV, Reno
- 10 years in the hospitality industry
- Sales Manger at Little America Resorts & Hilton
- Currently:

President of the 99s ~ International Organization of Women Pilots

Board of Directors for RTAG~ Reno-Tahoe Aviation Group

Board of Trustees for Pathways to Aviation

Officer of Recruitment, Civil Air Patrol

Member~ Women in Aviation

A DAY AT THE OFFICE...





Pilot & Passenger Outreach

- Connect with Corporate and GA pilots alike on the ramp and discuss the Noise Abatement Procedures and safely flying in and out of KTRK
- Pilot and operator outreach in regards to noncompliant noise comments
- Handle all curfew comments
- Reach out to operators/ schedulers/ dispatchers and pilots prior to arrival
- Reach out to passengers: aware of curfew so they don't schedule early departures



NAP cards stapled to EACH fuel receipts at UNICOM

NAP cards attached to each overnight transient aircraft

NAP 5'X3' magnet on self-serve fuel tank





Flew to Bay Area

- ✓ San Carlos
- ✓ Palo alto
- √ Hayward
- >Hung up NAP posters in local FBO's/ Flight Schools to make pilots aware of procedures prior to arrival
- ➤ Connected with GA pilots and CFI's~
 - ➤ Prior to the Reno Air Races
 - To create relationships with CFI/Pilots to create more roadshows and awareness



FEEDBACK FROM PILOTS

Full understanding of NAP's prior to arrival Over 1,000 Pilots

63% NO 37% YES

Local vs. non-local pilots	
Local Pilots	Non- Local Pilots
Tenants	Corporate & GA
Familiar with residential areas	NOT familiar with residential areas, glider area or non-towered airports
30% GA pilots in support of seasonal tower *transient	97% Corporate pilots in support of seasonal tower

32,524 operations
2,697 unique aircraft
** How many repeaters?



OSHKOSH

- Women Air Venture- Women in Aviation
- 99s International Organization of Women Pilots
- Garmin
- Foreflight-Implement NAP into their 'plates' section
- Connected with multiple pilots throughout the US that have interests in visiting the Truckee Tahoe area or have already
- Safety/Educational Seminars



NOISE MEETINGS TOUR OF LYON MUSEUM & MOFFETT FIELD

- California Department of Transportation hosts noise meetings which includes noise mangers from No & So CA i.e. SAN, LAX, SFO, SFM, LGB, BUR
 - What efforts are being made at each airport to help mitigate noise & annoyance
 - Projects/Ideas discussed that perhaps we can implement at KTRK
 - Variety issues at various airports
 - Network with other noise managers to reach out to if needed





EFFORTS FOR THIS QUARTER

- UNICOM and Ramp Training
 - Proficient on ramp services to not only be more of an asset to the team but to have more interactions with pilots
- Set up meetings with Schedulers and Dispatchers
- Visual Approaches
 - Foreflight (plates)
 - Garmin Pilot
- Increasing traffic to our NAP page (top 3 visited page which in the past has never made the top 5!)
- Revamping our NAP page on our website to make it easier to navigate and locate our procedures
 - http://www.bigbearcityairport.com/pilots/

- Working with Cal Trans in installing lights on the 267 bypass bridge for NAP guidance for night departures
- Seasonal Tower awareness
- Continuously expand our reach to corporate and GA pilots



Roadshows

- Educating pilots on flying safely into KTRK while utilizing our Noise Abatement Procedures
- Mountain Flying ~ Fly Aware~ Fly Quiet
 - San Carlos
 - Palo Alto
 - Concord
 - Petaluma
 - South County Pilots Association
 - Marin County
 - Rancho Murieta

Trade Shows

- NBAA Schedulers and Dispatchers February 2017
- UC Davis Noise Symposium February 2017
- Women In Aviation- March 2017
- 99s SW Section Conference April 2017

ADVERTISING

- Incentives
 - Online NAP quiz- earn a coupon for Red Truck
- Aviation related websites updated to have a better emphasis on NAP's
 - AOPA, AirNav (added one-click link to a PDF of NAP), SkyVector
- Create Publications
 - NBAA, AOPA, Flying Magazine, Insider (May issue)
 - Connect with Corporate Pilots, Schedulers & Dispatchers



THANK YOU!!!!

