AGENDA ITEM: 10



TRUCKEE TAHOE AIRPORT DISTRICT BOARD OF DIRECTOR STAFF REPORT

AGENDA TITLE: Financial Report, April 30, 2017

MEETING DATE: June 28, 2017

PREPARED BY: Sally Lyon, Director of Finance and Administration

Revenues:

For the seven months ended April 30, 2017, Airside Operating Revenue was 10%, \$91,800 over budget on a year to date basis as well as 19%, \$157,900 over the prior year. The Net Airside Revenue, \$593,700 (after deducting the Cost of Sales) was 5%, \$29,900 over budget. Hangar Revenues were 3%, \$21,300 over budget on a year-to-date basis, and Other Business Leasing Revenues were (39%), (\$75,000) under budget, and Warehouse Revenues are down (2%) or (\$2,700).

	Gallons sold 100LL	Gallons sold Jet A
10/1/16-4/30/17	32,375	150,953
10/1/15-4/30/16	32,243	131,044
Net Increase/(Decrease)	132	19,909
% Increase/(Decrease)	(.5%)	15%
100LL	Revenue	Net Revenue
10/1/16-4/30/17	\$154,475	\$33,505
10/1/15-4/30/16	\$146,192	\$35,374
Jet A		
10/1/16-4/30/17	\$607,907	\$319,121
10/1/15-4/30/16	\$500,489	\$283,377

Cost of Goods Sold:

Fuel costs are up from budget by 18%, \$63,500 which corresponds to an increase in Jet A sales and cost per gallon. Gross profit on fuel is 46%. Net Airside Revenue is up from budget by \$29,900.

Payroll and Employee Benefits:

Total Payroll & Benefits are \$38,500, 3% over budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation is (\$70,600), (7%) over budget with new Building Maintenance position and full staffing including temporary seasonal employees.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other combined are \$32,100 or 3% under budget. PERS contributions are under budget due to timing.

Operating, General and Administrative Expenses are under budget \$793,000, 32% for the seven months ended April 30, 2017. Repair & Maintenance expenses were under budget by \$753,500, 65% for the same period.

Other Income and Expense is up \$232,700, 7%. The following contributes to this difference:

• FAA Grants over budget \$288,500. This is from final payouts on 2015 and 2016 AIP Grants.

Net Income is \$1,749,700. This is a positive variance of \$1,178,100 from the budget.

The hangar waitlist as of 4/12/17 is:

- 36 on the executive hangar waitlist made up of 20 new tenants and 16 transfer list tenants looking for executive-size hangars. Recently TTAD was able to accommodate the first individual on the wait in a large T-Hangar
- 25 people on the T-Hangar waitlist (9 waiting for Super-T's with 44' doors or larger, 4 want hangars in summer 2017, 12 waiting for regular T-Hangars)
- 5 non-aero end caps (one individual removed themselves from the list as they found storage elsewhere; we are no longer renting T-hangars for non-aero usage with 100% occupancy).

Work on the FAA-AIP grant projects from 2015 and 2016 are in the process of being closed out. The temporary tower is up and successfully running. TTAD has hired Evan Englesby, new Operations/Maintenance Tech, and has filled in all positions resulting from Phred Stoner's resignation. Mitchell Montgomery has been promoted to Facility Maintenance position. All three seasonal-temporary positions have been filled. There are multiple community activities this summer, including the 4th of July Parade, Truckee Thursdays and the Airshow.

Truckee Tahoe Airport District Balance Sheet As of April 30, 2017 and September 30, 2016

