



TRUCKEE TAHOE AIRPORT DISTRICT BOARD OF DIRECTOR STAFF REPORT

AGENDA TITLE: Approval of Rosemont Strategies as Airport Federal Legislative Consultant

MEETING DATE: February 28, 2018

PREPARED BY: Hardy Bullock, Director of Aviation & Community Services

RECOMMENDED ACTION: Approve Staff recommended selection of Rosemont Strategies to provide airport legislative consultation services for the District.

DISCUSSION: In January 2018 the District advertised a request for proposals for Airport Legislative Consultant Selection Services. Airports commonly retain firms to assist with Federal legislative and regulatory affairs related to funding and approval from Federal agencies such as the Federal Aviation Administration. The District currently has pending initiatives that require Federal approval. These include the installation of a next-gen type ADS-B surveillance system, airspace procedures, and the operation and funding of an air traffic control tower. **The Board has not confirmed support of every aspect of these long term projects.** It is however recommended that the District begin taking action steps to assure our success should the Board choose to adopt and fund these airport initiatives. Legislative consultants also advise clients on a range of pending legislative and regulatory issues related to airports, the FAA, and the public service sectors.

The District received proposals from Rosemont Strategies, Baker Donelson and The Porter Group. Staff has interviewed all the perspective firms and recommends awarding the contract to Rosemont Strategies for the following reasons:

- Rosemont understands the District mission and vision as it relates to the needed FAA approvals.
- Rosemont principal Scott Brenner is the former Deputy Director of the FAA.
- The past performance, and experience of Rosemont with other large airport initiatives was evident within the proposal.

- The cost of the proposed services fits within the budget and Rosemont offers the lowest price and best apparent value.
- Rosemont outlined a clear course of action to work within the FAA process and gain support for the primary airport initiatives as well as pending legislative guidance.

FISCAL IMPACT: The Board approved an expenditure in the amount of \$50,000 for legislative consultant services.

CONSENT MOTION(S): I move to approve Rosemont Strategies to provide Legislative Consultant Services for a period of one year and authorize Board President to sign final contract documents.

ATTACHMENTS:

Rosemont Strategies Proposal Submittal

Consulting and Retainer Agreement Rosemont Strategies