

Consulting Group

# Financial Allocation Analysis

Truckee Tahoe Airport District

Truckee Tahoe Airport

December 22, 2021 - Final Draft



December 22, 2021

Mr. Kevin Smith, A.A.E. General Manager Truckee Tahoe Airport District 10356 Truckee Airport Road Truckee, California 96161

RE: Financial Allocation Analysis - Final Draft

Dear Mr. Smith:

This analysis conveys Aviation Management Consulting Group (AMCG) findings based on the financial allocation analysis of the Truckee Tahoe Airport District for Fiscal Years 2018, 2019, and 2020.

AMCG is pleased to have been called on to conduct this analysis. Please contact me if you have any questions pertaining to the final draft report or the findings reached.

Helping your aviation management excellence,

Jeff A. Kohlman Managing Principal Aviation Management Consulting Group



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# I. INTRODUCTION

# A. Scope of Work

This financial allocation analysis (Analysis) conveys Aviation Management Consulting Group's (AMCG) findings as it relates to the Truckee Tahoe Airport District's (TTAD) primary, secondary, and tertiary revenue and cost centers, as discussed further herein. AMCG reviewed, allocated by function, revenue stream, and/or cost center and analyzed three years of historical TTAD financial records (including operating revenues, operating expenses, and capital costs).

This information will be utilized by the TTAD to assist with the establishment and adjustment of rates and charges for the use of the Truckee Tahoe Airport (Airport) and the leasing of land and improvements. In addition, this study can be used as a tool for strategic decision making and financial planning by the TTAD in the months and years to come while also providing financial transparency to the public and airport users.

It is important to note that the results of this financial allocation analysis only presents a snap shot of the financial results for the TTAD primary, secondary, and tertiary revenue and centers for the study period of fiscal years 2018, 2019, and 2020 and does not convey the actual return on investment of any capital expenditures of the TTAD.

# B. Project Approach

To accomplish the scope of work, AMCG utilized the following work plan:

- 1. Compiled relevant market and operational information, data, and documentation on the Airport and the commercial and non-commercial operators at the Airport.
- 2. Compiled detailed financials (balance sheets, income statements, depreciation schedules, etc.) of the TTAD for the last three fiscal years (2018, 2019, and 2020)
- 3. Reviewed and analyzed the information, data, and documentation provided including a review of: (1) pertinent studies/reports addressing general aviation (or related) issues, (2) existing TTAD rates and charges, (3) TTAD financials, and (4) historical operational data (i.e., based aircraft, aircraft operations, and fuel volumes).
- 4. Developed draft tables of the Analysis for review and comment by the designated TTAD Board committee and TTAD management and staff.
- 5. Conducted a working session to provide the opportunity for the TTAD to provide additional input on the final draft Analysis.
- 6. Finalized the Analysis based on the comments provided, questions raised, and recommendations made during the working session.



# C. Data Collection

AMCG collected and reviewed the following documentation: Employee Roster and Payroll Allocation Rates Combined Detailed Income Statement (last three years) Chart of Accounts Reinard W. Brandley engineering record (dated July 7, 2021) Fixed Asset Reports and Depreciation Schedules (last three years) AIP Grant History and Work in Progress Construction Commitments Payroll History (last three years) Vehicle and Equipment Spreadsheet Fuel sold and purchased, by month and type (last three years) Fueling Transactions (last three years) Jet A and Avgas fuel dollar and gallons breakdown (FY 2020) Auerbach Engineering Corporation Facilities Master Map (dated October 2019) Aviation and Non-Aviation Real Estate Lease Information Master Fee Schedule Insurance Policies, Premiums, and Property Values



# II. ALLOCATION METHODOLOGY

This section summarizes the methodologies utilized by AMCG to allocate the operating revenues, operating expenses, and capital costs of the TTAD.

#### A. Revenue/Cost Centers

In addition to the TTAD's responsibility to manage, operate, and develop the Airport, the TTAD also manages and operates the only Fixed Base Operator<sup>1</sup> (FBO) at the Airport. Therefore, three primary revenue/cost centers were identified and analyzed for the TTAD – District, Airport, and FBO.

After a review of the TTAD financial statements and meetings with TTAD representatives, the following secondary and tertiary revenue/cost centers were identified and analyzed for the District, Airport, and FBO primary revenue/cost centers:

#### 1. District

The District primary revenue/cost center was identified for the purpose of tracking those revenues, operating expenses, and capital costs directly related to the following secondary and tertiary District revenue/cost centers.

#### a. District/Governance

The District/Governance secondary revenue/cost center captures the operating expenses and capital costs related to the political functions of the TTAD. This is based on the theory that if the Airport were operated as a subdivision of an existing governmental agency with other functions in addition to the Airport (e.g., City, County, or State), most if not all of these operating expenses would be duplicative and therefore unnecessary. The associated tertiary revenue/cost centers are presented in *Table 1 – District Revenue/Cost Centers*.

#### b. District/Community Investments

The District/Community Investments secondary revenue/cost center captures the operating expenses and capital costs related to programs and projects designed and implemented by the TTAD to provide community benefit above and beyond the normal programs offered by a comparable airport. The associated tertiary revenue/cost centers are presented in *Table 1 – District Revenue/Cost Centers*.

#### c. District/Noise and Annoyance Programs

The District/Noise and Annoyance Programs secondary revenue/cost center captures the operating and capital expenses related to the programs designed to address and reduce noise on the local community. The associated tertiary revenue/cost centers are presented in *Table 1 – District Revenue/Cost Centers*.

<sup>&</sup>lt;sup>1</sup> Fixed Base Operator (FBO) – An FBO is an entity that operates at an airport and provides, at a minimum, aviation fueling services in addition to other commercial aeronautical activities. Other entities that provide commercial aeronautical activities separate and apart from aviation fueling services are referred to as Specialized Aviation Service Operators (SASOs).



# d. District/Non-Aviation Real Estate

The District/Non-Aviation Real Estate secondary revenue/cost center was identified for the purpose of tracking those operating revenues, operating expenses, and capital costs directly related to the management, development, operation, and maintenance of rentable non-aviation real estate on the Airport. The associated tertiary revenue/cost centers are presented in *Table 1 – District Revenue/Cost Centers*. Additional analysis was conducted and presented in this Analysis for the District/Non-Aviation Real Estate tertiary revenue/cost centers that are bolded in *Table 1 – District Revenue/Cost Centers*.

	DIS	TRICT	
Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate
Board	Air Show	ATC Tower (10%)	Warehouse
ACAT	Agency Partnership	Cessna 172 JTA	Clear Capital Building
Legal	Comm. Sponsorship	Fly Quiet Programs	Red Truck
	Home Basing Incentive	MLAT	Long Term Parking
	Real Estate Partnership	Cameras	Rental Cars
	TC Helipad		
	Ponderosa Golf Course		
	Fire Station		
	Waddle Ranch		
	Truckee Springs		
	Alder Hill Property		
	L shaped Property		

#### Table 1 – District Revenue/Cost Centers

## 2. Airport

The Airport primary revenue/cost center was identified for the purpose of tracking those operating revenue, operating expenses, and capital costs directly related to the following secondary and tertiary Airport revenue/cost centers.

## a. Airport/Airside



# b. Airport/Landside

The Airport/Landside secondary revenue/cost center was identified for the purpose of tracking those operating expenses and capital costs directly related to the management, development, operation, and maintenance of the Airport's landside areas. The associated tertiary revenue/cost centers are presented in *Table 2 – Airport Revenue/Cost Centers*.

## c. Airport/Aviation Real Estate

The Airport/Aviation Real Estate secondary revenue/cost center was identified for the purpose of tracking those operating revenues, operating expenses, and capital costs directly related to the management, development, operation, and maintenance of rentable aviation real estate on the Airport. The associated tertiary revenue/cost centers are presented in *Table 2 – Airport Revenue/Cost Centers*. Additional analysis was conducted and presented in this Analysis for the Airport/Aviation Real Estate tertiary revenue/cost centers that are bolded in *Table 2 – Airport Revenue/Cost Centers*.

#### Table 2 – Airport Revenue/Cost Centers

	AIRPORT	
Airside	Landside	Aviation Real Estate
Based Aircraft	Roadways	Sierra Aero Hangar
Transient Aircraft	Daily Parking Lots	Sierra Aero Office
ATC Tower (90%)	Associate Land Areas	EAA
ADS-B		Phoenix Hangar/CAP
TUF-Landing Fees (25%)		T-Hangars
Runways		Executive Hangars
Taxiways		Super Exec Hangars
Apron (Ex. FBO)		Soar Truckee
Associated Land		Skydive Truckee
Hangars Used for Storage		Care Flight
		Surf Air
		Overnight Hangars
		FBO (land/apron/terminal)

# 3. FBO

The FBO primary revenue/cost center was identified for the purpose of tracking those operating revenues, operating expenses, and capital costs directly related to the following secondary and tertiary FBO revenue/cost centers.

a. FBO/Aviation Fuels



of aviation fuels. The associated tertiary revenue/cost centers are presented in *Table 3* – *FBO Revenue/Cost Centers*. Additional analysis was conducted and presented in this Analysis for the FBO/Aviation Fuels tertiary revenue/cost centers that are bolded in *Table 3* – *FBO Revenue/Cost Centers*.

# b. FBO/Other Products and Services

The FBO/Other Products and Services secondary revenue/cost center was identified for the purpose of tracking those operating revenues, operating expenses, and capital costs directly related to the management, development, operation, and maintenance of the sale and delivery of FBO related products and services. The associated tertiary revenue/cost centers are presented in *Table 3 – FBO Revenue/Cost Centers*.

#### c. FBO/Facilities

The FBO/Facilities secondary revenue/cost center was identified for the purpose of tracking those operating revenues, operating expenses, and capital costs directly related to the management, development, operation, and maintenance of FBO revenue producing facilities. The associated tertiary revenue/cost centers are presented in *Table 3 – FBO Revenue/Cost Centers*.

	FBO	
Aviation Fuels	Other Products and Services	Facilities
Jet A (Retail)	Lavatory Service	Apron (Tiedown)
Jet A (Contract)	Tugging	Apron (Parking)
Jet A (CAA)	GPU Services	TUF - FBO Handling (75%)
Avgas (Full-Service)	Potable Water	Overnight Hangars %
Avgas (Self-Service)	Oil	
)		

#### Table 3 – FBO Revenue/Cost Centers

## B. Financial Statement Category Allocation

AMCG reviewed fiscal years 2018, 2019, and 2020 TTAD financial statements. Based on this review, AMCG allocated the TTAD financial statement revenue and operating expense categories into AMCG's industry financial allocation model categories. These categorizations are identified in *Table 4 – Financial Statement Category Allocations* on the following page.



