



TRUCKEE TAHOE AIRPORT DISTRICT STAFF REPORT

AGENDA TITLE: Air Traffic Control (ATC) Services Vendor Selection

MEETING DATE: 04/28/2021

PREPARED BY: Hardy Bullock, Director of Aviation & Community Services

RECOMMENDED ACTION: Select Midwest ATC as the vendor to provide air traffic control services and direct the General Manager to negotiate a final contract for services.

DISCUSSION: The District received three responses on the Request for Information (RFI) for Tower Control Services. A committee comprised of Staff and a commercial operator used Past Performance, Experience, Price, Technical Approach, and True Feasibility to develop the cumulative ranking. Midwest ATC ranked the highest. Staff followed up with two bidders to ask clarifying questions related to the firm's ability to reduce community annoyance and the firm's ability to offer outstanding value. It was determined that Midwest ATC, in the opinion of the committee, offers the best overall value to the District. Below is the cumulative ranking.

Cumulative Rankings - Air Traffic Control Tower Services Proposal			
Metric	Truckee Tower	Midwest ATC	Advanced ATC
Past Performance	25	44	22
Experience	28	44	36
Price	34	40	31
Technical Approach	39	41	38
True Feasibility	26	47	30
TOTAL SCORE	152	216	157

The three proposals are attached herein. The previous ATC contract had a three-year term. Staff recommends another three-year term. Additional service items related to weather reporting and training related to ADSB/Flight Procedures use will be incorporated into the final contract with the successful firm when it returns to the Board for final approval in May.

WHAT'S NEXT: Approve the selection and direct the General Manager to enter final negotiations with Midwest ATC for a three-year service agreement that will return for final approval in May.

FISCAL IMPACT: An annual cost of \$831,909 plus anticipated charges for additional services, weather reporting and training related to ADSB/Flight Procedures items

PUBLIC COMMUNICATIONS: Covered through the public meeting notification system.

SAMPLE MOTION(S): I (approve, continue, deny) the selection of Midwest ATC as the final vendor and direct the General Manager to enter final contract negotiations and return to the Board of Directors a final service agreement in May of 2021.

ATTACHMENTS:

Advanced ATC Proposal

Midwest ATC Proposal

Truckee Air Traffic Control Association