

TRUCKEE TAHOE AIRPORT DISTRICT BOARD OF DIRECTOR STAFF REPORT

AGENDA TITLE: Financial Report, December 31, 2018 - DRAFT

MEETING DATE: February 27, 2019

PREPARED BY: Sally Lyon, Director of Finance and Administration

This report presents the draft year-end financial statements. We are waiting on information to make all required entries.

Revenues:

For the twelve months ended December 31, 2018, Airside Operating Revenue was 57%, \$1,467,200 over budget on a year to date basis as well as 20%, \$668,400 over the prior year. The Net Airside Revenue, \$2,226,200 (after deducting the Cost of Sales) was 61%, \$847,000 over budget. Hangar Revenues were on budget on a year-to-date basis, Other Business Leasing Revenues were under budget (6%), (\$35,800), and Warehouse Revenues are down (18%), (\$40,700) with vacancies.

	Gallons sold 100LL	Gallons sold Jet A
1/1/18-12/31/18	99,812	554,756
1/1/17-12/31/17	91,020	516,465
Net Increase/(Decrease)	8,792	38,291
% Increase/(Decrease)	10%	7%
100LL	Revenue	Net Revenue
1/1/18-12/31/18	\$520,303	\$113,799
1/1/17-12/31/17	\$465,516	\$98,684
Jet A		
1/1/18-12/31/18	\$2,593,020	\$1,196,976
1/1/17-12/31/17	\$2,131,333	\$1,076,440

Cost of Goods Sold:

Fuel costs are up from budget by 52%, \$618,900 that corresponds to higher fuel costs during the busy summer months compared to prior year. Gross profit on fuel is 52%. Net Airside Revenue is up from budget by \$288,200.

Payroll and Employee Benefits:

Total Payroll & Benefits are (\$107,100), (4%) over budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation is (\$84,800), (4%) over budget.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other are over budget combined by (\$22,300), (3%). See timing issue noted above.

Operating, General and Administrative Expenses are under budget \$301,100, 6% for the twelve months ended December 31, 2018. Major variance is in Other Professional, over budget (\$398,500) due to extending the Tower operations. Offsetting that is Community Partnerships, under budget \$784,000 with minimal expenditures so far this year.

Repair & Maintenance expenses were under budget by \$884,300, 46% for the same period. Major variance is in Pavement Maintenance, with a lack of projects, Hangar Maintenance and Land Management.

Other Income and Expense is over budget \$72,800, 1% compared to budget primarily due to operating grant revenue down and loss on disposal of equipment offset by higher property tax revenue.

Net Income is \$12,900. This is a negative variance of \$343,700 from the budget, but is a positive variance of \$282,700 to prior year.

The hangar waitlist as of 02/20/19 is:

- 36 on the executive hangar waitlist made up of 23 new tenants & 13 transfer list tenants looking for executive-size hangars. This is a decrease in the waitlist as TTAD finalizes leases and new tenants occupy the new Executive Hangars.
- 56 on the T-Hangar waitlist, 24 for "super T's" (44' doors or larger), 32 for regular T-Hangars, 1 Helicopter.
- 4 non-aero end caps (we are no longer renting T-hangars for non-aero usage with 100% occupancy).

Truckee Tahoe Airport District Balance Sheet As of December 31, 2018 and December 31, 2017

	Dec	ember 31, 2018	Dec	ember 31, 2017
<u>ASSETS</u>	•			
Current Assets				
Cash & Cash Equivalents	\$	7,202,330	\$	5,647,717
Restricted Cash PCTIP		755,179		7,801,785
Investments		500,000		500,000
Accounts Receivable		156,199		72,123
Interest Receivable		52,841		26,164
Property Taxes Receivable		3,163,813		2,779,426
Grants Receivable		, , , <u>-</u>		147,748
Inventories		104,112		83,019
		152,195		141,961
Prepaids and Deposits		820,019		820,019
Deferred outflows of resources relating to pensions		12,906,687	\$	18,019,962
Total Current Assets	\$	12,900,007	Ψ	10,019,902
Noncurrent Assets				4 000 000
Investments		1,000,000		1,000,000
Noncurrent Receivable		35,600		41,300
Property, Plant and Equipment		83,826,264		76,220,327
Less: Accumulated Depreciation		(31,456,087)		(29,362,991)
Net Property, Plant and Equipment		52,370,177		46,857,336
Total Noncurrent Assets		53,370,177		47,898,636
TOTAL ASSETS	\$	66,276,864	\$	65,918,598
Current Liabilities Accounts Payable Accrued Expense Deferred Revenue Deposits Interest Payable	\$	1,235,584 40,673 352,753 178,118 102,453	\$	630,814 97,752 495,283 16,544 106,209
Compensated Absences		387,996		329,774
Deferrred inflows of resources relating to pensions		61,577		61,577 1,737,953
Total Current Liabilities Long Term Liabilities Exec Hangar Loan Net Pension Liabilities		2,359,153 7,524,184 2,512,030		7,800,000 2,512,030
TOTAL LIABILITIES	\$	12,395,367	\$	12,049,983
Equity Invested in Capital Assets Unrestricted Net Income (Loss) Total Equity	\$	52,370,177 1,498,438 12,882 53,881,497	\$ 	46,857,336 6,646,966 364,313 53,868,615
i otal Equity		,,	<u> </u>	
Total Liabilities & Equity	\$	66,276,864	\$	65,918,598

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Twelve Months Ended December 31, 2018