		April 30, 2017	Sep	tember 30, 2016
<u>ASSETS</u>				
Current Assets				
Cash & Cash Equivalents	\$	7,670,056	\$	7,974,793
Investments		1,000,000		1,000,000
Accounts Receivable		207,846		(249,706)
Interest Receivable		7,630		15,509
Property Taxes Receivable		1,387,439		1,365,937
Grants Receivable		-		2,122,855
Inventories		76,118		58,765
Prepaids and Deposits		83,321		166,200
Deferred outflows of resources relating to pensions		474,501		474,501
Total Current Assets	\$	10,906,911	\$	12,928,854
Nonqueront Accots				
Noncurrent Assets Investments		500,000		500,000
		74,156,096		72,539,975
Property, Plant and Equipment		(27,365,273)		(27,365,273)
Less: Accumulated Depreciation		46,790,823		45,174,702
Net Property, Plant and Equipment Total Noncurrent Assets		47,290,823		45,674,702
TOTAL ASSETS	\$	58,197,734	\$	58,603,556
TOTAL ASSETS	Ψ	30,137,734	_Ψ	30,000,000
LIABILITIES_				
Current Liabilities				
Accounts Payable	\$	155,931	\$	2,383,351
Accrued Expense		89,634		131,508
Deferred Revenue		343,533		278,786
Deposits		159,063		149,167
Compensated Absences		317,796		278,821
Deferrred inflows of resources relating to pensions		171,058		171,058
Total Current Liabilities		1,237,016		3,392,691
Long Term Liabilities				4 700 700
Net Pension Liabilities		1,706,562		1,706,562
TOTAL LIABILITIES	\$	2,943,578	\$	5,099,253
Equity				
Invested in Capital Assets	\$	45,174,702	\$	45,174,702
Unrestricted		8,329,601		3,049,456
Net Income (Loss)		1,749,854		5,280,145
Total Equity	\$	55,254,156	\$	53,504,303
Total Liabilities & Equity	\$	58,197,734	\$	58,603,556
Total Elabilities & Equity		,,		,,

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended April 30, 2017

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Revenues						
Airside Operating Revenues						
Aviation Fuel Sales	\$ 154,475.22	\$ 174,000.00	\$	(19,524.78)	(11.2) \$	370,000.
Truck Roll Revenues	-	-	\$	-	- \$	-
Jet Fuel Sales	607,906.83	494,000.00		113,906.83	23.06	1,472,100.
Auto Fuel Sales	-	-		-	-	-
Auto Parking	37,467.70	29,155.00		8,312.70	28.51	50,000.
Oil Sales	678.25	644.00		34.25	5.32	1,100
Tiedowns	26,266.19	55,419.00		(29,152.81)	(52.60)	95,000
Transient Use Fees	141,047.31	134,169.00		6,878.31	5.13	230,000
Merchandise	785.02	469.00		316.02	67.38	800.
Services	33,123.00	23,331.00		9,792.00	41.97	40,000
Vending	708.59	294.00		414.59	141.02	500.
Miscellaneous Revenue	3,705.00	2,919.00		786.00	26.93	5,000.
Total Airside Operating Revenue	\$ 1,006,163.11	\$ 914,400.00	\$	91,763.11	10.0 \$	2,264,500
Hangar Rental Income						
T-Hangar / Box Hangar Rental Income	\$ 808,632.00	\$ 787,500.00	\$	21,132.00	2.7 \$	1,350,000
T-Hangar / Box Hangar Electricity Surcharge	28,159.32	28,000.00		159.32	0.57	48,000
Total Hangar	\$ 836,791.32	\$ 815,500.00	\$	21,291.32	2.6 \$	1,398,000
Other Business Income						
Other Business Leasing Income	\$ 78,816.32	\$ 140,800.00	\$	(61,983.68)	(44.0) \$	283,100
Concession Income	37,693.13	50,750.00		(13,056.87)	(25.73)	87,000
Total Other Business Income	\$ 116,509.45	\$ 191,550.00	\$	(75,040.55)	(39.2) \$	370,100
Warehouse Income	•					
Warehouse Space Rental Income	\$ 160,639.00	\$ 163,331.00	\$	(2,692.00)	(1.6) \$	280,000
Total Warehouse Income	\$ 160,639.00	\$ 163,331.00	\$	(2,692.00)	(1.65) \$	280,000
TOTAL REVENUES	\$ 2,120,102.88	\$ 2,084,781.00	\$	35,321.88	1.7 \$	4,312,600
Cost of Goods Sold						
Aviation Fuel Cost - 100 LL	\$ 120,969.83	\$ 131,800.00	\$	10,830.17	8.2 \$	280,500
Jet Fuel & Prist Cost	288,785.71	214,500.00		(74,285.71)	(34.63)	639,000
Oil and Lubricant Cost	(788.89)	470.00		1,258.89	267.85	800
Merchandise Purchases	3,533.07	350.00		(3,183.07)	(909.45)	600
Inventory Shrinkage	-	 3,500.00		3,500.00	100.00	6,000
Total Cost of Goods Sold	\$ 412,499.72	\$ 350,620.00	\$	(61,879.72)	(17.6) \$	926,900
Payroll and Employee Benefits						
Salaries and Wages	\$ 1,046,378.08	\$ 975,750.00	\$	(70,628.08)	(7.2) \$	1,691,318
PERS Contributions	124,653.23	135,493.00		10,839.77	8.00	234,851
Medicare & FICA Expense	15,893.24	17,202.00		1,308.76	7.61	29,825
Unemployment Taxes	434.22	1,750.00		1,315.78	75.19	3,000
Employee Benefits (Insurance)	232,249.75	246,281.00		14,031.25	5.70	422,200
Workers' Compensation Insurance	26,750.00	32,088.00		5,338.00	16.64	55,000
Training, Education and Other	40,362.17	39,662.00		(700.17)	(1.77)	68,000
Total Payroll and Employee Benefits	\$ 1,486,720.69	\$ 1,448,226.00	\$	(38,494.69)	(2.7) \$	2,504,194
Allocated Wages and Benefits	\$ -	\$ -	\$	-	- \$	
Total Payroll, Benefits and Allocation	\$ 1,486,720.69	 1,448,226.00	\$	(38,494.69)	(2.7) \$	2,504,194
			_			3,431,094