#### ALLOCATION METHODOLOGY

#### Table 4 – Financial Statement Category Allocations

OPERA NUM DEVANUES         PERFORMENCE           Altroport Revenue         Transient Use Fees         Interview           Ramp Access Revenue         Interview         Interview           Ramp Access Revenue         Interview         Interview           Land Rent, Building Rent or Concessions         Concessions         Interview           Warehouse Neut         Warehouse Rent Income         Thergun Rent Income         Interview           Warehouse Rent Witzebones Rent Income         T-Hargun Rot Hanger Electricity Surcharge Special Event Hanger Rent         Interview           PEOD Revenue         Talager Rent Income         T-Hargun Rot Hanger Rent         Interview           Rest Avaion Fuel and Additives         Jake Fuel Sales         Marchardise         Vending Machine Sales         Interview           PEOD Revenue         Talager Rent Income         T-Hargun Rot Hanger Rent         Interview         Interview           PEOD Revenue         Talager Rent Income         Here Data Sales         Interview         Interview           PEOD Revenue         Talager Rent Income         Here Data Sales         Interview         Interview           PEOD Cost of Cost of Cost of Cost Sale         Marchardise         Vending Machine Sales         Interview         Interview         Interview           PEOD Cost of Cost of Cost Sa	AMCG CATEGORIES			TTAD CATEGORIES		
Atport Revenue         Transient Use Fees         Transient Use Fees         Auto Parking           Yehick Pess         Auto Parking         Para Fees         Auto Parking           Ram Pees         Ram Pees         Auto Parking         Para Para Para           Land Rent, Building Rent or Concession         Concession Income         Other Business Leasing Income         Para Para           Hangara         I'Hangarikos Hangar Rental Income         T-Hangarikos Hangar Rental Income         T-Hangarikos Hangar Rental Income         Para Para           FBO Revolue         Retal Aviation Faul States         Maration Faul States         Vending Machine Sales         Para           FBO Revolue         Sexies         Maratina Para         Vending Machine Sales         Para           FBO Revolue         Bacalianeous Services         Para         Para         Para           Pass Angel Craw Stating Cooks Sold         Macalianeous Services         Para         Para         Para           OPERATING EXPENSES         Control Cooks Sold         Maratine Para         Para         Para         Para           Arabino Para         Control Cooks Sold         Control Cooks Sold         Control Cooks Sold         Para         Para         Para         Para         Para         Para         Para         Para         Para <th></th> <th></th> <th></th> <th>TTAD CATEGORIES</th> <th></th> <th></th>				TTAD CATEGORIES		
Transient Use Fees         Indowns         Transient Use Fees         Indowns         Indowns           Ramp Fees         Aud Parking         Ramp Access Revenue         Indowns         Indowns         Indowns           Ramp Fees         Conscisions         Conscisions         Conscisions         Indowns         Indowns           Marabace Rent         Warehouse Rental Income         Indowns         Indowns         Indowns         Indowns           Plot Supplies, Catering, and Oli         Ol Sels         Marabace Rent Hangar Back Hangar Rental Income         Indowns						
Vehicle Parking Fees         Auto Parking         International Concessions         Auto Parking           Ramp Fees         Ramp Fees         Ramp Access Revenue         International Concessions         International Concessions           Land Rent, Building Rent of Concessions         Concession Income         Other Builness Leasing Income         International Concessions         International Concessions           Hangars         T-Hangar/Box Hangar Rental Income         T-Hangar/Box Hangar Rental Income         International Concessions         International Concessions           Real Ministron Feed and Additives         Attenta Feed Sales         Vending Machine Sales         International Concessions           Passenger/Crow Services         Misculaneous Services         Marchandes Participans         International Concessions         International Concessions           Plot Supplies, Cartering, and Oli Merchandse Particases         Fiel Cost         International Concessions         International Concessions           Plot Supplies, Cartering, and Oli Merchandse Particases         Concessions         International Concessions         International Concessions           Plot Supplies, Carting, Cartering and Oli Merchandse Particases         Concessions         International Concessions         International Concessions           Barb Add Col Carter Genes and France Charges         Concessions         Internatinterance         Internatinternational Con		Tiedowne	Transiant Llas Face		[	
Ramp Fees         Ramp Access Revenue         Image: Control of Plusiness Leasing Income         Image: Control of Plusiness Leasing Inc						
Land Rent, Building Rent or Concession Income     Other Business Lassing Income     Income       Warehouse Rental Income     T-Hangar Box Hangar Rental Income     T-Hangar Box Hangar Rental Income       Hangar     T-Hangar Box Hangar Rental Income     T-Hangar Box Hangar Rental Income       Retal Aviation Fuel and Additives     Merihandia     Ontal Sales       Marchanzone     Merchandiae     Vendray Marchans Sales     Income       FBO Revenue     Merchandiae     Vendray Marchans Sales     Income       Retal Aviation Fuel and Additives     Services     Merchandiae     Vendray Marchans Sales       FBO Courtes     Services     Protocol     Income       FBO Courtes     Services     Protocol     Income       FBO Courtes     Event Sand Programs     Inventory Strinkage     Income       FBO Courtes     Constructures     Services     Inventory Strinkage       FBO Courtes     Constructures     Constructures     Inventory Strinkage       FBO Courtes     Constructures     Services     Inventory Strinkage       FBO Courtes     Constructures     Constructures     Inventory Strinkage       FBO Courtes     Constructures     Constructures     Inventory Strinkage       FBO Courtes     Constructures     Constructures     Constructures       Bad Debts     Constructures <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>						
Warehouse Rental Income         T-Hangar/Box Hangar Bextinglox Hangar Electricity Sucharge         Special Event Hangar Rent           Real Aviation Fuel and Additives         Jet Fuel Sales         Aviation Fuel Sales         Image Rent           Real Aviation Fuel and Additives         Jet Fuel Sales         Aviation Fuel Sales         Image Rent           Plot Supplies, Catering, and Ol         Oli Sales         Merchandise         Vending Machine Sales         Image Rent           Plot Supplies, Catering, and Oli Sales         Merchandise         Vending Machine Sales         Image Rent           Plot Supplies, Catering, and Oli Sales         Merchandise         Vending Machine Sales         Image Rent           Pass mapper Cew Services         Merchandise Purchases         Image Rent         Image Rent         Image Rent           Plot Supplice/Cater Ced Coded Sold         Fuel and Additives         Fuel Cod         Image Rent         Image Rent           Arishow         Events and Programs         Bad Deot Expense         Image Rent         Image Rent         Image Rent           Bark and Credit Card Fees         Control Tower         Communications Explaiment         Communications Explaiment         Image Rent         Image Rent           Control Tower         Control Tower         Control Tower         Image Rent         Image Rent         Image Rent			Other Dusinger Lessing Income			
Hangaris         T-Hangar/Box Hangar Rental Income         T-Hangar/Box Hangar Electricity Surcharge         Special Event Hangar Rent         Image: Comparison of the C		-	Other Business Leasing Income			
FBO Revenue           Felal Aviation Fuel and Additives         Jet Fuel Sales         Aviation Fuel Sales         Image: Check Sales<						
Retail Aviation Fuel and Additives         Jet Fuel Sales         Aviation Fuel Sales         Contract Fuel S		I-Hangar/Box Hangar Rental Income	I-Hangar/Box Hangar Electricity Surcharg	e Special Event Hangar Rent		
Pitot Supplies, Catering, and Oil         Oil Sales         Mechandise         Vending Machine Sales         Inclusion           Passenger/Crov Services         Miscellancous Services         Prior Services         Prior Services         Prior Services           FBO Cost of Goods Sold         Feed Additives         Fuel Cost         Prior Services         Prior Services           FBO Supplies, Catering, and Oil         Merchandise Purchases         Prior Services         Prior Services         Prior Services           OPERATING EXPENSES         Services         Catering, and Oil Carl Fees and Finance Charges         Prior Services         Prior Services           Bad Debts         Communications Equipment         Communications Maintenance         Prior Services         Prior Services           Control Tower         Control Tower         Control Tower         Prior Services         Prior Services           Employee Benefits         PERS Contributions         Employee Benefits         Prior Services         Prior Services         Prior Services           Employee Benefits         PERS Contributions         Employment Dense         Director Fees & Expenses         Prior Services         Prior Services         Prior Services         Prior Services           Employee Benefits         Perior Services         Prior Services Services         Prior Services Services         Prin		lat Eval Calas	Aviation Eval Calas 400 LL	Construct Final Calas		1
Ground Handling         Services         Incentory Services         Incentory Services         Incentory Strinkage           PBO Cost of Goods Sold         Fuel Aviation Neurol and Additives         Fuel Cost         Inventory Strinkage         Inventory Strinkage           PRID Aviation Neurol and Additives         Fuel Cost         Prist Cost         Inventory Strinkage         Inventory Strinkage           OPERATING EXPENSES         Arshow         Events and Programs         Inventory Strinkage         Inventory Strinkage           Bank and Credit Card Fees         Credit Card Fees and Finance Charges         Inventory Strinkage         Inventory Strinkage           Communications Equipment         Communications Equipment         Communications Additions         Inventory Strinkage           Control Tower         Control Tower         Control Tower         Inventory Strinkage         Inventory Strinkage           Dees and Subscriptions         Dues and Subscriptions         Employme Benefits (Insurance)         Workers' Compensation Ins.         Training, Education & Other           Employee Recruiting and Testing         Recruiting/Pre-Employmeent/Drug         Fire & Alarm Montoring         Haz. Mat Disposal Cost.           Fire Safery         Firefighting - Equipment         Alrifeld Signage & Liphting         Alrifeld Maintenance/Alrifeld Maintenance/Alrifeld Maintenance/Alrifeld Maintenance/Alrifeld Maintenance/Alrifeld Maintenanc		-		-		
Passenger/Crew Services         Miscellaneous Services         Miscellaneous Services         Miscellaneous Services           Retal Aviation Fuel and Additives         Fuel Cost         Prist Cost         Inventory Strinkage         Inventory Strinkage           Piol Supples, Catering, and Oll         Metchandise Purchases         Prist Cost         Inventory Strinkage           Piol Supples, Catering, and Oll         Metchandise Purchases         Prist Cost         Prist Cost           Protocol Catering, and Oll         Metchandise Purchases         Prist Cost         Prist Cost           Protocol Catering, and Oll         Metchandise Purchases         Prist Cost         Prist Cost           Bad Dabte         Cash (OverrShort)         Bad Debt Expense         Prist Cost         Prist Cost           Communications         Communications Equipment         Communications Maintenance         Prist Cost         Prist Cost           Control Tower         Conferince Registrations, Travel, & Meals         Library and Reference Materials         Prist Cost         Prist Cost           Dies and Subscriptions         Dies and Subscriptions         Employee Recruiting and Testing         Recruiting/Pro-Employment Benefit (Insuance)         Workers' Compensation Ins.         Training, Education & Other           Employee Recruiting And Testing         Recruiting/Pro-Employment Denses         Publication - Leg			Merchandise	vending Machine Sales		
FBO Cost of Goods Sold         Full Cost         Prist Cost         Inventory Shrinkage           Retail Aviation Fuel and Additives         Fuel Cost         Prist Cost         Inventory Shrinkage           OPERATING EXPENSES         Arishow         Events and Programs         Inventory Shrinkage           Arishow         Events and Programs         Inventory Shrinkage         Inventory Shrinkage           Bark and Credit Card Fees         Credit Card Fees and Finance Charges         Inventory Shrinkage         Inventory Shrinkage           Communications         Communications Rupinent         Communications Maintenance         Inventory Shrinkage           Conventions, Travel, and Mask         Conterion Registrations, Travel, & Masks         Employee Recruiting and Testing         PERS Contributions           Employee Recruiting and Testing         Recruiting/Pre-Employment Benefit (Insurance)         Workers' Compensation Ins.         Training, Education & Other           Employee Recruiting and Testing         Recruiting/Pre-Employment Benefit (Insurance)         Profer Stefy         Firefehting - Equipment         ACAT - Expenses           Insurance         Uprotor Fees & Expenses         Publication - Legal Notices         ACAT - Expenses           Insurance         Arifield Signage & Lighting         Arifield Maintenance-Striping         Non AIP Airfield Main-Parevent           Maintenance - Forest M						
Retail Aviation Fuel and Additives         Fuel Cost         Inventory Shrinkage           Pilot Supples, Catering, and Oil Dires Supples, Catering, and Oil Arishow         Kerchandise Purchases         Inventory Shrinkage           Bad Debts         Cash (Over/Short)         Bad Debt Spense         Inventory Shrinkage           Bad Debts         Cash (Over/Short)         Bad Debt Spense         Inventory Shrinkage           Communications         Control Tower         Control Tower         Inventory Shrinkage           Communications         Control Tower         Control Tower         Inventory Shrinkage           Communications         Dues and Subscriptons         Dues and Subscriptons         Inventory Shrinkage           Dues and Subscriptons         Dues and Subscriptons         Library and Reference Materials         Inventory Shrinkage           Employee Beandits         PERS Contributions         Employment/Drug         Fire & Alarm Monitoring         Haz. Mat Disposal Cost           Employee Beandits         Personse         Director Fees & Expenses         Publication - Legal Notices         ACAT: Expenses           Isurance         Labiary Insurance         Protis String         ACAT: Expenses         Incense Fees           Lecense, Fees, and Business Taxes         Permits, Licenses & Fees         Airleid Signage & Lighting         Airleid Maintenance & Lase		IMISCEIIANEOUS Services				
Pilot Supplies, Catering, and Oil         Merchandise Purchases         Image: Comparison of the system           OPERATING EXPENSES         Events and Programs         Image: Comparison of the system         Image: Comparison of the system           Airshow         Events and Programs         Image: Comparison of the system         Image: Comparison of the system         Image: Comparison of the system           Bank and Credit Card Fees         Cash (Over/Short)         Bad Debt Expense         Image: Comparison of the system         Image: Comparison of the system           Control Tower         Control Tower         Control Tower         Image: Comparison of the system         Image: Comparison of the system           Dues and Subscriptions         Dues and Subscriptions         Dues and Subscriptions         Image: Comparison of the system         Image: Comparison of the system         Image: Comparison of the system           Fire Safety         Election Expense         Director Fees & Expenses         Publication - Legal Notices         ACAT - Expenses           Insurance         Lease (Roth)         Office Space Lease         Image: Comparison of the system         Image: Comparison of the system           Insurance         Library and Reference Materials         Image: Comparison of the system         Image: Comparison of the system         Image: Comparison of the system           Insurance         Election Expenses         Pupore		E. J. O. J.				1
OPERATING EXPENSES         Events and Programs         Image: Control of Control		-	Prist Cost	Inventory Shrinkage		
Airshow         Events and Programs         Bad Debt         Events         Cash (Over(Short)         Bad Debt Expense         Image: Communications         Communications           Bank and Credit Card Fees         Credit Card Fees         Control Tower         Image: Communications         Image:		Merchandise Purchases				l
Bad Debts     Cash (Over/Shorth)     Bad Debt Expense     Image: Control Tower     Image: Control Tower       Communications     Communications Equipment     Communications Maintenance     Image: Control Tower       Control Tower     Control Tower     Control Tower     Image: Control Tower     Image: Control Tower       Conventions, Travel, and Meals     Control Tower     Control Tower     Image: Control Tower       Conventions, Travel, and Meals     Control Tower     Control Tower     Image: Control Tower       Conventions, Travel, and Meals     Control Tower     Control Tower     Image: Control Tower       Conventions, Travel, and Meals     Conternet Registrations, Travel, & Meals     Image: Control Tower     Image: Control Tower       Conventions, Travel, and Meals     Dues and Subscriptions     Employee Recruiting and Testing     Recruiting/Pre-EmploymentDrug       Fire Safety     Fire Safety     Fire Safety     Fire & Alarm Mointoring     Haz, Mat Disposal Cost       Governing Body Related Expenses     Election Expense     Director Fees & Expenses     Publication - Legal Notices     ACAT- Expenses       Insurance     Liability Insurance     Property Insurance     Artifield Maintenance - Arside     Artifield Maintenance       Maintenance - Arside     Artifield Maintenance     Grunds Maintenance/ Maintenance/ Striping     Non AIP Airtifield Main-Pavement       Mainten						I
Bank and Credit Card Fees         Credit Card Fees         Credit Card Fees         Communications           Communications         Communications Equipment         Communications Maintenance         Image: Communications Communications Maintenance         Image: Communications Communications Communications Maintenance         Image: Communications Communications Communications Maintenance           Conventions, Travel, and Meals         Conterrec Registrations, Travel, & Meals         Image: Communications Communications Communications Maintenance         Image: Communications Communications Communications Communications Communications Communications Communications Maintenance           Dues and Subscriptions         Dues and Subscriptions         Employee Recruiting and Testing         Recruiting/Pre-Employment/Drug           Employee Recruiting and Testing         Recruiting/Pre-Employment/Drug         Image: Communications Communicatins Communicat						
Communications         Communications Equipment         Communications Maintenance         Image: Control Tower         Control Tower           Conventions, Travel, and Meals         Conference Registrations, Travel, & Meals         Image: Conventions			Bad Debt Expense			
Control Tower         Control Tower         Control Tower         Conventions		0				
Conventions, Travel, and Meals         Conference Registrations, Travel, & Meals         Library and Reference Materials           Dues and Subscriptions         Dues and Subscriptions         Library and Reference Materials         Training, Education & Other           Employee Benefits         PERS Contributions         Employee Interventions         Training, Education & Other           Employee Recruiting/Pre-Employment/Drug         Fire Safety         Training, Education & Other           Governing Body Related Expenses         Election Expense         Director Fees & Expenses         Publication - Legal Notices         ACAT- Expenses           Insurance         Liability Insurance         Property Insurance         Hease (Rent)         Infield Maintenance-Striping         Non AIP Artifield Main-Pavement           Maintenance - Airside         Airfield Signage & Lighting         Airfield Signage & Lighting         Infield Maintenance-Striping         Non AIP Artifield Main-Pavement           Maintenance - Forest Management         Forest Management         Forest Management         Forest Management         Englary Control           Office Equipment         Office Equipment         Office Equipment - Repairs & Service         Office Equipment - Thardware         Performance Awards           Office Equipment         Office Equipment And Delivery         Performance Awards         Performance Awards           Payroll			Communications Maintenance			
Dues and Subscriptions         Dues and Subscriptions         Library and Reference Materials         Image Component Subscriptions         Library and Reference Materials           Employee Benefits         PERS Contributions         Employment Benefit (Insurance)         Workers' Compensation Ins.         Training, Education & Other           Fire Safety         Firefighting - Equipment         Airport Safety         Fire & Alarm Monitoring         Haz. Mat Disposal Cost           Governing Body Related Expenses         Election Expense         Director Fees & Expenses         Publication - Legal Notices         ACAT - Expenses           Insurance         Liability Insurance         Property Insurance         Lease (Rent)         Lease (Rent)         Lease (Rent)         Lease (Rent)         Lease (Rent)         Landscaping and Fencing           Maintenance - Airside         Airfield Maintenance         Airfield Signage & Lighting         Airfield Maintenance-Striping         Non AIP Airfield Main-Pavement         Landscaping and Fencing           Maintenance - Forest Management         Forest Management         Geographic Info System         Jet Annoyance Reduction Expense         Flight Track Maintenance & Lase         Aircraft Modification Expense           Office Equipment Actionare & Florest Management         Office Equipment - Repairs & Service         Office Equipment - Thardware         Flight Track Maintenance & Lase         Aircraft Modification Expense						
Employee Benefits         PERS Contributions         Employment Benefit (Insurance)         Workers' Compensation Ins.         Training, Education & Other           Employee Recruiting and Testing         Recruiting/Pre-Employment/Drug         Airport Safety         Fire & Alarm Monitoring         Haz. Mat Disposal Cost           Fire Safety         Firefighting - Equipment         Director Fees & Expenses         Publication - Legal Notices         ACAT- Expenses           Insurance         Libitity Insurance         Property Insurance         Publication - Legal Notices         ACAT- Expenses           Lasse (Rent)         Office Space Lease         Director Fees & Expense         Publication - Legal Notices         ACAT- Expenses           Maintenance - Airside         Airfield Signage & Lighting         Airfield Maintenance-Striping         Non AIP Airfield Maintenance           Maintenance - Forest Management         Forest Management         Geographic Info System         Jantor/Cleaning         WOB CAM         Landscaping and Fencing           Maintenance - Forest Management         FLY QT Incentive Expense         Geographic Info System         Jet Annoyance Reduction Expense         Flight Track Maintenance & Lease         Aircraft Modification Expense           Office Equipment Leasing         Equipment Rental - Copier         Office Equipment - Thardware         Flight Track Maintenance & Lease         Aircraft Modification Expense <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>						
Employee Recruiting and Testing         Recruiting/Pre-Employment/Drug         Airport Safety         Fire & Alarm Monitoring         Haz. Mat Disposal Cost           Fire Safety         Firefighting - Equipment         Airport Safety         Fire & Alarm Monitoring         Haz. Mat Disposal Cost           Governing Body Related Expenses         Election Expense         Director Fees & Expenses         Publication - Legal Notices         ACAT - Expenses           Liability Insurance         Liability Insurance         Property Insurance         Insurance         Airfield Maintenance         Airfield Maintenance           License, Fees, and Business Taxes         Permits, Licenses & Fees         Airfield Signage & Lighting         Airfield Maintenance         Insurance/Landscaping         Non AIP Airfield Main-Pavement           Maintenance - Facilities         Building Repairs & Maintenance         Grounds Maintenance/Landscaping         Janitor/Cleaning         WOB CAM         Landscaping and Fencing           Maintenance - Forest Management         Forest Management         Office Equipment         Office Equipment         Office Equipment         Office Equipment         Iandscaping and Fencing           Molification Expense         Geographic Info System         Jet Annoyance Reduction Expense         Filed Maintenance & Lease         Aircraft Modification Expense           Office Equipment Leasing         Equipment Rental - Copier						
Fire Safety       Firefighting - Equipment       Airport Safety       Fire & Alarm Monitoring       Haz. Mat Disposal Cost         Governing Body Related Expenses       Election Expense       Director Fees & Expenses       Publication - Legal Notices       ACAT- Expenses         Insurance       Liability Insurance       Property Insurance       I       Insurance       <			Employment Benefit (Insurance)	Workers' Compensation Ins.	Training, Education & Other	
Governing Body Related Expenses         Election Expense         Director Fees & Expenses         Publication - Legal Notices         ACAT- Expenses           Insurance         Liability Insurance         Property Insurance         Property Insurance         Insurance         Insurance           Lease (Rent)         Office Space Lease         Promits, Licenses & Fees         Insurance         Insurance         Insurance           Maintenance - Airside         Airfield Maintenance         Airfield Signage & Lighting         Airfield Maintenance-Stripping         Non AIP Airfield Main-Pavement           Maintenance - Forest Management         Forest Management         Forest Management         Expenses         Airrealt Modification Expense           Noise Abatement         Office Equipment & Office Equipment         Office Equipment - IT Hardware         Airrack Maintenance & Lease         Airrack Modification Expense           Office Equipment Leasing         Equipment Rental - Copier         Overtime         Vacation, Holiday & Sick Pay         Allocated Wages and Benefits         Performance Awards           Payroll Taxes         Medicare & FICA Expense         Unemployment Taxes         Computer Support         Other Professional           Professional Services         Accounting & Auditing         Legal         Engineering         Computer Support         Other Professional           Printing and Copyin						
Insurance         Liability Insurance         Property Insurance         Property Insurance         Insurance <thinsurance< th="">         Insurance         <t< th=""><th></th><th></th><th></th><th></th><th></th><th></th></t<></thinsurance<>						
Lease (Rent)       Office Space Lease       Image: Computer Space	Governing Body Related Expenses	Election Expense	Director Fees & Expenses	Publication - Legal Notices	ACAT- Expenses	
License, Fees, and Business Taxes         Permits, Licenses & Fees         Airfield Maintenance         Mon AIP Airfield Main-Pavement           Maintenance - Forest Management         Forest Management         Forest Management         VOB CAM         Landscaping and Fencing           Noise Abatement         FLY QT Incentive Expense         Geographic Info System         Jet Annoyance Reduction Expense         Flight Track Maintenance & Lease         Aircraft Modification Expense           Office Equipment         Office Equipment - Repairs & Service         Office Equipment - IT Hardware         Image: Copy office Equipment - Repairs & Service         Office Equipment - IT Hardware           Payroll         Salaries and Wages         Overtime         Vacation, Holiday & Sick Pay         Allocated Wages and Benefits         Performance Awards           Payroll         Salaries and Vages         Overtime         Vacation, Holiday & Sick Pay         Allocated Wages and Benefits         Performance Awards           Payroll         Salaries and Programs         Media/Ads         Engineering         Computer Support			Property Insurance			
Maintenance - Airside       Airfield Maintenance       Airfield Signage & Lighting       Airfield Maintenance-Striping       Non AIP Airfield Main-Pavement         Maintenance - Facilities       Building Repairs & Maintenance       Grounds Maintenance/Landscaping       Janitor/Cleaning       WOB CAM       Landscaping and Fencing         Maintenance - Forest Management       Forest Management       Forest Management       Forest Management       Airfield Signage & Lighting       Janitor/Cleaning       WOB CAM       Landscaping and Fencing         Moise Abatement       FLY QT Incentive Expense       Geographic Info System       Jet Annoyance Reduction Expense       Flight Track Maintenance & Lease       Aircraft Modification Expense         Office Equipment       Office Equipment - Copier       Equipment Rental - Copier       Vacation, Holiday & Sick Pay       Allocated Wages and Benefits       Performance Awards         Payroll       Salaries and Wages       Overtime       Vacation, Holiday & Sick Pay       Allocated Wages and Benefits       Performance Awards         Payroll Taxes       Medicare & FICA Expense       Unemployment Taxes       Integrating & Accounting & Auditing       Legal       Computer Support       Other Professional         Printing and Copying       Printing & Copying       Events and Programs       Media/Ads       Homebasing Incentive       Community Outreach & Sponsorshit Pilot Outreach						
Maintenance - Facilities       Building Repairs & Maintenance       Grounds Maintenance/Landscaping       Janitor/Cleaning       WOB CAM       Landscaping and Fencing         Maintenance - Forest Management       Forest Management       Forest Management       Forest Management       Aircraft Modification Expense         Noise Abatement       FLY QT Incentive Expense       Geographic Info System       Jet Annoyance Reduction Expense       Flight Track Maintenance & Lease       Aircraft Modification Expense         Office Equipment       Office Equipment - Repairs & Service       Office Equipment - I Hardware       Allocated Wages and Benefits       Performance Awards         Payroll       Salaries and Wages       Overtime       Vacation, Holiday & Sick Pay       Allocated Wages and Benefits       Performance Awards         Payroll Taxes       Medicare & FICA Expense       Unemployment Taxes       Image and Freight       Postage, Freight and Delivery       Printing and Copying       Image and Freight       Other Professional         Printing and Copying       Printing & Copying       Engineering       Computer Support       Other Professional         PR/Noise/Community Investment       Events and Programs       Media/Ads       Homebasing Incentive       Community Outreach & Sponsorship Pilot Outreach         Supplies       Office Supplies       Small Tools & Shop Supplies       ACAT - Office Supplies						
Maintenance - Forest Management         Forest Management         Forest Management         Forest Management           Noise Abatement         FLY QT Incentive Expense         Geographic Info System         Jet Annoyance Reduction Expense         Flight Track Maintenance & Lease         Aircraft Modification Expense           Office Equipment         Office Equipment         Office Equipment - Repairs & Service         Office Equipment - IT Hardware         Aircraft Modification Expense           Office Equipment Leasing         Equipment Rental - Copier         Overtime         Vacation, Holiday & Sick Pay         Allocated Wages and Benefits         Performance Awards           Payroll         Salaries and Wages         Overtime         Vacation, Holiday & Sick Pay         Allocated Wages and Benefits         Performance Awards           Payroll Taxes         Medicare & FICA Expense         Unemployment Taxes         Image: Computer Support	Maintenance - Airside			Airfield Maintenance-Striping	Non AIP Airfield Main-Pavement	
Noise Abatement         FLY QT Incentive Expense         Geographic Info System         Jet Annoyance Reduction Expense         Flight Track Maintenance & Lease         Aircraft Modification Expense           Office Equipment         Office Equipment         Office Equipment - Repairs & Service         Office Equipment - IT Hardware         Aircraft Modification Expense           Office Equipment Leasing         Equipment Rental - Copier         Image: Copy and the Copy and th			Grounds Maintenance/Landscaping	Janitor/Cleaning	WOB CAM	Landscaping and Fencing
Office Equipment         Office Equipment         Office Equipment - Repairs & Service         Office Equipment - IT Hardware           Office Equipment Leasing         Equipment Rental - Copier         Image: Copier	Maintenance - Forest Management					
Office Equipment Leasing       Equipment Rental - Copier       Image: Copy and Payroll       Salaries and Wages       Overtime       Vacation, Holiday & Sick Pay       Allocated Wages and Benefits       Performance Awards         Payroll Taxes       Medicare & FICA Expense       Unemployment Taxes       Allocated Wages and Benefits       Performance Awards         Postage and Freight       Postage, Freight and Delivery       Postage, Freight and Delivery       Image: Copy and Copying       Image: Computer Support       Image: Community Outreach & Sponsorship       Image: Community Outreach & Sponsorshi					Flight Track Maintenance & Lease	Aircraft Modification Expense
Payroll       Salaries and Wages       Overtime       Vacation, Holiday & Sick Pay       Allocated Wages and Benefits       Performance Awards         Payroll Taxes       Medicare & FICA Expense       Unemployment Taxes       Allocated Wages and Benefits       Performance Awards         Postage and Freight       Postage, Freight and Delivery       Postage, Freight and Delivery       Image: Computer Support       Other Professional         Professional Services       Accounting & Auditing       Legal       Engineering       Computer Support       Other Professional         PR/Noise/Community Investment       Events and Programs       Media/Ads       Homebasing Incentive       Community Outreach & Sponsorshit       Pilot Outreach         Security       Airport Security       Security Monitoring-Hangars       Access Control       ACAT - Office Supplies       Office Supplies			Office Equipment - Repairs & Service	Office Equipment - IT Hardware		
Payroll Taxes       Medicare & FICA Expense       Unemployment Taxes         Postage and Freight       Postage, Freight and Delivery       Image: Computer Support         Printing and Copying       Printing & Copying       Image: Computer Support         Professional Services       Accounting & Auditing       Legal       Engineering         PR/Noise/Community Investment       Events and Programs       Media/Ads       Homebasing Incentive       Community Outreach & Sponsorship Plot Outreach         Security       Airport Security       Security Monitoring-Hangars       Access Control       Image: Computer Supplies         Supplies       Office Supplies       Small Tools & Shop Supplies       ACAT - Office Supplies       Image: Computer Supplies						
Postage and Freight         Postage, Freight and Delivery         Printing and Copying         Printing and Copying         Printing & Copying         Printing & Copying         Printing & Copying         Printing & Computer Support         Other Professional           Professional Services         Accounting & Auditing         Legal         Engineering         Computer Support         Other Professional           PR/Noise/Community Investment         Events and Programs         Media/Ads         Homebasing Incentive         Community Outreach & Sponsorship Pilot Outreach           Security         Airport Security         Security Monitoring-Hangars         Access Control         Image: State Sta				Vacation, Holiday & Sick Pay	Allocated Wages and Benefits	Performance Awards
Printing and Copying         Printing & Copying         Printing & Copying         Image: Computer Support         Other Professional           Professional Services         Accounting & Auditing         Legal         Engineering         Computer Support         Other Professional           PR/Noise/Community Investment         Events and Programs         Media/Ads         Homebasing Incentive         Community Outreach & Sponsorshit         Pilot Outreach           Security         Airport Security         Security Monitoring-Hangars         Access Control         Image: Computer Supplies         Image: Community Outreach & Sponsorshit			Unemployment Taxes			
Professional Services         Accounting & Auditing         Legal         Engineering         Computer Support         Other Professional           PR/Noise/Community Investment         Events and Programs         Media/Ads         Homebasing Incentive         Community Outreach & Sponsorshit         Pilot Outreach           Security         Airport Security         Security Monitoring-Hangars         Access Control             Supplies         Office Supplies         Small Tools & Shop Supplies         ACAT - Office Supplies						
PR/Noise/Community Investment         Events and Programs         Media/Ads         Homebasing Incentive         Community Outreach & Sponsorshit Pilot Outreach           Security         Airport Security         Security Monitoring-Hangars         Access Control         Image: Community Outreach & Sponsorshit Pilot Outreach           Supplies         Office Supplies         Small Tools & Shop Supplies         ACAT - Office Supplies         Image: Community Outreach & Sponsorshit	Printing and Copying					
Security         Airport Security         Security Monitoring-Hangars         Access Control           Supplies         Office Supplies         Small Tools & Shop Supplies         ACAT - Office Supplies		Accounting & Auditing	Legal			
Security         Airport Security         Security Monitoring-Hangars         Access Control           Supplies         Office Supplies         Small Tools & Shop Supplies         ACAT - Office Supplies	PR/Noise/Community Investment			Homebasing Incentive	Community Outreach & Sponsorshi	Pilot Outreach
		Airport Security	Security Monitoring-Hangars	Access Control		
Utilities Telephone/Internet	Supplies	Office Supplies	Small Tools & Shop Supplies	ACAT - Office Supplies		
	Utilities	Utilities	Telephone/Internet			
Vehicle/Equipment Maintenance & Operations Aviation Safety Equipment Ground Service Equipment R & M - Vehicles AWOS/Weather Service/Maintenan Fleet Fuel Purchase	Vehicle/Equipment Maintenance & Operations	Aviation Safety Equipment	Ground Service Equipment	R & M - Vehicles	AWOS/Weather Service/Maintenan	Fleet Fuel Purchase



# C. Operational Financial Allocations

Utilizing the operating revenue categories identified in *Table 4 – Financial Statement Category Allocations*, AMCG identified the appropriate primary and secondary revenue/cost centers for the TTAD revenue streams, as identified in *Table 5 – Operational Financial Allocations*.

Utilizing the operating expense categories identified in *Table 4 – Financial Statement Category Allocations*, AMCG determined the appropriate allocation methodology for the TTAD operating expenses, as identified in *Table 5 – Operational Financial Allocations* and discussed below.

A majority of operating expense category allocations, as identified in *Table 5 – Operational Financial Allocations,* were based on a detailed review of the TTAD's general ledger for each operating expense category to determine the appropriate allocation by primary, secondary, and (when necessary) tertiary revenue/cost center.

The balance of the operating expense category allocations was based on the following allocation methodologies.

## 1. Payroll Allocations

A reasonable determination was made that the operating expenses (by primary and secondary revenue/cost centers) associated with communications, employee benefits, employee recruiting and testing, payroll, payroll taxes, and printing and copying would closely parallel that of the payroll weighted hours (time) dedicated to the primary and secondary revenue/cost centers, by TTAD employee. Based on this assumption, AMCG developed the Payroll Allocations for FY 2020 in *Table 6 – Payroll Allocations (2020)*, that allocated all TTAD employee time and associated compensation (by position) across each primary and secondary revenue/cost center of the TTAD.



## ALLOCATION METHODOLOGY

#### Table 5 – Operational Financial Allocations

			DIST				AIRPORT			FBO	
TRUCKEE TAHOE AIRPORT DISTRICT	NOTES	Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate	Airside	Landside	Aviation Real Estate	Aviation Fuels	Other Products and Services	Facilities
AIRPORT REVENUE											
Airport Revenue											
Transient Use Fees						25.00%					75.00%
Vehicle Parking Fees					100.00%						
Ramp Fees									100.00%	)	
Land Rent, Building Rent or Concessions	Per Agreement				92.29%			7.71%	Ď		
Warehouse Rent					100.00%						
Hangars								100.00%	þ		
FBO Revenue					1			F			
Retail Aviation Fuel and Additives									100.00%		
Pilot Supplies, Catering, and Oil										100.00%	
Ground Handling										100.00%	
Passenger/Crew Services	l									100.00%	
FBO Cost of Goods Sold					1			1		1	
Retail Aviation Fuel and Additives									100.00%		
Pilot Supplies, Catering, and Oil										100.00%	
OPERATING EXPENSES											
	Review of Expense Detail		100.00%								
	Review of Expense Detail				33.00%			67.00%			
Bank and Credit Card Fees						12.00%		33.00%		0.10%	1.40%
	Payroll Allocation - Time	7.71%	5.41%	8.83%	4.10%	12.67%	10.98%	10.40%		14.37%	5.78%
Contributions and Donations		10.25%	5.76%	8.76%	5.15%	12.56%	10.87%	11.18%	17.34%	12.21%	5.92%
	Review of Expense Detail			10.00%		90.00%					
Conventions, Travel, and Meals		30.00%	10.00%	15.00%	0.00%	15.00%	5.00%	10.00%		0.00%	0.00%
	Review of Expense Detail	25.00%	5.00%	5.00%	5.00%	20.00%	15.00%	5.00%		5.00%	5.00%
	Payroll Allocation - Dollars	10.25%	5.76%	8.76%	5.15%	12.56%	10.87%	11.18%		12.21%	5.92%
Employee Recruiting and Testing		10.25%	5.76%	8.76%	5.15%	12.56%	10.87%	11.18%		12.21%	5.92%
	Review of Expense Detail				10.00%	5.00%		40.00%	30.00%	, ,	15.00%
Governing Body Related Expenses		100.00%									
	Insurance Allocation Table	1.66%	1.53%	2.03%	11.82%	12.20%	4.01%			3.56%	3.93%
License, Fees, and Business Taxes					20.00%	30.00%	20.00%	20.00%	b		10%
	Review of Expense Detail					100.00%					
	Allocation by Square Feet	0.56%	0.14%	0.14%	10.14%	1.33%	0.14%	86.37%	0.35%	0.09%	0.73%
Maintenance - Forest Management			100.00%								
Maintenance - Snow Removal			0.05%	0.05%	1.30%	50.41%	1.64%	34.94%	9.46%	0.27%	1.88%
	Review of Expense Detail			100.00%							
	Review of Expense Detail	5.00%	3.00%	1.00%	1.00%	20.00%	20.00%	5.00%		15.00%	15.00%
Office Equipment Leasing		5.00%	3.00%	1.00%	1.00%	20.00%	20.00%	5.00%		15.00%	15.00%
	Payroll Allocation - Dollars	10.25%	5.76%	8.76%	5.15%	12.56%	10.87%	11.18%		12.21%	5.92%
	Payroll Allocation - Dollars	10.25%	5.76%	8.76%	5.15%	12.56%	10.87%	11.18%		12.21%	5.92%
	Review of Expense Detail	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%		10.00%	10.00%
	Payroll Allocation - Time	5.00%	3.00%	1.00%	1.00%	20.00%	20.00%	5.00%		15.00%	15.00%
	Review of Expense Detail	25.00%	15.00%	10.00%	5.00%	10.00%	10.00%	20.00%			5.00%
PR/Noise/Community Investment		10.00%	30.00%	50.00%				10.00%			
	Review of Expense Detail				10.00%	30.00%	20.00%	30.00%			10.00
	Review of Expense Detail	5.00%	5.00%	5.00%		20.00%	10.00%	15.00%			5.009
	Review of Expense Detail	5.00%	5.00%	5.00%		20.00%	15.00%	15.00%			15.009
Vehicle/Equipment Maintenance & Operations	Vehicle/Equipment Allocation	0.35%	0.27%	0.21%	1.13%	42.31%	1.54%	27.96%	19.06%	5.02%	2.15





#### Table 6 – Payroll Allocations (2020)

				DIS	TRIC	СТ					AIRPORT					FBO		
POSITION	Compensation	Govern		Communit Investment	y s P	loise and nnoyance Programs	Re	Non- Aviation al Estate		Airside	Landside	R	Aviation leal Estate	Aviation Fuels	ı	Other Products and Services	cilities	Number of FTE's
Board Members (Includes ACAT Board Members)	\$ 13,501		,501		\$	-	\$	-	\$	-	\$-	\$		\$.			\$ -	
Allocation Percentage	100%		00%	0.009		0.00%		0.00%		0.00%	0.00		0.00%	0.0		0.00%	0.00%	
General Manager	\$ 196,451		,758			27,503	\$	9,823	\$	,	\$ 9,82	. ,	.,		394		\$ 9,823	1.00
Allocation Percentage	100%		00%	15.009		14.00%		5.00%		10.00%	5.00		5.00%	3.0		3.00%	5.00%	1.00
Director of Aviation & Community Services	\$ 149,801		,960			37,450	\$	11,984	\$	,		0 \$			198		\$ 7,490	1.00
Allocation Percentage	100%		00%	10.009		25.00%		8.00%		10.00%	5.00		15.00%	1.0	0%	1.00%	5.00%	1.00
Aviation & Community Relations Manager	\$ 102,491		,125				\$		\$	10,249	\$ 10,24						\$ 5,125	1.00
Allocation Percentage	100%		00%	5.009		5.00%		20.00%		10.00%	10.00		35.00%	0.0	0%	5.00%	5.00%	1.00
Aviation & Community Services Property Manager	\$ 63,764		,188			3,188	\$	12,753	\$	6,376					-		\$ 3,188	1.00
Allocation Percentage	100%		00%	5.009		5.00%		20.00%		10.00%	10.00		35.00%	0.0		5.00%	5.00%	1.00
Seasonal AVCOM	\$ 16,692		,504			835	\$	835	\$			8 \$			335		\$ -	0.33
Allocation Percentage	100%		00%	5.009		5.00%		5.00%		30.00%	20.00		10.00%	5.0	0%	5.00%	 0.00%	0.00
Aviation & Community Services Program Coordinator	\$ 70,041		,004			59,535	\$	-	\$	-	\$-	\$		\$.			\$ -	1.00
Allocation Percentage	100%		00%	5.009	-	85.00%		0.00%		0.00%	0.00		0.00%	0.0		0.00%	0.00%	1.00
Pilot & Passenger Outreach Coordinator	\$ 85,594	\$ 4	,280	\$ 12,83	9 \$	51,356	\$	-	\$	4,280	\$-	\$	4,280	\$-	•	+ -,	\$ -	1.00
Allocation Percentage	100%		00%	15.009	%	60.00%		0.00%		5.00%	0.00		5.00%	0.0		10.00%	0.00%	1.00
IT Manager	\$ 105,665		,283		\$	5,283	\$	-	\$	31,700	\$ 31,70			\$ 10,5			\$ 10,567	1.00
Allocation Percentage	100%		00%	0.009		5.00%		0.00%		30.00%	30.00		0.00%	10.0		10.00%	10.00%	1.00
Director of Operations & Maintenance	\$ 149,032	\$7	,452	\$ 14,90	3 \$	7,452	\$	7,452	\$	22,355	\$ 29,80	6   \$	14,903	\$ 14,9	003	\$ 7,452	\$ 22,355	1.00
Allocation Percentage	100%		00%	10.009		5.00%		5.00%		15.00%	20.00		10.00%	10.0		5.00%	15.00%	1.00
Operation & Maintenance Supervisors	\$ 308,431	\$ 3	,084	\$ 9,25	3 \$	3,084	\$	3,084	\$	46,265	\$ 43,18	0 \$	30,843	\$ 92,5	529	\$ 61,686	\$ 15,422	3.00
Allocation Percentage	100%	6 1	00%	3.009		1.00%		1.00%		15.00%	14.00	%	10.00%	30.0		20.00%	5.00%	3.00
Lead Maintenance Technician III	\$ 95,239	\$	952	\$ 2,85	7 \$	952	\$	952	\$	14,286	\$ 13,33	3 \$	9,524	\$ 28,5	572	\$ 19,048	\$ 4,762	1.00
Allocation Percentage	100%	6 1	00%	3.009	%	1.00%		1.00%		15.00%	14.00	%	10.00%	30.0	0%	20.00%	5.00%	1.00
Operations and Maintenance Techs	\$ 457,180	\$	-	\$ 9,14	4 \$	4,572	\$	-	\$	54,862	\$ 45,71	8 \$	45,718	\$ 160,0	013		\$ 22,859	7.00
Allocation Percentage	100%	6 0	00%	2.009	%	1.00%		0.00%		12.00%	10.00	%	10.00%	35.0	0%	25.00%	5.00%	7.00
Operations and Maintenance Techs (Seasonal)	\$ 163,302	\$	-	\$ 3,26	6 \$	1,633	\$	-	\$	19,596	\$ 16,33	0 \$	16,330	\$ 57,1	156	\$ 40,825	\$ 8,165	2.92
Allocation Percentage	100%	6 0	00%	2.009	%	1.00%		0.00%		12.00%	10.00	%	10.00%	35.0	0%	25.00%	5.00%	2.92
Director of Finance & Administration	\$ 133,898	\$ 53	,559	\$ 6,69	5 \$	1,339	\$	2,678	\$	9,373	\$ 6,69	5\$	4,017	\$ 46,8	364	\$ 1,339	\$ 1,339	1.00
Allocation Percentage	100%	6 40	00%	5.00	%	1.00%		2.00%		7.00%	5.00	%	3.00%	35.0	0%	1.00%	1.00%	1.00
Staff Accountant	\$ 80,667	'\$8	,067	\$ 8,06	7 \$	4,033	\$	16,133	\$	4,033	\$ 4,03	3 \$	24,200	\$.	-	\$ 8,067	\$ 4,033	1.00
Allocation Percentage	100%	6 10	00%	10.009	%	5.00%		20.00%		5.00%	5.00	%	30.00%	0.0	0%	10.00%	5.00%	1.00
Accounting and Administrative Clerks	\$ 76,008	\$ 3	,800	\$ 2,28	0 \$	760	\$	760	\$	15,202	\$ 15,20	2 \$	3,800	\$ 11,4	101	\$ 11,401	\$ 11,401	1.22
Allocation Percentage	100%	6 5	00%	3.00	%	1.00%		1.00%		20.00%	20.00	%	5.00%	15.0	0%	15.00%	15.00%	1.22
HR Manager/District Clerk	\$ 88,746	\$ 39	,936	\$ 6,21	2 \$	4,437	\$	4,437	\$	9,762	\$ 6,21	2 \$	4,437	\$ 4,4	137	\$ 4,437	\$ 4,437	4.00
Allocation Percentage	100%	6 45	00%	7.009		5.00%		5.00%		11.00%	7.00	%	5.00%	5.0	0%	5.00%	5.00%	1.00
Facility Maintenance Manager	\$ 99,056	\$	-	\$ 4,95	3 \$	-	\$	39,622	\$	4,953	\$ 4,95	3 \$	29,717	\$ 1,9	981	\$ 1,981	\$ 10,896	1.00
Allocation Percentage	100%	6 0	00%	5.009	%	0.00%	1	40.00%		5.00%	5.00	%	30.00%	2.0	0%	2.00%	11.00%	1.00
Safety & Security Manager	\$ 88,938	\$ 4	,447	\$ 8,89	4 \$	4,447	\$	-	\$	26,681	\$ 22,23	5 \$	4,447	\$ 4,4	47	\$ 4,447	\$ 8,894	4 00
Allocation Percentage	100%	6 5	00%	10.009	%	5.00%	1	0.00%	1	30.00%	25.00	%	5.00%	5.0	0%	5.00%	10.00%	1.00
TOTAL PAYROLL DOLLARS	\$ 2,544,496	\$ 260	,899	\$ 146,46	0 \$	222,985	\$	131,012	\$	319,605	\$ 276,67	4 \$	284,367	\$ 441,0	96	\$ 310,643	\$ 150,755	20 47
Allocation Percentage (Dollars)	100.00%	6 10	25%	5.769	%	8.76%		5.15%		12.56%	10.87		11.18%	17.3	4%	12.21%	5.92%	28.47
Allocation Percentage (Time)	100.00%		71%	5.419	%	8.83%		4.10%		12.67%	10.98		10.40%	19.7		14.37%	5.78%	





