

TRUCKEE TAHOE AIRPORT DISTRICT

BOARD OF DIRECTOR STAFF REPORT

AGENDA TITLE:	Financial Report, May 31, 2017
MEETING DATE:	July 26, 2017
PREPARED BY:	Sally Lyon, Director of Finance and Administration

Revenues:

For the eight months ended May 31, 2017, Airside Operating Revenue was 12%, \$75,800 over budget on a year to date basis as well as 19%, \$190,300 over the prior year. The Net Airside Revenue, \$694,500 (after deducting the Cost of Sales) was 6%, \$39,900 over budget. Hangar Revenues were 2%, \$22,100 over budget on a year-to-date basis, and Other Business Leasing Revenues were (31%), (\$70,800) under budget, and Warehouse Revenues are down (2%) or (\$3,000).

	Gallons sold 100LL	Gallons sold Jet A
10/1/16-5/31/17	38,936	177,974
10/1/15-5/31/16	38,708	154,830
Net Increase/(Decrease)	1,228	23,144
% Increase/(Decrease)	3%	15%
100LL	Revenue	Net Revenue
10/1/16-5/31/17	\$187,961	\$40,903
10/1/15-5/31/16	\$172,460	\$41,972
Jet A		
10/1/16-5/31/17	\$716,021	\$373,905
10/1/15-5/31/16	\$591,153	\$334,464

Cost of Goods Sold:

Fuel costs are up from budget by (23%), (\$89,000) which corresponds to an increase in Jet A sales and cost per gallon. Gross profit on fuel is 46%. Net Airside Revenue is up from budget by \$39,900.

Payroll and Employee Benefits:

Total Payroll & Benefits are (\$22,700), (1%) over budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation is (\$79,000), (7%) over budget with new Building Maintenance position and full staffing including temporary seasonal employees.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other combined are \$56,300 or 11% under budget. PERS contributions are under budget due to timing.

Operating, General and Administrative Expenses are under budget \$927,400, 32% for the eight months ended May 31, 2017. Repair & Maintenance expenses were under budget by \$893,700, 67% for the same period.

Other Income and Expense is up \$233,300, 6%. The following contributes to this difference:

• FAA Grants over budget \$228,400. This is from final payouts on 2015 and 2016 AIP Grants.

Net Income is \$2,012,000. This is a positive variance of \$1,401,800 from the budget.

The hangar waitlist as of 5/14/17 is:

- 37 on the executive hangar waitlist made up of 21 new tenants and 16 transfer list tenants looking for executive-size hangars. Recently TTAD was able to accommodate the first individual on the wait in a large T-Hangar
- 27 people on the T-Hangar waitlist (11 waiting for Super-T's with 44' doors or larger, 4 want hangars in summer 2017, 12 waiting for regular T-Hangars)
- 4 non-aero end caps (one individual removed themselves from the list as they found storage elsewhere; we are no longer renting T-hangars for non-aero usage with 100% occupancy).

Work on the FAA-AIP grant projects from 2015 and 2016 are closed out. The temporary tower is up and successfully running. Initial response has been positive. TTAD is fully staffed for the summer. There are multiple community activities this summer. The 4th of July Parade was a big success, Truckee Thursdays are underway and the Airshow has been completed with attendance estimated to be even better than last year.

Truckee Tahoe Airport District Balance Sheet As of May 31, 2017 and September 30, 2016