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended April 30, 2017

Year to Date

2017 YTD	2017	Budget	Variance	% Favorable (Unfavorable)	Annual Budg
Expenses					
Operating, General & Administrative Expenses					
ACAT	\$ 30,568.95 \$	49,000.00	\$ 18,431.05	37.6	\$ 84,000
Annoyance Reduction Programs:			-	-0	
Fly QT Program	73,085.82	94,500.00	21,414.18	22.66	162,000
Access Control	7,321.61	17,794.00	10,472.39	58.85	30,500
Airshow	34,141.20	60,000.00	25,858.80	43.10	160,000
Aviation Safety Initiatives	16,538.19	63,875.00	47,336.81	74.11	109,496
Cash (Over)/Short - Bad Debt Expense	(11.12)	59.00	70.12	118.85	100
Communications	19,059.39	35,000.00	15,940.61	45.54	60,000
Conventions, Conferences	36,373.34	18,956.00	(17,417.34)	(91.88)	32,500
County Support	-	-	-	=	110,000
Credit Card Fees & Finance Charges	35,405.71	42,875.00	7,469.29	17.42	73,500
Directors' Fees & Expenses	64,682.63	67,200.00	2,517.37	3.75	115,200
Dues & Subscriptions	13,679.87	10,500.00	(3,179.87)	(30.28)	18,000
Election Expense	21,688.59	25,000.00	3,311.41	13.25	25,000
Employee Relations Activities	12,927.88	9,513.00	(3,414.88)	(35.90)	16,30
Employment Expense	1,985.98	2,919.00	933.02	31.96	5,000
Equipment Rental	7,413.38	8,750.00	1,336.62	15.28	15,00
Geographic Information System	21,298.43	17,500.00	(3,798.43)		30,00
Grounds Maintenance/Landscaping	365.00	10,206.00	9,841.00	96.42	17,500
Homebasing Incentive	49,228.19	51,044.00	1,815.81	3.56	87,500
Insurance	40,629.55	42,525.00	1,895.45	4.46	72,90
Library & Reference Materials	82.14	637.00	554.86	87.11	1,10
Office Equipment	48,047.07	58,331.00	10,283.93	17.63	100,00
Office Supplies	9,885.44	16,044.00	6,158.56	38.39	27,50
Operating Supplies, Small Tools & Janitorial	58,879.91	62,769.00	3,889.09	6.20	107,60
Operations Monitoring Expenses	138,534.04	158,081.00	19,546.96	12.37	271,000
Permits, Licenses & Fees	11,629.75	12,250.00	620.25	5.06	21,00
Postage, Freight & Delivery	5,189.47	1,953.00	(3,236.47)		
Printing, Copying, Publication of Legal Notices	2,529.34	3,500.00	970.66	27.73	6,00
Professional Services			=1	-	
Accounting & Auditing	18,926.00	25,000.00	6,074.00	24.30	30,00
Legal	52,135.49	61,250.00	9,114.51	14.88	105,00
Computer Support	48,418.32	96,838.00	48,419.68	50.00	166,00
Other Professional	218,911.59	546,294.00	327,382.41	59.93	936,50
Engineering	29,672.57	14,581.00	(15,091.57)		
Fiscal Analyst - Sustainability	22,175.00	17,500.00	(4,675.00)	(26.71)	30,00
Public Relations - Outreach			-	=	
Consulting	12,666.56	10,500.00	(2,166.56)		
Internet, Print, Broadcast & Direct Mail	56,491.14	71,750.00	15,258.86	21.27	123,00
Events and Programs	21,259.08	11,669.00	(9,590.08)		
Sponsorships	35,840.00	23,331.00	(12,509.00)		
Community/Agency Partnerships	233,962.50	434,000.00	200,037.50	46.09	744,00
Pilot Outreach	23,015.08	68,831.00	45,815.92	66.56	118,00
Promotional Items	7,151.28	14,581.00	7,429.72	50.95	25,00
Travel	29.43	1,925.00	1,895.57	98.47	3,30
Utilities	136,516.11	133,847.00	(2,669.11)		229,45
Other (Income) Expense	1,336.86	Ξ.	(1,336.86)	-	

