

Mr. Kevin Smith
General Manager
Truckee Tahoe Airport

June 29, 2021

Kevin,

I'm writing this letter in response to the public notice that was in the Sierra Sun regarding the possibility of the Airport District leasing some of the vacant land on Soaring Way for business development.

Our Company, Mountain Hardware and Sports, has interest in possibly moving our Truckee Rents location to the 2.3-acre lot in front of your warehouse on Soaring Way. Mountain Hardware is a local employee-owned company that was established in 1977. In 2015, we purchased Truckee Rents, a local business that was established in 1967. Mountain Hardware became 49% Employee Owned in 2001 and 100% Employee Owned in 2013. With the purchase of Truckee Rents, their employees became owners as well.

Our desire to move Truckee Rents is based on the limited space the current location occupies. With the space at the airport, we would be able to increase the size of the building from approximately 5000 sq. ft. to 8000 sq. ft. This would allow for doubling of the size of the retail showroom which will allow us to increase our tool and accessory assortment, while also increasing our mechanic facilities. In our yard, we are at capacity for our rental offering of rolling stock. By having a bigger yard, we will be able to increase our rental capacity in both quantity and equipment size.

Mountain Hardware and Sports/Truckee Rents has a long history of giving back to the Truckee community. We are proud that over 80% of our employee owners live within 10 miles of where they work. By improving the location of our Truckee Rents store and increasing the facility size, we should be able to continue to grow, while adding more employee owners, and continue to serve the Truckee market.

Please consider us as a possible tenant to the airport property. If you have any questions, please call me at (530) 587-4844 or feel free to email me at: dougwright333@gmail.com.

Sincerely,
Doug Wright, President
Mountain Hardware and Sports, Inc