



MUNICIPAL FINANCE CORPORATION

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TERM SHEET

Municipal Finance Corporation, on behalf of CSDA Finance Corporation, is pleased to present an installment sale financing proposal to the Truckee Tahoe Airport District. The proposed terms and conditions are as follows:

- Date: April 28, 2017
- Purchaser: Truckee Tahoe Airport District (the "District")
- Seller: Municipal Finance Corporation (the "Corporation")
- Assignee: Lender to be determined (the "Assignee")
- Purpose: The purpose of this transaction is to finance the acquisition and construction of twelve executive hangars
- Project Cost: Not to exceed \$7,000,000.00
- Costs of Issuance: None, other than legal review of financing documents by District counsel and the render of a tax opinion by special tax counsel (estimated at \$5,000)
- Term: Twenty (20) years
- Interest Rate: 3.50%, held firm through a closing date no later than June 20, 2017. No indexing of the interest rate is required.
- Payments: Twenty equal annual payments of principal and interest payments in the amount of \$492,527.54 (based on a \$7,000,000 financing amount).
- Optional Prepayment: The District shall have the right to prepay the installment payments in whole or in part on any installment payment date commencing 5 years after the closing date. No prepayment premium shall apply.
- Security: The Installment Sale Agreement shall be secured by a pledge of the net revenues of the District. There shall be no lien on any of the physical assets of the District.

- Bank Qualified: The proposal is subject to the District qualifying the financing pursuant to Section 265(b) of the Internal Revenue Code. This requires the District to issue no more than \$10,000,000 of tax-exempt financings in total during calendar year 2017.
- Documentation: The Corporation shall prepare all documentation and will include all agreements, certificates and opinions as are reasonably required to evidence and carry out the transaction.
- Credit Approval: The transaction is subject to final credit approval by the Assignee and receipt of all documents and opinions in form acceptable to the Assignee.
- Proposal Acceptance: This financing proposal is good for an acceptance by the District no later than May 3, 2017. Acceptance of the proposal is "subject to" approval by the Board of Directors. The District shall incur no costs or breakage fees in the event that the Board of Directors does not approve this financing proposal for any reason.

Upon acceptance of this financing proposal, Municipal Finance Corporation shall use its best efforts to secure a credit approval in a timely fashion and otherwise to faithfully meet the requirements of this proposal. If this proposal is acceptable to the District, please sign below and return to my attention at your earliest convenience.

Proposal Submitted By:



William Morton
President

Proposal Accepted By:
Truckee Tahoe Airport District

By  - General Manager

Date 5/1/17