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended April 30, 2017

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	2017 YTD		2017		Budget		Variance	% Favorable (Unfavorable)	Aı	nual Budget
	Repairs and Maintenance									
104	Vehicles Expense	\$	34,343.46	\$	18,669.00	\$	(15,674.46)	(84.0)	\$	32,000.00
105	Equipment Expense		35,082.91		29,169.00		(5,913.91)	(20.27)		50,000.00
106	Airfield Equipment, Lights & Signs		464.77		20,006.00		19,541.23	97.68		34,300.00
107	Aviation Safety Equipment		198.95		5,831.00		5,632.05	96.59		10,000.00
108	Unicom Enhancement		-		-		-	-		-
109	Pavement Maintenance		-		-		-	-		-
110	Airfield - Facility Maintenance		72,973.90		492,331.00		419,357.10	85.18		844,000.00
111	Hangars - Facility Maintenance		40,193.52		260,323.00		220,129.48	84.56		446,263.00
112	Other Business Buildings - Facility Maintenance		4,354.46		39,431.00		35,076.54	88.96		67,600.00
113	Warehouse - Facility Maintenance		4,096.44		5,831.00		1,734.56	29.75		10,000.00
114	Firefighting & Haz Mat. Response		9,080.62		3,794.00		(5,286.62)	(139.34)		6,500.00
115	Terminal Building - Facility Maintenance		11,091.94		81,956.00		70,864.06	86.47		140,500.00
116	Maintenance Buildings - Facility Maintenance		1,252.66		16,800.00		15,547.34	92.54		28,800.00
117	Land Management		200,780,75		193,256.00		(7,524.75)	(3.89)		331,300.00
	Total Repairs & Maintenance	\$	413,914.38	\$	1,167,397.00	\$	753,482.62	64.5	\$	2,001,263.00
	Net Operating Income (Loss) Before		/		(2.254.440.00)		/4 /40 707 E7\	42.1	\$	(5,495,057.00
	Depreciation	•	(1,872,698.67)	Ş	(3,354,140.00)	پ	(1,410,797.57)	42.1	۶ \$	(3,433,037.00
119	Depreciation Expense	\$	-	<u>\$</u>	-	\$		42.1	\$	(5,495,057.00
	NET OPERATING INCOME (LOSS)	\$	(1,872,698.67)	\$	(3,354,140.00)	Ş	(1,410,797.57)	42.1	Ģ	(3,493,037.00
	Other Income and (Expense)						2.24	0.0	۲.	5,470,000.00
123	Property Tax Revenue	\$	3,190,833.31	\$	3,190,831.00	\$	2.31		•	5,000.00
124	Other Non-Operating Revenues		-		2,919.00		(2,919.00)	·		•
125	Operating Grants		394,040.23		165,581.00		228,459.23	137.97		1,359,100.00
127	Interest Income		37,489.65		30,331.00		7,158.65	23.60		52,000.00
	Total Other Income and (Expense)	\$	3,622,363.19	\$	3,389,662.00	÷	232,701.19	6.9	\$	6,886,100.00
	NET INCOME (LOSS)	\$	1,749,664.52	\$	35,522.00	\$	1,178,096.38	3,316.5	\$	1,391,043.00