		May 31, 2017	Sep	tember 30, 2016
ASSETS				
Current Assets				
Cash & Cash Equivalents	\$	7,670,056	\$	7,974,793
Investments		1,000,000		1,000,000
Accounts Receivable		207,846		(249,706)
Interest Receivable		7,630		15,509
Property Taxes Receivable		1,387,439		1,365,937
Grants Receivable		-		2,122,855
Inventories		76,118		58,765
Prepaids and Deposits		83,321		166,200
Deferred outflows of resources relating to pensions		474,501		474,501
Total Current Assets	\$	10,906,911	\$	12,928,854
Noncurrent Assets				
Investments		500,000		500,000
Property, Plant and Equipment		74,156,096		72,539,975
Less: Accumulated Depreciation		(27,365,273)		(27,365,273)
Net Property, Plant and Equipment		46,790,823		45,174,702
Total Noncurrent Assets		47,290,823		45,674,702
TOTAL ASSETS	\$	58,197,734	\$	58,603,556
<u>LIABILITIES</u> <u>Current Liabilities</u>				
Accounts Payable	\$	155,931	\$	2,383,351
Accrued Expense		89,634		131,508
Deferred Revenue		343,533		278,786
Deposits		159,063		149,167
Compensated Absences		317,796		278,821
Deferrred inflows of resources relating to pensions		171,058		171,058
Total Current Liabilities		1,237,016		3,392,691
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Long Term Liabilities		4 700 500		4 700 500
Net Pension Liabilities		1,706,562		1,706,562
TOTAL LIABILITIES	\$	2,943,578	\$	5,099,253
Equity				
Invested in Capital Assets	\$	45,174,702	\$	45,174,702
Unrestricted	Ŧ	8,329,601	Ŧ	3,049,456
Net Income (Loss)		1,749,854		5,280,145
Total Equity	\$	55,254,156	\$	53,504,303
Total Liabilities & Equity	\$	58,197,734	\$	58,603,556
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Prepared for Management's Use and Information Unaudited