		С	urrent Year	-	Budget	 Variance	% Favorable (Unfavorable)	Α	nnual Budget
•	Revenues								
	Airside Operating Revenues								
	Aviation Fuel Sales	\$	520,303.48	\$	399,100.00	\$ 121,203.48	30.4	\$	399,100.00
	Jet Fuel Sales		2,593,019.56		1,600,700.00	992,319.56	62.0		1,600,700.00
	Auto Parking		67,507.89		60,000.00	7,507.89	12.5		60,000.00
	Oil Sales		2,006.10		1,600.00	406.10	25.4		1,600.00
	Tiedowns		104,896.03		98,000.00	6,896.03	7.0		98,000.00
	Transient Use Fees		659,194.55		315,000.00	344,194.55	109.3		315,000.0
	Merchandise		2,301.87		1,500.00	801.87	53.5		1,500.0
	Services		78,267.14		84,000.00	(5,732.86)	(6.8)		84,000.0
	Vending		798.05		500.00	298.05	59.6		500.0
	Miscellaneous Revenue		4,292.03		5,000.00	(707.97)	(14.2)		5,000.0
	Total Airside Operating Revenue	\$	4,032,586.70	\$	2,565,400.00	\$ 1,467,186.70	57.2	\$	2,565,400.0
	Hangar Rental Income								
	T-Hangar / Box Hangar Rental Income	\$	1,408,948.58	\$	1,390,000.00	\$ 18,948.58	1.4	\$	1,390,000.0
	T-Hangar / Box Hangar Electricity Surcharge		47,996.59		48,000.00	 (3.41)	(0.0)		48,000.0
	Total Hangar	\$	1,456,945.17	\$	1,438,000.00	\$ 18,945.17	1.3	\$	1,438,000.0
	Other Business Income								
	Other Business Leasing Income	\$	411,988.50	\$	452,450.00	\$ (40,461.50)	(8.9)	\$	452,450.0
	Concession Income		135,150.57		130,500.00	4,650.57	3.6		130,500.0
	Total Other Business Income	\$	547,139.07	\$	582,950.00	\$ (35,810.93)	(6.1)	\$	582,950.0
	Warehouse Income								
	Warehouse Space Rental Income	\$	185,779.60	\$	226,500.00	\$ (40,720.40)			226,500.0
	Total Warehouse Income	\$	185,779.60	\$	226,500.00	\$ (40,720.40)	(18.0)	\$	226,500.0
	TOTAL REVENUES	\$	6,222,450.54	\$	4,812,850.00	\$ 1,409,600.54	29.3	\$	4,812,850.0
	Cost of Goods Sold								
	Aviation Fuel Cost - 100 LL	\$	406,504.04	\$	319,280.00	\$ (87,224.04)		\$	319,280.0
	Jet Fuel & Prist Cost		1,396,043.10		864,378.00	(531,665.10)			864,378.0
	Oil and Lubricant Cost		1,589.07		1,000.00	(589.07)			1,000.0
	Merchandise Purchases		2,210.52		1,500.00	(710.52)	(47.4)		1,500.0
	Inventory Shrinkage		-		-	 -			_
	Total Cost of Goods Sold	\$	1,806,346.73	\$	1,186,158.00	\$ (620,188.73)	(52.3)	\$	1,186,158.0
	Payroll and Employee Benefits								
	Salaries and Wages		2,130,788.80		2,045,960.00	(84,828.80)			2,045,960.0
	PERS Contributions		292,894.42		279,900.00	(12,994.42)			279,900.0
	Medicare & FICA Expense		40,128.75		38,090.00	(2,038.75)			38,090.0
	Unemployment Taxes		875.36		3,000.00	2,124.64	70.8		3,000.0
	Employee Benefits (Insurance)		438,521.38		447,960.00	9,438.62	2.1		447,960.0
	Workers' Compensation Insurance		63,128.99		55,000.00	(8,128.99)			55,000.0
	Training, Education and Other		78,711.17		68,000.00	 (10,711.17)			68,000.0
	Total Payroll and Employee Benefits	\$	3,045,048.87	\$	2,937,910.00	\$ (107,138.87)	(3.6)	\$	2,937,910.0
	Allocated Wages and Benefits	\$	_	\$	-	\$ -	-		
	Total Payroll, Benefits and Allocation	\$	3,045,048.87	\$	2,937,910.00	\$ (107,138.87)			2,937,910.0
	Total Cost of Goods and Payroll	\$	4,851,395.60	\$	4,124,068.00	\$ (727,327.60)	(17.6)	\$	4,124,068.0

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Twelve Months Ended December 31, 2018