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended April 30, 2017

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2017 YTD		2017		Prior Year		Variance	(Unfavorable)		nnual Budget
Revenues									
Airside Operating Revenues									
Aviation Fuel Sales	\$	154,475.22	\$	146,192.47	\$	8,282.75	5.7	\$	370,000.00
Jet Fuel Sales		607,906.83		500,489.22		107,417.61	21.5		1,472,100.00
Auto Parking		37,467.70		30,376.66		7,091.04	23.3		50,000.00
Oil Sales		678.25		581.53		96.72	16.6		1,100.00
Tiedowns		26,266.19		33,985.50		(7,719.31)	(22.7)		95,000.0
Transient Use Fees		141,047.31		104,478.23		36,569.08	35.0		230,000.0
Merchandise		785.02		345.65		439.37	127.1		800.00
Services		33,123.00		24,100.00		9,023.00	37.4		40,000.0
Vending		708.59		287.77		420.82	146.2		500.0
Miscellaneous Revenue		3,705.00		7,474.85		(3,769.85)	(50.4)		5,000.0
Total Airside Operating Revenue	\$	1,006,163.11	\$	848,311.88	\$	157,851.23	18.6	\$	2,264,500.0
Hangar Rental Income									
T-Hangar / Box Hangar Rental Income	\$	808,632.00	\$	809,571.47	\$	(939.47)	(0.1)	\$	1,350,000.0
T-Hangar / Box Hangar Electricity Surcharge		28,159.32		24,788.77		3,370.55	13.6		48,000.0
Total Hangar	\$	836,791.32	\$	834,360.24	\$	2,431.08	0.3	\$	1,398,000.0
Other Business Income									
Other Business Leasing Income	\$	78,816.32	\$	57,876.36	\$	20,939.96	36.2	\$	283,100.0
Concession Income	·	37,693.13	-	52,053.65		(14,360.52)	(27.6)	\$	87,000.0
Total Other Business Income	\$	116,509.45	\$	109,930.01	\$	6,579.44	6.0	\$	370,100.0
Warehouse Income	•	ŕ	-	•					
Warehouse Space Rental Income	\$	160,639.00	\$	165,837.00	\$	(5,198.00)	(3.1)	\$	280,000.0
Total Warehouse Income	\$	160,639.00	\$	165,837.00	\$	(5,198.00)			280,000.0
TOTAL REVENUES	\$	2,120,102.88	\$	1,958,439.13	\$	161,663.75	8.3	\$	4,312,600.0
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Cost of Goods Sold	\$	120,969.83	ب	110,818.48	خ	(10,151.35)	(9.2)	\$	280,500.0
Aviation Fuel Cost - 100 LL	Ş	•	Ş	217,112.16	Ą	(71,673.55)		Y	639,000.0
Jet Fuel & Prist Cost		288,785.71		•		1,562.62	202.0		800.0
Oil and Lubricant Cost		(788.89)		773.73		2,094.17	37.2		600.0
Merchandise Purchases		3,533.07		5,627.24		6,194.15	100.0		6,000.0
Inventory Shrinkage		-		6,194.15				ċ	926,900.0
Total Cost of Goods Sold	\$	412,499.72	>	340,525.76	Þ	(71,973.96)	(21.1)	Ţ	320,300.0
Payroll and Employee Benefits				026 540 22	,	(400 ero 75)	(11.7)	ċ	1,691,318.0
Salaries and Wages	\$	1,046,378.08	Ş	936,518.33	\$	(109,859.75)	,	Ş	234,851.0
PERS Contributions		124,653.23		120,013.50		(4,639.73)			
Medicare & FICA Expense		15,893.24		14,427.49		(1,465.75)			29,825.0
Unemployment Taxes		434.22		2,700.00		2,265.78	83.9		3,000.0
Employee Benefits (Insurance)		232,249.75		219,731.10		(12,518.65)			422,200.0
Workers' Compensation Insurance		26,750.00		27,912.48		1,162.48	4.2		55,000.0
Training, Education and Other		40,362.17		30,387.19		(9,974.98)		_	68,000.0
Total Payroll and Employee Benefits	\$	1,486,720.69	\$	1,351,690.09	\$	(135,030.60)			2,504,194.0
Allocated Wages and Benefits	\$		\$	-	\$	-		\$	
	\$	1,486,720.69	\$	1,351,690.09	\$	(135,030.60)	(10.0)	\$	2,504,194.0
Total Payroll, Benefits and Allocation								_	2 424
Total Payroll, Benefits and Allocation Total Cost of Goods and Payroll	\$	1,899,220.41	\$	1,692,215.85	\$	(207,004.56)	(12.2)	\$	3,431,094.0