# 2. Insurance Allocations

The TTAD maintains five insurance policies providing coverage for airport liability, elected official and employment practices liability, vehicle insurance, cyber liability, and property insurance. AMCG reviewed each policy and allocated the associated costs to the corresponding revenue/cost center, as identified in *Table 7 – Insurance Allocations (2020)* on the following pages:

## a. Airport Liability Policy

Based on the experience of AMCG in reviewing comparable airport and FBO liability policies, the premium associated with the airport liability policy was allocated across the primary and secondary revenue/cost centers as follows: District/Non-Aviation Real Estate (10%), Airport/Airside (30%), Airport/Landside (10%), Airport/Aviation Real Estate (20%), FBO/Aviation Fuels (20%), FBO/Other Products and Services (5%), and FBO/Facilities (5%).

## b. Public Officials and Employment Practices Liability Policy

As this policy is designed to protect the TTAD for the actions and decision of the directors and officers of the TTAD, the associated premiums were allocated across the primary and secondary revenue/cost centers based on the payroll allocation time percentages, as identified in *Table 6 – Payroll Allocations (2020)*.

c. Vehicle Insurance Policy

The vehicle insurance policy premium was allocated based on the purchase price of the vehicles and their corresponding revenue/cost centers where utilized, as identified in *Table 8 – Vehicle Allocations*.

## d. Cyber Liability Policy

The cyber liability policy premium was allocated across the primary and secondary revenue/cost centers based on the payroll allocation time, as identified in *Table 6 – Payroll Allocations (2020)*.

## e. Property Insurance Policy

The property insurance policy premium was allocated across the facilities and personal property based up their proportional insured value. The allocated premiums for each facility and personal property were then allocated across their corresponding revenue/cost centers, as identified in *Table 8 – Vehicle Allocations* and *Table 9 – Equipment Allocations*.



#### Table 7 – Insurance Allocations (2020)

IMPROVEMENT DESCRIPTION		BUILDING VALUE		ERSONAL ROPERTY VALUE		TOTAL VALUE	PERCENT OF VALUE		PREMIUM
			AI	RPORT LIAB	ILIT	Y POLICY (01	/15/21 - 01/15/22)	\$	21,328
PUBLIC OFFICI	ALS/EN	<b>IPLOYMENT</b>	PRA	CTICES LIAB	ILIT	Y POLICY (08	/16/20 - 08/16/21)	\$	19,967
			VEH	ICLE INSURA	٩NC	E POLICY (04	/01/21 - 04/01/22)	\$	12,138
				CYBER LIAB	ILIT	Y POLICY (07	/01/20 - 07/01/21)	\$	4,391
		PF	ROPE	ERTY INSURA	٩NC	E POLICY (07	/01/20 - 07/01/21)	\$	91,521
							<b>Total Premium</b>	\$	149,345
Detailed	Alloca	ation of Prope	erty I	nsurance Pr	emi	ium by Struct	ure		
Airport Terminal and Office	\$	7,356,314	\$	643,686	\$	8,000,000	10.1%	\$	9,218
Generator Building	\$	45,600	\$	-	\$	45,600	0.1%	\$	53
Generator Building #2	\$	19,950	\$	-	\$	19,950	0.0%	\$	23
Electrical Building	\$	138,913	\$	-	\$	138,913	0.2%	\$	160
Maintenance Building	\$	1,522,588	\$	100,976	\$	1,623,564	2.0%	\$	1,871
Warehouse	\$	4,917,702	\$	-	\$	4,917,702	6.2%	\$	5,666
Clear Capital Building	\$	5,000,000	\$	-	\$	5,000,000	6.3%	\$	5,761
West Side Office	\$	250,000	\$	-	\$	250,000	0.3%	\$	288
2 Bay Garage	\$	64,980	\$	-	\$	64,980	0.1%	\$	75
Hangar 1	\$	2,500,000	\$	-	\$	2,500,000	3.1%	\$	2.880
EAA Building	\$	285.000	\$	-	\$	285,000	0.4%	\$	328
Phoenix Hangar	\$	57,000	\$	-	\$	57,000	0.1%	\$	66
Hangar A	\$	3,973,482	\$	-	\$	3,973,482	5.0%	\$	4,578
Hangar B	\$	3,973,482	\$	-	\$	3,973,482	5.0%	\$	4,578
Hangar C	\$	3,973,482	\$	-	\$	3,973,482	5.0%		4,578
Hangar D	\$	3,973,482	\$	-	\$	3,973,482	5.0%		4.578
Hangar E	\$	3,973,482	\$	_	\$	3,973,482	5.0%		4,578
Hangar F	\$	3,973,482	\$	-	\$	3,973,482	5.0%	\$	4.578
Hangar G	\$	4,229,615	\$	-	\$	4,229,615	5.3%	\$	4,873
Hangar H	\$	5,266,395	\$	-	\$	5,266,395	6.6%		6.068
Hangar J	\$	1,220,167	\$		\$	1,220,167	1.5%	\$	1,406
Hangar K	\$	2,045,974	\$	-	\$	2,045,974	2.6%	\$	2,357
Hangar L	\$	3,243,564	φ \$		\$	3,243,564	4.1%		3.737
Hangar M	\$	2,529,837	φ \$	-	э \$	2,529,837	3.2%	\$ \$	2.915
Hangar N & P	\$	8,189,744	φ \$		φ \$	8,189,744	10.3%	\$ \$	9,436
Fuel Storage	э \$	1,302,322	ֆ \$	-	э \$	1,302,322	1.6%	\$ \$	9,430 1.501
Alder Hill Beacon	ъ \$	34,852	ծ \$	-	ֆ \$	34,852	0.0%		40
Drv Lake Beacon	ъ \$	34,852	ծ \$	-	ֆ \$	34,852 85,194	0.0%	\$ \$	98
Bald Mountain Beacon	ъ \$	75,000	ծ \$	-	Դ \$	75,000	0.1%	\$ \$	98
Golf Course - Clubhouse	\$ \$	261,284			\$ \$	261,284	0.1%	\$ \$	301
		,	\$	-		,	0.3%		
Golf Course - Garage	\$	70,185	\$	-	\$	70,185	<b>.</b>	\$ \$	81
Golf Course - Maint. Shed	\$	39,303	\$	-	\$	39,303	0.0%		45
Equipment (See Asset Allocation)	\$	-	\$	4,094,944	\$	4,094,944	5.2%	\$	4,718
Subtotal Property Premium		74 500 075	¢	4 920 000	¢	70 424 024		\$	91,521
TOTAL	\$	74,592,375	\$	4,839,606	\$	79,431,981	ation Percentage	\$	149,345 100.00%



## ALLOCATION METHODOLOGY

#### Table 7 – Insurance Allocations (2020), continued

		DIST	RICT					AIRPORT			FBO					
IMPROVEMENT DESCRIPTION	Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate		Airside		Landside	Aviation Real Estate	A	viation Fuels	Other Products and Services		Facilities		
RT LIABILITY POLICY (01/15/21 - 01/15/22)				\$ 2,133	3 \$	6,398	\$	2,133	\$ 4,266	\$	4,266	\$ 1,066	\$	1,066		
ES LIABILITY POLICY (08/16/20 - 08/16/21)	\$ 1,540	\$ 1,079	\$ 1,763	\$ 818	3 \$	2,530		2,193	\$ 2,077	\$	3,942			1,154		
INSURANCE POLICY (04/01/21 - 04/01/22)	\$ 608	\$ 393			\$ ا	4,934	\$	549	\$ 3,385	\$	1,060			489		
ER LIABILITY POLICY (07/01/20 - 07/01/21)	\$ 339	\$ 237	\$ 388		) \$	556	\$	482	\$ 457	\$	867		\$	254		
INSURANCE POLICY (07/01/20 - 07/01/21)		\$ 578		\$ 14,244		3,794			\$ 65,175		3,013			2,904		
Total Premium	\$ 2,486					18,213					13,148			5,868		
Almost Tamia Land Office		¢ 570		1 m 1 0 m		570	•	570	¢ 1700		570	<b>^</b> 040	•	0.004		
Airport Terminal and Office		\$ 576	\$ 576	\$ 1,959		576		576	\$ 1,728	\$	576	\$ 346	\$	2,304		
Generator Building					\$	53				_						
Generator Building #2					\$	23	_			_						
Electrical Building					\$	160	_			_			_			
Maintenance Building				\$ 94		748			\$ 561				\$	468		
Warehouse				\$ 5,666									1			
Clear Capital Building				\$ 5,761	_								1			
West Side Office				\$ 288												
2 Bay Garage					\$	7			\$ 30				\$	37		
Hangar 1									\$ 2,880							
EAA Building									\$ 328							
Phoenix Hangar									\$ 66							
Hangar A									\$ 4,578							
Hangar B									\$ 4,578							
Hangar C									\$ 4,578							
Hangar D									\$ 4,578							
Hangar E									\$ 4,578							
Hangar F									\$ 4,578							
Hangar G									\$ 4,873							
Hangar H									\$ 6,068							
Hangar J									\$ 1,406							
Hangar K									\$ 2,357							
Hangar L									\$ 3,737							
Hangar M									\$ 2,915				1			
Hangar N & P					1				\$ 9,436				1			
Fuel Storage					1				ψ 9,430	\$	1,501					
Alder Hill Beacon					\$	40				¢	1,501		1			
Dry Lake Beacon					\$ \$	40 98	_			-			1			
Bald Mountain Beacon					\$ \$	98	_			-			-			
Baid Mountain Beacon Golf Course - Clubhouse				\$ 301		80				-			1			
					-					-						
Golf Course - Garage				\$ 81									1			
Golf Course - Maint. Shed				\$ 45		0.000		~~~	<b>A 1 0 1 0</b>		000	<b>*</b> 050	•			
Equipment (See Asset Allocation)	•		\$ 2		) \$	2,002					936			95		
Subtotal Property Premium	\$ -	\$ 578				3,794			\$ 65,175					2,904		
TOTAL	\$ 2,486					18,213		,	\$ 75,359		13,148			5,868		
Allocation Percentage	1.66%	1.53%	2.03%	5 11.82%	6	12.20%		4.01%	50.46%	5	8.80%	3.56%		3.93%		



# 3. Vehicle Allocations

Based on the TTAD's vehicle list (which was cross checked with the TTAD's depreciation schedules), AMCG allocated the purchase price of the vehicles by corresponding revenue/cost center, as identified in *Table 8 – Vehicle Allocations* on the following pages, by pavement allocation percentages identified in *Table 11 – Pavement Allocations*, except for the 2020 Ford F-150 O&M Dir Truck and 2019 Ford Ranger GM Truck whereby allocations were based on associated payroll allocation percentages identified in *Table 6 – Payroll Allocations* (2020).

# 4. Equipment Allocations

Based on the TTAD's equipment list (which was cross checked with the TTAD's depreciation schedules), AMCG allocated the purchase price of the equipment by corresponding revenue/cost center, as identified in *Table 9 – Equipment* Allocations on the following pages, by pavement allocation percentages identified in *Table 11 – Pavement Allocations* 

## 5. Facility Allocations

Each facility owned by the TTAD was allocated to their corresponding revenue/cost center by square feet, as identified in *Table 10 – Facility Allocations* on the following pages. The total square footages (by percentage) for each secondary and tertiary revenue/cost center were utilized to distribute the expenses associated with facility maintenance.

## 6. Pavement Allocations

All pavements currently identified on Reinard W. Brandley engineering record (dated 07/07/21) were allocated to their corresponding revenue/cost center by square yards. The total pavement square yardage (by percentage) for each revenue/cost center was utilized to distribute the expenses associated with snow removal and the capital costs of the TTAD associated with pavement construction and maintenance. The pavement square yardage allocations are identified in *Table 11 – Pavement Allocations* on the following pages.



#### Table 8 – Vehicle Allocations

VEHICLES						DIST	RICT					1	AIRPORT				FBO	
VEHICLES	PU	IRCHASE PRICE	Govern	nance	Commu Investme		An	oise and noyance rograms	Non-Aviatio Real Estat		Airside	l	Landside	Aviation eal Estate	Avia	ation Fuels	Other Products and Services	Facilities
2009 Chevy K3500	\$	31,747			\$	16	\$	16	\$ 4	14	\$ 16,003	\$	521	\$ 11,094	\$	3,003	\$ 85	\$ 595
2010 Ford F-150 Truck	\$	34,906			\$	18	\$	18	\$ 4	55	\$ 17,595	\$	573	\$ 12,198	\$	3,302	\$ 93	\$ 655
2020 Ford F-150 O&M Dir Truck	\$	41,635	\$	2,082	\$ 4	,164	\$	2,082	\$ 2,0	82	\$ 6,245	\$	8,327	\$ 4,164	\$	4,164	\$ 2,082	\$ 6,245
2014 Subaru Forester	\$	23,822			\$	12	\$	12	\$ 3	10	\$ 12,008	\$	391	\$ 8,325	\$	2,254	\$ 63	\$ 447
2019 Ford Ranger GM	\$	38,433	\$	13,452	\$ 5	,765	\$	5,381	\$ 1,9	22	\$ 3,843	\$	1,922	\$ 1,922	\$	1,153	\$ 1,153	\$ 1,922
2017 Ford Van	\$	29,395			\$	15	\$	15	\$ 3	83	\$ 14,817	\$	482	\$ 10,272	\$	2,781	\$ 78	\$ 551
2014 Ford F-150 Crew Cab	\$	33,190			\$	17	\$	17	\$ 4	32	\$ 16,730	\$	545	\$ 11,598	\$	3,140	\$ 88	\$ 623
2013 Ford F350	\$	36,730			\$	19	\$	19	\$ 4	78	\$ 18,514	\$	603	\$ 12,835	\$	3,475	\$ 98	\$ 689
2017 Flatbed Ford Truck F350	\$	40,264			\$	21	\$	21	\$ 5	24	\$ 20,296	\$	661	\$ 14,070	\$	3,809	\$ 107	\$ 755
TOTAL	\$	310,123	\$	15,533	\$ 10	,047	\$	7,581	\$ 7,0	00	\$ 126,050	\$	14,024	\$ 86,478	\$	27,081	\$ 3,847	\$ 12,482
Allocation Percentage		100.00%		5.01%	3	.24%		2.44%	2.2	6%	 40.65%		4.52%	27.88%		8.73%	1.24%	4.02%



#### Table 9 – Equipment Allocations

			DIST	RICT					AIRPORT				FBO	
EQUIPMENT	PURCHAS	Governance	Community Investments	Noise and Annoyance Programs		on-Aviation Real Estate		Airside	Landside		viation Il Estate	Aviation Fuels	Other Products and Services	Facilities
REFUELING EQUIPMENT														
Jet Refueler - International	\$ 133,9											\$ 133,944		
Jet Refueler Truck	\$ 236,2											\$ 236,237		
Avgas Refueler Truck	\$ 132,4	25										\$ 132,425		
SNOW REMOVAL EQUIPMENT														
AIP 11 - Wheel Loader 950F	\$ 173,5	42	\$ 89	\$ 8	9 \$	2,261	\$	87,476	\$ 2,848	\$	60,644			\$ 3,25
AIP 11 - Caterpillar Grader 143H	\$ 227,3	70	\$ 117	\$ 11	7 \$	2,962	\$	114,609	\$ 3,731	\$	79,454	\$ 21,510	\$ 605	\$ 4,26
Caterpillar 416 Loader	\$ 57,4	46	\$ 30	\$ 3	\$ 0	748	\$	28,956	\$ 943	\$	20,074	\$ 5,435	\$ 153	\$ 1,07
AIP 20 - Sweepster 10' Angle Broom	\$ 18,7	21	\$ 10	\$ 1	0 \$	244	\$	9,436	\$ 307	\$	6,542	\$ 1,771	\$ 50	\$ 35
AIP 20 - Bi-Directional Tractor	\$ 99,1	55	\$ 51	\$ 5	51 \$	1,292	\$	49,980	\$ 1,627	\$	34,650	\$ 9,381	\$ 264	\$ 1,86
AIP 20 - Snowblower Attachment for Tractor	\$ 18,8	29	\$ 10	\$ 1	0 \$	245	\$	9,491	\$ 309	\$	6,580	\$ 1,781	\$ 50	\$ 35
AIP 24 - La Rue T85 Snowblower	\$ 481.0		\$ 247	\$ 24		6,266	\$	242,464			,		\$ 1,281	\$ 9.02
Plow Blade for Flatbed #3	\$ 6,8		\$ 4	\$	4 \$	90	\$	3,475			2,409		\$ 18	\$ 12
Plow Truck	\$ 429.4		\$ 221	\$ 22		5,595	\$	216,491					\$ 1.144	\$ 8.05
938 M Wheel Loader	\$ 238,1		\$ 122	\$ 12		3,103		120,058	1 /		83,232	\$ 22,533		\$ 4,46
2019 CAT Motor Grader	\$ 397,8		\$ 205			5,183		200,542			139,029			\$ 7,46
J.A. Larue	\$ 583,9		\$ 300		0 \$	7,607		294,346			204,060			
OTHER EQUIPMENT	<del>•</del> • • • • • • • •		φ 000	φ 00	ψ	1,001	Ψ	201,010	φ 0,002	Ψ	201,000	φ 00,211	φ 1,000	φ 10,00
Forklift	\$ 15,0	94	\$ 8	\$	8 \$	197	\$	7,608	\$ 248	\$	5,275	\$ 1,428	\$ 40	\$ 28
Paint Striper	\$ 13,1		\$ 7		7 \$	171		6,617			,	\$ 1,242		\$ 24
Lektro Tug	\$ 56,2		ψ /	Ψ	γ ψ	17.1	Ψ	0,017	ψ 215	Ψ	4,007	ψ 1,242	\$ 56,203	ψ 24
Crafco Supershot Crack Sealer	\$ 33,5		\$ 17	\$ 1	7 \$	437	\$	16,926	\$ 551	¢	11,734	\$ 3,177	\$ 30,203	\$ 63
Mower Head	\$ 9,7		φ 17	φ	γ φ	437	φ \$	9,730	φ 551	φ	11,734	φ 3,177	φ 09	φ 03
F.O.D. Boss	\$ 9,7		\$ 4	\$	4 \$	98	э \$	9,730 3,781	\$ 123	\$	2,621	\$ 710	\$ 20	\$ 14
Water Trailer	\$ 7,0		\$ 4	\$	4 \$ 4 \$	105	э \$	4,052			,		\$ 20	\$ 15
Fire Safety Equipment	\$ 0,0 \$ 10,9		ə 4	Φ	4 5	105	ֆ \$	4,052	¢ ا	Ф	2,609	ъ <i>т</i> от	¢ 21	φ 15
	\$ 10,8						ֆ \$	20,882						\$ 20.88
Admin and Tower Generators	+,.			•	0 0	10	-		<b>*</b> 50	•	1 000	<b>A</b> 004	<b>^</b>	
50 Amp Welder/Generator	\$ 3,5		\$ 2		2 \$	46	\$	1,779			1,233		\$ 9	\$ 6
Columbia Electric Ramp Vehicle	\$ 20,0		\$ 10		0 \$	262	\$	10,121			7,016			\$ 37
Columbia Parcar Utilitruck 200	\$ 25,4		\$ 13		3 \$	332	\$	12,840			8,902			\$ 47
Portable Vactor	\$ 13,7		\$ 7	\$	7 \$	179		6,913	\$ 225	\$	4,792	\$ 1,297	\$ 37	\$ 25
Evolution Mower and Mulch Kit	\$ 5,4		-				\$	5,482	<b>_</b>	-			L	
JLG 60 Boomlift	\$ 47,4		\$ 24		24 \$	618	\$	23,926			16,587	\$ 4,491	\$ 126	\$ 89
Loader	\$ 333,0		\$ 171	\$ 17		4,339	\$		\$ 5,466			\$ 31,511	\$ 887	\$ 6,24
Scissor Lift	\$ 23,9		\$ 12	\$ 1	2 \$	312		12,062	\$ 393	\$	8,362	\$ 2,264	\$ 64	\$ 44
Lighted X Signs-2	\$ 38,8	-					\$	38,864						
Jetgo GPU	\$ 34,6												\$ 34,645	
Lektro Tug	\$ 27,4												\$ 27,410	
Aero Specialty GPU replace	\$ 34,9												\$ 34,975	
Advantage GSE Tug-Large	\$ 55,2												\$ 55,280	
TOTAL EQUIPMENT	\$ 4,094,9		\$ 1,685		5\$	42,689	\$	1,737,725	\$ 53,774	\$	1,145,168	\$ 812,631	\$ 217,238	\$ 82,34
Allocation Percentage	100.0	0% 0.00%	6 0.04%	0.04	%	1.04%		42.44%	1.31%		27.97%	19.84%	5.31%	2.01



#### Table 10 – Facility Allocations

			DIST	RICT			AIRPORT			FBO	
FACILITIES	SQUARE FEET	Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate	Airside	Landside	Aviation Real Estate	Aviation Fuels	Other Products and Services	Facilities
Airport Terminal and Office	12,500	2,500	625	625	2,125	625	625	1,875	625	375	2,500
Generator Building	260					260					
Maintenance Building	9,350					4,900		3,363	919	23	145
Warehouse	30,000				30,000						
Clear Capital Building	12,840				12,840						
West Side Office	1,728							1,728			
2 Bay Garage	1,140					114		456			570
Hangar 1	9,420							9,420			
EAA Building	5,000							5,000			
Phoenix Hangar	1,000							1,000			
Row A (T-Hangars)	23,784							23,784			
Row A (Executive Hangars)	6,216							6,216			
Row B (T-Hangars)	30,000							30,000			
Row C (T-Hangars)	30,000							30,000			
Row D (T-Hangars)	30,000							30,000			
Row E (T-Hangars)	30,000							30,000			
Row F (T-Hangars)	24,258							24,258			
Row F (Executive Hangars)	5,742							5,742			
Row G (T-Hangars)	32,032							32,032			
Row H (Executive Hangars)	40,300							40,300			
Row J (T-Hangars)	8,382							8,382			
Row K (T-Hangars)	14,720							14,720			
Row L (Executive Hangars)	24,180							24,180			
Row M (T-Hangars)	18,540							18,540			
Row N (Super Executive Hangars)	20,931							20,931			
Row P (Super Executive Hangars)	20,931							20,931			
TOTAL	443,254		625	625	44,965	5,899	625	382,858	1,544	398	3,215
Allocation Percentage	100.00%	0.56%	0.14%	0.14%	10.14%	1.33%	0.14%	86.37%	0.35%	0.09%	0.73%



#### Table 11 – Pavement Allocations

			DISTI	RICT			AIRPORT			FBO	
PAVEMENTS	SQUARE YARDS	Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate	Airside	Landside	Aviation Real Estate	Aviation Fuels	Other Products and Services	Facilities
Airport Terminal Parking and Shuttle Area	4,090		256	256	869	256	256	767	256	153	1,023
Maintenance Building Area	2,273				114	909		682			568
Warehouse Parking Lot	5,494				5,494						
Runway 11/29 and Taxiway A and B	128,007					128,007					
Runway 2/20 and Taxiway G	69,110					69,110					
Taxiways C, D, F, M, U, J, P, Q, V	31,985							31,985			
Glider Taxiways	6,225							6,225			
Hangars A - H and Taxilane R	63,139							63,139			
Hangars J - K	15,434							15,434			
Hangars L - M, Taxilane T	17,083							17,083			
Hangars N & P	17,065							17,065			
Hangar 1 Apron	3,067							3,067			
Apron A1a, A2, A3, A4	106,418					45,561		15,296	37,910	1,046	6,606
South Jet Apron	11,759					5,445		870	4,530	125	789
Medical Services Apron	2,121					1,061		1,061			
Wash Rack	272					272					
Apron A4 Fuel Island	4,342								4,342		
Fuel Farm Access Road	340										340
Hangar Access Road	1,073							1,073			
Aviation Way	2,486						2,486				
Chandelle Way	5,417						5,417				
TOTAL	497,200	0	256	256	6,477	250,620	8,159	173,746	47,037	1,324	9,326
Total Allocation Percentage	100.00%	0.00%	0.05%	0.05%	1.30%	50.41%	1.64%	34.94%	9.46%	0.27%	1.88%
AIRSIDE TOTAL	476,027	-	-	-	-	249,455	-	171,225	46,782	1,171	7,395
Airside Allocation Percentage	100.00%	0.00%	0.00%	0.00%	0.00%	52.40%	0.00%	35.97%	9.83%	0.25%	1.55%
LANDSIDE TOTAL	21,173	-	256	256	6,477	1,165	8,159	2,522	256	153	1,931



## 7. Capital Asset Allocation

The TTAD depreciation schedules were reviewed to identify each capital acquisition or development of the TTAD (Capital Asset). To determine whether a Capital Asset had any remaining useful life<sup>2</sup> during the period studied (FY 2018 through FY 2020), AMCG applied the following useful life schedule to the acquisition/development date.