		C	urrent Year	Budget	 Variance	% Favorable (Unfavorable)	Annual Budge
E	xpenses						
C	perating, General & Administrative Expenses						
	ACAT	\$	49,884.05	84,000.00	\$ 34,115.95	40.6	84,000.0
	Annoyance Reduction Programs:		-	-	-		-
	Fly QT Program		126,471.00	126,000.00	(471.00)	(0.4)	126,000.0
	Access Control		16,010.43	30,500.00	14,489.57	47.5	30,500.0
	Airshow		264,871.62	226,000.00	(38,871.62)	(17.2)	226,000.0
	Aviation Safety Initiatives		92,263.82	110,000.00	17,736.18	16.1	110,000.0
	Cash (Over)/Short - Bad Debt Expense		(216.42)	100.00	316.42	316.4	100.0
	Communications		51,334.01	50,000.00	(1,334.01)	(2.7)	50,000.0
	Conventions, Conferences		62,730.96	45,000.00	(17,730.96)	(39.4)	45,000.0
	County Support		102,394.85	120,000.00	17,605.15	14.7	120,000.0
	Credit Card Fees & Finance Charges		103,202.01	88,000.00	(15,202.01)	(17.3)	88,000.0
	Directors' Fees & Expenses		88,388.50	110,000.00	21,611.50	19.6	110,000.0
	Dues & Subscriptions		22,080.46	18,000.00	(4,080.46)	(22.7)	18,000.0
	Election Expense		11,968.40	=	(11,968.40)	-	-
	Employee Relations Activities		22,177.43	18,000.00	(4,177.43)	(23.2)	18,000.
	Employment Expense		7,625.60	5,000.00	(2,625.60)	(52.5)	5,000.
	Equipment Rental		35,000.42	28,000.00	(7,000.42)	(25.0)	28,000.
	Geographic Information System		38,640.40	30,000.00	(8,640.40)	(28.8)	30,000.
	Grounds Maintenance/Landscaping		9,647.31	17,500.00	7,852.69	44.9	17,500.
	Homebasing Incentive		88,619.00	87,500.00	(1,119.00)	(1.3)	87,500.
	Insurance		101,054.99	105,000.00	3,945.01	3.8	105,000.
	Library & Reference Materials		155.71	1,100.00	944.29	85.8	1,100
	Office Equipment		87,232.13	80,000.00	(7,232.13)	(9.0)	80,000
	Office Supplies		19,688.86	27,500.00	7,811.14	28.4	27,500.
	Operating Supplies, Small Tools & Janitorial		195,607.43	120,000.00	(75,607.43)	(63.0)	120,000.
	Operating Supplies, Small Tools & Samuel Co. Operations Monitoring Expenses		275,741.75	224,000.00	(51,741.75)	(23.1)	224,000.
	Permits, Licenses & Fees		10,790.70	15,000.00	4,209.30	28.1	15,000.
	Postage, Freight & Delivery		5,013.40	8,000.00	2,986.60	37.3	8,000.
	Printing, Copying, Publication of Legal Notices		3,539.09	6,000.00	2,460.91	41.0	6,000
	Professional Services		-	-	, -	-	
	Accounting & Auditing		20,650.00	32,000.00	11,350.00	35.5	32,000
	•		78,319.35	105,000.00	26,680.65	25.4	105,000
	Legal		89,105.54	98,000.00	8,894.46	9.1	98,000
	Computer Support		1,192,491.48	794,000.00	(398,491.48)		794,000
	Other Professional		77,628.81	35,000.00	(42,628.81)		35,000
	Engineering Fiscal Analyst - Sustainability		36,913.44	30,000.00	(6,913.44)		30,000
	Public Relations - Outreach		-	-	-		
			45,023.56	22,000.00	(23,023.56)	(104.7)	22,000
	Consulting Internet, Print, Broadcast & Direct Mail		77,366.75	123,000.00	45,633.25	37.1	123,000
	, ,		41,435.85	25,000.00	(16,435.85)		25,000
	Events and Programs		59,100.00	50,000.00	(9,100.00)		50,000
	Sponsorships		965,950.00	1,750,000.00	784,050.00	44.8	1,750,000
	Community/Agency Partnerships		103,968.90	98,000.00	(5,968.90)		98,000
	Pilot Outreach		6,107.40	20,000.00	13,892.60		20,000
	Promotional Items			3,300.00	2,721.66		3,300
	Travel		578.34 200,043.02	230,000.00	29,956.98	13.0	230,000
	Utilities			230,000.00	(2,113.61)		230,000
-	Other (Income) Expense		2,113.61	_	 (2,113.01)		
	Total Operating, General & Administrative	\$	4,894,413.96	\$ 5,195,500.00	\$ 301,086.04	5.8	\$ 5,195,500

Truckee Tahoe Airport District Detailed Income Statement Budget Comparison For the Twelve Months Ended December 31, 2018

	_									
	•		Current Year		Budget		Variance	% Favorable (Unfavorable)	Α	nnual Budget
	Repairs and Maintenance									
104	Vehicles Expense		56,423.84		50,000.00		(6,423.84)	(12.8)		50,000.00
105	Equipment Expense		49,554.76		50,000.00		445.24	0.9		50,000.00
106	Airfield Equipment, Lights & Signs		49,089.60		25,000.00		(24,089.60)	(96.4)		25,000.00
107	Aviation Safety Equipment		9,915.63		10,000.00		84.37	0.8		10,000.00
108	Unicom Enhancement		-		5,000.00		5,000.00	100.0		5,000.00
109	Pavement Maintenance		263,363.61		850,000.00		586,636.39	69.0		850,000.00
110	Airfield - Facility Maintenance		65,067.79		60,000.00		(5,067.79)	(8.4)		60,000.00
111	Hangars - Facility Maintenance		132,416.05		337,000.00		204,583.95	60.7		337,000.00
112	Other Business Buildings - Facility Maintenance		27,902.45		8,000.00		(19,902.45)	(248.8)		8,000.00
113	Warehouse - Facility Maintenance		179,054.12		125,000.00		(54,054.12)	(43.2)		125,000.00
114	Firefighting & Haz Mat. Response		8,101.06		9,000.00		898.94	10.0		9,000.00
115	Terminal Building - Facility Maintenance		34,287.62		25,000.00		(9,287.62)	(37.2)		25,000.00
116	Maintenance Buildings - Facility Maintenance		5,500.08		9,000.00		3,499.92	38.9		9,000.00
117	Land Management		166,994.85		369,000.00		202,005.15	54.7		369,000.00
	Total Repairs & Maintenance	\$	1,047,671.46	\$	1,932,000.00	\$	884,328.54	45.8	\$	1,932,000.00
	Net Operating Income (Loss) Before	_				_	(200 004 04)		,	(C 420 710 00)
	Depreciation	Ş	(4,571,210.48)	Ş	(6,438,718.00)	Ş	(503,321.64)	7.8	\$	(6,438,718.00)
119	Depreciation Expense		2,283,992.91		-		2,283,992.91	-	_	
	NET OPERATING INCOME (LOSS)	\$	(6,855,203.39)	Ş	(6,438,718.00)	Ş	(2,787,314.55)	43.3	\$	(6,438,718.00)
	Other Income and (Expense)							40.5		C 004 20E 00
123	Property Tax Revenue		6,630,648.98		6,001,285.00		629,363.98	10.5		6,001,285.00
124	Other Non-Operating Revenues		21,500.00		5,000.00		16,500.00	330.0		5,000.00
125	Operating Grants		219,812.00		673,000.00		(453,188.00)	, ,		673,000.00
126	Gain on Sale/Disposal of equipent		(278,070.86)		-		(278,070.86)			-
127	Interest Income		180,168.78		64,000.00		116,168.78	181.5		64,000.00
128	Interest Income - Restricted		94,026.23		52,000.00		42,026.23	80.8		52,000.00
	Total Other Income and (Expense)	\$	6,868,085.13	\$	6,795,285.00	\$	72,800.13	1.1	\$	6,795,285.00
	NET INCOME (LOSS)	\$	12,881.74	\$	356,567.00	\$	(343,685.26)	(96.4)	\$	356,567.00