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended April 30, 2017

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2017 YTD		2017	Prior Yea	• * * * * * * * * * * * * * * * * * * *	Variance	(Unfavorable)	•	Annual Budge
Expenses								
Operating, General & Administrative Expenses	ć	20 569 05	\$ 23,70	7 10	\$ (6,861.7	(28.9	۶ ۱	84,000.
ACAT	\$	30,568.95			345.1	•		162,000.
Fly QT Program		73,085.82	73,43		928.0			102,000.
Other Noise Abatement Expenses		7 221 61	92	8.00	(7,321.6			30,500.
Access Control		7,321.61	34,41	0.06	278.7	· ·		160,000.
Airshow		34,141.20			65,491.8			109,496.
Aviation Safety Initiatives		16,538.19	82,03		86.6			100,490.
Cash (Over)/Short - Bad Debt Expense		(11.12)		5.52	8,824.2			60,000.
Communications		19,059.39	27,88		(6,924.3			32,500.
Conventions, Conferences		36,373.34	29,44	9.01	(0,324.3	- (23.3	,	110,000.
County Support		-	20.70	- - 01			١	73,500
Credit Card Fees & Finance Charges		35,405.71	30,76		(4,640.7			115,200
Directors' Fees & Expenses		64,682.63	56,49		(8,192.4			
Dues & Subscriptions		13,679.87	9,35		(4,326.6		-	18,000
Election Expense		21,688.59		0.00	(21,638.5		•	25,000
Employee Relations Activities		12,927.88	11,51		(1,412.5			16,300
Employment Expense		1,985.98		4.67	858.6			5,000
Equipment Rental		7,413.38	7,66		247.0			15,000
Geographic Information System		21,298.43	17,38	2.45	(3,915.9	•)	30,000
Grounds Maintenance/Landscaping		365.00		-	(365.0	•		17,500
Homebasing Incentive		49,228.19	50,25		1,021.8			87,500
Insurance		40,629.55	38,29		(2,334.3			72,900
Library & Reference Materials		82.14		7.90	55.7			1,100
Office Equipment		48,047.07	31,21		(16,831.4			100,000
Office Supplies		9,885.44	14,93		5,051.6			27,500
Operating Supplies, Small Tools & Janitorial		58,879.91	32,20		(26,675.9	·		107,600
Operations Monitoring Expenses		138,534.04	117,55		(20,979.9	•		271,000
Permits, Licenses & Fees		11,629.75	13,87		2,240.3			21,000
Postage, Freight & Delivery		5,189.47	2,29	4.87	(2,894.6	•		3,350
Printing, Copying, Publication of Legal Notices		2,529.34	3,41	6.85	887.5	51 26.0)	6,000
Professional Services		-			-	-		
Accounting & Auditing		18,926.00	23,78	5.91	4,859.9			30,000
Legal		52,135.49	49,42	8.55	(2,706.9	•		105,004
Computer Support		48,418.32	28,15	9.55	(20,258.7	77) (71.9)	166,000
Other Professional		218,911.59	267,86	0.24	48,948.6			936,500
Engineering		29,672.57	4,43	0.00	(25,242.5	57) (569.8	3)	25,000
Fiscal Analyst - Sustainability		22,175.00		-	(22,175.0	00) -		30,000
Public Relations - Outreach		-			•	-		
Consulting		12,666.56	21,56	6.81	8,900.2			18,000
Internet, Print, Broadcast & Direct Mail		56,491.14	50,89	1.44	(5,599.7	•		123,000
Events and Programs		21,259.08	7,94	6.44	(13,312.6	•		20,000
Sponsorships		35,840.00	29,85	9.60	(5,980.4	10) (20.0))	40,000
Community/Agency Partnerships		233,962.50	45,00	0.00	(188,962.5	50) (419.9	9)	744,000
Pilot Outreach		23,015.08	23,46	4.88	449.8			118,000
Promotional Items		7,151.28	2,02	1.97	(5,129.3	31) (253.7	')	25,000
Travel		29.43	1,01	7.05	987.6	52 97.1	_	3,300
Utilities		136,516.11	136,09	6.34	(419.7	77) (0.3	3)	229,450
Other (Income) Expense		1,336.86	1,28	7.82	(49.0)4) (3.8	3)	