#### Table 12 – Capital Asset Useful Life Schedule

Facility (Building) and Hangars	30 years
Original Runway, Taxiway, and Pavement Construction	30 years
Fuel Storage Facility	30 years
Temporary (Modular) Facilities	20 years
Major Vehicles and Equipment (i.e., snow removal and refueling)	20 years
Navigation/Avigation Equipment	20 years
Major Improvements to Facility (Building) and Hangar	15 years
Runway, Taxiway, and Pavement Re-Construction/Overlay	15 years
Facility (Building) and Hangar Equipment	10 years
Vehicles and Equipment	10 years
Software and Hardware	5 years
Master Planning and other studies	5 years
Pavement Seal Coating	3 years

Once the TTAD acquisition or development cost of the Capital Asset was determined, it was divided by the useful life and the annual allocation was applied to the appropriate fiscal year based upon its date of acquisition<sup>3</sup> or development and its remaining useful life. It is important to note that the annual allocation costs utilized are exclusive of grant monies received from either the FAA or the State. However, the grant monies were identified in the Capital Asset line items (when appropriate or available).

Table 13 – Capital Asset Summary (2018), Table 14 – Capital Asset Summary (2019), and Table 15 – Capital Asset Summary (2020) located on the following pages identify the Capital Asset group annual allocations by primary and secondary revenue/cost centers for each fiscal year of the period studied.

The annual allocation cost associated with each specific Capital Asset group was allocated to the appropriate primary, secondary, and tertiary revenue/cost center. Other than the following unique allocation methodologies, the allocation of each Capital Asset group is self-explanatory (e.g., runways, taxiways, and apron were allocated to Airport/ Airside).

<sup>&</sup>lt;sup>2</sup> Useful Life - The length of time that a depreciable asset is expected to be productive and useable without major improvement or repairs.

<sup>&</sup>lt;sup>3</sup> Assets acquired in the months of October, November, and December were moved to the next year.



## a. TTAD (General Assets)

Allocation was based on the payroll (time) allocation percentages identified in *Table 6 – Payroll Allocations (2020)*.

#### b. Snow Removal

Allocation was based on the pavement allocation percentages identified in *Table 11 – Pavement Allocations*.

#### c. Land

It is important to note that the acquisition costs associated with land underlying TTAD's leased real estate assets and airside infrastructure were not allocated to their respective revenue/cost center. This determination was made for the following reasons:

- Significant land areas were granted to the TTAD (at no cost) upon formation and in future years.
- Significant land areas were purchased utilizing grant funds (FAA and State) and property tax revenues.
- > Land is not considered a "wasting" asset.

#### d. Airside Administration

Allocation was based on the pavement allocation percentages identified in *Table 11 – Pavement Allocations*.

#### e. Apron

Based on a 50/50 allocation of apron area to Airport/Airside and FBO/Facilities.

#### f. FBO (General Administration) and Terminal

Based on the operating expenses of the FBO secondary revenue/cost centers as a percentage of total FBO operating expenses.

Tables 33 through Table 40 located in the Appendix identify the Capital Assets, the year acquired/developed, estimated useful life, the grant portion, the TTAD cost, and the annual allocation for each fiscal year of the period studied.



#### Table 13 – Capital Asset Summary (2018)

				DIST	RIC	Т			A	AIRPORT				FBO		
CAPITAL ASSET	FY 2018 Illocation	Go	vernance	nmunity estments	Ar	oise and inoyance rograms	 n-Aviation eal Estate	Airside		Landside	Aviation eal Estate	Aviation Fuels	Proc	Other ducts and ervices	F	acilities
TTAD GENERAL ASSETS	\$ 6,230	\$	480	\$ 337	\$	550	\$ 255	\$ 789	\$	684	\$ 648	\$ 1,230	\$	895	\$	360
SNOW REMOVAL	\$ 55,922	\$	-	\$ 29	\$	29	\$ 728	\$ 28,188	\$	918	\$ 19,542	\$ 5,291	\$	149	\$	1,049
LAND	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
AIRSIDE ADMINISTRATION	\$ 111,871	\$	-	\$ -	\$	-	\$ -	\$ 111,871	\$	-	\$ -	\$ -	\$	-	\$	-
RUNWAYS	\$ 375,654	\$	-	\$ -	\$	-	\$ -	\$ 375,654	\$	-	\$ -	\$ -	\$	-	\$	-
TAXIWAYS	\$ 259,402	\$	-	\$ -	\$	-	\$ -	\$ 259,402	\$	-	\$ -	\$ -	\$	-	\$	-
APRON	\$ 203,777	\$	-	\$ -	\$	-	\$ -	\$ 101,888	\$	-	\$ -	\$ -	\$	-	\$	101,888
COMMUNITY INVESTMENTS	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
LANDSIDE INFRASTRUCTURE	\$ 101,219	\$	-	\$ -	\$	-	\$ -	\$ -	\$	101,219	\$ -	\$ -	\$	-	\$	-
NOISE AND ANNOYANCE PROGRAMS	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
HANGAR 1	\$ _	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
EAA	\$ _	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
PHOENIX HANGAR	\$ -	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ -	\$ _	\$	-	\$	-
T-HANGARS	\$ 192,281	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ 192,281	\$ _	\$	-	\$	-
SAILPORT	\$ 6,843	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ 6,843	\$ _	\$	-	\$	-
EXECUTIVE HANGARS	\$ 115,347	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 115,347	\$ -	\$	-	\$	-
SUPER EXECUTIVE HANGARS	\$ -	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ _	\$ -	\$	-	\$	-
WAREHOUSE	\$ 37,231	\$	-	\$ -	\$	-	\$ 37,231	\$ -	\$	-	\$ _	\$ -	\$	-	\$	-
WEST SIDE OFFICE	\$ 4,544	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ 4,544	\$ -	\$	-	\$	-
CLEAR CAPITAL BUILDING	\$ 227,693	\$	-	\$ -	\$	-	\$ 227,693	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
PONDEROSA GOLF COURSE	\$ -	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
LONG TERM PARKING LOT	\$ 10,934	\$	-	\$ -	\$	-	\$ 10,934	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
ALL RETAIL FUELS	\$ 23,961	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 23,961	\$	-	\$	-
JET A (FULL SERVICE)	\$ 20,759	\$	-	\$ -	\$	-	\$ -	\$ -	\$	_	\$ -	\$ 20,759	\$	-	\$	-
AVGAS (FULL SERVICE)	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
AVGAS (SELF SERVICE)	\$ 35,343	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 35,343	\$	-	\$	-
FBO (GENERAL ADMINISTRATION)	\$ 28,212	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 13,909	\$	8,586	\$	5,718
TERMINAL/ADMINISTRATION BUILDING	\$ 267,104	\$	53,421	\$ 13,355	\$	13,355	\$ 45,408	\$ 13,355	\$	13,355	\$ 40,066	\$ 13,355	\$	8,013	\$	53,421
TOTAL	\$ 2,084,327	\$	53,901	\$ 13,721	\$	13,934	\$ 322,250	\$ 891,148	\$	116,176	\$ 379,270	\$ 113,847	\$	17,643	\$	162,436



#### Table 14 – Capital Asset Summary (2019)

				DIST	RIC.	Г			A	AIRPORT				FBO		
CAPITAL ASSET	FY 2019 Ilocation	Go	vernance	nmunity estments	An	oise and noyance rograms	on-Aviation eal Estate	Airside	L	Landside	Aviation eal Estate	Aviation Fuels	Pro	Other ducts and ervices	F	acilities
TTAD GENERAL ASSETS	\$ 9,170	\$	707	\$ 496	\$	810	\$ 376	\$ 1,162	\$	1,007	\$ 954	\$ 1,811	\$	1,318	\$	530
SNOW REMOVAL	\$ 53,861	\$	-	\$ 28	\$	28	\$ 702	\$ 27,149	\$	884	\$ 18,822	\$ 5,095	\$	143	\$	1,010
LAND	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
AIRSIDE ADMINISTRATION	\$ 108,696	\$	-	\$ -	\$	-	\$ -	\$ 108,696	\$	-	\$ -	\$ -	\$	-	\$	-
RUNWAYS	\$ 375,654	\$	-	\$ -	\$	-	\$ -	\$ 375,654	\$	-	\$ -	\$ -	\$	-	\$	-
TAXIWAYS	\$ 314,653	\$	-	\$ -	\$	-	\$ -	\$ 314,653	\$	-	\$ -	\$ -	\$	-	\$	-
APRON	\$ 203,777	\$	-	\$ -	\$	-	\$ -	\$ 101,888	\$	-	\$ -	\$ -	\$	-	\$	101,888
COMMUNITY INVESTMENTS	\$ 25,678	\$	-	\$ 25,678	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
LANDSIDE INFRASTRUCTURE	\$ 101,219	\$	-	\$ -	\$	-	\$ -	\$ -	\$	101,219	\$ -	\$ -	\$	-	\$	-
NOISE AND ANNOYANCE PROGRAMS	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
HANGAR 1	\$ 23,127	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 23,127	\$ -	\$	-	\$	-
EAA	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
PHOENIX HANGAR	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ _	\$	-	\$	-
T-HANGARS	\$ 176,620	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 176,620	\$ _	\$	-	\$	-
SAILPORT	\$ 6,843	\$	-	\$ -	\$	-	\$ -	\$ -	\$	_	\$ 6,843	\$ -	\$	-	\$	-
EXECUTIVE HANGARS	\$ 114,509	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 114,509	\$ -	\$	-	\$	-
SUPER EXECUTIVE HANGARS	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
WAREHOUSE	\$ 37,231	\$	-	\$ -	\$	-	\$ 37,231	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
WEST SIDE OFFICE	\$ 4,544	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 4,544	\$ -	\$	-	\$	-
CLEAR CAPITAL BUILDING	\$ 227,693	\$	-	\$ -	\$	-	\$ 227,693	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
PONDEROSA GOLF COURSE	\$ -	\$	-	\$ -	\$	-	\$ -	\$ _	\$	-	\$ -	\$ -	\$	-	\$	-
LONG TERM PARKING LOT	\$ 10,934	\$	-	\$ -	\$	-	\$ 10,934	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
ALL RETAIL FUELS	\$ 23,220	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 23,220	\$	-	\$	-
JET A (FULL SERVICE)	\$ 20,759	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 20,759	\$	-	\$	-
AVGAS (FULL SERVICE)	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-
AVGAS (SELF SERVICE)	\$ 35,343	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 35,343	\$	-	\$	-
FBO (GENERAL ADMINISTRATION)	\$ 32,573	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$ 15,905	\$	10,258	\$	6,411
TERMINAL/ADMINISTRATION BUILDING	\$ 334,914	\$	66,983	\$ 16,746	\$	16,746	\$ 56,935	\$ 16,746	\$	16,746	\$ 50,237	\$ 16,746	\$	10,047	\$	66,983
TOTAL	\$ •	\$	67,690	\$ 42,947	\$	17,583	\$ 333,872	\$ 945,948	\$		\$ 395,656	\$ 118,878	\$	21,766	\$	176,822



#### Table 15 – Capital Asset Summary (2020)

				DIST	RIC.				Α	IRPORT					FBO		
CAPITAL ASSET	FY 2020 Ilocation	Go	vernance	nmunity estments	An	oise and noyance rograms	 on-Aviation eal Estate	Airside	L	andside	Aviation eal Estate	,	Aviation Fuels	Prod	Other lucts and ervices	F	Facilities
TTAD GENERAL ASSETS	\$ 15,222	\$	1,174	\$ 823	\$	1,344	\$ 624	\$ 1,929	\$	1,672	\$ 1,583	\$	3,006	\$	2,188	\$	880
SNOW REMOVAL	\$ 65,770	\$	-	\$ 34	\$	34	\$ 857	\$ 33,152	\$	1,079	\$ 22,983	\$	6,222	\$	175	\$	1,234
LAND	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
AIRSIDE ADMINISTRATION	\$ 108,008	\$	-	\$ -	\$	-	\$ -	\$ 108,008	\$	-	\$ -	\$	-	\$	-	\$	-
RUNWAYS	\$ 410,877	\$	-	\$ -	\$	-	\$ -	\$ 410,877	\$	-	\$ -	\$	-	\$	-	\$	-
TAXIWAYS	\$ 334,037	\$	-	\$ -	\$	-	\$ -	\$ 334,037	\$	-	\$ -	\$	-	\$	-	\$	-
APRON	\$ 245,342	\$	-	\$ -	\$	-	\$ -	\$ 122,671	\$	-	\$ -	\$	-	\$	-	\$	122,671
COMMUNITY INVESTMENTS	\$ 25,678	\$	-	\$ 25,678	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
LANDSIDE INFRASTRUCTURE	\$ 30,705	\$	-	\$ -	\$	-	\$ -	\$ -	\$	30,705	\$ -	\$	-	\$	-	\$	-
NOISE AND ANNOYANCE PROGRAMS	\$ 51,229	\$	-	\$ -	\$	51,229	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
HANGAR 1	\$ 77,327	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 77,327	\$	-	\$	-	\$	-
EAA	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
PHOENIX HANGAR	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
T-HANGARS	\$ 154,065	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 154,065	\$	-	\$	-	\$	-
SAILPORT	\$ 6,843	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 6,843	\$	-	\$	-	\$	-
EXECUTIVE HANGARS	\$ 108,722	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 108,722	\$	-	\$	-	\$	-
SUPER EXECUTIVE HANGARS	\$ 272,991	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 272,991	\$	-	\$	-	\$	-
WAREHOUSE	\$ 66,449	\$	-	\$ -	\$	-	\$ 66,449	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
WEST SIDE OFFICE	\$ 4,544	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ 4,544	\$	-	\$	-	\$	-
CLEAR CAPITAL BUILDING	\$ 227,693	\$	-	\$ -	\$	-	\$ 227,693	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
PONDEROSA GOLF COURSE	\$ 5,000	\$	-	\$ -	\$	-	\$ 5,000	\$ -	\$	-	\$ -			\$	-	\$	-
LONG TERM PARKING LOT	\$ 10,934	\$	-	\$ -	\$	-	\$ 10,934	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
ALL RETAIL FUELS	\$ 24,742	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ -	\$	24,742	\$	-	\$	-
JET A (FULL SERVICE)	\$ 20,759	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	20,759	\$	-	\$	-
AVGAS (FULL SERVICE)	\$ 6,621	\$	-	\$ -	\$	-	\$ _	\$ -	\$	-	\$ -	\$	6,621	\$	-	\$	-
AVGAS (SELF SERVICE)	\$ 29,942	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	29,942	\$	-	\$	-
FBO (GENERAL ADMINISTRATION)	\$ 32,573	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	15,997	\$	10,137	\$	6,439
TERMINAL/ADMINISTRATION BUILDING	\$ - ,	\$	68,888	\$ 17,222	\$	17,222	\$ 58,554	\$ 17,222	\$	17,222	\$ 51,666	\$	17,222	\$	10,333	\$	68,888
TOTAL	\$ 2,680,512	\$	70,061	\$ 43,756	\$	69,829	\$ 370,112	\$ 1,027,896	\$	50,678	\$ 700,724	\$	124,511	\$	22,833	\$	200,111



#### 8. Fuel Volumes Analysis

In order to properly allocate the operating expenses associated with fueling activities by the tertiary fueling activities, the following steps were followed:

- Identification and separation of fuel volumes (gallons) and number of fueling events by fueling activity
- Calculation of average gallons per fueling event (delivered/purchased) by fueling activity.
- Calculation of minutes per fueling event (based upon the refueling vehicle pump rate on a per gallon basis) plus an associated average 15 minutes to position and reposition the refueling vehicle and other time associated with fueling activities.

Based on this analysis, as identified in *Table 16 – Fuel Volumes Analysis* below, it was determined that with the inclusion of the time associated with positioning and repositioning the refueling vehicle that the total time to deliver the average fueling event for Avgas (Full-Service) and Jet A (Retail, Contract, and CAA) were reasonably comparable (within 0% to 10%). Therefore, the allocation of operating expenses and capital costs associated with the full-service Avgas (Full-Service) and Jet A (Retail, Contract, and CAA) was based on the total number of fueling events by fueling activity as a percentage of total full-service fueling events (i.e., Avgas (Full-Service) and Jet A (Retail, Centract, and CAA)).

YEAR	FY 2018	FY 2019	FY 2020
TOTAL GALLONS			
Avgas (Full Service)	47,947	54,111	59,910
Avgas (Self Service)	51,865	54,518	53,509
Jet A	554,756	523,444	627,494
TOTAL	654,568	632,073	740,914
FUELING EVENTS			
Avgas (Full Service)	1,454	1,599	1,815
% of Fueling Events	24.91%	26.23%	28.28%
Avgas (Self Service)	1,836	1,833	1,760
% of Fueling Events	31.45%	30.07%	27.43%
Jet A (Retail, Contract, and CAA)	2,548	2,663	2,842
% of Fueling Events	43.65%	43.69%	44.29%
TOTAL	5,838	6,095	6,417
AVERAGE GALLONS PER FUELING	G EVENT		
Avgas (Full Service)	33	34	33
Avgas (Self Service)	28	30	30
Jet A	218	197	221
MINUTES PER FUELING EVENT			
Avgas (Full Service) @ 50 GPM	10.660	10.677	10.660
Jet A @ 150 GPM	11.451	11.310	11.472

#### Table 16 – Fuel Volumes Analysis





# 9. Airport/Airside and Airport/Landside Cost Allocation

Allocation of Airport/Airside and Airport/Landside revenue/cost center operating expenses and capital costs to the appropriate primary, secondary, and tertiary revenue/cost centers were determined, as identified in *Table 17 – Airport/Airside and Airport/Landside Cost Allocations* on the following page.

## a. Airport/Airside

There are three primary groups that benefit from the airside: based aircraft owners and operators, transient aircraft owners and operators, and local commercial aviation businesses (FBOs and SASOs). As based aircraft owners and operators lease aircraft storage space and commercial aviation businesses lease facilities (hangar, office, and shop) from the TTAD that have access to the airside, these entities benefit from that access whether they directly or indirectly use the airside. Therefore, AMCG has determined that an appropriate allocation to quantify the costs associated with providing access to all aviation real estate (including the FBO facility) is 25% of the costs associated with the Airport/Airside. The allocation was distributed based on the square footage of the associated facilities.

In addition to based aircraft owners and operators and local commercial aviation businesses benefiting from the "access" to the airside, based and transient aircraft owners and operators benefit directly from the use of the airside. Therefore, the remaining 75% of the Airport/Airside costs are allocated to based and transient aircraft owners and operators for their use of the airside.

The financial allocation of the Airport/Airside costs to based and transient aircraft owners and operators are further identified and discussed in Section III. Revenue/Cost Center Allocations.

## b. Airport/Landside

All users of the Airport (aviation and non-aviation) benefit from the existing infrastructure located on the landside. Therefore, 100% of the Airport/Landside costs were allocated across all revenue/cost centers based on the proportionate number of vehicle parking positions at each facility with direct or indirect landside access (see *Table 18 – Airport/Landside Allocations* located on the following pages).



#### Table 17 – Airport/Airside and Airport/Landside Cost Allocations

-				DIST	RICT				ļ	AIRPORT					FI	30		
	FY	2018	Governance	nunity tments	Noise and Annoyance Programs	1 1	on-Aviation eal Estate	Airside	L	Landside	Avia Real E	ition Estate	Aviatio	n Fuels	Produ	her cts and /ices	F	acilities
Airside Net Cost (Total)	\$ 2,5	519,083																
Airside Net Cost (Allocation)	\$ 6	629,771				\$	-	\$ (629,771)	\$	-	\$ 5	556,547	\$	61,891	\$	1,549	\$	9,784
Allocation Percentage		25%					0.00%	-100.00%		0.00%		88.37%		9.83%		0.25%		1.55%
Landside Net Cost (Total)	\$ 6	602,640																
Landside Net Cost (Allocation)	\$ 6	602,640	\$ 12,977	\$ 3,244	\$ 3,244	\$	316,325	\$ 11,355	\$	(602,640)	\$ 2	233,594	\$	3,244	\$	1,622	\$	17,033
Allocation Percentage		100%	2.15%	0.54%	0.54%	6	52.49%	1.88%		-100.00%		38.76%		0.54%		0.27%		2.83%
TOTAL ALLOCATION			\$ 12,977	\$ 3,244	\$ 3,244	\$	316,325	\$ (618,415)	\$	(602,640)	\$ 7	790,141	\$	65,135	\$	3,171	\$	26,817

				DIS	TRI	СТ			1	AIRPORT					FBO		
	FY	2019	Governance	Community Investments		Noise and Annoyance Programs	n-Aviation al Estate	Airside	I	Landside	Aviation eal Estate	Aviati	ion Fuels	-	Other oducts and Services	F	acilities
Airside Net Cost (Total)	\$ 3,6	682,932															
Airside Net Cost (Allocation)	\$9	20,733					\$ -	\$ (920,733)	\$	-	\$ 813,680	\$	90,485	\$	2,264	\$	14,304
Allocation Percentage		25%					0.00%	-100.00%		0.00%	88.37%		9.83%		0.25%		1.55%
Landside Net Cost (Total)	\$ 7	25,008															
Landside Net Cost (Allocation)	\$ 7	25,008	\$ 15,613	\$ 3,903	3 \$	3,903	\$ 380,556	\$ 13,661	\$	(725,008)	\$ 281,026	\$	3,903	\$	1,952	\$	20,491
Allocation Percentage		100%	2.15%	0.54%	6	0.54%	52.49%	1.88%		-100.00%	38.76%		0.54%		0.27%		2.83%
TOTAL ALLOCATION			\$ 15,613	\$ 3,903	3 \$	3,903	\$ 380,556	\$ (907,072)	\$	(725,008)	\$ 1,094,706	\$	94,389	\$	4,216	\$	34,795

					DIST	RIG	СТ			AIRPORT				FBO		
	F	Y 2020	Governan	се	Community Investments		Noise and Annoyance Programs	n-Aviation eal Estate	Airside	Landside	Aviation eal Estate	Av	riation Fuels	Other ducts and ervices	F	acilities
Airside Net Cost (Total)	\$3	3,532,231														
Airside Net Cost (Allocation)	\$	883,058						\$ -	\$ (883,058)	\$ -	\$ 780,385	\$	86,783	\$ 2,171	\$	13,719
Allocation Percentage		25%						0.00%	-100.00%	0.00%	88.37%		9.83%	0.25%		1.55%
Landside Net Cost (Total)	\$	609,323														
Landside Net Cost (Allocation)	\$	609,323	\$ 13,	121	\$ 3,280	\$	3,280	\$ 319,833	\$ 11,481	\$ (609,323)	\$ 236,185	\$	3,280	\$ 1,640	\$	17,222
Allocation Percentage		100%	2.	15%	0.54%		0.54%	52.49%	1.88%	-100.00%	38.76%		0.54%	0.27%		2.83%
TOTAL ALLOCATION			\$ 13,	121	\$ 3,280	\$	3,280	\$ 319,833	\$ (871,576)	\$ (609,323)	\$ 1,016,569	\$	90,063	\$ 3,812	\$	30,940



## ALLOCATION METHODOLOGY

#### Table 18 – Airport/Landside Allocations

	Vehicle		DIST	RICT			AIRPORT			FBO	
FACILITIES	Parking Spots	Governance	Community Investments	Noise and Annoyance Programs	Non-Aviation Real Estate	Airside	Landside	Aviation Real Estate	Aviation Fuels	Other Products and Services	Facilities
Airport Terminal and Office	75	16.0	4.0	4.0	14.0	4.0	-	12.0	4.0	2.0	15.0
Maintenance Building	25				1.0	10.0		8.0			6.0
Warehouse	65				65.0						
Clear Capital Building	112				112.0						
Long Term Car Parking	143				143.0						
Car Rental	55				55.0						
Hangar 1	7							7.0			
EAA Building	7							7.0			
Phoenix Hangar	7							7.0			
Row A (T-Hangars)	19							19.0			
Row A (Executive Hangars)	4							4.0			
Row B (T-Hangars)	24							24.0			
Row C (T-Hangars)	24							24.0			
Row D (T-Hangars)	24							24.0			
Row E (T-Hangars)	24							24.0			
Row F (T-Hangars)	19							19.0			
Row F (Executive Hangars)	4							4.0			
Row G (T-Hangars)	25							25.0			
Row H (Executive Hangars)	20							20.0			
Row J (T-Hangars)	8							8.0			
Row K (T-Hangars)	14							14.0			
Row L (Executive Hangars)	12							12.0			
Row M (T-Hangars)	16							16.0			
Row N (Super Executive Hangars)	5							5.0			
Row P (Super Executive Hangars)	5							5.0			
TOTAL	743	16	4	4	390	14	-	288	4	2	21
Landside Allocation Percentage	100.00%	2.15%	0.54%	0.54%	52.49%	1.88%	0.00%	38.76%	0.54%	0.27%	2.83%



# III. REVENUE/COST CENTER ALLOCATIONS

## A. Financial Statement Components

The following explanations of the different financial statement components are consistent across the primary, secondary, and tertiary revenue/cost centers that are presented in this section and will not be repeated.

## 1. Operating Revenues

The operating revenues include all monies paid by customers for products, services, and facilities offered by the TTAD either through the District, Airport, or FBO revenue/cost centers. Other monies collected by the TTAD that are not directly related to the delivery of a product, service, or facility are considered non-operational and are not included in this analysis (i.e., TTAD property tax revenue, interest income, FAA grant funding, State grant funding, etc.).

# 2. Costs of Goods Sold

The cost of goods sold includes all costs directly associated with the products delivered (i.e., aviation fuels, catering, oil, etc.). All other costs are captured in the expense portion of the financial statement as these costs are considered operational and/or indirect costs<sup>4</sup>. None of the revenues associated with the District or Airport revenue/cost centers have cost of goods sold as there are no products offered by the District or Airport. All cost of goods sold are related to the FBO revenue/cost centers.

## 3. Gross Margin

Gross margin is the result of revenues less cost of goods sold.

## 4. Operating Expenses

The expenses represent the operating costs of the TTAD. These operating costs exclude capital and non-operating costs (i.e., capital asset acquisition or development, grant matches, interest expense, etc.).

## 5. Operating Income (EBITDA)

Operating income (also known as EBITDA – earnings before interest, taxes, depreciation, and amortization) is the result of gross margin less operating expenses and reflects the operating cash flow of the TTAD.