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Twelve Months Ended December 31, 2018

		E		 % Favorable				
		С	urrent Year	Prior Year	Variance	(Unfavorable)	Α	nnual Budget
	Revenues							
	Airside Operating Revenues							
1	Aviation Fuel Sales	\$	520,303.48	\$ 465,516.36	\$ 54,787.12	11.8	\$	399,100.00
3	Jet Fuel Sales		2,593,019.56	2,131,332.67	461,686.89	21.7		1,600,700.00
5	Auto Parking		67,507.89	75,031.03	(7,523.14)	(10.0)		60,000.00
6	Oil Sales		2,006.10	1,979.93	26.17	1.3		1,600.00
7	Tiedowns		104,896.03	97,545.00	7,351.03	7.5		98,000.00
8	Transient Use Fees		659,194.55	489,488.77	169,705.78	34.7		315,000.00
9	Merchandise		2,301.87	4,165.58	(1,863.71)	(44.7)		1,500.00
10	Services		78,267.14	95,628.55	(17,361.41)	(18.2)		84,000.00
11	Vending		798.05	1,040.99	(242.94)	(23.3)		500.00
12	Miscellaneous Revenue		4,292.03	 2,476.90	 1,815.13	73.3		5,000.00
	Total Airside Operating Revenue	\$	4,032,586.70	\$ 3,364,205.78	\$ 668,380.92	19.9	\$	2,565,400.00
	Hangar Rental Income							
15	T-Hangar / Box Hangar Rental Income	\$	1,408,948.58	\$ 1,363,719.08	\$ 45,229.50	3.3	\$	1,390,000.00
16	T-Hangar / Box Hangar Electricity Surcharge		47,996.59	47,909.46	87.13	0.2		48,000.00
	Total Hangar	\$	1,456,945.17	\$ 1,411,628.54	\$ 45,316.63	3.2	\$	1,438,000.00
	Other Business Income							
19	Other Business Leasing Income	\$	411,988.50	\$ 335,418.20	\$ 76,570.30	22.8	\$	452,450.00
20	Concession Income		135,150.57	109,944.91	25,205.66	22.9		130,500.00
	Total Other Business Income	\$	547,139.07	\$ 445,363.11	\$ 101,775.96	22.9	\$	582,950.00
	Warehouse Income							
23	Warehouse Space Rental Income	\$	185,779.60	\$ 274,184.00	\$ (88,404.40)	(32.2)	\$	226,500.00
	Total Warehouse Income	\$	185,779.60	\$ 274,184.00	\$ (88,404.40)	(32.24)	\$	226,500.00
	TOTAL REVENUES	\$	6,222,450.54	\$ 5,495,381.43	\$ 727,069.11	13.2	\$	4,812,850.00
	Cost of Goods Sold							
28	Aviation Fuel Cost - 100 LL	\$	406,504.04	\$ 366,832.07	\$ (39,671.97)	(10.8)	\$	319,280.00
29	Jet Fuel & Prist Cost		1,396,043.10	1,054,892.31	(341,150.79)	(32.3)		864,378.00
30	Oil and Lubricant Cost		1,589.07	1,194.77	(394.30)	(33.0)		1,000.00
31	Merchandise Purchases		2,210.52	3,231.03	1,020.51	31.6		1,500.00
33	Inventory Shrinkage		-	-	-	-		_
	Total Cost of Goods Sold	\$	1,806,346.73	\$ 1,426,150.18	\$ (380,196.55)	(26.7)	\$	1,186,158.00
	Payroll and Employee Benefits							
36	Salaries and Wages	\$	2,130,788.80	\$ 1,946,953.77	\$ (183,835.03)	(9.4)	\$	2,045,960.00
40	PERS Contributions		292,894.42	640,367.36	347,472.94	54.3		279,900.00
41	Medicare & FICA Expense		40,128.75	32,679.21	(7,449.54)	(22.8)		38,090.00
42	Unemployment Taxes		875.36	434.22	(441.14)	(101.6)		3,000.00
43	Employee Benefits (Insurance)		438,521.38	429,284.71	(9,236.67)	(2.2)		447,960.00
44	Workers' Compensation Insurance		63,128.99	55,304.19	(7,824.80)	(14.1)		55,000.00
45	Training, Education and Other		78,711.17	84,694.08	5,982.91	7.1		68,000.00
	Total Payroll and Employee Benefits	\$	3,045,048.87	\$ 3,189,717.54	\$ 144,668.67	4.5	\$	2,937,910.00
	Allocated Wages and Benefits	\$	· -	\$ -	\$ -	-	\$	-
	Total Payroll, Benefits and Allocation	\$	3,045,048.87	\$ 3,189,717.54	\$ 144,668.67	4.5	\$	2,937,910.00
	Total Cost of Goods and Payroll	\$	4,851,395.60	\$ 4,615,867.72	(235,527.88)	(5.1)	\$	4,124,068.00
	GROSS PROFIT (LOSS)	\$	1,371,054.94	\$ 879,513.71	\$ 491,541.23	55.9	\$	688,782.00

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Twelve Months Ended December 31, 2018