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended May 31, 2017

							% Favorable	
	2017 YTD		2017	Budget	21	Variance	(Unfavorable)	Annual Budget
	Revenues							
	Airside Operating Revenues							
1	Aviation Fuel Sales	\$	187,961.05	\$ 195,000.00		(7,038.95)	(3.6)	
2	Truck Roll Revenues		-	-	\$	-	-1	\$ -
3	Jet Fuel Sales		716,021.47	584,000.00		132,021.47	22.61	1,472,100.00
4	Auto Fuel Sales		-	-		-	=) 	-
5	Auto Parking		44,997.86	33,320.00		11,677.86	35.05	50,000.00
6	Oil Sales		686.59	736.00		(49.41)	(6.71)	1,100.00
7	Tiedowns		30,871.19	63,336.00		(32,464.81)	(51.26)	95,000.00
8	Transient Use Fees		162,677.68	153,336.00		9,341.68	6.09	230,000.00
9	Merchandise		856.57	536.00		320.57	59.81	800.00
10	Services		39,528.00	26,664.00		12,864.00	48.24	40,000.00
11	Vending		708.59	336.00		372.59	110.89	500.00
12	Miscellaneous Revenue		3,705.00	3,336.00		369.00	11.06	5,000.00
	Total Airside Operating Revenue	\$	1,188,014.00	\$ 1,060,600.00	\$	127,414.00	12.0	\$ 2,264,500.00
	Hangar Rental Income							
15	T-Hangar / Box Hangar Rental Income	\$	921,968.93	\$ 900,000.00	\$	21,968.93	2.4	\$ 1,350,000.00
16	T-Hangar / Box Hangar Electricity Surcharge		32,144.32	32,000.00		144.32	0.45	48,000.00
	Total Hangar	\$	954,113.25	\$ 932,000.00	\$	22,113.25	2.4	\$ 1,398,000.00
	Other Business Income							
19	Other Business Leasing Income	\$	110,677.93	\$ 169,300.00	\$	(58,622.07)	(34.6)	\$ 283,100.00
20	Concession Income		45,831.31	58,000.00		(12,168.69)	(20.98)	87,000.00
	Total Other Business Income	\$	156,509.24	\$ 227,300.00	\$	(70,790.76)	(31.1)	\$ 370,100.00
	Warehouse Income							
23	Warehouse Space Rental Income	\$	183,692.00	\$ 186,664.00	\$	(2,972.00)	(1.6)	\$ 280,000.00
	Total Warehouse Income	\$	183,692.00	\$ 186,664.00	\$	(2,972.00)	(1.59)	
	TOTAL REVENUES	\$	2,482,328.49	\$ 2,406,564.00	\$	75,764.49	3.1	\$ 4,312,600.00
	Cost of Goods Sold							
28	Aviation Fuel Cost - 100 LL	\$	147,057.81	\$ 147,700.00	\$	642.19	0.4	\$ 280,500.00
29	Jet Fuel & Prist Cost		343,116.08	253,500.00		(89,616.08)	(35.35)	639,000.00
30	Oil and Lubricant Cost		232.79	536.00		303.21	56.57	800.00
31	Merchandise Purchases		3,218.52	400.00		(2,818.52)	(704.63)	600.00
33	Inventory Shrinkage		-	4,000.00		4,000.00	100.00	6,000.00
	Total Cost of Goods Sold	\$	493,625.20	\$ 406,136.00	\$	(87,489.20)	(21.5)	\$ 926,900.00
	Payroll and Employee Benefits							
36	Salaries and Wages	\$	1,184,872.46	\$ 1,105,852.00	\$	(79,020.46)	(7.1)	\$ 1,691,318.00
40	PERS Contributions		136,808.61	153,559.00		16,750.39	10.91	234,851.00
41	Medicare & FICA Expense		18,211.86	19,496.00		1,284.14	6.59	29,825.00
42	Unemployment Taxes		434.22	2,000.00		1,565.78	78.29	3,000.00
43	Employee Benefits (Insurance)		268,692.33	281,464.00		12,771.67	4.54	422,200.00
44	Workers' Compensation Insurance		26,750.00	36,672.00		9,922.00	27.06	55,000.00
45	Training, Education and Other		31,298.27	45,328.00		14,029.73	30.95	68,000.00
	Total Payroll and Employee Benefits	\$	1,667,067.75	\$ 1,644,371.00	\$	(22,696.75)	(1.4)	\$ 2,504,194.00
	Allocated Wages and Benefits	\$	-	\$ 	\$		-	\$ -
	Total Payroll, Benefits and Allocation	\$	1,667,067.75	\$ 1,644,371.00	-	(22,696.75)	(1.4)	\$ 2,504,194.00
	Total Cost of Goods and Payroll	\$	2,160,692.95	\$ 2,050,507.00		(110,185.95)	(5.4)	
	GROSS PROFIT (LOSS)	\$	321,635.54	\$ 356,057.00	\$	185,950.44	52.2	\$ 881,506.00