## 6. Annualized Capital Cost

The annualized capital cost represents allocation of the costs associated with the acquisition and development of TTAD Capital Assets. These capital costs are based on *Table 13 – Capital Asset Summary (2018), Table 14 – Capital Asset Summary (2019),* and *Table 15 – Capital Asset Summary (2020).* 

<sup>&</sup>lt;sup>4</sup> Indirect Costs – Those costs that are not directly related to the product sold and are not necessarily dependent on the quantity of product sold (e.g., those costs would be relatively maintained to deliver a specific level of service).



# 7. Net Income (EBIT)

Net income (also identified as earnings before interest and taxes) is the result of operating income less annualized capital costs.

#### 8. Allocated Airside and Landside Cost

The allocated airside and/or landside costs are based on *Table 17 – Airport/Airside and Airport/Landside Cost Allocation*.

#### 9. Adjusted Net Income (EBIT)

The adjusted net income is the result of net income less allocated airside and landside costs.

#### B. TTAD Allocation Summary

Utilizing the allocation methodologies outlined in Section II. Allocation Methodology, AMCG allocated the TTAD financials for the period studied, as identified in the following tables: *Table 19 – TTAD Allocation Summary (Operating Revenues)* and *Table 20 – TTAD Allocation Summary (Operating Expenses)*.

#### Table 19 – TTAD Allocation Summary (Operating Revenues)

TRUCKEE TAHOE AIRPORT DISTRICT		Total FY 2018 Amount	Total FY 2019 Amount	Total FY 2020 Amount
OPERATING REVENUES	1			
Airport Revenue				
Transient Use Fees	\$	764,091	\$ 675,314	\$ 671,124
Vehicle Parking Fees	\$	67,508	\$ 62,978	\$ 81,849
Land Rent, Building Rent or Concessions	\$	547,139	\$ 638,906	\$ 670,651
Warehouse Rent	\$	185,780	\$ 199,317	\$ 220,736
Hangars	\$	1,455,975	\$ 1,633,074	\$ 1,752,650
TOTAL AIRPORT REVENUE	\$	3,020,492	\$ 3,209,589	\$ 3,397,010
FBO Revenue				
Retail Aviation Fuel and Additives	\$	3,113,323	\$ 2,875,680	\$ 2,888,598
Pilot Supplies, Catering, and Oil	\$	5,106	\$ 8,827	\$ 3,109
Hangars	\$	-	\$ -	\$ -
Ground Handling	\$	78,267	\$ 59,586	\$ 69,622
Passenger/Crew Services	\$	4,292	\$ 2,336	\$ 6,942
Extra	\$	-	\$ -	\$ -
Other Revenues	\$	-	\$ -	\$ -
Extra	\$	-	\$ -	\$ -
TOTAL FBO REVENUE	\$	3,200,988	\$ 2,946,429	\$ 2,968,271
TOTAL OPERATING REVENUES	\$	6,221,481	\$ 6,156,018	\$ 6,365,281
FBO Cost of Goods Sold				
Retail Aviation Fuel and Additives	\$	(1,802,547)	\$ (1,709,674)	\$ (1,531,624)
Pilot Supplies, Catering, and Oil	\$	(3,800)	\$ (8,974)	\$ (2,091)
TOTAL FBO COST OF GOODS SOLD	\$	(1,806,347)	\$ (1,718,648)	\$ (1,533,715)
GROSS MARGIN	\$	4,415,134	\$ 4,437,370	\$ 4,831,566



#### Table 20 – TTAD Allocation Summary (Operating Expenses)

TRUCKEE TAHOE AIRPORT DISTRICT	Total FY 2018 Amount	Total FY 2019 Amount	Total FY 2020 Amount
OPERATING EXPENSES	, and and	, uno uno	 , and an
Air Show	\$ 264,871	\$ 252,329	\$ 192,085
Bad Debts	\$ (216)	\$ 82	\$ 6,952
Bank and Credit Card Fees	\$ 105,537	\$ 99,741	\$ 100,574
Communications	\$ 9,204	\$ 7,964	\$ 10,763
Control Tower	\$ 915,500	\$ 882,735	\$ 839,832
Conventions, Travel, and Meals	\$ 63,309	\$ 37,336	\$ 12,972
Dues and Subscriptions	\$ 23,086	\$ 24,727	\$ 42,117
Employee Benefits	\$ 1,017,853	\$ 1,774,968	\$ 1,313,552
Employee Recruiting and Testing	\$ 7,626	\$ 5,853	\$ 2,445
Fire Safety	\$ 32,779	\$ 27,632	\$ 42,601
Governing Body Related Expenses	\$ 254,133	\$ 295,602	\$ 240,266
Insurance	\$ 101,055	\$ 107,700	\$ 128,904
License, Fees, and Business Taxes	\$ 10,791	\$ 7,437	\$ 6,961
Maintenance - Airside	\$ 316,564	\$ 1,316,089	\$ 1,164,640
Maintenance - Facilities	\$ 555,987	\$ 587,670	\$ 684,832
Maintenance - Forest Management	\$ 166,995	\$ 182,843	\$ 203,262
Noise Abatement	\$ 440,853	\$ 402,748	\$ 355,949
Office Equipment	\$ 87,232	\$ 63,813	\$ 64,921
Office Equipment Leasing	\$ 9,609	\$ 12,461	\$ 10,544
Payroll	\$ 2,130,789	\$ 2,512,936	\$ 2,584,445
Payroll Taxes	\$ 41,004	\$ 46,111	\$ 44,201
Postage and Freight	\$ 5,013	\$ 5,141	\$ 2,097
Printing and Copying	\$ 1,128	\$ 1,263	\$ 1,524
Professional Services	\$ 579,609	\$ 526,698	\$ 551,939
PR/Noise/Community Investment	\$ 1,074,811	\$ 1,858,159	\$ 781,564
Security	\$ 16,178	\$ 17,560	\$ 15,189
Supplies	\$ 50,561	\$ 44,608	\$ 35,905
Utilities	\$ 231,560	\$ 274,451	\$ 225,783
Vehicle/Equipment Maintenance & Operations	\$ 200,820	\$ 151,934	\$ 178,692
OPERATING EXPENSES	\$ 8,714,243	\$ 11,528,591	\$ 9,845,511
OPERATING INCOME (EBITDA)	\$ (4,299,109)	\$ (7,091,221)	\$ (5,013,945)
Annualized Capital Cost	\$ 2,084,327	\$ 2,241,018	\$ 2,680,512
NET INCOME (EBIT)	\$ (6,383,436)	\$ (9,332,239)	\$ (7,694,457)
Allocated Airside and Landside Cost	\$ (56,611)	\$ (79,135)	\$ (73,282)
ADJUSTED NET INCOME (EBIT)	\$ (6,326,825)	\$ (9,253,103)	\$ (7,621,175)



It is important to note that AMCG has observed (on an overall basis) that the TTAD has purchased, developed, and maintained the Airport's (and FBO's) land, infrastructure, facilities, equipment, and personnel levels in a way that exceeds what other "comparable" airports are expending. It is the opinion (and supposition) of AMCG that these factors are influenced by the current financial resources of the TTAD through their ability to collect property taxes and utilize those proceeds towards the advancement of the District, Airport, and FBO primary revenue/cost centers and for the benefit of the community.

# C. District – Primary Revenue/Cost Center Allocation Analysis

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the District financial results for the period studied, as outlined in *Table 5 – Operational Financial Allocations*, was allocated to the District primary revenue/cost center where appropriate. The results of the allocation can be reviewed in *Table 21 – District Primary Allocation Summary* located on the following page.

# 1. District – Secondary Revenue/Cost Center

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the District primary revenue/cost center financial results for the period studied (as outlined in *Table 21 – District Primary Allocation Summary*), was allocated to each District secondary revenue/cost center. The District secondary revenue/cost centers allocation financial results for the period studied are included *Table 26 – District Secondary Allocation Summary* at the end of this section.

# 2. District – 2020 Tertiary Revenue/Cost Center (Non-Aviation Real Estate)

Based on a revenue breakdown provided by TTAD management, the District 2020 secondary revenues for the period studied (as outlined in *Table 21 – District Allocation Summary*) was allocated to the appropriate District/Non-Aviation Real Estate tertiary revenue/cost centers for 2020. Allocation of 2020 operating expenses was based on the square footage of the non-aviation real estate facilities represented by each tertiary revenue/cost center. However, it is important to note that since Long Term Parking does not have physical facilities being leased by the entities from the District, a hypothetical square footage (1,200 SF) was utilized to extrapolate reasonable operating expenses and capital costs for each of these facilities. The results of the summary allocation are outlined in *Table 27 – 2020 District/Non-Aviation Real Estate Tertiary Allocation Summary* located at the end of this section.

In addition to the traditional financial results (as provided for in the primary and secondary revenue/cost centers), the 2020 District/Non-Aviation Real Estate tertiary revenue/cost center results were summarized to include the financial results for each facility based upon the associated square footage of each facility. The results of the summary allocation are outlined in *Table 27 – 2020 District/Non-Aviation Real Estate Tertiary Allocation Summary (Per Square Foot)* located at the end of this section.



#### Table 21 – District Primary Allocation Summary

TRUCKEE TAHOE AIRPORT DISTRICT		DISTRICT (PCC1)		DISTRICT (PCC1)		DISTRICT (PCC1)	
		FY 2018 Amount		FY 2019 Amount		FY 2020 Amount	
OPERATING REVENUES		Amount		Amount		Amount	
Airport Revenue							
Transient Use Fees	\$	-	\$	-	\$	-	
Vehicle Parking Fees	\$	67,508	φ \$	62,978	φ \$	81,849	
Land Rent, Building Rent or Concessions	\$	547,139	Գ \$	638,906	φ \$	618,970	
Warehouse Rent	\$	185,780	ֆ \$	199,317	э \$	220,736	
Hangars	\$	105,700	գ \$	199,317	φ \$	220,730	
	\$	800,427	۹ \$	- 901,201	φ \$	- 921,555	
OPERATING EXPENSES	φ	000,427	φ	901,201	φ	921,555	
	¢	264 974	¢	252,220	¢	102.095	
Air Show	\$	264,871	\$ ¢	252,329	\$	192,085	
Bad Debts Bank and Cradit Card Econ	\$ \$	(71)	\$	27	\$ ¢	2,294	
Bank and Credit Card Fees	-	-	\$	-	\$ ¢	-	
Communications	\$	2,397	\$	2,074	\$	2,803	
Control Tower	\$	91,550	\$	88,274	\$	83,983	
Conventions, Travel, and Meals	\$	34,820	\$	20,535	\$	7,134	
Dues and Subscriptions	\$	9,234	\$	9,891	\$	16,847	
Employee Benefits	\$	304,559	\$	531,100	\$	393,036	
Employee Recruiting and Testing	\$	2,282	\$	1,751	\$	732	
Fire Safety	\$	3,278	\$	2,763	\$	4,260	
Governing Body Related Expenses	\$	254,133	\$	295,602	\$	240,266	
Insurance	\$	17,220	\$	18,352	\$	21,966	
License, Fees, and Business Taxes	\$	2,158	\$	1,487	\$	1,392	
Maintenance - Airside	\$	-	\$	-	\$	-	
Maintenance - Facilities	\$	61,105	\$	64,587	\$	75,265	
Maintenance - Forest Management	\$	166,995	\$	182,843	\$	203,262	
Noise Abatement	\$	440,853	\$	402,748	\$	355,949	
Office Equipment	\$	8,723	\$	6,381	\$	6,492	
Office Equipment Leasing	\$	961	\$	1,246	\$	1,054	
Payroll	\$	637,567	\$	751,912	\$	773,309	
Payroll Taxes	\$	12,269	\$	13,797	\$	13,226	
Postage and Freight	\$	2,005	\$	2,056	\$	839	
Printing and Copying	\$	113	\$	126	\$	152	
Professional Services	\$	318,785	\$	289,684	\$	303,567	
PR/Noise/Community Investment	\$	967,330	\$	1,672,343	\$	703,408	
Security	\$	1,618	\$	1,756	\$	1,519	
Supplies	\$	12,640	\$	11,152	\$	8,976	
Utilities	\$	57,890	\$	68,613	\$	56,446	
Vehicle/Equipment Maintenance & Operations	\$	3,931	\$	2,974	\$	3,498	
OPERATING EXPENSES	\$	3,679,216	\$	4,696,404	\$	3,473,760	
OPERATING INCOME (EBITDA)	\$	(2,878,789)	\$	(3,795,204)	\$	(2,552,205)	
Annualized Capital Cost	\$	403,806	\$	462,091	\$	553,758	
NET INCOME (EBIT)	\$	(3,282,595)	\$	(4,257,295)	\$	(3,105,963)	
Allocated Airside and Landside Cost	\$	335,791	\$	403,975	\$	339,515	
ADJUSTED NET INCOME (EBIT)	\$	(3,618,387)	\$	(4,661,270)	\$	(3,445,479)	



# D. Airport – Primary Revenue/Cost Center Allocation Analysis

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the District financial results for the period studied, as outlined in *Table 5 – Operational Financial Allocations*, was allocated to the Airport primary revenue/cost center where appropriate. The results of the allocation can be reviewed in *Table 23 – Airport Primary Allocation Summary* located on the following page.

# 1. Airport – Secondary Revenue/Cost Center

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the Airport financial results for the period studied (as outlined in *Table 23 – Airport Primary Allocation Summary*), was allocated to each Airport secondary revenue/cost center. The Airport secondary revenue/cost centers allocation financial results for the period studied are included *Table 28 – Airport Secondary Allocation Summary* at the end of this section.

# 2. Airport – 2020 Tertiary Revenue/Cost Center (Aviation Real Estate)

Based on a revenue breakdown provided by TTAD management, the Airport 2020 secondary operating revenues for the period studied (as outlined in *Table 28 – Airport Secondary Allocation Summary*) was allocated to the appropriate Airport/Aviation Real Estate tertiary revenue/cost centers for 2020. Allocation of 2020 operating expenses was based on the square footage of the aviation real estate facilities represented by each tertiary revenue/cost center.

In addition to the traditional financial results (as provided for in the primary and secondary revenue/cost centers), the 2020 Airport/Aviation Real Estate tertiary revenue/cost center results were summarized to include the financial results for each facility based on the associated square footage of each facility. The results of the summary allocation are outlined in *Table 29 – 2020 Airport/Aviation Real Estate Tertiary Allocation Summary* located at the end of this section.

Based on the discussion provided in Section II. Allocation Methodology on Airport/Airside cost allocation, *Table 22 – Based and Transient Aircraft Operators* quantifies the remaining 2020 Airport/Airside costs for both based and transient users. As discussed in Section II. Allocation Methodology, 25% of 2020 Airport/Airside costs were allocated to based aircraft owners and operators that lease aircraft storage space and commercial aviation businesses that lease facilities (hangar, office, and shop) at the Airport. It has been estimated by TTAD management (utilizing the Vector PlanePass camera system) that approximately 40% of operations are generated by based aircraft owners and operators. Therefore, these percentages were utilized to allocate the remaining 75% of 2020 Airside costs, as shown in the following table.



### Table 22 – Based and Transient Aircraft Operators

AIRPORT - AIRSIDE (2020)	B	ased Aircraft	Tra	ansient Aircraft
Revenue	\$	-	\$	167,781
Operating Expenses	\$	1,068,846	\$	1,603,269
Operating Income (EBITDA)	\$	(1,068,846)	\$	(1,435,488)
Annualized Capital Cost	\$	411,158	\$	616,737
Net Income (EBIT)	\$	(1,480,004)	\$	(2,052,225)
Allocated Airside and Landside Cost	\$	(348,631)	\$	(522,946)
Adjusted Net Income (EBIT)	\$	(1,131,374)	\$	(1,529,280)



## Table 23 – Airport Primary Allocation Summary

TRUCKEE TAHOE AIRPORT DISTRICT		AIRPORT (PCC2) FY2018		AIRPORT (PCC2) FY2019		AIRPORT (PCC2) FY2020
		Amount		Amount		Amount
OPERATING REVENUES						
Airport Revenue						
Transient Use Fees	\$	191,023	\$	168,828	\$	167,781
Vehicle Parking Fees	\$	-	\$	-	\$	-
Land Rent, Building Rent or Concessions	\$	-	\$	-	\$	51,681
Warehouse Rent	\$	-	\$	-	\$	-
Hangars	\$	1,455,975	\$	1,633,074	\$	1,752,650
TOTAL AIRPORT REVENUE	\$	1,646,998	\$	1,801,902	\$	1,972,112
OPERATING EXPENSES						
Air Show	\$	-	\$	-	\$	-
Bad Debts	\$	(145)	\$	55	\$	4,658
Bank and Credit Card Fees	\$	47,492	\$	44,884	\$	45,258
Communications	\$	3,134	\$	2,712	\$	3,665
Control Tower	\$	823,950	\$	794,462	\$	755,849
Conventions, Travel, and Meals	\$	18,993	\$	11,201	\$	3,891
Dues and Subscriptions	\$	9,234	\$	9,891	\$	16,847
Employee Benefits	\$	352,278	\$	614,314	\$	454,618
Employee Recruiting and Testing	\$	2,639	\$	2,026	\$	846
Fire Safety	\$	14,751	\$	12,434	\$	19,170
Governing Body Related Expenses	\$	-	\$	-	\$	-
Insurance	\$	67,372	\$	71,802	\$	85,939
License, Fees, and Business Taxes	\$	7,553	\$	5,206	\$	4,873
Maintenance - Airside	\$	316,564	\$	1,316,089	\$	1,164,640
Maintenance - Facilities	\$	488,414	\$	516,246	\$	601,599
Maintenance - Forest Management	\$	-	\$	-	\$	-
Noise Abatement	\$	_	\$	_	\$	_
Office Equipment	\$	39,254	\$	28,716	\$	29,215
Office Equipment Leasing	\$	4,324	\$	5,607	\$	4,745
Payroll	\$	737,463	\$	869,723	\$	894,473
Payroll Taxes	\$	14,191	\$	15,959	\$	15,298
Postage and Freight	\$	1,504	\$	1,542	\$	629
Printing and Copying	\$	508	\$	568	\$	686
Professional Services	\$	231,843	\$	210,679	\$	220,776
PR/Noise/Community Investment	\$	107,481	\$	185,816	\$	78,156
Security	\$	12,943	\$	14,048	\$	12,151
Supplies	\$	22,753	\$	20,074	φ \$	16,157
Utilities	э \$	115,780	Ф \$	137,226	э \$	112,892
Vehicle/Equipment Maintenance & Operations	э \$	144,206	Ф \$	109,102	э \$	12,092
OPERATING EXPENSES	\$	3,584,481	ф \$	5,000,381	Գ \$	
OPERATING EXPENSES OPERATING INCOME (EBITDA)	<b>⊅</b> \$	(1,937,483)	<b>⊅</b> \$		⊅ \$	4,675,347
Annualized Capital Cost		( )		(3,198,479)		(2,703,235)
NET INCOME (EBIT)	\$ \$	1,386,595	\$ ¢	1,461,460	\$ ¢	1,779,298
		(3,324,077)		(4,659,938)		(4,482,533)
Allocated Airside and Landside Cost	\$	(430,914)		(537,374)	\$ ¢	(464,330)
ADJUSTED NET INCOME (EBIT)	\$	(2,893,164)	\$	(4,122,564)	Ф	(4,018,203)



## E. FBO – Primary Revenue/Cost Center Allocation Analysis

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the FBO financial results for the period studied, as outlined in *Table 5 – Operational Financial Allocations*, was allocated to the Airport primary revenue/cost center where appropriate. The results of the allocation can be reviewed in *Table 24 – FBO Primary Allocation Summary (Operating Revenues)* and *Table 25 – FBO Primary Allocation Summary (Operating Revenues)* and *Table 25 – FBO Primary Allocation Summary (Operating Revenues)* and *Table 25 – FBO Primary Allocation Summary (Operating Revenues)* and the following pages.

# 1. FBO – Secondary Revenue/Cost Center

Utilizing the allocation methodology outlined in Section II. Allocation Methodology, the FBO financial results for the period studied (as outlined in *Table 24 – FBO Primary Allocation Summary (Operating Revenues)* and *Table 25 – FBO Primary Allocation Summary (Operating Expenses)*), was allocated to each FBO secondary revenue/cost center. The secondary revenue/cost centers allocation financial results for the period studied are included *Table 30 – FBO Secondary Allocation Summary (Operating Revenues)* and *Table 31 – FBO Secondary Allocation Summary (Operating Expenses)* at the end of this section.

# 2. FBO – 2020 Tertiary Revenue/Cost Center (Aviation Fuels)

Based on the financial statements and supporting information provided by TTAD management, the FBO 2020 secondary revenues for the period studied, as outlined in *Table 30 – FBO Secondary Allocation Summary (Operating Revenues)* and *Table 31 – FBO Secondary Allocation Summary (Operating Expenses)*, were allocated to the appropriate FBO tertiary revenue/cost centers for 2020.

In addition to the traditional financial results (as provided for in the primary and secondary revenue/cost centers), the 2020 FBO/Aviation Fuels tertiary revenue/cost center results were summarized to include the financial results for each fuel product category on a per gallon basis. The results of the summary allocation are outlined in *Table 32 – 2020 FBO/Aviation Fuels Tertiary Allocation Summary* located at the end of this section.

<u>Jet A (Retail, Contract, and CAA)</u>: Allocation of operating expenses (except for bad debts and bank and credit card fees) was based on the associated percentage of Jet A fueling events to total fueling events less the expenses allocated to Avgas (Self-Service). Bank and credit card fees were based on the percentage of revenue associated with Jet A (Retail, Contract, and CAA) fueling.

<u>Avgas (Full-Service)</u>: Allocation of operating expenses (except for bad debts and bank and credit card fees) was based on the associated percentage of Avgas fueling events to total fueling events less the expenses allocated to Avgas (Self-Service). Bank and credit card fees were based on the percentage of revenue associated with Avgas (Full-Service) fueling.



## **REVENUE/COST CENTER ALLOCATIONS**

<u>Avgas (Self-Service)</u>: Allocation of operating expenses (except for bad debts, bank and credit card fees, payroll, payroll taxes, and employee benefits) was based on the percentage of Avgas (Self-Service) gross margin as a percentage of total gross margin. Bank and credit card fees were based upon the percentage of revenue associated with Avgas (Self-Service) fueling. Payroll, payroll taxes, and employee benefits associated with Avgas (Self-Service) activities for 2020 was based on estimates utilized in the prior study (6.25% of payroll, payroll taxes, and employee benefits).

TRUCKEE TAHOE AIRPORT DISTRICT	FBO (PCC3) FY 2018 Amount	FBO (PCC3) FY 2019 Amount		FBO (PCC3) FY 2020 Amount
OPERATING REVENUES			•	
Airport Revenue				
Transient Use Fees	\$ 573,068	\$ 506,485	\$	503,343
Vehicle Parking Fees	\$ -	\$ -	\$	-
Land Rent, Building Rent or Concessions	\$ -	\$ -	\$	-
Warehouse Rent	\$ -	\$ -	\$	-
Hangars	\$ -	\$ -	\$	-
TOTAL AIRPORT REVENUE	\$ 573,068	\$ 506,485	\$	503,343
FBO Revenue				
Retail Aviation Fuel and Additives	\$ 3,113,323	\$ 2,875,680	\$	2,888,598
Pilot Supplies, Catering, and Oil	\$ 5,106	\$ 8,827	\$	3,109
Ground Handling	\$ 78,267	\$ 59,586	\$	69,622
Passenger/Crew Services	\$ 4,292	\$ 2,336	\$	6,942
TOTAL FBO REVENUE	\$ 3,200,988	\$ 2,946,429	\$	2,968,271
TOTAL OPERATING REVENUES	\$ 3,774,056	\$ 3,452,915	\$	3,471,614
FBO Cost of Goods Sold				
Retail Aviation Fuel and Additives	\$ (1,802,547)	\$ (1,709,674)	\$	(1,531,624)
Pilot Supplies, Catering, and Oil	\$ (3,800)	\$ (8,974)	\$	(2,091)
TOTAL FBO COST OF GOODS SOLD	\$ (1,806,347)	\$ (1,718,648)	\$	(1,533,715)
GROSS MARGIN	\$ 1,967,709	\$ 1,734,267	\$	1,937,899

#### Table 24 – FBO Primary Allocation Summary (Operating Revenues)



### Table 25 – FBO Primary Allocation Summary (Operating Expenses)

TRUCKEE TAHOE AIRPORT DISTRICT	FBO (PCC3) FY 2018 Amount	FBO (PCC3) FY 2019 Amount		FBO (PCC3) FY 2020 Amount
OPERATING EXPENSES			I	
Air Show	\$ _	\$ -	\$	-
Bad Debts	\$ _	\$ -	\$	-
Bank and Credit Card Fees	\$ 58,045	\$ 54,858	\$	55,316
Communications	\$ 3,672	\$ 3,178	\$	4,294
Control Tower	\$ -	\$ -	\$	-
Conventions, Travel, and Meals	\$ 9,496	\$ 5,600	\$	1,946
Dues and Subscriptions	\$ 4,617	\$ 4,945	\$	8,423
Employee Benefits	\$ 361,017	\$ 629,554	\$	465,897
Employee Recruiting and Testing	\$ 2,705	\$ 2,076	\$	867
Fire Safety	\$ 14,751	\$ 12,434	\$	19,170
Governing Body Related Expenses	\$ -	\$ -	\$	-
Insurance	\$ 16,463	\$ 17,545	\$	20,999
License, Fees, and Business Taxes	\$ 1,079	\$ 744	\$	696
Maintenance - Airside	\$ -	\$ -	\$	-
Maintenance - Facilities	\$ 6,469	\$ 6,837	\$	7,968
Maintenance - Forest Management	\$ -	\$ -	\$	-
Noise Abatement	\$ _	\$ -	\$	-
Office Equipment	\$ 39,254	\$ 28,716	\$	29,215
Office Equipment Leasing	\$ 4,324	\$ 5,607	\$	4,745
Payroll	\$ 755,759	\$ 891,300	\$	916,664
Payroll Taxes	\$ 14,544	\$ 16,355	\$	15,678
Postage and Freight	\$ 1,504	\$ 1,542	\$	629
Printing and Copying	\$ 508	\$ 568	\$	686
Professional Services	\$ 28,980	\$ 26,335	\$	27,597
PR/Noise/Community Investment	\$ _	\$ -	\$	_
Security	\$ 1,618	\$ 1,756	\$	1,519
Supplies	\$ 15,168	\$ 13,382	\$	10,772
Utilities	\$ 57,890	\$ 68,613	\$	56,446
Vehicle/Equipment Maintenance & Operations	\$ 52,683	\$ 39,859	\$	46,878
OPERATING EXPENSES	\$ 1,450,547	\$ 1,831,805	\$	1,696,404
OPERATING INCOME (EBITDA)	\$ 517,163	\$ (97,539)	\$	241,495
Annualized Capital Cost	\$ 293,926	\$ 317,467	\$	347,456
NET INCOME (EBIT)	\$ 223,237	\$ (415,005)	\$	(105,961)
Allocated Airside and Landside Cost	\$ 38,511	\$ 54,264	\$	51,533
ADJUSTED NET INCOME (EBIT)	\$ 184,725	\$ (469,269)	\$	(157,494)

## F. Secondary and Tertiary Allocation Summary Tables

The secondary and tertiary allocation summary tables for the District, Airport, and FBO primary revenue/cost centers are provided on the following pages.



