Truckee Tahoe Airport District Five-Year Budget Forecast

August 28, 2019



Hansford Economic Consulting

- Based in Truckee
- Over 20 years experience in municipal finance; practice in California, Nevada and Oregon for communities of various sizes
- HEC Services:
 - Infrastructure Networks Analysis
 - Agency Governance, Mergers & Organization
 - Economic Development & Business Impact Analysis
 - Public Facilities and Services Financing Plans
 - Fee Nexus Studies
 - Fiscal Impact Studies
 - Utility Rate and Connection Fee Studies



Purpose of Budget Forecast

- Planning tool
- Assist the Board in making decisions, particularly with regard to capital projects
 - Financing and timing
- Show how revenues and expenses are anticipated to change in next 5 years
 - Easy to understand format
 - Key variables



General Assumptions

Expenses

- Majority of costs inflated at 2.0% per year
- Cost of goods (fuel) at 2.6% for aviation fuel, and 5.0% for jet fuel
- Payroll and employee benefits at 8.0% for salaries/wages, 10.0% for PERS, and 5.0% for other benefits and taxes
- Professional and community/agency partnerships independent for each line item
- Routine maintenance according to facility/maintenance plans (pavement, facilities, lands, and utilities)

Revenues

- Majority of revenues inflated at 2.6% per year
- Property Tax for each county increased independently
- FAA Grant Revenue estimated by TTAD staff



Key Operations Assumptions: Expenses

- Community/Agency Partnerships
 - \$2.36 million in 2020
 - Honors contracts with Boys and Girls Club, Excellence in Education, Hwy 267 Bus Route, Reno Air Service, TNT TMA NLT Express, Bike Share Program, NTPUD Trail
 - NEW Local & Regional Transit Funding \$500,000, increased 2% each year
 - Workforce housing projects include Lizzando, Nahas, and unidentified projects, total of \$3.5 million over the next 5 years
 - \$9.84 million included in total for the next 5 years for general agency partnerships and workforce housing
- Professional Services
 - Includes lobbyist for the air traffic control tower, greenhouse gas reduction initiatives, and several one-time studies, and \$50,000/year (inflated) for opportunities (not specified)
- Facilities Maintenance Costs
 - Auerbach Engineering is completing a comprehensive assessment of facilities maintenance costs
 - Forecast is based on TTAD staff input



Major Capital Projects Assumptions

• East Terminal Parking Lot Expansion: \$1.60 million

• ADS-B: \$1.20 million

Hangar 2 Project – 4 Options

• Option 1 \$ 1.60 million

• Option 2 \$ 5.01 million

• Option 3 \$ 7.86 million

• Option 4 \$10.40 million

• Super Ts Hangar Row: \$4.25 million

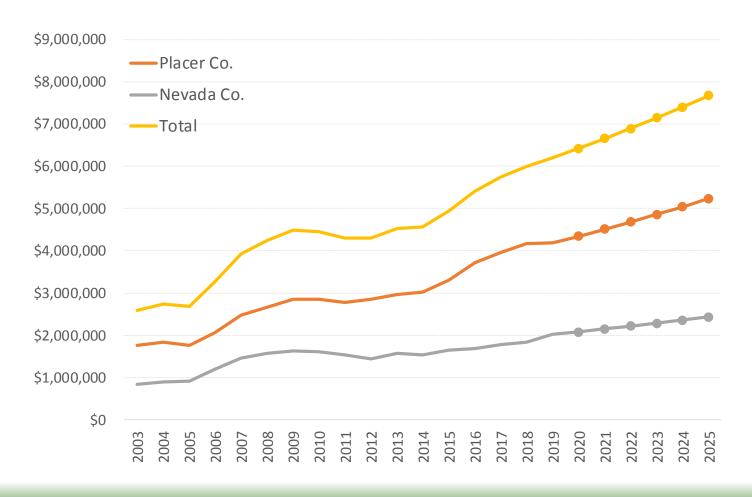
• Admin Building Expansion: \$1.75 million



Key Operations Assumptions: Revenues

Property Tax Revenues

Placer County: 3.80% annual growth rate, Nevada County: 3.20% annual growth rate



FAA Grants (est.)