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended May 31, 2017

		Year to Date									
								% Favorable			
	2017 YTD	110	2017		Budget	4	Variance	(Unfavorable)	A	nnual Budget	
	Expenses										
	Operating, General & Administrative Expenses		24 000 77		56 000 00	è	24 010 22	42.9	\$	84,000.0	
)	ACAT	\$	31,989.77	Ş	56,000.00	Ş	24,010.23	42.9	Ş	84,000.0	
	Annoyance Reduction Programs:						-	-		-	
	Fly QT Program		83,532.82		108,000.00		24,467.18	22.65		162,000.0	
	Access Control		7,685.33		20,336.00		12,650.67	62.21		30,500.0 160,000.0	
	Airshow		45,799.02		75,000.00		29,200.98	38.93			
	Aviation Safety Initiatives		16,538.19		73,000.00		56,461.81	77.34		109,496.	
	Cash (Over)/Short - Bad Debt Expense		(11.12)		68.00		79.12	116.35		100.	
	Communications		24,616.91		40,000.00		15,383.09	38.46		60,000.	
	Conventions, Conferences		42,077.18		21,664.00		(20,413.18)	(94.23)		32,500.	
	County Support		-		55,000.00		55,000.00	100.00		110,000.	
	Credit Card Fees & Finance Charges		41,951.85		49,000.00		7,048.15	14.38		73,500.	
	Directors' Fees & Expenses		71,243.87		76,800.00		5,556.13	7.23		115,200	
	Dues & Subscriptions		14,548.87		12,000.00		(2,548.87)	(21.24)		18,000	
	Election Expense		21,688.59		25,000.00		3,311.41	13.25		25,000	
	Employee Relations Activities		17,086.64		10,872.00		(6,214.64)	(57.16)		16,300	
	Employment Expense		2,755.98		3,336.00		580.02	17.39		5,000	
	Equipment Rental		8,371.88		10,000.00		1,628.12	16.28		15,000	
	Geographic Information System		21,298.43		20,000.00		(1,298.43)	(6.49)		30,000	
	Grounds Maintenance/Landscaping		6,001.76		11,664.00		5,662.24	48.54		17,500	
	Homebasing Incentive		56,259.19		58,336.00		2,076.81	3.56		87,500	
	Insurance		46,565.55		48,600.00		2,034.45	4.19		72,900	
	Library & Reference Materials		82.14		728.00		645.86	88.72		1,100	
	Office Equipment		48,861.66		66,664.00		17,802.34	26.70		100,000	
	Office Supplies		13,427.81		18,336.00		4,908.19	26.77		27,500	
	Operating Supplies, Small Tools & Janitorial		67,952.15		71,736.00		3,783.85	5.27		107,600	
	Operations Monitoring Expenses		141,309.04		180,664.00		39,354.96	21.78		271,000	
	Permits, Licenses & Fees		11,629.75		14,000.00		2,370.25	16.93		21,000	
	Postage, Freight & Delivery		5,258.98		2,232.00		(3,026.98)	(135.62)		3,350	
	Printing, Copying, Publication of Legal Notices		2,529.34		4,000.00		1,470.66	36.77		6,000	
	Professional Services						-	-			
	Accounting & Auditing		18,981.00		25,000.00		6,019.00	24.08		30,000	
	Legal		56,324.49		70,000.00		13,675.51	19.54		105,004	
	Computer Support		52,731.16		110,672.00		57,940.84	52.35		166,000	
	Other Professional		290,314.04		624,336.00		334,021.96	53.50		936,500	
			26,257.33		16,664.00		(9,593.33)	(57.57)		25,000	
	Engineering Fiscal Analyst - Sustainability		22,175.00		20,000.00		(2,175.00)	(10.88)		30,000	
	Public Relations - Outreach		22,175.00		20,000.00		-	- /			
			17,567.32		12,000.00		(5,567.32)	(46.39)		18,000	
	Consulting		73,095.99		82,000.00		8,904.01	10.86		123,000	
	Internet, Print, Broadcast & Direct Mail		21,423.52		13,336.00		(8,087.52)	(60.64)		20,000	
	Events and Programs				26,664.00		(10,676.00)	(40.04)		40,000	
	Sponsorships		37,340.00				217,037.50	43.76		744,000	
	Community/Agency Partnerships		278,962.50		496,000.00		31,767.71	43.70		118,000	
	Pilot Outreach		46,896.29		78,664.00		2			25,000	
	Promotional Items		7,151.28		16,664.00		9,512.72	57.09			
	Travel		69.13		2,200.00		2,130.87	96.86		3,300	
	Utilities		150,898.59		152,968.00		2,069.41	1.35		229,450	
	Other (Income) Expense		1,575.33				(1,575.33)	-			
	Total Operating, General & Administrative	\$	1,952,814.55	\$	2,880,204.00	\$	927,389.45	32.2	\$	4,375,300.	