#### Table 26 – District Secondary Allocation Summary

TRUCKEE TAHOE AIRPORT DISTRICT	overnance CC1-SCC1) FY 2018	Governance (PCC1-SCC1 FY 2019		Governance (PCC1-SCC1) FY 2020	Community Investments (PCC1-SCC2) FY 2018	1	Community Investments PCC1-SCC2) FY 2019	L.	Community nvestments PCC1-SCC2) FY 2020	Noise & Annoyance Programs PCC1-SCC3) FY 2018	Anr Pro (PCC	oise & oyance ograms :1-SCC3) ( 2019	Ar P (PC	No nnc Prog CC <sup>2</sup> FY
	Amount	Amount		Amount	Amount		Amount		Amount	Amount	Ar	nount		Am
OPERATING REVENUES			·											
Airport Revenue														
Transient Use Fees	\$ -	\$-	\$	; -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Vehicle Parking Fees	\$ -	\$-	\$	; -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Land Rent, Building Rent or Concessions	\$ -	\$-	\$	; -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Warehouse Rent	\$ -	\$-	\$		\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Hangars	\$ -	\$-	\$	; -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
TOTAL AIRPORT REVENUE	\$ -	\$-	\$	; -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
GROSS MARGIN	\$ -	\$-	\$	<b>;</b> -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
OPERATING EXPENSES														
Air Show	\$ -	\$-	\$	- 3	\$ 264,871	\$	252,329	\$	192,085	\$ -	\$	-	\$	
Bad Debts	\$ -	\$-	\$	- 3	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Bank and Credit Card Fees	\$ -	\$-	\$	- 3	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Communications	\$ 710	\$ 6	14 \$	830	\$ 498	\$	431	\$	582	\$ 813	\$	703	\$	
Control Tower	\$ -	\$-	\$		\$ -	\$	-	\$	-	\$ 91,550	\$	88,274	\$	
Conventions, Travel, and Meals	\$ 18,993	\$ 11,20	)1 \$	3,891	\$ 6,331	\$	3,734	\$	1,297	\$ 9,496	\$	5,600	\$	
Dues and Subscriptions	\$ 5,772	\$ 6,1	32 \$	5 10,529	\$ 1,154	\$	1,236	\$	2,106	\$ 1,154	\$	1,236	\$	
Employee Benefits	\$ 104,365	\$ 181,9	96 \$	134,685	\$ 58,587	\$	102,166	\$	75,607	\$ 89,199	\$	155,548	\$	
Employee Recruiting and Testing	\$ 782	\$ 60	00 \$	5 251	\$ 439	\$	337	\$	141	\$ 668	\$	513	\$	
Fire Safety	\$ -	\$-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Governing Body Related Expenses	\$ 254,133	\$ 295,6	)2 \$	240,266	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Insurance	\$ 1,682	\$ 1,7	93 \$	5 2,146	\$ 1,548	\$	1,650	\$	1,975	\$ 2,047	\$	2,182	\$	
License, Fees, and Business Taxes	\$ -	\$-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Maintenance - Airside	\$ -	\$-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Maintenance - Facilities	\$ 3,136	\$ 3,3	15 \$	3,863	\$ 784	\$	829	\$	966	\$ 784	\$	829	\$	
Maintenance - Forest Management	\$ -	\$-	\$	-	\$ 166,995	\$	182,843	\$	203,262	\$ -	\$	-	\$	
Noise Abatement	\$ -	\$-	\$	-	\$ -	\$	-	\$	-	\$ 440,853	\$	402,748	\$	
Office Equipment	\$ 4,362	\$ 3,1	91 \$	3,246	\$ 2,617	\$	1,914	\$	1,948	\$ 872	\$	638	\$	
Office Equipment Leasing	\$ 480		23 \$	527	\$ 288	\$	374	\$	316	\$ 96	\$	125	\$	
Payroll	\$ 218,480	\$ 257,6	33 \$	264,996	\$ 122,647	\$	144,643	\$	148,759	\$ 186,730	\$	220,219	\$	
Payroll Taxes	\$ 4,204	\$ 4,72	28 \$	4,532	\$ 2,360	\$	2,654	\$	2,544	\$ 3,593	\$	4,041	\$	
Postage and Freight	\$ 501		4 \$		\$ 501	\$	514	\$	210	\$ 501	\$	514	\$	
Printing and Copying	\$ 56	\$	33 \$	5 76	\$ 34	\$	38	\$	46	\$ 11	\$	13	\$	
Professional Services	\$ 144,902				\$ 86,941		79,005		82,791	\$ 57,961		52,670		
PR/Noise/Community Investment	\$ 107,481	\$ 185,8	6 \$	5 78,156	\$ 322,443	\$	557,448	\$	234,469	\$ 537,405	\$	929,080	\$	
Security	\$ -	\$-	· · · ·	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	
Supplies	\$ 2,528		30 \$		\$ 2,528	\$	2,230	\$	1,795	\$ 2,528		2,230		
Utilities	\$ 11,578				\$ 11,578		13,723	\$	11,289	\$ 11,578	\$	13,723		
Vehicle/Equipment Maintenance & Operations	\$ 708		36 \$		\$ 535		405		476	\$ 422	\$	320		
OPERATING EXPENSES	\$ 884,854				\$ 1,053,680		1,348,501		962,663	\$ 1,438,264		1,881,204		
OPERATING INCOME (EBITDA)	\$ (884,854)				\$ (1,053,680)		(1,348,501)		(962,663)	\$ (1,438,264)		(1,881,204)		(
Annualized Capital Cost	\$ 53,901	\$ 67,6	90 \$	5 70,061	\$ 13,721	\$	42,947	\$	43,756	\$ 13,934	\$	17,583	\$	
NET INCOME (EBIT)	\$ (938,755)		54) \$	(969,965)	\$ (1,067,401)	\$	(1,391,448)	\$	(1,006,420)	\$ (1,452,198)	\$	(1,898,787)	\$	(
Allocated Airside and Landside Cost	\$ 12,977	\$ 15,6	3 \$	13,121	\$ 3,244	\$	3,903		3,280	\$ 3,244	\$	3,903	\$	
ADJUSTED NET INCOME (EBIT)	\$ (951,733)	\$ (1,185,30	6) \$	(983,086)	\$ (1,070,645)	\$	(1,395,351)	\$	(1,009,700)	\$ (1,455,442)	\$	(1,902,691)	\$	(

Re (PC	n-Aviation eal Estate C1-SCC4) FY 2018		on-Aviation Real Estate PCC1-SCC4) FY 2019		Ion-Aviation Real Estate PCC1-SCC4) FY 2020
Å	Amount		Amount		Amount
\$	-	\$	-	\$	-
\$	67,508	\$	62,978	\$	81,849
\$	547,139	\$	638,906	\$	618,970
\$	185,780	\$	199,317	\$	220,736
\$	_	\$	-	\$	-
Ψ	000 407	\$	901,201	\$	921,555
\$	800,427	Ψ	501,201	Ψ.	021,000

\$ -	\$ -	\$ -
\$ (71)	\$ 27	\$ 2,294
\$ -	\$ -	\$ -
\$ 377	\$ 326	\$ 441
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -
\$ 1,154	\$ 1,236	\$ 2,106
\$ 52,407	\$ 91,390	\$ 67,632
\$ 393	\$ 301	\$ 126
\$ 3,278	\$ 2,763	\$ 4,260
\$ -	\$ -	\$ -
\$ 11,942	\$ 12,728	\$ 15,233
\$ 2,158	\$ 1,487	\$ 1,392
\$ -	\$ -	\$ -
\$ 56,401	\$ 59,615	\$ 69,471
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -
\$ 872	\$ 638	\$ 649
\$ 96	\$ 125	\$ 105
\$ 109,711	\$ 129,387	\$ 133,068
\$ 2,111	\$ 2,374	\$ 2,276
\$ 501	\$ 514	\$ 210
\$ 11	\$ 13	\$ 15
\$ 28,980	\$ 26,335	\$ 27,597
\$ -	\$ -	\$ -
\$ 1,618	\$ 1,756	\$ 1,519
\$ 5,056	\$ 4,461	\$ 3,591
\$ 23,156	\$ 27,445	\$ 22,578
\$ 2,265	\$ 1,714	\$ 2,016
\$ 302,418	\$ 364,635	\$ 356,581
\$ 498,009	\$ 536,566	\$ 564,974
\$ 322,250	\$ 333,872	\$ 370,112
\$ 175,758	\$ 202,694	\$ 194,863
\$ 316,325	\$ 380,556	\$ 319,833
\$ (140,567)	\$ (177,862)	\$ (124,971)



### Table 27 – 2020 District/Non-Aviation Real Estate Tertiary Allocation Summary

DISTRICT - NON-AVIATION REAL ESTATE Summary Per Tertiary Cost Center (2020)	Warehouse PCC1-SCC4- TCC1)	Clear Capital (PCC1-SCC4- TCC2)	Red Truck (PCC1-SCC4- TCC3)	(	Long Term Parking (PCC1-SCC4- TCC4)	Rental Cars (PCC1-SCC4- TCC5)
Revenue	\$ 220,736	\$ 503,231	\$ 17,363	\$	81,849	\$ 98,376
Operating Expenses	\$ 235,569	\$ 85,119	\$ 10,766	\$	9,423	\$ 15,705
Operating Income (EBITDA)	\$ (14,833)	\$ 418,112	\$ 6,597	\$	72,427	\$ 82,671
Annualized Capital Cost	\$ 66,449	\$ 192,227	\$ 6,422	\$	10,934	\$ 35,466
Net Income (EBIT)	\$ (81,282)	\$ 225,885	\$ 175	\$	61,492	\$ 47,205
Allocated Airside and Landside Cost	\$ 211,292	\$ 76,347	\$ 9,656	\$	8,452	\$ 14,086
Adjusted Net Income (EBIT)	\$ (292,574)	\$ 149,538	\$ (9,481)	\$	53,041	\$ 33,119
Improvement Square Footage	30,000	10,840	1,371		1,200	2,000
Revenue Per Square Foot	\$ 7.36	\$ 46.42	\$ 12.66	\$	-	\$ 49.19
Operating Cost Per Square Foot	\$ 7.85	\$ 7.85	\$ 7.85	\$	-	\$ 7.85
Operating Income (EBITDA) Per Square Foot	\$ (0.49)	\$ 38.57	\$ 4.81	\$	-	\$ 41.34
Capital Cost Per Square Foot	\$ 2.21	\$ 17.73	\$ 4.68	\$	-	\$ 17.73
Net Income (EBIT) Per Square Foot	\$ (2.71)	\$ 20.84	\$ 0.13	\$	-	\$ 23.60
Allocated Airside and Landside Cost Per Square Foot	\$ 7.04	\$ 7.04	\$ 7.04	\$	-	\$ 7.04
Adjusted Net Income (EBIT) Per Square Foot	\$ (9.75)	\$ 13.79	\$ (6.92)	\$	-	\$ 16.56



## Table 28 – Airport Secondary Allocation Summary

TRUCKEE TAHOE AIRPORT DISTRICT	Airside (PCC2-SCC1) FY 2018	Airside (PCC2-SCC1) FY 2019	Airside (PCC2-SCC1) FY 2020	Landside (PCC2-SCC2) FY 2018	Landside (PCC2-SCC2) FY 2019	Landside (PCC2-SCC2) FY 2020	Aviation Real Estate (PCC2-SCC3) FY 2018	Aviation Real Estate (PCC2-SCC3) FY 2019	Aviation Real Estate (PCC2-SCC3) FY 2020
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
OPERATING REVENUES									
Airport Revenue	1								T
Transient Use Fees	\$ 191,023		\$ 167,781	\$ -	\$-	\$ -	\$ -	\$-	\$ -
Vehicle Parking Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Land Rent, Building Rent or Concessions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 51,681
Warehouse Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hangars	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,455,97		
TOTAL AIRPORT REVENUE	\$ 191,023	\$ 168,828	\$ 167,781	\$ -	\$-	\$ -	\$ 1,455,97	5 \$ 1,633,074	\$ 1,804,331
FBO Revenue	<b>•</b> • • • • • • • •	• · · • • • • • •		•	•				
GROSS MARGIN	\$ 191,023	\$ 168,828	\$ 167,781	\$-	\$-	\$-	\$ 1,455,97	5 \$ 1,633,074	\$ 1,804,331
OPERATING EXPENSES									
Air Show	\$-	\$-	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Bad Debts	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ (14	5) \$ 55	\$ 4,658
Bank and Credit Card Fees	\$ 12,664	\$ 11,969	\$ 12,069	\$ -	\$ -	\$ -	\$ 34,82	7 \$ 32,915	\$ 33,189
Communications	\$ 1,166	\$ 1,009	\$ 1,364	\$ 1,011	\$ 875	\$ 1,182	\$ 95	7 \$ 828	\$ 1,119
Control Tower	\$ 823,950	\$ 794,462	\$ 755,849	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Conventions, Travel, and Meals	\$ 9,496	\$ 5,600	\$ 1,946	\$ 3,165	\$ 1,867	\$ 649	\$ 6,33	1 \$ 3,734	\$ 1,297
Dues and Subscriptions	\$ 4,617	\$ 4,945	\$ 8,423	\$ 3,463	\$ 3,709	\$ 6,318	\$ 1,15	4 \$ 1,236	\$ 2,106
Employee Benefits	\$ 127,849	\$ 222,947	\$ 164,990	\$ 110,676	\$ 193,000	\$ 142,828	\$ 113,75	3 \$ 198,367	\$ 146,800
Employee Recruiting and Testing	\$ 958	\$ 735	\$ 307	\$ 829	\$ 636	\$ 266	\$ 853		\$ 273
Fire Safety	\$ 1,639	\$ 1,382	\$ 2,130	\$ -	\$-	\$ -	\$ 13,11	2 \$ 11,053	\$ 17,040
Governing Body Related Expenses	\$-	\$-	\$-	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 12,324	\$ 13,134	\$ 15,720	\$ 4,056	\$ 4,323	\$ 5,174	\$ 50,992		
License, Fees, and Business Taxes	\$ 3,237	\$ 2,231	\$ 2,088	\$ 2,158	\$ 1,487	\$ 1,392	\$ 2,15	8 \$ 1,487	\$ 1,392
Maintenance - Airside	\$ 316,564	\$ 1,316,089	\$ 1,164,640	\$ -	\$-	\$ -	\$ -	\$ -	\$-
Maintenance - Facilities	\$ 7,399	\$ 7,821	\$ 9,114	\$ 784	\$ 829	\$ 966	\$ 480,23	1 \$ 507,596	\$ 591,519
Maintenance - Forest Management	\$-	\$-	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Noise Abatement	\$-	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Office Equipment	\$ 17,446	\$ 12,763	\$ 12,984	\$ 17,446	\$ 12,763		\$ 4,36		\$ 3,246
Office Equipment Leasing	\$ 1,922	÷ _,=	\$ 2,109	\$ 1,922			\$ 48		
Payroll	\$ 267,641		\$ 324,623	\$ 231,690			\$ 238,13		
Payroll Taxes	\$ 5,150	\$ 5,792	\$ 5,552				\$ 4,58		
Postage and Freight	\$ 501	\$ 514	\$ 210	\$ 501			\$ 50		
Printing and Copying	\$ 226	\$ 253	\$ 305	\$ 226			\$ 50		
Professional Services	\$ 57,961	\$ 52,670	\$ 55,194	\$ 57,961	\$ 52,670	\$ 55,194	\$ 115,92		
PR/Noise/Community Investment	<b>5</b> -	<b>ф</b> -	<b>&gt;</b> -	<b>\$</b> -	<b>&gt;</b> -	<b>5</b> -	\$ 107,48		
Security	\$ 4,854	\$ 5,268	\$ 4,557	\$ 3,236	\$ 3,512		\$ 4,854		
Supplies	\$ 10,112 \$ 10,112	\$ 8,922	\$ 7,181	\$ 5,056			\$ 7,584		\$ 5,386
Utilities	\$ 46,312 \$ 94,067		\$ 45,157 \$ 75,604	\$ 34,734			\$ 34,734		
Vehicle/Equipment Maintenance & Operations	\$ 84,967 \$ 1.818,956		\$ 75,604 \$ 2,672,115	\$ 3,091 \$ 486,464			\$ 56,149 \$ 1,279,06		
OPERATING EXPENSES	+ .,=.=,===		\$ 2,672,115 \$ (2,504,224)						
OPERATING INCOME (EBITDA)	,	. (, , ,	, ,	\$ (486,464) \$ 116,176			\$ 176,914 \$ 379,270		
Annualized Capital Cost			\$ 1,027,896 \$ (3,532,230)						
NET INCOME (EBIT)		, , ,		\$ (602,640)			\$ (202,350		
Allocated Airside and Landside Cost	\$ (618,415) \$ (1,000,666)			\$ (602,640)			\$ 790,14 \$ (002.40)		
ADJUSTED NET INCOME (EBIT)	\$ (1,900,666)	\$ (2,775,859)	\$ (2,660,653)	\$ -	\$-	\$ -	\$ (992,49	7) \$ (1,346,705	) \$ (1,357,549)

# **REVENUE/COST CENTER ALLOCATIONS**



### Table 29 – 2020 Airport/Aviation Real Estate Tertiary Allocation Summary

AIRPORT - AVIATION REAL ESTATE Summary Per Tertiary Cost Center (2020)	ierra Aero/ML Hangar PCC2-SCC3-	Sierra Aero/ML Office (PCC2-SCC3-	EAA (PCC2-SCC3-	T-Hangars (PCC2-SCC3-	Executive Hangars (PCC2-SCC3-
	TCC1)	TCC2)	TCC3)	TCC5)	TCC6)
Revenue	\$ 2,421	\$ 40,664	\$ -	\$ 1,084,436	\$ 361,848
Operating Expenses	\$ 11,763	\$ 3,393	\$ 9,426	\$ 1,190,547	\$ 144,095
Operating Income (EBITDA)	\$ (9,342)	\$ 37,271	\$ (9,426)	\$ (106,111)	\$ 217,753
Annualized Capital Cost	\$ 51,223	\$ 14,776	\$ -	\$ 154,065	\$ 108,722
Net Income (EBIT)	\$ (60,565)	\$ 22,495	\$ (9,426)	\$ (260,176)	\$ 109,031
Allocated Airside and Landside Cost	\$ 8,278	\$ 2,388	\$ 6,633	\$ 837,799	\$ 101,401
Adjusted Net Income (EBIT)	\$ (68,843)	\$ 20,107	\$ (16,059)	\$ (1,097,975)	\$ 7,630
Improvement Square Footage	6,240	1,800	5,000	631,548	76,438
Revenue Per Square Foot	\$ 0.39	\$ 22.59	\$ -	\$ 1.72	\$ 4.73
Operating Cost Per Square Foot	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89
Operating Income (EBITDA) Per Square Foot	\$ (1.50)	\$ 20.71	\$ (1.89)	\$ (0.17)	\$ 2.85
Capital Cost Per Square Foot	\$ 8.21	\$ 8.21	\$ -	\$ 0.24	\$ 1.42
Net Income (EBIT) Per Square Foot	\$ (9.71)	\$ 12.50	\$ (1.89)	\$ (0.41)	\$ 1.43
Allocated Airside and Landside Cost Per Square Foot	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33
Adjusted Net Income (EBIT) Per Square Foot	\$ (11.03)	\$ 11.17	\$ (3.21)	\$ (1.74)	\$ 0.10

NOTE: EAA revenues are reduced by \$14,000 in trade for pilot outreach, Young Eagles program, and scholarships.

AIRPORT - AVIATION REAL ESTATE Summary Per Tertiary Cost Center (2020)	per Executive Hangars PCC2-SCC3- TCC7)	Soar Truckee (PCC2-SCC3- TCC8)	kydive Truckee (PCC2-SCC3- TCC9)	Care Flight (PCC2-SCC3- TCC10)	(	Surf Air PCC2-SCC10- TCC11)
Revenue	\$ 263,281	\$ 375	\$ 1,747	\$ 30,183	\$	19,376
Operating Expenses	\$ 78,915	\$ 1,568	\$ 1,244	\$ 3,257	\$	377
Operating Income (EBITDA)	\$ 184,366	\$ (1,193)	\$ 503	\$ 26,926	\$	18,999
Annualized Capital Cost	\$ 272,991	\$ 6,843	\$ -	\$ 4,544	\$	-
Net Income (EBIT)	\$ (88,626)	\$ (8,036)	\$ 503	\$ 22,381	\$	18,999
Allocated Airside and Landside Cost	\$ 55,533	\$ 1,104	\$ 876	\$ 2,292	\$	265
Adjusted Net Income (EBIT)	\$ (144,159)	\$ (9,140)	\$ (373)	\$ 20,089	\$	18,734
Improvement Square Footage	41,862	832	660	1,728		200
Revenue Per Square Foot	\$ 6.29	\$ 0.45	\$ 2.65	\$ 17.47	\$	96.88
Operating Cost Per Square Foot	\$ 1.89	\$ 1.89	\$ 1.89	\$ 1.89	\$	1.89
Operating Income (EBITDA) Per Square Foot	\$ 4.40	\$ (1.43)	\$ 0.76	\$ 15.58	\$	94.99
Capital Cost Per Square Foot	\$ 6.52	\$ 8.22	\$ -	\$ 2.63	\$	-
Net Income (EBIT) Per Square Foot	\$ (2.12)	\$ (9.66)	\$ 0.76	\$ 12.95	\$	94.99
Allocated Airside and Landside Cost Per Square Foot	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33	\$	1.33
Adjusted Net Income (EBIT) Per Square Foot	\$ (3.44)	\$ (10.99)	\$ (0.56)	\$ 11.63	\$	93.67

NOTE: Soar Truckee revenues are reduced by \$14,487 in trade for airport/community benefits.



## Table 30 – FBO Secondary Allocation Summary (Operating Revenues)

TRUCKEE TAHOE AIRPORT DISTRICT	iation Fuels CC3-SCC1) FY 2018	viation Fuels PCC3-SCC1) FY 2019	viation Fuels PCC3-SCC1) FY 2020	ther Products & Services PCC3-SCC2) FY 2018	ther Products & Services (PCC3-SCC2) FY 2019		ther Products & Services PCC3-SCC2) FY 2020	(P	Facilities CC3-SCC3) FY 2018	(F	Facilities PCC3-SCC3) FY 2019	Facilities CC3-SCC3) FY 2020
	Amount	Amount	Amount	Amount	Amount		Amount		Amount		Amount	Amount
OPERATING REVENUES												
Airport Revenue						1						
Transient Use Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	573,068	\$	506,485	\$ 503,343
Vehicle Parking Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
Land Rent, Building Rent or Concessions	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
Warehouse Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
Hangars	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
TOTAL AIRPORT REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$	573,068	\$	506,485	\$ 503,343
FBO Revenue												
Retail Aviation Fuel and Additives	\$ 3,113,323	\$ 2,875,680	\$ 2,888,598	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
Pilot Supplies, Catering, and Oil	\$ -	\$ -	\$ -	\$ 5,106	\$ 8,827	\$	3,109	\$	-	\$	-	\$ -
Ground Handling	\$ -	\$ -	\$ -	\$ 78,267	\$ 59,586	\$	69,622	\$	-	\$	-	\$ -
Passenger/Crew Services	\$ -	\$ -	\$ -	\$ 4,292	\$ 2,336	\$	6,942	\$	-	\$	-	\$ -
TOTAL FBO REVENUE	\$ 3,113,323	\$ 2,875,680	\$ 2,888,598	\$ 87,665	\$ 70,749	\$	79,674	\$	-	\$	-	\$ -
TOTAL OPERATING REVENUES	\$ 3,113,323	\$ 2,875,680	\$ 2,888,598	\$ 87,665	\$ 70,749	\$	79,674	\$	573,068	\$	506,485	\$ 503,343
FBO Cost of Goods Sold												
Retail Aviation Fuel and Additives	\$ (1,802,547)	\$ (1,709,674)	\$ (1,531,624)	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -
Pilot Supplies, Catering, and Oil	\$ -	\$ -	\$ -	\$ (3,800)	\$ (8,974)	\$	(2,091)	\$	-	\$	-	\$ -
TOTAL FBO COST OF GOODS SOLD	\$ (1,802,547)	\$ (1,709,674)	\$ (1,531,624)	\$ (3,800)	\$ (8,974)	\$	(2,091)	\$	-	\$	-	\$ -
GROSS MARGIN	\$ 1,310,776	\$ 1,166,006	\$ 1,356,973	\$ 83,866	\$ 61,775	\$	77,583	\$	573,068	\$	506,485	\$ 503,343

# **REVENUE/COST CENTER ALLOCATIONS**



## Table 31 – FBO Secondary Allocation Summary (Operating Expenses)

TRUCKEE TAHOE AIRPORT DISTRICT	Aviation Fuels (PCC3-SCC1) FY 2018	Aviation Fuels (PCC3-SCC1) FY 2019	Aviation Fuels (PCC3-SCC1) FY 2020	Other Products & Services (PCC3-SCC2) FY 2018	Other Products & Services (PCC3-SCC2) FY 2019	Other Products & Services (PCC3-SCC2) FY 2020	Facilities (PCC3-SCC3 FY 2018	Facilities (PCC3-SCC3) FY 2019	Facilities (PCC3-SCC3) FY 2020
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
OPERATING EXPENSES									
Air Show	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bad Debts	\$-	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bank and Credit Card Fees	\$ 56,462	\$ 53,362	\$ 53,807	\$ 106	\$ 100	\$ 101	\$ 1,4	and the second	\$ 1,408
Communications	\$ 1,817	\$ 1,572	\$ 2,125	\$ 1,323	\$ 1,145	\$ 1,547	\$ 53	2 \$ 460	\$ 622
Control Tower	\$-	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Conventions, Travel, and Meals	\$ 9,496	\$ 5,600	\$ 1,946	\$ -	\$-	\$ -	\$ -	\$ -	\$-
Dues and Subscriptions	\$ 2,309	\$ 2,473	\$ 4,212	\$ 1,154	\$ 1,236	\$ 2,106	\$ 1,1	4 \$ 1,236	\$ 2,106
Employee Benefits	\$ 176,448	\$ 307,696	\$ 227,708	\$ 124,264	\$ 216,696	\$ 160,364	\$ 60,30	5 \$ 105,162	\$ 77,825
Employee Recruiting and Testing	\$ 1,322	\$ 1,015	\$ 424	\$ 931	\$ 715	\$ 299	\$ 4	2 \$ 347	\$ 145
Fire Safety	\$ 9,834	\$ 8,290	\$ 12,780	\$ -	\$ -	\$ -	\$ 4,9	7 \$ 4,145	\$ 6,390
Governing Body Related Expenses	\$ -	\$-	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 8,897	\$ 9,482	\$ 11,348	\$ 3,596	\$ 3,832	\$ 4,587	\$ 3,9	0 \$ 4,231	\$ 5,064
License, Fees, and Business Taxes	\$ -	\$-	\$ -	\$ -	\$-	\$ -	\$ 1,0	9 \$ 744	\$ 696
Maintenance - Airside	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance - Facilities	\$ 1,937	\$ 2,047	\$ 2,385	\$ 499	\$ 528	\$ 615	\$ 4,03	3 \$ 4,263	\$ 4,968
Maintenance - Forest Management	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Noise Abatement	\$ -	\$-	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
Office Equipment	\$ 13,085	\$ 9,572	\$ 9,738	\$ 13,085	\$ 9,572	\$ 9,738	\$ 13,08	5 \$ 9,572	\$ 9,738
Office Equipment Leasing	\$ 1,441	\$ 1,869	\$ 1,582	\$ 1,441	\$ 1,869	\$ 1,582	\$ 1,44	1 \$ 1,869	\$ 1,582
Payroll	\$ 369,379	\$ 435,625	\$ 448,021	\$ 260,136	\$ 306,790	\$ 315,520	\$ 126,24	4 \$ 148,885	\$ 153,122
Payroll Taxes	\$ 7,108	\$ 7,993	\$ 7,662	\$ 5,006	\$ 5,629	\$ 5,396	\$ 2,42	9 \$ 2,732	\$ 2,619
Postage and Freight	\$ 501	\$ 514	\$ 210	\$ 501	\$ 514	\$ 210	\$ 50	1 \$ 514	\$ 210
Printing and Copying	\$ 169	\$ 189	\$ 229	\$ 169	\$ 189	\$ 229	\$ 10	9 \$ 189	\$ 229
Professional Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,98	0 \$ 26,335	\$ 27,597
PR/Noise/Community Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Security	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ 1,6	8 \$ 1,756	\$ 1,519
Supplies	\$ 5,056	\$ 4,461	\$ 3,591	\$ 7,584	\$ 6,691	\$ 5,386	\$ 2,52	8 \$ 2,230	\$ 1,795
Utilities	\$ 11,578	\$ 13,723	\$ 11,289	\$ 11,578	\$ 13,723	\$ 11,289	\$ 34,73	4 \$ 41,168	\$ 33,867
Vehicle/Equipment Maintenance & Operations	\$ 38,281	\$ 28,962	\$ 34,063	\$ 10,079	\$ 7,625	\$ 8,968	\$ 4,32	3 \$ 3,271	\$ 3,847
OPERATING EXPENSES	\$ 715,121	\$ 894,445	\$ 833,120	\$ 441,452	\$ 576,854		\$ 293,97		\$ 335,348
OPERATING INCOME (EBITDA)	\$ 595,655			\$ (357,587)			\$ 279,09	4 \$ 145,979	\$ 167,994
Annualized Capital Cost	\$ 113,847			\$ 17,643	,	, ,	\$ 162,43		
NET INCOME (EBIT)	\$ 481,809			\$ (375,230)			\$ 116,6		
Allocated Airside and Landside Cost	\$ 32,112			\$ 965	,	```´	,	5 \$ 6,848	, , ,
ADJUSTED NET INCOME (EBIT)	\$ 449,697			\$ (376,195)			\$ 111,22		