	C	urrent Year		Prior Year	Variance	(Unfavorable)	Annual Budge
Expenses							
Operating, General & Administrative Expenses						400	d 04.000
ACAT	\$	49,884.05	\$	62,293.97	\$ 12,409.92		\$ 84,000.
Fly QT Program		126,471.00		127,385.00	914.00	0.7	126,000.
Other Noise Abatement Expenses		5,700.00		5,700.00	-	-	
Access Control		16,010.43		37,895.31	21,884.88	57.8	30,500.
Airshow		264,871.62		225,403.45	(39,468.17)	(17.5)	226,000.
Aviation Safety Initiatives		92,263.82		47,090.86	(45,172.96)	(95.9)	110,000.
Cash (Over)/Short - Bad Debt Expense		(216.42)		76.16	292.58	384.2	100.
Communications		51,334.01		47,831.32	(3,502.69)	(7.3)	50,000.
Conventions, Conferences		62,730.96		40,648.42	(22,082.54)	(54.3)	45,000.
County Support		102,394.85		116,895.92	14,501.07	12.4	120,000.
Credit Card Fees & Finance Charges		103,202.01		93,838.01	(9,364.00)	(10.0)	88,000.
Directors' Fees & Expenses		88,388.50		96,544.92	8,156.42	8.4	110,000
Dues & Subscriptions		22,080.46		16,955.14	(5,125.32)	(30.2)	18,000
Election Expense		11,968.40		10,243.75	(1,724.65)	(16.8)	
Employee Relations Activities		22,177.43		22,158.25	(19.18)	(0.1)	18,000
Employment Expense		7,625.60		3,623.64	(4,001.96)	(110.4)	5,000
Equipment Rental		35,000.42		19,325.87	(15,674.55)	(81.1)	28,000
Geographic Information System		38,640.40		16,756.03	(21,884.37)	(130.6)	30,000
Grounds Maintenance/Landscaping		9,647.31		10,187.73	540.42	5.3	17,500
Homebasing Incentive		88,619.00		83,588.00	(5,031.00)	(6.0)	87,500
Insurance		101,054.99		84,152.93	(16,902.06)	(20.1)	105,000
Library & Reference Materials		155.71			(155.71)	-	1,100
Office Equipment		87,232.13		82,876.91	(4,355.22)	(5.3)	80,000
Office Supplies		19,688.86		18,232.58	(1,456.28)	(8.0)	27,500
Operating Supplies, Small Tools & Janitorial		195,607.43		166,682.67	(28,924.76)	(17.4)	120,000
Operating Supplies, Small 1998 & Januarian Operations Monitoring Expenses		275,741.75		213,803.86	(61,937.89)	(29.0)	224,000
Permits, Licenses & Fees		10,790.70		10,317.45	(473.25)	(4.6)	15,000
•		5,013.40		2,901.33	(2,112.07)	(72.8)	8,000
Postage, Freight & Delivery		3,539.09		2,825.98	(713.11)	(25.2)	6,000
Printing, Copying, Publication of Legal Notices		5,555.05		2,023.30	-	-	
Professional Services		20,650.00		9,655.00	(10,995.00)	(113.9)	32,000
Accounting & Auditing		78,319.35		90,682.82	12,363.47	13.6	105,000
Legal		89,105.54		75,847.19	(13,258.35)	(17.5)	98,000
Computer Support		· ·		1,090,109.03	(102,382.45)	(9.4)	794,000
Other Professional		1,192,491.48		31,482.58	(46,146.23)		35,000
Engineering		77,628.81		15,525.00	(21,388.44)		•
Fiscal Analyst - Sustainability		36,913.44		·	(21,388,44)	(157.0)	55,555
Public Relations - Outreach		45 000 55		- 24 107 02	(20,825.73)		22,000
Consulting		45,023.56		24,197.83		1.9	123,000
Internet, Print, Broadcast & Direct Mail		77,366.75		78,877.72	1,510.97		25,000
Events and Programs		41,435.85		16,182.98	(25,252.87)	•	•
Sponsorships		59,100.00		35,090.00	(24,010.00)		<u>-</u>
Community/Agency Partnerships		965,950.00		528,372.50	(437,577.50)		
Pilot Outreach		103,968.90		101,119.51	(2,849.39)		
Promotional Items		6,107.40		8,679.95	2,572.55	29.6	20,000
Travel		578.34		144.08	(434.26)		3,300
Utilities		200,043.02		211,506.38	11,463.36	5.4	230,000
Other (Income) Expense		2,113.61		2,173.35	 59.74	2.7	<u></u>
Total Operating, General & Administrative	Ś	4,894,413.96	Ś	3,985,881.38	\$ (908,532.58)	(22.8)	\$ 5,195,500

Truckee Tahoe Airport District Detailed Income Statement Prior Year Comparison For the Twelve Months Ended December 31, 2018