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended April 30, 2017

Year to Date

		 		1111				
	2017 YTD	2017	Prior Year		Variance	% Favorable (Unfavorable)	ß	Annual Budget
	Repairs and Maintenance							
104	Vehicles Expense	\$ 34,343.46	\$ 17,610.79	\$	(16,732.67)	(95.0)	\$	32,000.00
105	Equipment Expense	35,082.91	26,009.25		(9,073.66)	(34.9)		50,000.00
106	Airfield Equipment, Lights & Signs	464.77	13,797.39		13,332.62	96.6		34,300.00
107	Aviation Safety Equipment	198.95	1,557.40		1,358.45	87.2		10,000.00
108	Unicom Enhancement	-	1,686.57		1,686.57	100.0		-
109	Pavement Maintenance	_	279,659.61		279,659.61	100.0		-
110	Airfield - Facility Maintenance	72,973.90	7,419.45		(65,554.45)	(883.5)		844,000.00
111	Hangars - Facility Maintenance	40,193.52	9,615.26		(30,578.26)	(318.0)		446,263.00
112	Other Business Buildings - Facility Maintenance	4,354.46	3,376.58		(977.88)	(29.0)		67,600.00
113	Warehouse - Facility Maintenance	4,096.44	10,133.55		6,037.11	59.6		10,000.00
114	Firefighting & Haz Mat. Response	9,080.62	3,642.90		(5,437.72)	(149.3)		6,500.00
115	Terminal Building - Facility Maintenance	11,091.94	13,566.70		2,474.76	18.2		140,500.00
116	Maintenance Buildings - Facility Maintenance	1,252.66	20,779.87		19,527.21	94.0		28,800.00
117	Land Management	200,780.75	2,718.33		(198,062.42)	(7,286.2)		331,300.00
	Total Repairs & Maintenance	\$ 413,914.38	\$ 411,573.65	\$	(2,340.73)	(0.6)	\$	2,001,263.00
	Net Operating Income (Loss) Before							
	Depreciation	\$ (1,872,698.67)	\$ (1,550,328.33)	\$	231,688.72	(14.9)	•	(5,495,057.00)
119	Depreciation Expense	\$ **	\$ 319,928.56	\$	(319,928.56)	(100.0)	\$	-
	NET OPERATING INCOME (LOSS)	\$ (1,872,698.67)	\$ (1,870,256.89)	\$	(2,441.78)	0.1	\$	(5,495,057.00)
	Other Income and (Expense)							
123	Property Tax Revenue	\$ 3,190,833.31	\$ 2,992,931.76	\$	197,901.55	6.6	\$	5,470,000.00
124	Other Non-Operating Revenues	-			-	-		5,000.00
125	Operating Grants	394,040.23	249,930.00		144,110.23	57.7		1,359,100.00
127	Interest Income	37,489.65	28,242.18		9,247.47	32.7		52,000.00
	Total Other Income and (Expense)	\$ 3,622,363.19	\$ 3,271,103.94	\$	351,259.25	10.7	\$	6,886,100.00
	NET INCOME (LOSS)	\$ 1,749,664.52	\$ 1,400,847.05	\$	348,817.47	24.9	\$	1,391,043.00