# **REVENUE/COST CENTER ALLOCATIONS**



### Table 32 – 2020 FBO/Aviation Fuels Tertiary Allocation Summary

FBO - AVIATION FUELS Summary Per Tertiary Cost Center (2020)	Jet A (Retail) PCC3-SCC1- TCC1)	et A (Contract) (PCC3-SCC1- TCC2)	Jet A (CAA) (PCC3-SCC1- TCC3)	Avgas (Full-Service) (PCC3-SCC1- TCC4)	Avgas (Self-Service) (PCC3-SCC1- TCC5)
Revenue	\$ 503,871	\$ 1,339,812	\$ 541,136	\$ 279,445	\$ 240,104
Cost of Goods Sold	\$ (243,433)	\$ (585,089)	\$ (303,686)	\$ (210,979)	\$ (188,437)
Gross Margin	\$ 260,438	\$ 754,723	\$ 237,450	\$ 68,466	\$ 51,666
Operating Expenses	\$ 103,818	\$ 276,304	\$ 111,594	\$ 290,862	\$ 50,837
Operating Income (EBITDA)	\$ 156,621	\$ 478,420	\$ 125,856	\$ (222,395)	\$ 830
Annualized Capital Cost	\$ 9,319	\$ 22,399	\$ 11,626	\$ 8,778	\$ 29,942
Net Income (EBIT)	\$ 147,301	\$ 456,021	\$ 114,229	\$ (231,173)	\$ (29,113)
Allocated Airside and Landside Cost	\$ 5,512	\$ 14,669	\$ 5,925	\$ 15,442	\$ 2,699
Adjusted Net Income (EBIT)	\$ 141,789	\$ 441,352	\$ 108,305	\$ (246,615)	\$ (31,812)
Gallons	134,916	324,268	168,310	59,910	53,509
Revenue Per Gallon	3.73	4.13	3.22	4.66	4.49
Cost of Goods Sold Per Gallon	-1.80	-1.80	-1.80	-3.52	-3.52
Gross Margin Per Gallon	1.93	2.33	1.41	1.14	0.97
Operating Cost Per Gallon	0.77	0.85	0.66	4.85	0.95
Operating Income (EBITDA) Per Gallon	1.16	1.48	0.75	-3.71	0.02
Capital Cost Per Gallon	0.07	0.07	0.07	0.15	0.56
Net Income (EBIT) Per Gallon	1.09	1.41	0.68	-3.86	-0.54
Allocated Airside and Landside Cost Per Gallon	0.04	0.05	0.04	0.26	0.05
Adjusted Net Income (EBIT) Per Gallon	1.05	1.36	0.64	-4.12	-0.59

NOTE: The total revenue for FBO-Aviation Fuels does not match Table 31 as reconciliation of tertiary revenue/cost centers was unable to take into account federal excise taxes.



## IV. APPENDIX

### Table 33 – Capital Asset Allocation (TTAD General Assets and Snow Removal)

Capital Expenditure	FY	Useful	Gr	ant Portion	1	TAD Cost		Total	_	FY 2018		FY 2019		FY 2020
	Purchased	Life							D	epreciation	D	epreciation	De	preciation
	1000*		1	GENERAL A	-		•	0.110	<b></b>		<b>•</b>		•	
Electric Conduit	1982*	15	\$	-	\$	2,110	\$	2,110	\$		\$	-	\$	-
ESI Phone System	2009*	5	\$	-	\$	12,466	\$	12,466	\$	-	\$	-	\$	-
GIS Software System	2012	5	\$	-	\$	67,556	\$	67,556	\$	-	\$	-	\$	-
2014 Subaru Forester	2014	10	\$	-	\$	23,822	\$	23,822	\$	,	\$	2,382	\$	2,382
Caselle Accounting Software	2015	5	\$	-	\$	19,240	\$	19,240	\$	3,848	\$	3,848	\$	-
2017 Ford Van	2018*	10	\$	-	\$	29,395	\$	29,395	\$	-	\$	2,940	\$	2,940
4 Meraki Network Switches	2019	5	\$	-	\$	29,126	\$	29,126	\$	-	\$	-	\$	5,825
Boardroom AV & Broadcast Equipment	2019	5	\$	-	\$	20,377	\$	20,377	\$	-	\$	-	\$	4,075
APC Smart UPS for Server Room	2021*	5	\$	-	\$	6,649	\$	6,649	\$	-	\$	-	\$	-
Capitalized Total			\$	-	\$	210,741	\$	210,741	\$	6,230	\$	9,170	\$	15,222
			SN	IOW REMOV	/AL									
AIP 9 - Oshkosh Snowblower	1994*	20	\$	205,334	\$	22,815	\$	228,149	\$	-	\$	-	\$	-
AIP 11 - Wheel Loader 950F	1996*	20	\$	166,988	\$	6,554	\$	173,542	\$	-	\$	-	\$	-
AIP 11 - Caterpillar Grader 143H	1996	20	\$	204,633	\$	22,737	\$	227,370	\$	-	\$	-	\$	-
Transmission 950B Loader	1997	10	\$	-	\$	13,971	\$	13,971	\$	-	\$	-	\$	-
Rebuild Oshkosh Truck Transfer Case	1997	10	\$	-	\$	5,125	\$	5,125	\$	-	\$	-	\$	-
Snowblower Parts	1997	10	\$	-	\$	8,070	\$	8,070	\$	-	\$	-	\$	-
Oshkosh Blower Repairs	1999*	10	\$	-	\$	6,277	\$	6,277	\$	-	\$	-	\$	-
Honda Snowblower	2000*	10	\$	-	\$	2,033	\$	2,033	\$	-	\$	-	\$	-
Plows and Blades	2000*	10	\$	-	\$	13,476	\$	13,476	\$	-	\$	-	\$	-
Caterpillar 416 Loader	2000*	20	\$	-	\$	57,446	\$	57,446	\$	2,872	\$	-	\$	-
Replace Coupler on 950B	2000	10	\$	-	\$	8,800	\$	8,800	\$	-	\$	-	\$	-
950F Plow Blade	2003*	10	\$	-	\$	13,629	\$	13,629	\$	-	\$	-	\$	-
AIP 20 - Sweepster 10' Angle Broom	2009	20	\$	17,785	\$	936	\$	18,721	\$	936	\$	936	\$	936
AIP 20 - Bi-Directional Tractor	2009	20	\$	94,197	\$	4,958	\$	99,155	\$	4,958	\$	4,958	\$	4,958
AIP 20 - Snowblower Attachment for Tractor	2009	20	\$	17,887	\$	941	\$	18,829	\$	941	\$	941	\$	941
AIP 24 - La Rue T85 Snowblower	2011	20	\$	456,969	\$	24,051	\$	481,020	\$	24,051	\$	24,051	\$	24,051
Plow Blade for Flatbed #3	2013	10	\$	-	\$	6,893	\$	6,893	\$	689	\$	689	\$	689
Plow Truck	2015	20	\$	-	\$	429,492	\$	429,492	\$	21,475	\$	21,475	\$	21,475
Plow Blade - Jordans	2018*	10	\$	-	\$	8,104	\$	8,104	\$	-	\$	810	\$	810
938 M Wheel Loader	2019*	20	\$	-	\$	238,180	\$	238,180	\$	_	\$	-	\$	11,909
2019 CAT Motor Grader	2020	20	\$	-	\$	397,852	\$	397,852	\$	-	\$	-	\$	-
J.A. Larue	2020	20	\$	-	\$	583,948	\$	583,948	\$	-	\$	-	\$	-
Metal Pless Pro Plow Blade	2020	10	\$	-	\$	20,414	\$	20,414	\$	-	\$	-	\$	-
CAT Loader Bucket	2021*	20	\$	-	\$	24,661	\$	24,661	\$	-	\$	-	\$	<u> </u>
Capitalized Total	2021	20	\$	1,163,793	Ŧ	1,921,365	\$	3,085,158		55,922	\$	53,861	\$	65,770



### Table 34 – Capital Asset Allocation (Land)

Capital Expenditure	FY Purchased	Useful Life	Gra	ant Portion	1	TAD Cost	Total	 2018 ciation	 2019 ciation	 2020 eciation
				LAND						
Airport Land	1995	N/A	\$	-	\$	1,746,777	\$ 1,746,777	\$ -	\$ -	\$ -
AIP 10 - Land Acquisition	1997	N/A	\$	13,752	\$	3,410	\$ 17,162	\$ -	\$ -	\$ -
Adjustment related to Schaffer Road	2000	N/A	\$	-	\$	18,541	\$ 18,541	\$ -	\$ -	\$ -
AIP 14 - Joerger Property PC-3	2003	N/A	\$	2,984,336	\$	937,696	\$ 3,922,032	\$ -	\$ -	\$ -
AIP 14 - Winters Property	2004*	N/A	\$	569,920	\$	63,324	\$ 633,244	\$ -	\$ -	\$ -
Waddell Ranch	2008*	N/A	\$	-	\$	3,000,000	\$ 3,000,000	\$ -	\$ -	\$ -
Ponderosa Golf Course Land	2008	N/A	\$	-	\$	2,771,261	\$ 2,771,261	\$ -	\$ -	\$ -
Caltrans .65 Acres	2009*	N/A	\$	-	\$	1,000	\$ 1,000	\$ -	\$ -	\$ -
Conservation Easement - Martis	2011	N/A	\$	-	\$	1,814,276	\$ 1,814,276	\$ -	\$ -	\$ -
TC Golf Course Easement	2012	N/A	\$	-	\$	501,013	\$ 501,013	\$ -	\$ -	\$ -
Conservation Easement - Jones	2012	N/A	\$	-	\$	328,623	\$ 328,623	\$ -	\$ -	\$ -
Alder Hill Lot	2014*	N/A	\$	-	\$	212,178	\$ 212,178	\$ -	\$ -	\$ -
Capitalized Total			\$	3,568,008	\$	11,398,097	\$ 14,966,105	\$ -	\$ -	\$ -



### Table 35 – Capital Asset Allocation (Airside)

Capital Expenditure	FY Purchased	Useful Life	Gr	ant Portion	TTAD Cost	Total		FY 2018 preciation		Y 2019 Preciation		Y 2020
	Purchaseu		DE A		ON		De	preciation	Del	Jieciation	Del	Jecialion
CFR Shop	1976	30	\$	-	\$ 2,579	\$ 2,579	\$	-	\$	-	\$	-
Distance to Go Marker	1984	10	\$	-	\$ 1,870	\$ 1,870	\$	-	\$	-	\$	-
Forklift	1990	10	\$	-	\$ 15,094	\$ 15,094	\$	-	\$	-	\$	-
Auto Fuel Convault	1991	20	\$	-	\$ 7,549	\$ 7,549	\$	-	\$	-	\$	-
2 Bay Garage	1993*	30	\$	-	\$ 136,332	\$ 136,332	\$	4,544	\$	4,544	\$	4,544
Maintenance Safety Container	1993	10	\$	-	\$ 4,408	\$ 4,408	\$	-	\$	-	\$	-
Waste Oil Convault	1994*	20	\$	-	\$ 4,650	\$ 4,650	\$	-	\$	-	\$	-
50 Amp Welder/Generator	1995	10	\$	-	\$ 3,529	\$ 3,529	\$	-	\$	-	\$	-
New Maintenance Furniture	1998	10	\$	-	\$ 5,955	\$ 5,955	\$	-	\$	-	\$	-
AIP 11 - New Maintenance Building	1998	30	\$	870,379	\$ 485,712	\$ 1,356,091	\$	45,203	\$	45,203	\$	45,203
Fiber Optic Cable Terminal to Maintenance	1999*	15	\$	_	\$ 15,175	\$ 15,175	\$	_	\$	-	\$	-
New Maintenance - Oak Storage/Vistor Chairs	1999*	10	\$	-	\$ 822	\$ 822	\$	-	\$	-	\$	-
Diesel Tank	1999	20	\$	-	\$ 47,954	\$ 47,954	\$	2,398	\$	-	\$	-
Bay #2 Fire Station	2000	30	\$	-	\$ 110,000	\$ 110,000	\$	3,667	\$	3,667	\$	3,667
Paint Striper	2001	10	\$	-	\$ 13,127	\$ 13,127	\$	-	\$	-	\$	-
2 Kawasaki Ramp Carts	2003*	10	\$	-	\$ 16,863	\$ 16,863	\$	-	\$	-	\$	-
Lathe, Milling Machine & Associated Parts	2003	10	\$	-	\$ 17,720	\$ 17,720	\$	-	\$	-	\$	-
Mower Head	2005*	10	\$	-	\$ 9,730	\$ 9,730	\$	-	\$	-	\$	-
Crafco Supershot Crack Sealer	2005*	10	\$	-	\$ 33,578	\$ 33,578	\$	-	\$	-	\$	-
F.O.D. Boss	2005	10	\$	-	\$ 7,500	\$ 7,500	\$	-	\$	-	\$	-
AIP 17 - Reconstruct Pvmt (Maint. / Warehouse)	2007*	15	\$	185,937	\$ 9,786	\$ 195,723	\$	13,048	\$	13,048	\$	13,048
Water Trailer	2008	10	\$	-	\$ 8,039	\$ 8,039	\$	-	\$	-	\$	-
Wireless Airport Surveillance (50/50 Airside and Landside)	2008	5	\$	-	\$ 34,115	\$ 34,115	\$	-	\$	-	\$	-
Fire Safety Equipment	2009	5	\$	-	\$ 10,922	\$ 10,922	\$	-	\$	-	\$	-
Backhoe Thumb	2009	10	\$	-	\$ 7,770	\$ 7,770	\$	777	\$	-	\$	-
Material Handling Arm	2010	10	\$	-	\$ 6,879	\$ 6,879	\$	688	\$	688	\$	-
Portable Vactor	2012*	10	\$	-	\$ 13,714	\$ 13,714	\$	1,371	\$	1,371	\$	1,371
Evolution Mower and Mulch Kit	2012	10	\$	-	\$ 5,482	\$ 5,482	\$	548	\$	548	\$	548
Vehicle Lift in Maintenance Shop	2014	10	\$	-	\$ 15,711	\$ 15,711	\$	1,571	\$	1,571	\$	1,571
JLG 60 Boomlift	2014	10	\$	-	\$ 47,467	\$ 47,467	\$	4,747	\$	4,747	\$	4,747
Loader	2016	10	\$	-	\$ 333,086	\$ 333,086	\$	33,309	\$	33,309	\$	33,309
2020 Ford F-150 O&M Dir Truck	2020	10	\$	-	\$ 41,635	\$ 41,635	\$	-	\$	-	\$	-
2019 Ford Ranger GM	2020	10	\$	-	\$ 38,433	\$ 38,433	\$	-	\$	-	\$	-
Scissor Lift	2020	10	\$	-	\$ 23,930	\$ 23,930	\$	-	\$	-	\$	-
Liftmaster Shop Bay Door Opener	2020*	10	\$	-	\$ 16,320	\$ 16,320	\$	-	\$	- /	\$	-
Capitalized Total			\$	1,056,316	\$ 1,553,436	\$ 2,609,751	\$	111,871	\$	108,696	\$	108,008



### APPENDIX

#### Table 35 – Capital Asset Allocation (Airside), continued

Capital Expenditure	FY Purchased	Useful Life	Gr	ant Portion		TTAD Cost		Total	FY 2018 preciation		FY 2019 preciation	Y 2020 reciation
			R	UNWAYS	1		1			-		
2nd Runway 02-20	1969	20	\$	68,909	\$	69,651	\$	138,560	\$ -	\$	-	\$ -
2nd Runway 02-20	1973*	30	\$	-	\$	1,919	\$	1,919	\$ -	\$	-	\$ -
Runway Extension	1973	30	\$	-	\$	6,493	\$	6,493	\$ -	\$	-	\$ -
Runway Extension 02-20	1973	30	\$	-	\$	26,027	\$	26,027	\$ -	\$	-	\$ -
AIP 01 - Runway 20 Extension	1984	30	\$	537,143	\$	112,532	\$	649,675	\$ -	\$	-	\$ -
Bald Mountain Beacon	1987*	20	\$	-	\$	13,184	\$	13,184	\$ -	\$	-	\$ -
Hazard Beacon	1987	20	\$	-	\$	3,240	\$	3,240	\$ -	\$	-	\$ -
Runway Signage	1994	20	\$	-	\$	1,017	\$	1,017	\$ -	\$	-	\$ -
AIP 08 - Runway Safety Area	1997	30	\$	1,049,137	\$	118,664	\$	1,167,801	\$ 38,927	\$	38,927	\$ 38,927
AIP 10 - Runway 2-20 and 11-29 Groove	1997	15	\$	1,274,173	\$	141,770	\$	1,415,943	\$ -	\$	-	\$ -
AIP 10 - R/W Lighting System and Vault	1997*	20	\$	72,735	\$	8,082	\$	80,817	\$ -	\$	-	\$ -
Dry Lake Beacon Tower Replace	2000	20	\$	-	\$	25,875	\$	25,875	\$ 1,294	\$	1,294	\$ -
Density Altitude Sign	2001	10	\$	-	\$	20,713	\$	20,713	\$ -	\$	-	\$ -
Runway 11-29 Overruns	2005	15	\$	-	\$	162,940	\$	162,940	\$ 10,863	\$	10,863	\$ -
AIP 16 - Runway Sign Modifications	2006*	10	\$	107,660	\$	11,962	\$	119,622	\$ -	\$	-	\$ -
AIP 17 - Threshold Lights	2007*	10	\$	19,713	\$	1,038	\$	20,750	\$ -	\$	-	\$ -
AIP 22 - Runway 29 Touchdown Area	2010	30	\$	1,777,541	\$	-	\$	1,777,541	\$ 59,251	\$	59,251	\$ 59,251
AIP 20 - Runway 02-20 FWD Testing	2010*	5	\$	669,883	\$	35,257	\$	705,140	\$ -	\$	-	\$ -
Density Altitude Signs	2013	10	\$	-	\$	50,408	\$	50,408	\$ 5,041	\$	5,041	\$ 5,041
AIP 26 & 27 - Reconstruction of Runway 11	2013*	15	\$	2,973,661	\$	417,707	\$	3,391,368	\$ 226,091	\$	226,091	\$ 226,091
AIP 21 & 28 - Segment Circle Replace	2013	20	\$	491,107	\$	51,039	\$	542,146	\$ 27,107	\$	27,107	\$ 27,107
AWOS Replacement 2013	2013	20	\$	-	\$	141,614	\$	141,614	\$ 7,081	\$	7,081	\$ 7,081
Lighted X Signs-2	2019	10	\$	-	\$	38,864	\$	38,864	\$ -	\$	-	\$ 3,886
Dry Lake Solar Beacon	2020	20	\$	-	\$	22,978	\$	22,978	\$ -	\$	-	\$ -
Capitalized Total			\$	9,041,662	\$	1,482,973	\$	10,524,635	\$ 375,654	\$	375,654	\$ 367,384
ADSB Project	2020	20	\$	-			\$	869,854	\$ -	\$	-	\$ 43,493
Work-in-Progress Total			\$	-	\$		\$	869,854	\$ -	\$	-	\$ 43,493
TOTAL			\$	9,041,662	\$	1,482,973	\$	11,394,489	\$ 375,654	\$	375,654	\$ 410,877



### Table 35 – Capital Asset Allocation (Airside), continued

Capital Expenditure	FY Purchased	Useful Life	Gr	ant Portion	Т	TAD Cost	Total	FY 2018 preciation	FY 2019 preciation	-	Y 2020 preciation
			T.	AXIWAYS	•						
Taxiways A, B 2016	1965	30	\$	73,954	\$	60,152	\$ 134,106	\$ -	\$ -	\$	-
Taxiways C, D, E and F	1966	30	\$	94,113	\$	78,109	\$ 172,222	\$ -	\$ -	\$	-
Taxiway N	1973	30	\$	21,906	\$	8,909	\$ 30,815	\$ -	\$ -	\$	-
2nd Taxiway G	1973	30	\$	72,431	\$	45,604	\$ 118,035	\$ -	\$ -	\$	-
Taxiway	1977	30	\$	-	\$	1,085	\$ 1,085	\$ -	\$ -	\$	-
AIP 05 - Taxiway Overlay	1988*	15	\$	325,096	\$	36,122	\$ 361,218	\$ -	\$ -	\$	-
AIP 07 - Taxiway	1993	15	\$	171,305	\$	16,436	\$ 187,740	\$ -	\$ -	\$	-
AIP 09 - Taxiways C, P, R & Hold Runway	1997	15	\$	387,186	\$	43,020	\$ 430,206	\$ -	\$ -	\$	_
Blue Taxiway Solar Lights	2004*	15	\$	-	\$	50,456	\$ 50,456	\$ 3,364	\$ -	\$	_
Taxilane T	2005	30	\$	-	\$	425,609	\$ 425,609	\$ 14,187	\$ 14,187	\$	14,187
AIP 17 - Sealcoat Taxiway A & G, Glider	2007*	3	\$	237,560	\$	12,503	\$ 250,064	\$ -	\$ _	\$	-
AIP 32 - G & H Reconstruction	2017	15	\$	1,101,382	\$	122,376	\$ 1,223,758	\$ 81,584	\$ 81,584	\$	81,584
AIP 34 - Taxiway A Reconstruction	2017*	15	\$	2,154,961	\$	249,049	\$ 2,404,010	\$ 160,267	\$ 160,267	\$	160,267
Capitalized Total			\$	4,639,894	\$	1,149,430	\$ 5,789,324	\$ 259,402	\$ 256,038	\$	256,038
Taxiway A	2020	15	\$	-			\$ 290,757	\$ -	\$ -	\$	19,384
Taxiway R Reconstruction	2019	30	\$	-			\$ 1,551,255	\$ -	\$ 51,708	\$	51,708
AIP 39 - Taxilanes J&K Rehab	2019	15	\$	-			\$ 103,593	\$ -	\$ 6,906	\$	6,906
Work-in-Progress Total			\$	-	\$	-	\$ 1,945,605	\$ -	\$ 58,615	\$	77,998
TOTAL			\$	4,639,894	\$	1,149,430	\$ 7,734,928	\$ 259,402	\$ 314,653	\$	334,037
				APRON							
AIP 07 - Jet Apron	1993*	15	\$	256,957	\$	24,653	\$ 281,611	\$ -	\$ -	\$	-
AIP 12 - Rebuild Main Apron East	1999	15	\$	2,220,689	\$	246,704	\$ 2,467,393	\$ -	\$ -	\$	-
AIP 21 & 28 - Ramp Lighting Project	2013	20	\$	60,341	\$	3,176	\$ 63,517	\$ 3,176	\$ 3,176	\$	3,176
AIP 30 - Rebuild Apron West A4	2014	15	\$	1,130,340	\$	615,602	\$ 1,745,942	\$ 116,396	\$ 116,396	\$	116,396
AIP 35 - Apron A1/A2	2017*	15	\$	1,070,162	\$	192,907	\$ 1,263,069	\$ 84,205	\$ 84,205	\$	84,205
Capitalized Total			\$	4,738,489	\$	1,083,042	\$ 5,821,531	\$ 203,777	\$ 203,777	\$	203,777
AIP 38 - Wash Rack/Blast Pads/EMS Apron	2020	30	\$	-			\$ 1,246,969	\$ -	\$ -	\$	41,566
Work-in-Progress Total			\$	-	\$	-	\$ 1,246,969	\$ -	\$ -	\$	41,566
TOTAL			\$	4,738,489	\$	1,083,042	\$ 7,068,500	\$ 203,777	\$ 203,777	\$	245,342
		COMM	UNI	TY INVEST	<b>IEN</b>	ITS					
Helipad Tahoe City	2018	30	\$	-	\$	770,328	\$ 770,328	\$ -	\$ 25,678	\$	25,678
Capitalized Total			\$	-	\$	770,328	\$ 770,328	\$ -	\$ 25,678	\$	25,678