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Year to Date Ended May 31, 2017

	2017 YTD		2017		Budget		Variance	% Favorable (Unfavorable)	A	nnual Budget
	Repairs and Maintenance									
104	Vehicles Expense	\$	43,360.32	\$	21,336.00	\$	(22,024.32)	(103.2)	\$	32,000.00
105	Equipment Expense		39,891.15		33,336.00		(6,555.15)	(19.66)		50,000.00
106	Airfield Equipment, Lights & Signs		2,073.15		22,864.00		20,790.85	90.93		34,300.00
107	Aviation Safety Equipment		198.95		6,664.00		6,465.05	97.01		10,000.00
108	Unicom Enhancement		-		-		-	-		-
109	Pavement Maintenance		-		-		-	-		-
110	Airfield - Facility Maintenance		77,426.42		562,664.00		485,237.58	86.24		844,000.00
111	Hangars - Facility Maintenance		40,584.19		297,512.00		256,927.81	86.36		446,263.00
112	Other Business Buildings - Facility Maintenance		7,230.21		45,064.00		37,833.79	83.96		67,600.00
113	Warehouse - Facility Maintenance		5,781.58		6,664.00		882.42	13.24		10,000.00
114	Firefighting & Haz Mat. Response		9,080.62		4,336.00		(4,744.62)	(109.42)		6,500.00
115	Terminal Building - Facility Maintenance		11,864.53		93,664.00		81,799.47	87.33		140,500.00
116	Maintenance Buildings - Facility Maintenance		1,252.66		19,200.00		17,947.34	93.48		28,800.00
117	Land Management		201,740.75		220,864.00		19,123.25	8.66		331,300.00
	Total Repairs & Maintenance	\$	440,484.53	\$	1,334,168.00	\$	893,683.47	67.0	\$	2,001,263.00
	Net Operating Income (Loss) Before				(2 2 2 2 2 4 2 2 2 2		(4 625 422 40)		ć	(5 405 057 00)
	Depreciation	÷.	(2,071,663.54)		(3,858,315.00)		(1,635,122.48)	42.4	\$	(5,495,057.00)
119	Depreciation Expense	\$	-	\$	-	\$	-	-	\$	-
	NET OPERATING INCOME (LOSS)	\$	(2,071,663.54)	Ş	(3,858,315.00)	Ş	(1,635,122.48)	42.4	\$	(5,495,057.00)
	Other Income and (Expense)								~	F 470 000 00
123	Property Tax Revenue	\$	3,646,666.64	Ş	3,646,664.00	Ş	2.64	0.0	Ş	5,470,000.00
124	Other Non-Operating Revenues		· · · · · · · · · · · · · · · · · · ·		3,336.00		(3,336.00)	(100.00)		5,000.00
125	Operating Grants		394,040.23		165,664.00		228,376.23	137.86		1,359,100.00
127	Interest Income		42,965.28		34,664.00		8,301.28	23.95		52,000.00
	Total Other Income and (Expense)	\$	4,083,672.15	\$	3,850,328.00		233,344.15	6.1	\$	6,886,100.00
	NET INCOME (LOSS)	\$	2,012,008.61	\$	(7,987.00)	\$	1,401,778.33	(17,550.7)	Ş	1,391,043.00