				i cai to					
•				D. 17		\/!	% Favorable	۸.	nual Budget
		urrent Year		Prior Year		variance	(Untavorable)	Ai	inuai buuget
Repairs and Maintenance									
Vehicles Expense	\$	56,423.84	\$		\$	•		\$	50,000.00
Equipment Expense		49,554.76		•		•			50,000.00
Airfield Equipment, Lights & Signs		49,089.60		16,095.10		• •	, ,		25,000.00
Aviation Safety Equipment		9,915.63		198.95		(9,716.68)	(4,884.0)		10,000.00
Unicom Enhancement		-		-		-	-		5,000.00
Pavement Maintenance		263,363.61		700,709.65		437,346.04			850,000.00
Airfield - Facility Maintenance		65,067.79		84,660.72		19,592.93			60,000.00
Hangars - Facility Maintenance		132,416.05		157,461.73		25,045.68	15.9		337,000.00
Other Business Buildings - Facility Maintenance		27,902.45		35,588.09		7,685.64	21.6		8,000.00
Warehouse - Facility Maintenance		179,054.12		310,182.03		131,127.91	42.3		125,000.00
Firefighting & Haz Mat. Response		8,101.06		10,228.79		2,127.73	20.8		9,000.00
· ·		34,287.62		32,357.74		(1,929.88)	(6.0)		25,000.00
•		5,500.08		21,139.93		15,639.85	74.0		9,000.00
•		166,994.85		387,374.27		220,379.42	56.9		369,000.00
	\$	1,047,671.46	\$	1,889,379.30	\$	841,707.84	44.5	\$	1,932,000.00
Net Operating Income (Loss) Before									
Depreciation	\$	(4,571,210.48)	\$	• • • •		•			(6,438,718.00)
Depreciation Expense	\$	2,283,992.91	\$	2,560,685.21	\$	(276,692.30)			
NET OPERATING INCOME (LOSS)	\$	(6,855,203.39)	\$	(7,556,432.18)	\$	701,228.79	(9.3)	\$	(6,438,718.00)
Other Income and (Expense)									
Property Tax Revenue	\$	6,630,648.98	\$	5,990,334.92	\$	640,314.06	10.7	\$	6,001,285.00
Other Non-Operating Revenues		21,500.00		1.00		21,499.00	2,149,900.00		5,000.00
Operating Grants		219,812.00		612,643.00		(392,831.00)	(64.12)		673,000.00
		(278,070.86)		493,873.17		(771,944.03)	(156.30)		=
• • •		180,168.78		96,364.80		83,803.98	86.97		64,000.00
Interest Income - Restricted		94,026.23		44,476.28		49,549.95	111.41		52,000.00
	\$	6,868,085.13	\$	7,237,693.17	\$	(419,157.99)	(5.8)	\$	6,795,285.00
NET INCOME (LOSS)	Ś	12,881.74	Ś	(318,739.01)	ċ	282,070.80	(88.5)	Ś	356,567.00
	Equipment Expense Airfield Equipment, Lights & Signs Aviation Safety Equipment Unicom Enhancement Pavement Maintenance Airfield - Facility Maintenance Hangars - Facility Maintenance Other Business Buildings - Facility Maintenance Warehouse - Facility Maintenance Firefighting & Haz Mat. Response Terminal Building - Facility Maintenance Maintenance Buildings - Facility Maintenance Land Management Total Repairs & Maintenance Net Operating Income (Loss) Before Depreciation Depreciation Expense NET OPERATING INCOME (LOSS) Other Income and (Expense) Property Tax Revenue Other Non-Operating Revenues Operating Grants Gain on Sale/Disposal of equipent Interest Income	Repairs and Maintenance Vehicles Expense Equipment Expense Airfield Equipment, Lights & Signs Aviation Safety Equipment Unicom Enhancement Pavement Maintenance Airfield - Facility Maintenance Hangars - Facility Maintenance Other Business Buildings - Facility Maintenance Warehouse - Facility Maintenance Firefighting & Haz Mat. Response Terminal Building - Facility Maintenance Maintenance Buildings - Facility Maintenance Land Management Total Repairs & Maintenance Net Operating Income (Loss) Before Depreciation Expense NET OPERATING INCOME (LOSS) Other Income and (Expense) Property Tax Revenue Other Non-Operating Revenues Operating Grants Gain on Sale/Disposal of equipent Interest Income Interest Income - Restricted Total Other Income and (Expense) \$	Vehicles Expense Equipment Expense Airfield Equipment, Lights & Signs Aviation Safety Equipment Unicom Enhancement Pavement Maintenance Airfield - Facility Maintenance Hangars - Facility Maintenance Other Business Buildings - Facility Maintenance Firefighting & Haz Mat. Response Terminal Building - Facility Maintenance Land Management Total Repairs & Maintenance Net Operating Income (Loss) Before Depreciation Expense Property Tax Revenue Other Non-Operating Revenues Other Non-Operating Revenues Gain on Sale/Disposal of equipent Interest Income Interest Income and (Expense) Total Other Income and (Expense) Interest Income and (Expense) Foral Other Income and (Expense) Interest Income - Restricted Total Other Income and (Expense) Foral Other Income and (Expense) Foral Other Income Restricted Foral Other Income and (Expense) Foral Other Income and (Expense) Foral Other Income Restricted Foral Other Income and (Expense) Foral Other Income and (Expense) Foral Other Income Agestricted Foral Other Income and (Expense) Foral Other Income Agestricted Foral Other Income and (Expense)	Repairs and Maintenance Vehicles Expense \$ 56,423.84 \$ Equipment Expense 49,554.76 Airfield Equipment, Lights & Signs 49,089.60 49,089.60 Aviation Safety Equipment 9,915.63 49,089.60 Unicom Enhancement 9,915.63 49,089.60 Pavement Maintenance 263,363.61 46,5067.79 Airfield - Facility Maintenance 65,067.79 46,506.77 Hangars - Facility Maintenance 132,416.05 50,677.79 Hangars - Facility Maintenance 27,902.45 47,902.45 Warehouse - Facility Maintenance 179,054.12 47,902.45 Firefighting & Haz Mat. Response 8,101.06 42,287.62 Maintenance Buildings - Facility Maintenance 34,287.62 5,500.08 Land Management 166,994.85 49,047,671.46 \$ Total Repairs & Maintenance 1,047,671.46 \$ Depreciation Expense 2,283,992.91 \$ Net Operating Income (Loss) Before Depreciation Expense 46,857,1210.48 \$ NET OPERATING INCOME (LOSS) 66,630,648.98 \$ Other Income and (Expens	Repairs and Maintenance Vehicles Expense \$ 56,423.84 \$ 58,150.88 Equipment Expense 49,554.76 75,231.42 Airfield Equipment, Lights & Signs 49,089.60 16,095.10 Aviation Safety Equipment 9,915.63 198.95 Unicom Enhancement 263,363.61 700,709.65 Airfield - Facility Maintenance 65,067.79 84,660.72 Airfield - Facility Maintenance 132,416.05 157,461.73 Other Business Buildings - Facility Maintenance 27,902.45 35,588.09 Warehouse - Facility Maintenance 179,054.12 310,182.03 Firefighting & Haz Mat. Response 8,101.06 10,228.79 Terminal Building - Facility Maintenance 34,287.62 32,357.74 Maintenance Buildings - Facility Maintenance 166,994.85 387,374.27 Total Repairs & Maintenance \$ 1,047,671.46 \$ 1,889,379.30 Total Repairs & Maintenance \$ 1,047,671.46 \$ 1,889,379.30 Depreciation Expense \$ 2,283,992.91 \$ 2,560,685.11 Net Operating Income (Loss) Before Depreciation Expense \$ 6,630,648.98 \$ 7,556,432.18	Repairs and Maintenance Vehicles Expense \$ 56,423.84 \$ 58,150.88 \$ 16,095.10 \$ 16,095.10 \$ 10,095.10 \$ 10,095.10 \$ 10,095.10 \$ 10,095.10 \$ 10,095.10 \$ 10,007.01 \$ 10,007.01 \$ 10,007.01 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 \$ 10,007.070.05 <th< td=""><td>Repairs and Maintenance Vehicles Expense \$ 56,423.84 \$ 58,150.88 \$ 1,727.04 Equipment Expense 49,554.76 75,231.42 25,676.66 Airfield Equipment, Lights & Signs 49,089.60 16,095.10 (32,994.50) Aviation Safety Equipment 9,915.63 198.95 (9,716.68) Unicom Enhancement 263,363.61 700,709.65 437,346.04 Airfield - Facility Maintenance 65,067.79 84,660.72 19,592.93 Hangars - Facility Maintenance 132,416.05 157,461.73 25,045.68 Other Business Buildings - Facility Maintenance 179,054.12 310,182.03 131,127.91 Firefighting & Haz Mat. Response 8,101.06 10,228.79 2,127.73 Terminal Buildings - Facility Maintenance 34,287.62 32,357.74 (1,929,88) Maintenance Buildings - Facility Maintenance 5,500.08 21,139.93 15,639.85 Land Management 166,994.85 387,374.27 220,379.42 Total Repairs & Maintenance \$ 1,047,671.46 \$ 1,889,379.30 \$ 558,185.97 Depreciation</td><td>Repairs and Maintenance Variance % Favorable (Unfavorable) Vehicles Expense \$ 56,423.84 \$ 58,150.88 1,727.04 3.0 Equipment Expense 49,554.76 75,231.42 25,676.66 34.1 Airfield Equipment, Lights & Signs 49,089.60 16,095.10 (32,994.50) (205.0) Aviation Safety Equipment 9,915.63 198.95 9,716.68 (4,884.0) Unicom Enhancement 263,363.61 700,709.65 437,346.04 62.4 Airfield - Facility Maintenance 65,067.79 84,660.72 19,592.93 23.1 Hangars - Facility Maintenance 132,416.05 157,461.73 25,045.68 15.9 Other Business Buildings - Facility Maintenance 179,054.12 310,182.0 7,685.64 21.6 Warehouse - Facility Maintenance 34,287.62 32,357.40 132,127.91 42.3 Firefighting & Haz Mat. Response 3,4287.62 23,357.74 1,929.81 6.6 Maintenance Buildings - Facility Maintenance 166,994.85 387,374.2 1,5639.85 74.0 Land Management<</td><td> Nepairs and Maintenance</td></th<>	Repairs and Maintenance Vehicles Expense \$ 56,423.84 \$ 58,150.88 \$ 1,727.04 Equipment Expense 49,554.76 75,231.42 25,676.66 Airfield Equipment, Lights & Signs 49,089.60 16,095.10 (32,994.50) Aviation Safety Equipment 9,915.63 198.95 (9,716.68) Unicom Enhancement 263,363.61 700,709.65 437,346.04 Airfield - Facility Maintenance 65,067.79 84,660.72 19,592.93 Hangars - Facility Maintenance 132,416.05 157,461.73 25,045.68 Other Business Buildings - Facility Maintenance 179,054.12 310,182.03 131,127.91 Firefighting & Haz Mat. Response 8,101.06 10,228.79 2,127.73 Terminal Buildings - Facility Maintenance 34,287.62 32,357.74 (1,929,88) Maintenance Buildings - Facility Maintenance 5,500.08 21,139.93 15,639.85 Land Management 166,994.85 387,374.27 220,379.42 Total Repairs & Maintenance \$ 1,047,671.46 \$ 1,889,379.30 \$ 558,185.97 Depreciation	Repairs and Maintenance Variance % Favorable (Unfavorable) Vehicles Expense \$ 56,423.84 \$ 58,150.88 1,727.04 3.0 Equipment Expense 49,554.76 75,231.42 25,676.66 34.1 Airfield Equipment, Lights & Signs 49,089.60 16,095.10 (32,994.50) (205.0) Aviation Safety Equipment 9,915.63 198.95 9,716.68 (4,884.0) Unicom Enhancement 263,363.61 700,709.65 437,346.04 62.4 Airfield - Facility Maintenance 65,067.79 84,660.72 19,592.93 23.1 Hangars - Facility Maintenance 132,416.05 157,461.73 25,045.68 15.9 Other Business Buildings - Facility Maintenance 179,054.12 310,182.0 7,685.64 21.6 Warehouse - Facility Maintenance 34,287.62 32,357.40 132,127.91 42.3 Firefighting & Haz Mat. Response 3,4287.62 23,357.74 1,929.81 6.6 Maintenance Buildings - Facility Maintenance 166,994.85 387,374.2 1,5639.85 74.0 Land Management<	Nepairs and Maintenance