-\$0.60 million in 2020

-\$1.60 million in 2021

-\$4.00 million in 2022

-\$1.50 million in 2023

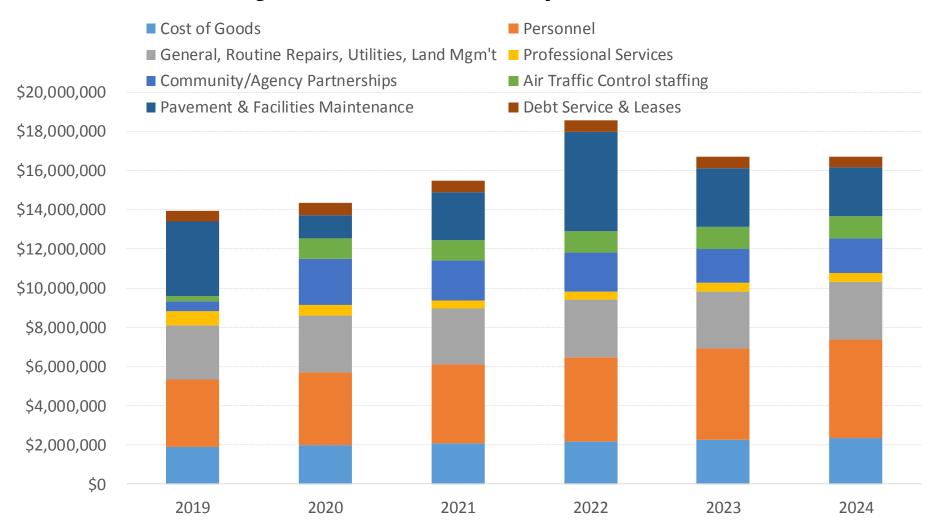
-\$1.50 million in 2024

Hangar Rent

Rent from new executive hangars, hangar 1 Sierra Aero, and super T hangars included