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended May 31, 2017

							% Favorable		Ser.
2017 YTD		2017		Prior Year	1	Variance	(Unfavorable)	Ar	nnual Budget
Revenues									
Airside Operating Revenues									
Aviation Fuel Sales	\$	187,961.05	Ş	172,460.10	Ş	15,500.95	9.0	Ş	370,000.0
Jet Fuel Sales		716,021.47		591,153.36		124,868.11	21.1		1,472,100.0
Auto Parking		44,997.86		36,046.75		8,951.11	24.8		50,000.0
Oil Sales		686.59		648.54		38.05	5.9		1,100.0
Tiedowns		30,871.19		41,515.50		(10,644.31)			95,000.
Transient Use Fees		162,677.68		118,103.50		44,574.18	37.7		230,000.
Merchandise		856.57		456.78		399.79	87.5		800.
Services		39,528.00		29,425.00		10,103.00	34.3		40,000.
Vending		708.59		461.90		246.69	53.4		500.
Miscellaneous Revenue		3,705.00		7,474.85		(3,769.85)			5,000.
Total Airside Operating Revenue	\$	1,188,014.00	\$	997,746.28	\$	190,267.72	19.1	\$	2,264,500.
Hangar Rental Income									
T-Hangar / Box Hangar Rental Income	\$	921,968.93	\$	889,375.50	\$	32,593.43	3.7	\$	1,350,000.
T-Hangar / Box Hangar Electricity Surcharge		32,144.32		32,163.77		(19.45)			48,000.
Total Hangar	\$	954,113.25	\$	921,539.27	\$	32,573.98	3.5	\$	1,398,000.
Other Business Income									
Other Business Leasing Income	\$	110,677.93	\$	82,966.78	\$	27,711.15	33.4	\$	283,100.
Concession Income		45,831.31		56,400.51		(10,569.20)	(18.7)	\$	87,000.
Total Other Business Income	\$	156,509.24	\$	139,367.29	\$	17,141.95	12.3	\$	370,100.
Warehouse Income									
Warehouse Space Rental Income	\$	183,692.00	\$	189,528.00	\$	(5,836.00)	(3.1)	\$	280,000.
Total Warehouse Income	\$	183,692.00	\$	189,528.00	\$	(5,836.00)	(3.08)	\$	280,000.
TOTAL REVENUES	\$	2,482,328.49	\$	2,248,180.84	\$	234,147.65	10.4	\$	4,312,600.
Cost of Goods Sold									
Aviation Fuel Cost - 100 LL	\$	147,057.81	\$	130,487.69	\$	(16,570.12)	(12.7)	\$	280,500.
Jet Fuel & Prist Cost		343,116.08		256,689.28		(86,426.80)	(33.7)		639,000.
Oil and Lubricant Cost		232.79		824.91		592.12	71.8		800.
Merchandise Purchases		3,218.52		6,066.01		2,847.49	46.9		600.
Inventory Shrinkage		-		7,523.68		7,523.68	100.0		6,000.
Total Cost of Goods Sold	\$	493,625.20	\$	401,591.57	\$	(92,033.63)	(22.9)	\$	926,900.
Payroll and Employee Benefits									
Salaries and Wages	\$	1,184,872.46	\$	1,053,021.41	\$	(131,851.05)	(12.5)	\$	1,691,318.
PERS Contributions		136,808.61		136,669.83		(138.78)	(0.1)		234,851.
Medicare & FICA Expense		18,211.86		16,404.81		(1,807.05)	(11.0)		29,825.
Unemployment Taxes		434.22		2,700.00		2,265.78	83.9		3,000.
Employee Benefits (Insurance)		268,692.33		253,011.39		(15,680.94)	(6.2)		422,200.
Workers' Compensation Insurance		26,750.00		27,912.48		1,162.48	4.2		55,000.
Training, Education and Other		31,298.27		39,466.43		8,168.16	20.7		68,000.
Total Payroll and Employee Benefits	\$	1,667,067.75	\$	1,529,186.35	\$	(137,881.40)	(9.0)	\$	2,504,194.
Allocated Wages and Benefits	\$	-	\$	-	\$	-	-	\$	-
Total Payroll, Benefits and Allocation	\$	1,667,067.75	\$	1,529,186.35	\$	(137,881.40)	(9.0)	\$	2,504,194.
Total Cost of Goods and Payroll	\$	2,160,692.95	\$	1,930,777.92	\$	(229,915.03)			3,431,094.
GROSS PROFIT (LOSS)	\$	321,635.54	\$	317,402.92	\$	4,232.62	1.3	\$	881,506.