TRUCKEE TAHOE AIRPORT DISTRICT

Investment Report

For the Quarter Ended December 31, 2018

Per Policy Instruction 308, the District Treasurer must submit the following to the Board of Directors on a quarterly basis:

A. A list of investment transactions for the period covered.

There were no investment transactions in the 4t quarter.

Detail of LAIF and PCTIP activity can be found on the attached schedules.

B. Detail on the investments made during the period - including type of investments, amounts invested, maturity dates, current market value and credit quality of each investment.

Detail of the District's holdings this quarter end appears in the following table:

Type of Investment	Interest (Coupon Rate)	Amount	Maturity	1	Rating		
Discover Bank	1.55%	\$ 250,000	2/1/2019	\$	249,845	FDIC Insured	
Wells Fargo Bank NA	1.15%	\$ 250,000	7/22/2019	\$	247,997	FDIC Insured	
BMO Harris Bank	2.30%	\$ 250,000	8/14/2019	\$	249,525	FDIC Insured	
Whitney Bank	1.75%	\$ 250,000	10/25/2019	\$	248,192	FDIC Insured	
Medallion Bank Utah	1.75%	\$ 250,000	12/30/2019	\$	247,605	FDIC Insured	
Morgan Stanley Bank	2.30%	\$ 250,000	2/10/2020	\$	248,734	FDIC Insured	
MONEY MARKET FUND	2.14%	\$ 109,408	N/A	\$	109,408	AAAm	
LAIF	2.40%	\$ 6,744,246	N/A	\$	6,747,956	Not rated	
PCTIP	1.78%	\$ 755,179	N/A	\$	755,594	Not rated	

C. The return on the District's investment portfolio expressed as an annual percentage rate.

For this quarter end, the return on the portfolio is 2.25% (annualized). This is calculated based on the LAIF rate for this quarter and assumes the CDs will be held until maturity.

Policy Instruction 308

D. The weighted average maturity of the District's portfolio.

The portfolio's maturities can be broken down as follows:

Maturity Range	Suggested %	Actual %
One day to 180 days	10% to 50%	86.28%
181 days to 360 days	10% to30%	10.98%
	100/ += 200/	2 7/10/

181 days to 360 days
One year to two years
Two years to three years
Over three years
Requires Board Authorization

The District has not been more aggressive in pursuing longer maturity investments because the return (yield) on a longer maturity investment is not sufficiently greater than the return earned with LAIF to justify the risk. The current weighted average maturity of the portfolio is 43 days.

E. A statement of compliance with investment policy.

The investment policy's objective is to protect the District's investable assets and generate income to the extent that prudent money management practices allow. Ideally, the District will invest in a variety of investment vehicles to increase the yield/return on investment received, while balancing the risk factors present. Although the suggested percentages of investments within the maturity ranges in the policy are not currently met, the weighted average maturity is within the stated limit and the District is in compliance with the policy.

F. A statement that the projected cash flow is adequate to meet expected obligations of the District over the next six months.

As a majority of funds are currently invested with LAIF and the weighted average maturity is 34 days; the projected cash flow is adequate to meet the expected obligations over the next six months.

Truckee Tahoe Airport District Local Agency Investment Fund (LAIF) Unrestricted

		Unrestricted		
Date		#1060	Restricted #1510	Total at LAIF
12/31/2016	Balance	6,049,963.48	-	6,049,963.48
12/31/2017	Balance	5,166,174.01		5,166,174.01
1/15/2018	4th Quarter Interest	20,559.56		20,559.56
1/22/2018	TRANSFER FROM #1604	2,000,000.00		2,000,000.00
3/31/2018	Balance	7,186,733.57		7,186,733.57
• •				
4/15/2018	1st Quarter Interest	25,250.74		25,250.74
5/30/2018	TRANSFER FROM #1604	1,800,000.00		1,800,000.00
6/30/2018	Balance	9,011,984.31		9,011,984.31
7/15/2018	2nd Quarter Interest	37,227.29		37,227.29
7/20/2018	TRANSFER to #1604	(1,000,000.00)		(1,000,000.00)
9/30/2018	Balance	8,049,211.60		8,049,211.60
10/15/2018	3rd Quarter Interest	45,034.86		45,034.86
11/1/2018	TRANSFER FROM #1604	(200,000.00)		(200,000.00)
11/14/2018	TRANSFER FROM #1604	(600,000.00)		(600,000.00)
12/7/2018	TRANSFER FROM #1604	(250,000.00)		(250,000.00)
12/21/2018	TRANSFER FROM #1604	(300,000.00)		(300,000.00)
12/31/2018	Balance	6,744,246.46	•	6,744,246.46
1/15/2019	4th Quarter Interest	45,587.71		45,587.71

PLACER COUNTY TREASURER'S INVESTMENT PORTFOLIO 2976 RICHARDSON DRIVE, AUBURN, CA 95603 (530) 889-4143 FAX (530) 889-4100

STATEMENT OF ACCOUNT

TRUCKEE-TAHOE AIRPORT DISTRICT 10356 TRUCKEE AIRPORT RD TRUCKEE CA 96161

Attn: Sally Lyon

Kevin.Smith@truckeetahoeairport.com Sally.Lyon@truckeetahoeairport.com

(530) 587-7692 FAX (530) 587-7946

Dept: 70 Fund #: 32020 Program#: 220043

Cost Center#: 22025

DATE	TRANSACTION DESCRIPTION	DEBIT	CREDIT	BALANCE
01/22/18	Withdrawal from Invt Fund WE931021	539,110.37	1	7,262,675.06
	Interest Apportionment 1.630%		10,558.80	7,273,233.86
	Interest Apportionment 1.768%		9,864.69	7,283,098.55
	Interest Apportionment 1.663%		10,285.66	7,293,384.21
04/26/18	Withdrawal from Invt FundWE931564	64,669.23		7,228,714.98
	Interest Apportionment 1.809%		10,829.48	7,239,544.46
	Interest Apportionment 1.941%		11,937.52	7,251,481.98
06/28/18	Withdrawal from Invt Fund WE931885	587,790.57		6,663,691.41
· · ·	Interest Apportionment 1.849%		10,932.27	6,674,623.68
	Interest Apportionment 1.706%		9,669.76	6,684,293.44
08/03/18	Withdrawal from Invt Fund	1,079,763.93		5,604,529.51
	Interest Apportionment 1.823%		8,785.39	5,613,314.90
09/04/18	Withdrawal from Invt Fund EFT-0592	2,144,631.82		3,468,683.08
09/21/18	Withdrawal from Invt Fund EFT-1240	645,645.18		2,823,037.90
09/30/18	Interest Apportionment 1.759%		5,013.67	2,828,051.57
10/31/18	Withdrawal from Invt Fund EFT-002507	1,389,526.57		1,438,525.00
	1		4,194.76	1,442,719.76
	Withdrawal from Invt Fund EFT-003468	689,495.46		753,224.30
	Interest Apportionment 1.760%		1,954.23	755,178.53