### Table 36 – Capital Asset Allocation (Landside Infrastructure and Noise and Annoyance Programs)

Capital Expenditure	FY Purchased	Useful Life	Gra	nt Portion		TTAD Cost	Total	FY 2018 preciation	FY 2019 preciation	Y 2020 reciation
		LANDS	IDE II	NFRASTRU	СТ	URE				
Access Road	1962	30	\$	-	\$	1,589	\$ 1,589	\$ -	\$ -	\$ -
Grade	1971	30	\$	-	\$	2,000	\$ 2,000	\$ -	\$ -	\$ -
Sewer	1972	30	\$	-	\$	11,228	\$ 11,228	\$ -	\$ -	\$ -
Sewer	1973	30	\$	-	\$	3,502	\$ 3,502	\$ -	\$ -	\$ -
Glider Access Road	1977	30	\$	-	\$	2,247	\$ 2,247	\$ -	\$ -	\$ -
Sign at HWY 267 and Airport Road	1981	10	\$	-	\$	3,709	\$ 3,709	\$ -	\$ -	\$ -
Water System	1981	30	\$	-	\$	11,470	\$ 11,470	\$ -	\$ -	\$ -
Glider Pad Road	1983*	30	\$	-	\$	2,469	\$ 2,469	\$ -	\$ -	\$ -
Sewer Line Improvements	1992	15	\$	-	\$	7,989	\$ 7,989	\$ -	\$ -	\$ -
Gas Conduit Installation	1996	20	\$	-	\$	62,338	\$ 62,338	\$ -	\$ -	\$ -
Water Line West End Move	2003	30	\$	-	\$	56,951	\$ 56,951	\$ 1,898	\$ 1,898	\$ 1,898
Airport Road Overlay	2004*	15	\$	-	\$	29,307	\$ 29,307	\$ -	\$ -	\$ -
Aviation Way	2005	30	\$	-	\$	268,023	\$ 268,023	\$ 8,934	\$ 8,934	\$ 8,934
Wireless Airport Surveillance (50/50 Airside and Landside)	2008	5	\$	-	\$	34,115	\$ 34,115	\$ -	\$ -	\$ -
AIP 20 - Vehicle Access Gate System	2010	10	\$	669,883	\$	35,257	\$ 705,140	\$ 70,514	\$ 70,514	\$ -
Chandelle Way Reconstruction	2011	15	\$	-	\$	298,087	\$ 298,087	\$ 19,872	\$ 19,872	\$ 19,872
267 Sidewalk	2021*	15	\$	-	\$	209,312	\$ 209,312	\$ -	\$ -	\$ -
Capitalized Total			\$	669,883	\$	1,039,593	\$ 1,709,477	\$ 101,219	\$ 101,219	\$ 30,705
	N	OISE AND		IOYANCE F	PRC	OGRAMS				
District Impr - Flight Tracking System	2012	5	\$	-	\$	877,887	\$ 877,887	\$ -	\$ -	\$ -
Skyhawk Airplane	2019*	10	\$	-	\$	512,293	\$ 512,293	\$ -	\$ -	\$ 51,229
Capitalized Total			\$	-	\$	1,390,180	\$ 1,390,180	\$ -	\$ -	\$ 51,229



### Table 37 – Capital Asset Allocation (Aviation Real Estate)

Capital Expenditure	FY Purchased	Useful Life	Grant	Portion	T	TAD Cost	Total	FY 2018 preciation	-	Y 2019 reciation		Y 2020 reciation
		1	WEST S	IDE OFF	ICE			•				
West Side Office	1993	30	\$	-	\$	136,332	\$ 136,332	\$ 4,544	\$	4,544	\$	4,544
Capitalized Total			\$	-	\$	136,332	\$ 136,332	\$ 4,544	\$	4,544	\$	4,544
			HAH	NGAR 1								
Hangar 1	1965	30	\$	-	\$	20,000	\$ 20,000	\$ -	\$	-	\$	-
Hangar 1 Septic & Leach	1997	15	\$	-	\$	8,103	\$ 8,103	\$ -	\$	-	\$	-
Hangar 1 Roof Modification	1998*	15	\$	-	\$	17,865	\$ 17,865	\$ -	\$	-	\$	-
Hangar 1 Reroof	2003	15	\$	-	\$	15,270	\$ 15,270	\$ -	\$	-	\$	-
Capitalized Total			\$	-	\$	61,238	\$ 61,238	\$ -	\$	-	\$	-
Office	2020	15	\$	-			\$ 600,000	\$ -	\$	-	\$	40,000
Roof	2020	15	\$	-			\$ 213,000	\$ -	\$	-	\$	14,200
Sewer	2019	30	\$	-			\$ 132,506	\$ -	\$	4,417	\$	4,417
Demo/Remodel/Paint	2019	15	\$	-			\$ 280,654	\$ -	\$	18,710	\$	18,710
Work-in-Progress Total			\$	-	\$	-	\$ 1,226,160	\$ -	\$	23,127	\$	77,327
TOTAL			\$	-	\$	61,238	\$ 1,287,398	\$ -	\$	23,127	\$	77,327
				EAA								
Old Maintenance Building Renovation	1996	15	\$	-	\$	24,719	\$ 24,719	\$ -	\$	-	\$	-
EAA Wiring for Jiffy Wash	1999	15	\$	-	\$	3,185	\$ 3,185	\$ -	\$	-	\$	-
Service Bay Doors	1999	15	\$	-	\$	8,408	\$ 8,408	\$ -	\$	-	\$	-
EAA Roof	2000	15	\$	-	\$	6,900	\$ 6,900	\$ -	\$	-	\$	-
Capitalized Total			\$	-	\$	43,212	\$ 43,212	\$ -	\$	-	\$	-
			PHOEN	IX HANG	BAR							
Phoenix Hangar	1982	30	\$	-	\$	14,370	\$ 14,370	\$ -	\$	-	\$	-
Electric	1995	15	\$	-	\$	2,200	\$ 2,200	\$ -	\$	-	\$	-
Electric Service	1999*	15	\$	-	\$	3,501	\$ 3,501	\$ -	\$	-	\$	-
Capitalized Total			\$	-	\$	20,071	\$ 20,071	\$ -	\$	-	\$\$	-



### Table 37 – Capital Asset Allocation (Aviation Real Estate), continued

Capital Expenditure	FY Purchased	Useful Life	Gra	nt Portion	т	TAD Cost	Total	FY 2018 preciation	Y 2019 reciation	Y 2020 preciation
			т	-HANGARS	}			•		
Row J	1970	30	\$	-	\$	51,186	\$ 51,186	\$ -	\$ -	\$ -
T-Hangar Apron / Taxilane R	1977*	30	\$	_	\$	168,167	\$ 168,167	\$ -	\$ -	\$ -
Row C (T-Hangars)	1977*	30	\$	-	\$	281,322	\$ 281,322	\$ -	\$ -	\$ -
Row B	1978*	30	\$	_	\$	269,277	\$ 269,277	\$ -	\$ -	\$ -
Row B Sealing	1979*	3	\$	-	\$	4,186	\$ 4,186	\$ -	\$ -	\$ -
Row C	1979	30	\$	-	\$	2,812	\$ 2,812	\$ -	\$ -	\$ -
Rows D and E	1980	30	\$	-	\$	586,828	\$ 586,828	\$ -	\$ -	\$ -
Rows D and E Addition	1981	30	\$	-	\$	9,722	\$ 9,722	\$ -	\$ -	\$ -
Row K	1981	30	\$	-	\$	227,004	\$ 227,004	\$ -	\$ -	\$ -
Row C Electric	1982	15	\$	-	\$	1,152	\$ 1,152	\$ -	\$ -	\$ -
Row K Underground Utilities	1982	15	\$	-	\$	1,898	1,898	\$ -	\$ -	\$ -
T-Hangar Drainage	1983*	15	\$	-	\$	40,233	40,233	\$ -	\$ -	\$ -
Row A (T-Hangars)	1984	30	\$	-	\$	499,094	\$ 499,094	\$ -	\$ -	\$ -
Row B Lighting	1984	15	\$	-	\$	2,583	\$ 2,583	\$ -	\$ -	\$ -
AIP 02 - Taxiway/Apron Overlay Row J	1985	15	\$	494,381	\$	53,732	\$ 548,113	\$ -	\$ -	\$ -
Row F (T-Hangars)	1988*	30	\$	_	\$	478,809	\$ 478,809	\$ -	\$ -	\$ -
Row B Windows	1991	15	\$	_	\$	3,493	\$ 3,493	\$ -	\$ -	\$ -
Row D and E Windows	1991	15	\$	-	\$	6,987	\$ 6,987	\$ -	\$ -	\$ -
Row K Windows	1991	15	\$	-	\$	3,493	\$ 3,493	\$ -	\$ -	\$ -
Row G	1991	30	\$	-	\$	839,669	\$ 839,669	\$ 27,989	\$ 27,989	\$ 27,989
Row A Roof (T-Hangars)	1994	15	\$	_	\$	9,696	\$ 9,696	\$ -	\$ -	\$ -
Row A Roof Modification (T-Hangars)	1994	15	\$	-	\$	5,928	\$ 5,928	\$ -	\$ -	\$ -
Rows - Transfer Switches	1997	15	\$	_	\$	7,750	\$ 7,750	\$ -	\$ -	\$ -
Rows C and D Pavement	1999*	15	\$	_	\$	517,248	\$ 517,248	\$ -	\$ -	\$ -
Rows B and C Pavement	1999	15	\$	-	\$	371,640	\$ 371,640	\$ -	\$ -	\$ -
Row A Pavement (T-Hangars)	2001	15	\$	-	\$	136,852	\$ 136,852	\$ -	\$ -	\$ -
Sealcoat T-Hangars (TLR, Jet Ramp, G & H)	2001	3	\$	_	\$	120,894	\$ 120,894	\$ -	\$ -	\$ -
Sealcoat T-Hangars	2003*	3	\$	-	\$	54,804	\$ 54,804	\$ -	\$ -	\$ -
Smoke Detectors	2004	15	\$	_	\$	234,912	\$ 234,912	\$ 15,661	\$ -	\$ -
Backflow Preventer	2005	15	\$	-	\$	78,848	\$ 78,848	\$ 5,257	\$ 5,257	\$ -
Seal Coat T-Hangar (Net of E and F)	2005	3	\$	-	\$	47,926	\$ 47,926	\$ _	\$ -	\$ -
Row M (T-Hangars)	2005	30	\$	-	\$	1,394,807	\$ 1,394,807	\$ 46,494	\$ 46,494	\$ 46,494
Row A Pavement Reconstruction (T-Hangars)	2005	15	\$	-	\$	233,673	\$ 233,673	\$ 15,578	\$ 15,578	\$ -
Row M Landscaping	2005	15	\$	-	\$	25,811	25,811	\$ 1,721	\$ 1,721	\$ -
AIP 26 - J/K Row Pavement Reconstruction	2012	15	\$	673,661	\$	35,456	709,117	\$ 47,274	\$ 47,274	\$ 47,274
Rows D, E, and F Pavement Reconstruction (T-Hangar	2012	15	\$	-	\$	484,614	484,614	\$ 32,308	\$ 32,308	\$ 32,308
Capitalized Total			\$	1,168,042	\$	7,292,502	\$ 8,460,544	\$ 192,281	\$ 176,620	\$ 154,065



### Table 37 – Capital Asset Allocation (Aviation Real Estate), continued

Capital Expenditure	FY	Useful	Gra	nt Portion	Т	TAD Cost		Total	_	FY 2018		FY 2019		Y 2020
· ·	Purchased	Life		SAILPORT					De	epreciation	De	preciation	Dep	oreciation
Sailplane - CFR	1967	30	\$		\$	38,422	\$	38,422	\$	<u>-</u>	\$	_	\$	<u> </u>
Glider Pad	1976	30	\$	-	φ \$	12,668		12,668	φ \$		э \$	-	φ \$	
Glider Pad Paving	1978	30	\$	_	\$	12,000	\$	12,000	φ \$		φ \$	-	φ \$	
Sailport Insulation	1979	15	\$	_	\$	1,660		1,660	\$		Ψ \$		\$	_
Glider Pad Paving	1982*	30	\$	_	\$	3,258		3,258	\$		\$		\$	
Glider Area Turnoff	1984	30	\$	_	\$	5,097	\$	5,097	\$		\$		\$	
Glider Port Improvements	1985	15	\$	_	\$	10,861	\$	10,861	\$		\$		\$	
Sailport Improvements	1985	15	\$	_	\$	7,046	\$	7,046	\$	_	\$	_	\$	
Sailplane Improvements	1987	15	\$	_	\$	2,385	\$	2,385	\$	_	\$	_	\$	
Sailplane Port Improvements	1993*	15	\$	_	\$	8,607	\$	8,607	\$	-	\$	_	\$	
AIP 16 - Glider Turnout and Taxiway	2006*	30	\$	184,755	\$	20,528	-	205,283	\$	6,843	\$	6,843	\$	6,843
Capitalized Total	2000		\$	184,755	\$	122,703		307,458	\$	6,843	Ŧ	6,843	\$	6,843
		ΕX		JTIVE HAN			ŢŦ	,	Ť	0,010	<b>,</b>	0,010	Ŧ	0,010
Row A (Executive Hangars)	1984	30	\$	-	\$	130,280	\$	130,280	\$	-	\$	-	\$	-
Row F (Executive Hangars)	1988	30	\$	-	\$	113,044		113,044	\$	-	\$	-	\$	-
Row H	1991	30	\$	-	\$	493,139	\$	493,139	\$	16,438	\$	16,438	\$	16,438
Row A Roof (Executive Hangars)	1994	15	\$	-	\$	2,531	\$	2,531	\$	-	\$	-	\$	_
Row A Roof Modification (Executive Hangars)	1994	15	\$	-	\$	1,547	\$	1,547	\$	-	\$	-	\$	_
Row H (Hangars 05-10)	2000	30	\$	-	\$	770,680	\$	770,680	\$	25,689	\$	25,689	\$	25,689
Row A Pavement (Executive Hangars)	2001	15	\$	-	\$	35,723	\$	35,723	\$	-	\$	-	\$	-
Smoke Detectors	2004	15	\$	-	\$	12,562	\$	12,562	\$	837	\$	-	\$	-
Row A Pavement Reconstruction (Executive Hangars)	2005	15	\$	-	\$	60,997	\$	60,997	\$	4,066	\$	4,066	\$	-
Rows H and L Landscaping	2005	15	\$	-	\$	25,811	\$	25,811	\$	1,721	\$	1,721	\$	-
Row L	2005	30	\$	-	\$	1,675,535	\$	1,675,535	\$	55,851	\$	55,851	\$	55,851
Row H Roof (Hangars 05-10)	2007	30	\$	-	\$	184,836	\$	184,836	\$	6,161	\$	6,161	\$	6,161
Row A Roof Replacement (Executive Hangars 09-10)	2011	15	\$	-	\$	35,600	\$	35,600	\$	2,373	\$	2,373	\$	2,373
Row F Pavement Reconstruction (Executive Hangars)	2012	15	\$	-	\$	33,136	\$	33,136	\$	2,209	\$	2,209	\$	2,209
Row H Roof	2020*	15	\$	-	\$	389,316	\$	389,316	\$	-	\$	-	\$	-
Capitalized Total			\$	-	\$	3,964,737	\$	3,964,737	\$	115,347	\$	114,509	\$	108,722
		SUPE	R EX	ECUTIVE H	IAN									
Row N and P	2019	30	\$	-	\$	8,189,744		8,189,744	\$	-	\$	-	\$	272,991
Capitalized Total			\$	-	\$	8,189,744	\$	8,189,744	\$	-	\$	-	\$	272,991



### Table 38 – Capital Asset Allocation (Non-Aviation Real Estate)

Capital Expenditure	FY	Useful	Grant Portion	Т	TAD Cost		Total		FY 2018		FY 2019	-	Y 2020
	Purchased	Life						De	preciation	De	preciation	Dep	reciation
			WAREHOU	1		1						·	
Warehouse	1987	30	\$ -	\$	326,772	\$	326,772	\$	-	\$	-	\$	-
Markstain Expansion	1988	15	\$-	\$	2,685	\$	2,685	\$	-	\$	-	\$	-
Door	1993	15	\$-	\$	2,421	\$	2,421	\$	-	\$	-	\$	-
Door	1994	15	\$ -	\$	1,725	\$	1,725	\$	-	\$	-	\$	-
Furnaces	1994	10	\$ -	\$	26,695	\$	26,695	\$	-	\$	-	\$	-
Heaters	1995	10	\$ -	\$	8,783	\$	8,783	\$	-	\$	-	\$	-
Warehouse Sewer	1997	15	\$ -	\$	4,961	\$	4,961	\$	-	\$	-	\$	-
200 AMP Service	1998*	15	\$ -	\$	7,234	\$	7,234	\$	-	\$	-	\$	-
Rollup Door	1998*	15	\$ -	\$	1,600	\$	1,600	\$	-	\$	-	\$	-
Warehouse Sewer	1998*	15	\$ -	\$	26,250	\$	26,250	\$	-	\$	-	\$	-
Main Service Door	1998	15	\$ -	\$	3,295	\$	3,295	\$	-	\$	-	\$	_
Warehouse Pavement and Landscaping	1998	15	\$ -	\$	80,501	\$	80,501	\$	-	\$	-	\$	-
Cubicles Reconfigured	1999	15	\$ -	\$	26,779	\$	26,779	\$	-	\$	-	\$	-
Warehouse Gas Line	2000*	15	\$ -	\$	1,282	\$	1,282	\$	-	\$	-	\$	-
Warehouse Exhaust System	2000	15	\$ -	\$	4,353	\$	4,353	\$	-	\$	-	\$	-
Gas Meters, Rewire, & Replumbing	2002	15	\$ -	\$	66,254	\$	66,254	\$	-	\$	-	\$	-
New Interior Walls	2002	15	\$ -	\$	43,678	\$	43,678	\$	-	\$	-	\$	-
Pavement West End	2002	15	\$ -	\$	3,400	\$	3,400	\$	-	\$	-	\$	-
Warehouse Parking Lot Reconstruction	2005	15	\$ -	\$	429,840	\$	429,840	\$	28,656	\$	28,656	\$	-
Makerspace Improvements	2017	15	\$ -	\$	128,622	\$	128,622	\$	8,575	\$	8,575	\$	8,575
Capitalized Total			\$ -	\$	1,197,129	\$	1,197,129	\$	37,231	\$	37,231	\$	8,575
Warehouse Upgrade	2020	15	\$ -			\$	373,163	\$	-	\$	-	\$	24,878
Warehouse Upgrade - Project Management	2020	15	\$ -			\$	494,945	\$	-	\$	-	\$	32,996
Work-in-Progress Total			\$ -	\$	-	\$	868,109	\$	-	\$	-	\$	57,874
TOTAL			\$-	\$	1,197,129	\$	2,065,238	\$	37,231	\$	37,231	\$	66,449



### Table 38 – Capital Asset Allocation (Non-Aviation Real Estate), continued

Capital Expenditure	FY Purchased	Useful Life	Grant Portion	TTAD Cost		Total		FY 2018 Depreciation		FY 2019 Depreciation		FY 2020 Depreciation	
	T drondood		LEAR CAPITAL	BUI	LDING				produción		spreenation		
Clear Capital Building	2017	30	\$-	\$	6,830,801	\$	6,830,801	\$	227,693	\$	227,693	\$	227,693
Capitalized Total			\$-	\$	6,830,801	\$	6,830,801	\$	227,693	\$	227,693	\$	227,693
PONDEROSA GOLF COURSE													
Club House	2008	10	\$ -	\$	232,780	\$	232,780	\$	-	\$	-	\$	-
Garage	2008	10	\$ -	\$	62,529	\$	62,529	\$	-	\$	-	\$	-
Maintenance Building	2008	10	\$ -	\$	35,015	\$	35,015	\$	-	\$	-	\$	-
Capitalized Total			\$-	\$	330,324	\$	330,324	\$	-	\$	-	\$	-
Irrigation	2020	10	\$-			\$	50,000	\$	-	\$	-	\$	5,000
Work-in-Progress Total			\$-	\$	-	\$	50,000	\$	-	\$	-	\$	5,000
TOTAL			\$-	\$	330,324	\$	380,324	\$	-	\$	-	\$	5,000
		L	ONG TERM PAR	KIN	G LOT								
New Long Term Parking Lot	2005	30	\$-	\$	328,035	\$	328,035	\$	10,934	\$	10,934	\$	10,934
Capitalized Total			\$-	\$	328,035	\$	328,035	\$	10,934	\$	10,934	\$	10,934
		C	OMMUNITY INVI	EST	MENTS								
Storage Containers Non Profits	2020	15	\$-			\$	30,232					\$	2,015
Work-in-Progress Total			\$-	\$	-	\$	30,232	\$	-	\$	-	\$	2,015



### Table 39 – Capital Asset Allocation (Retail Aviation Fuels)

Capital Expenditure	FY	Useful	Grant Portion	on TTAD Cost			Total		FY 2018		FY 2019		Y 2020
	Purchased	Life	ALL RETAIL I		e			De	epreciation	D	epreciation	De	preciation
Fuel Farm	1996	30	\$ -	\$	437,565	\$	437,565	\$	14,585	\$	14,585	\$	14,585
Anti-Siphon Valves	1990	10	\$ -	\$	3,985	\$	3,985	\$	- 14,303	φ ¢	- 14,303	φ Φ	14,303
Concrete Curb, Trench Drain, and Grounds	1998	15	\$ - \$ -	\$ \$	27,278	φ \$	27,278	э \$	-	ф ф	-	φ Φ	-
Fuel Farm Canopy	2002*	30	\$ - \$ -	\$	246,341	\$	246,341	\$ \$	- 8,211	φ ¢	- 8,211	φ \$	- 8,211
Fuel Truck Metal Shelters	2002*	30	•	э \$		φ \$	12,688	э \$	423	ф ф	423	φ Φ	423
	2002	15	÷	ֆ \$	12,688	- T		ֆ \$	423	ф Ф		φ Φ	423
Fuel Farm Rewire and Replumb Fuel Farm Fence and Gate	2003	15	Ŧ	ֆ \$	90,993	\$ \$	90,993	ֆ \$	- 741	¢ ¢	-	¢	-
			\$ -	-	11,112		11,112	-	741	э \$	-	φ Φ	-
Fuel Farm Tank Improvements	2019	20	\$- \$-	\$	30,450	\$	30,450		-	Ψ	-	<del>م</del>	1,522
Capitalized Total				\$ = D\/I	,	\$	860,411	\$	23,961	\$	23,220	\$	24,742
Driet Injector	1007	10	JET A (FULL SI	1		¢	7,160	¢		¢		¢	
Prist Injector	1997	10	\$-	\$	7,160	\$	•	\$	-	\$	-	\$	-
Jet A - 12,000 Gallon Tank	2001/2007	30	\$ -	\$	67,483	\$	67,483	\$	2,249	\$	2,249	\$	2,249
Jet Refueler - International	2002*	20	\$ -	\$	133,944	\$	133,944	\$	6,697	\$	6,697	\$	6,697
Jet Refueler Truck	2016	20	\$ -	\$	236,237	\$	236,237	\$	11,812	\$	11,812	\$	11,812
Careflight Fuel Trailer	2020	20	\$ -	\$	39,129	\$	39,129	\$	-	\$	-	\$	-
Capitalized Total			\$-	\$	483,954	\$	483,954	\$	20,759	\$	20,759	\$	20,759
			AVGAS (FULL S	ERV				1					
Avgas Refueler Truck	2019	20	\$-	\$	132,425	\$	132,425		-	\$	-	\$	6,621
Capitalized Total			\$-	\$	132,425	\$	132,425	\$	-	\$	-	\$	6,621
			AVGAS (SELF S	ERV									
Supersafe 100LL Self Serve Tank	2000	20	\$ -	\$	108,013	\$	108,013	\$	5,401	\$	5,401	\$	-
Self-Serve Fuel Terminal	2007	15	\$ -	\$	6,662	\$	6,662	\$	444	\$	444	\$	444
Pavement at Self-Serve Fuel Island	2011	15	\$ -	\$	199,556	\$	199,556	\$	13,304	\$	13,304	\$	13,304
Self-Serve Fuel Island Relocation	2011	20	\$ -	\$	323,891	\$	323,891	\$	16,195	\$	16,195	\$	16,195
Capitalized Total			\$-	\$	638,121	\$	638,121	\$	35,343	\$	35,343	\$	29,942



# APPENDIX

#### Table 40 – Capital Asset Allocation (FBO Facilities)

Capital Expenditure	Capital Expenditure FY Useful Grant Portion TTAD Cost		TAD Cost	Total		FY 2018		FY 2019		FY 2020				
	Purchased	Life							Depreciation		Depreciation		De	preciation
			1	ADM	1	TRATION)								
Universal Tow Bar	1979	10	\$	-	\$	130	\$	130	\$	-	\$	-	\$	-
Lektro Tug	2002	10	\$	-	\$	56,203	\$	56,203	\$	-	\$	-	\$	-
2009 Chevy K3500	2009	10	\$	-	\$	31,747	\$	31,747	\$	3,175	\$	-	\$	-
2010 Ford F-150 Truck	2011*	10	\$	-	\$	34,906	\$	34,906	\$	3,491	\$	3,491	\$	3,491
Lav Cart	2012*	10	\$	-	\$	8,255	\$	8,255	\$	825	\$	825	\$	825
2013 Ford F350	2013	10	\$	-	\$	36,730	\$	36,730	\$	3,673	\$	3,673	\$	3,673
Jetgo GPU	2013	10	\$	-	\$	34,645	\$	34,645	\$	3,465	\$	3,465	\$	3,465
2014 Ford F-150 Crew Cab	2014*	10	\$	-	\$	33,190	\$	33,190	\$	3,319	\$	3,319	\$	3,319
Lektro Tug	2015	10	\$	-	\$	27,410	\$	27,410	\$	2,741	\$	2,741	\$	2,741
2017 Flatbed Ford Truck F350	2017	10	\$	-	\$	40,264	\$	40,264	\$	4,026	\$	4,026	\$	4,026
Aero Specialty GPU replace	2017	10	\$	-	\$	34,975	\$	34,975	\$	3,497	\$	3,497	\$	3,497
Columbia Electric Ramp Vehicle	2018	10	\$	-	\$	20,078	\$	20,078	\$	-	\$	2,008	\$	2,008
Advantage GSE Tug-Large	2018*	10	\$	-	\$	55,280	\$	55,280	\$	_	\$	5,528	\$	5,528
Columbia Parcar Utilitruck 200	2019	10	\$	-	\$	25,473	\$	25,473	\$	-	\$	-	\$	_
Capitalized Total			\$	-	\$	439,286	\$	439,286	\$	28,212	\$	32,573	\$	32,573
		TERMIN	AL/ADMINI	STR/	ATIC	ON BUILDIN	G							
Message Board	2006	10	\$	-	\$	18,791	\$	18,791	\$	-	\$	-	\$	-
Administration Building	2012	30	\$	-	\$	6,731,247	\$	6,731,247	\$	224,375	\$	224,375	\$	224,375
Solar Installation on Admin Building	2012	30	\$	-	\$	13,881	\$	13,881	\$	463	\$	463	\$	463
Community Park Infrastructure	2012	10	\$	-	\$	47,923	\$	47,923	\$	4,792	\$	4,792	\$	4,792
Play Structure	2012	10	\$	-	\$	50,657	\$	50,657	\$	5,066	\$	5,066	\$	5,066
Enhanced Technology Admin Building	2012	10	\$	-	\$	324,085	\$	324,085	\$	32,408	\$	32,408	\$	32,408
Maintenance Building Addition	2018	15	\$	-	\$	1,017,153	\$	1,017,153	\$	-	\$	67,810	\$	67,810
Terminal Automatic Doors-2	2019	10	\$	-	\$	15,323	\$	15,323	\$	-	\$	_	\$	1,532
Admin and Tower Generators	2021*	10	\$	-	\$	41,763	\$	41,763	\$	-	\$	-	\$	_
Capitalized Total			\$	-	\$	8,260,822	\$	8,260,822	\$	267,104	\$	334,914	\$	336,447
Admin Bldg Expansion	2020	30	\$	-		· ·	\$	239,729	\$	-	\$	-	\$	7,991
Work-in-Progress Total			\$	-	\$	-	\$	239,729	\$	-	\$	-	\$	7,991
TOTAL			\$	-	\$	8,260,822	\$	8,500,552	\$	267,104	\$	334,914	\$	344,438