Truckee Tahoe Airport District **Detailed Income Statement Prior Year Comparison** For the Year to Date Ended May 31, 2017

				% Favorable					
20:	17 YTD		2017		Prior Year	1	Variance	(Unfavorable)	Annual Budge
<u>Ex</u>	penses								
Ор	erating, General & Administrative Expenses								
A	ACAT	\$	-	Ş	32,869.94	Ş		2.7	
	Fly QT Program		83,532.82		81,332.00		(2,200.82)	(2.7)	162,000.0
	Other Noise Abatement Expenses		-		928.00		928.00	100.0	-
А	Access Control		7,685.33		1,993.37		(5,691.96)	(285.5)	30,500.0
А	Airshow		45,799.02		46,313.04		514.02	1.1	160,000.0
А	Aviation Safety Initiatives		16,538.19		82,620.18		66,081.99	80.0	109,496.0
C	Cash (Over)/Short - Bad Debt Expense		(11.12)		75.12		86.24	114.8	100.0
C	Communications		24,616.91		31,037.18		6,420.27	20.7	60,000.0
C	Conventions, Conferences		42,077.18		29,449.01		(12,628.17)	(42.9)	32,500.0
C	County Support		-		109,596.78		109,596.78	100.0	110,000.0
C	Credit Card Fees & Finance Charges		41,951.85		34,325.47		(7,626.38)	(22.2)	73,500.0
D	Directors' Fees & Expenses		71,243.87		62,011.73		(9,232.14)	(14.9)	115,200.
D	Dues & Subscriptions		14,548.87		10,503.24		(4,045.63)	(38.5)	18,000.
E	lection Expense		21,688.59		50.00		(21,638.59)	(43,277.2)	25,000.
E	mployee Relations Activities		17,086.64		11,528.28		(5,558.36)	(48.2)	16,300.
	mployment Expense		2,755.98		4,095.62		1,339.64	32.7	5,000.
	quipment Rental		8,371.88		8,620.02		248.14	2.9	15,000.
	Geographic Information System		21,298.43		19,334.67		(1,963.76)	(10.2)	30,000.
	Grounds Maintenance/Landscaping		6,001.76		-		(6,001.76)	-	17,500.
	Iomebasing Incentive		56,259.19		55,469.00		(790.19)	(1.4)	87,500.
	isurance		46,565.55		43,767.36		(2,798.19)	(6.4)	72,900.
	ibrary & Reference Materials		82.14		137.90		55.76	40.4	1,100.
	Office Equipment		48,861.66		37,915.90		(10,945.76)	(28.9)	100,000.
	Office Supplies		13,427.81		15,425.26		1,997.45	12.9	27,500.
	Operating Supplies, Small Tools & Janitorial		67,952.15		36,902.77		(31,049.38)	(84.1)	107,600.
	perations Monitoring Expenses		141,309.04		125,454.10		(15,854.94)	(12.6)	271,000.
	ermits, Licenses & Fees		11,629.75		14,726.27		3,096.52	21.0	21,000.0
					5,668.19		409.21	7.2	3,350.
	ostage, Freight & Delivery		5,258.98				887.51	26.0	6,000.
	rinting, Copying, Publication of Legal Notices		2,529.34		3,416.85		007.51	20.0	0,000.
	rofessional Services		-		22 751 01		4 770 01	- 20.1	20 000
	Accounting & Auditing		18,981.00		23,751.91		4,770.91		30,000.
	Legal		56,324.49		54,203.55		(2,120.94)	(3.9)	105,004.
	Computer Support		52,731.16		31,164.55		(21,566.61)	(69.2)	166,000.
	Other Professional		290,314.04		305,515.82		15,201.78	5.0	936,500.
	Engineering		26,257.33		4,762.50		(21,494.83)	(451.3)	25,000.
	Fiscal Analyst - Sustainability		22,175.00		-		(22,175.00)	-	30,000.0
Pi	ublic Relations - Outreach		-				·	-	-
	Consulting		17,567.32		27,039.66		9,472.34		18,000.0
1	Internet, Print, Broadcast & Direct Mail		73,095.99		58,812.21		(14,283.78)	(24.3)	123,000.0
E	Events and Programs		21,423.52		8,415.46		(13,008.06)	(154.6)	20,000.0
S	Sponsorships		37,340.00		38,859.60		1,519.60	3.9	40,000.0
С	Community/Agency Partnerships		278,962.50		45,000.00		(233,962.50)	(519.9)	744,000.0
F	Pilot Outreach		46,896.29		38,909.28		(7,987.01)	(20.5)	118,000.0
F	Promotional Items		7,151.28		3,480.73		(3,670.55)	(105.5)	25,000.0
Tr	ravel		69.13		1,369.97		1,300.84	95.0	3,300.0
Ut	tilities		150,898.59		142,217.47		(8,681.12)	(6.1)	229,450.0
0	ther (Income) Expense		1,575.33		1,549.39		(25.94)	(1.7)	-
	Total Operating, General & Administrative	\$	1,952,814.55	\$	1,690,619.35	\$	(262,195.20)	(15.5)	\$ 4,375,300.0

