

## 10356 Truckee Airport Road, Hangar#1

Truckee, CA 96161

(530) 359 8751

## **Kevin Smith**

## **GM Truckee Tahoe Airport District**

Kevin,

I am happy to inform you of the upcoming partnership that Jeff and I are entering into with Mr. Jim Wilkinson. Jim will join our LLC as a majority share member on July 1<sup>st</sup>, 2018, and will contribute his business experience and his love of aviation to Sierra Aero LLC. I will remain as Director of Operations/CEO/co-owner, and Jeff as the Director of Maintenance/co-owner, so as far as our work structure goes, nothing will change. Jim is taking the role of a silent partner, but will be supporting us when needed.

For Sierra Aero LLC, this partnership opens a door to the avionics expansion we want to do in the next year or so. The one thing our local customers are now asking us for is to perform more avionics work, and to install more products (Garmin, Aspen, etc.). This expansion would mean larger investments in both tools, time, and staff; something that we could accomplish with Jim's help. It would mean the convenience for local pilots to not have to reposition to a different field for avionics work, much like when we got the Repair Station certification for transponder checks.

For us to partner up with Jim, who has so much knowledge and experience from both the private business sector and government, is something Jeff and I are very excited about. We've continued to offer more services over the last 5 years, and now we can keep moving forward with this extraordinary expertise by our side.

If you have any questions, don't hesitate to call me!

Regards,

Jessica M. Fay

Director of Operations

Sierra Aero LLC

jessica@flytruckee.com