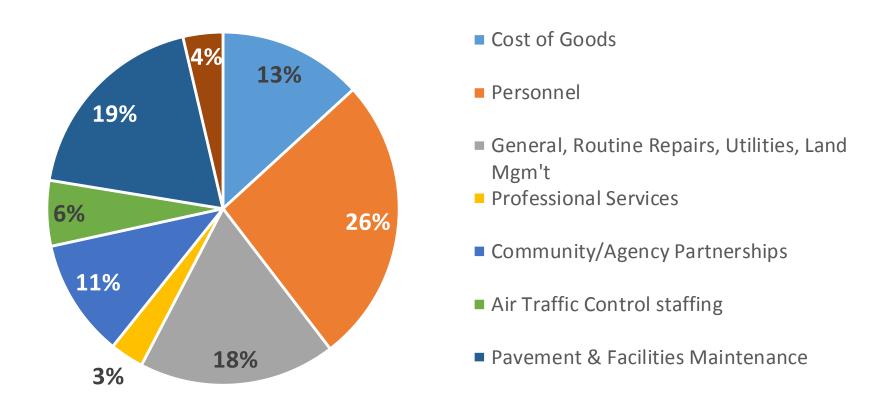


Annual Projection of Expenditures



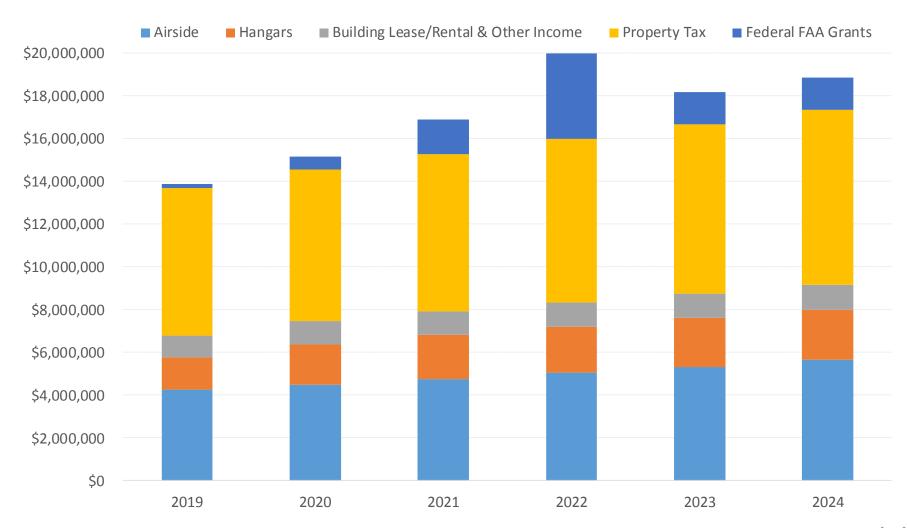


Types of Expenditures – 2020 through 2024



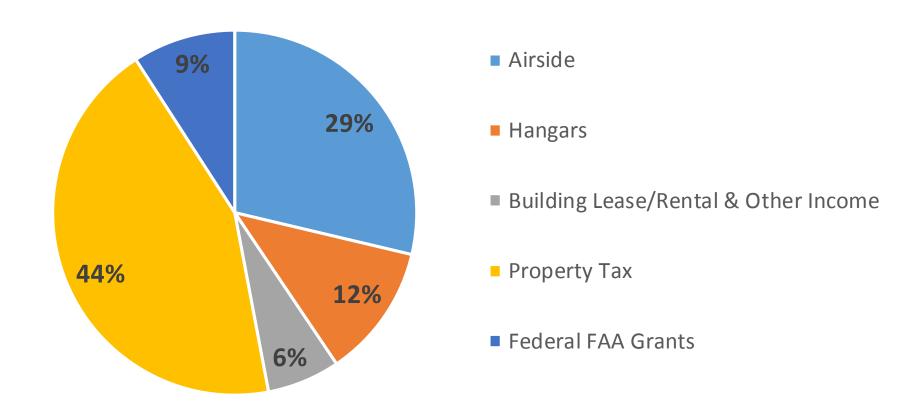


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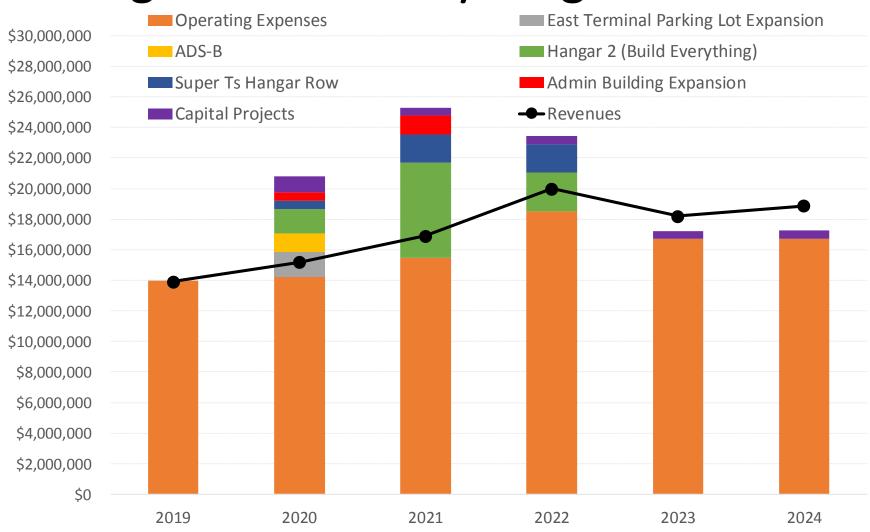


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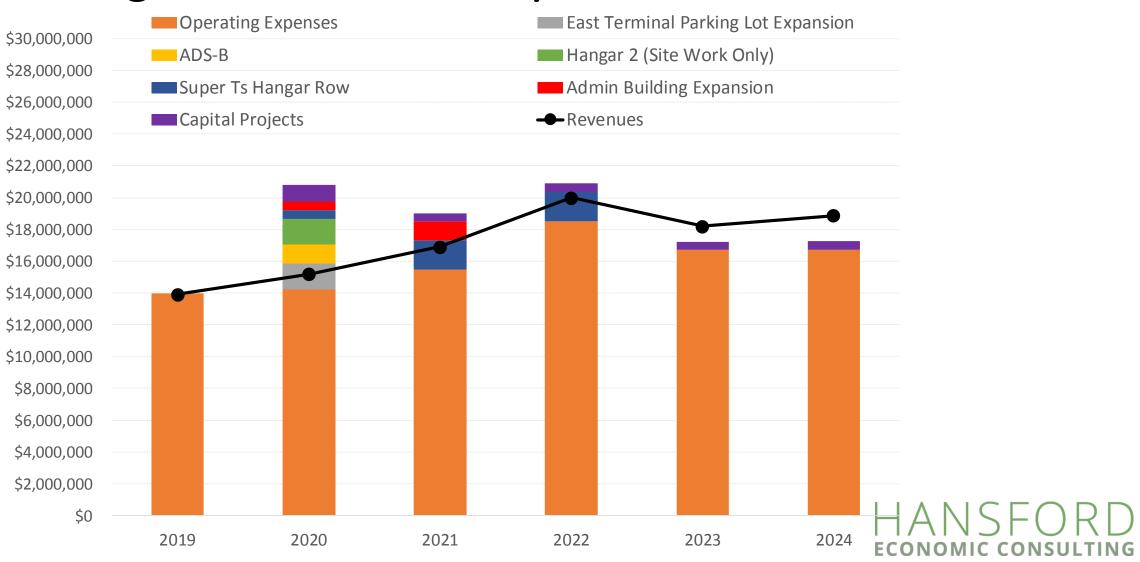




Revenue and Expense Projection – Hangar 2 Build Everything



Revenue and Expense Projection - Hangar 2 Site Work Only



Cash Balance Projection with Hangar 2 Options