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Year to Date Ended May 31, 2017

	2017 YTD	2017	T Tree	Prior Year	Variance	% Favorable (Unfavorable)	Anr	ual Budget
	Repairs and Maintenance							
104	Vehicles Expense	\$ 43,360.32	\$	19,079.54	\$ (24,280.78)	(127.3)	\$	32,000.00
105	Equipment Expense	39,891.15		27,017.16	(12,873.99)	(47.7)		50,000.00
106	Airfield Equipment, Lights & Signs	2,073.15		19,729.60	17,656.45	89.5		34,300.00
107	Aviation Safety Equipment	198.95		1,557.40	1,358.45	87.2		10,000.00
108	Unicom Enhancement	-		1,686.57	1,686.57	100.0		-
109	Pavement Maintenance	-		282,419.22	282,419.22	100.0		-
110	Airfield - Facility Maintenance	77,426.42		11,641.78	(65,784.64)	(565.1)		844,000.00
111	Hangars - Facility Maintenance	40,584.19		10,320.00	(30,264.19)	(293.3)		446,263.00
112	Other Business Buildings - Facility Maintenance	7,230.21		3,415.36	(3,814.85)	(111.7)		67,600.00
113	Warehouse - Facility Maintenance	5,781.58		7,909.27	2,127.69	26.9		10,000.00
114	Firefighting & Haz Mat. Response	9,080.62		3,642.90	(5,437.72)	(149.3)		6,500.00
115	Terminal Building - Facility Maintenance	11,864.53		16,031.48	4,166.95	26.0		140,500.00
116	Maintenance Buildings - Facility Maintenance	1,252.66		20,779.87	19,527.21	94.0		28,800.00
117	Land Management	201,740.75		7,717.33	(194,023.42)	(2,514.1)		331,300.00
	Total Repairs & Maintenance	\$ 440,484.53	\$	432,947.48	\$ (7,537.05)	(1.7)	\$	2,001,263.00
	Net Operating Income (Loss) Before							
	Depreciation	(2,071,663.54)	1	(1,806,163.91)	273,964.87	(15.2)	•	5,495,057.00)
119	Depreciation Expense	\$ -	\$	319,928.56	 (319,928.56)	(100.0)		-
	NET OPERATING INCOME (LOSS)	\$ (2,071,663.54)	\$	(2,126,092.47)	\$ 54,428.93	(2.6)	Ş (5,495,057.00)
	Other Income and (Expense)							
123	Property Tax Revenue	\$ 3,646,666.64	\$	3,524,861.88	\$ 121,804.76	3.5	\$	5,470,000.00
124	Other Non-Operating Revenues	-			-	-		5,000.00
125	Operating Grants	394,040.23		249,930.00	144,110.23	57.7		1,359,100.00
127	Interest Income	 42,965.28		31,969.60	 10,995.68	34.4		52,000.00
	Total Other Income and (Expense)	\$ 4,083,672.15	\$	3,806,761.48	\$ 276,910.67	7.3		6,886,100.00
	NET INCOME (LOSS)	\$ 2,012,008.61	\$	1,680,669.01	\$ 331,339.60	19.7	\$	1,391,043.00