

2023 DISTRICT BUDGET



The Truckee Tahoe Airport aims to provide safe, high-quality services and facilities, reduce impact on our airport neighbors and the environment, and invest in opportunities that increase community safety and provide sustained benefit to the entire Truckee Tahoe region.

- Better utilization of assets
- Reduce development and/or operations and maintenance costs
- NATURAL SOCIAL
- Efficient use of resources and facilities
- Minimizes waste

- Conserves and protects resources
- · Reduces impacts
- Facilitates environmental approvals and permitting

- Improved passenger, pilot and employee experience
- Enhances quality of life for the local community

*Airport sustainability is a holistic approach to managing an airport so as to ensure the integrity of the Economic viability, Operational efficiency, Natural resource conservation and Social responsibility (EONS) of the airport." - Airport's Council International - North America



HISTORY AND STATS

Truckee Tahoe Airport is an FAA nationally designated towered General Aviation public airport. It is situated in Martis Valley approximately two miles southeast of Truckee, California and seven miles north of Lake Tahoe. The airport straddles both Nevada County and Placer County lines and is managed by the Truckee Tahoe Airport District, a bi-county Special District, (1 of 9 Special Airport Districts in California). It attracts aviators, tourists and the general public alike, all looking to enjoy the outdoor Sierra-mountain lifestyle and aviation in general.

The airport's FAA identifier code is "TRK" or "KTRK". It has two asphalt runways: 11/29 which is 7,000 by 100 ft (2,134 by 30 m) and 2/20 which is 4,650 by 75 ft (1,417 by 23 m). TRK covers 1,200 acres at an elevation of 5,900 ft (1,800 m) above mean sea level. As part of its "open space" campaign, the airport also owns neighboring land consisting of 1,400 acres at Waddle Ranch, 18 acres at Ponderosa Golf course and 14 acres at Tahoe City Golf Course.







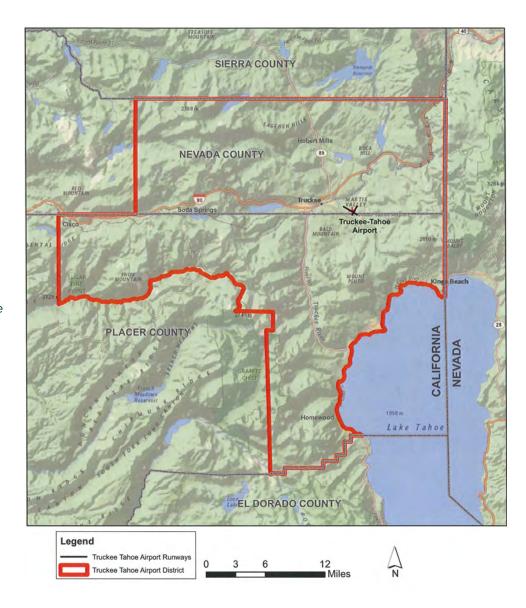
CALIFORNIA SPECIAL DISTRICTS

The airport, aka (KTRK), is a one of 2,109 Special Districts across the Golden State, 1 of only 9 that are AIRPORT Special Districts! Truckee Tahoe Airport District holds the distinction of being the first special district comprised of two counties, Nevada and Placer.

Special districts are a form of local government created by a local community to meet a specific need. Inadequate tax bases and competing demands for existing taxes make it hard sometimes for cities and counties to provide all the services their citizens desire. When residents or landowners want new services or higher levels of existing services, they can form a district to pay for and administer them.

Typical Special Districts include: Airports, Cemeteries, Flood Control, Fire Protection, Hospitals, Harbor or Ports, Libraries, Parks & Rec, Police, Transit, Utility, Water.

The Truckee Tahoe Airport District was created by a vote of the District electorate in 1958 in accordance with the California Airport Districts Act. The residents wanted an airport to provide for aviation transportation, to support local commerce and tourism, to facilitate emergency flight operations and to deliver the U.S. Mail.





ABOUT THE TRUCKEE TAHOE AIRPORT

The district plays a vital role in providing weather information, navigation assistance, emergency landing facilities, as well as emergency medical, fire, search and rescue services as well as Aviation & STEM education programs for local youth. We are also the base for firefighting aircraft and Care Flight EMS thanks to which many lives and property have been saved because the airport facilitates quicker emergency response times.



COMMUNITY/AGENCY PARTNERSHIPS

- Community Sponsorships < \$5000 \$120,000
- Community Sponsorships > \$5000 \$500,000
- Housing, Transportation & Contracts for Service (such as B&G club)
- Agency Partnerships \$500,000

NEVADA COUNTY PROPERTY TAX ALLOCATION

- 1.00898% of fund total
- Approx \$2.2M allocated to TTAD

PLACER COUNTY PROPERTY TAX ALLOCATION

- 0.561173% of fund total
- Approx \$5M allocated to TTAD





DEMAND & PLANNING DRIVERS

- Develop Reserve Policy & Strategy
- New Strategic Plan
- Prioritize Future Airport Development Plans ONIC
- Invest in employee housing
- New Landing Fee
- Master Fee Schedule | Market Rates |
- Truckee Way

- Jet A Sustainable Aviation Fuel (SAF) allocation increase to 75%
- Continue to explore Bio Energy Facility with community partners
- Founding member Climate Transformation Alliance
- Continued priority of land management and fire prevention on TTAD property
- Shift to closed loop and local supply chain as much as possible



- Transition to GoCivix Customer and Facility Management Software System
- Runway 2/20 Runway Reconstruction
- Fuel Farm Pump Upgrades
- Hangar turnover & availability
- New flight procedures development
- Master Plan & Airport Layout Plan Update
- Air traffic control tower siting study & BIL grant program opportunities



- Review TTAD vacant land opportunities for community benefit
- Develop community benefit policy instruction
- Focus on community program support



2023 SUMMARY OPERATING BUDGET FINAL

| | Forecasted 2022 Actual | Original 2022 Budget | \$ Increase/ Decrease 2022 Actual vs Budget | % Increase/ Decrease 2022 Actual vs Budget | Budget 2023 | \$ Increase/ Decrease Actual 2022 vs Budget 2023 | % Increase/ Decrease Actual 2022 vs Budget 2023 |
|--|------------------------------|----------------------------|---|--|----------------|---|--|
| Fixed Based Operation (FBO) Revenues | 5,763,188.55 | 5,086,453.66 | 676,734.89 | 13% | 8,273,386.70 | 2,510,198.15 | 44% |
| Hangar Rental Revenue | 2,018,678.70 | 2,064,970.00 | (46,291.30) | -2% | 2,176,045.69 | 157,366.99 | 8% |
| Other Business Leasing Rental Revenue | 628,185.71 | 635,615.52 | (7,429.81) | -1% | 569,188.24 | (58,997.47) | -9% |
| Warehouse Revenue | 278,206.58 | 284,778.30 | (6,571.72) | -2% | 302,142.60 | 23,936.02 | 9% |
| Other Revenue (Incl AIP Grant) | 664,374.76 | 620,500.00 | 43,874.76 | 7% | 5,959,035.00 | 5,294,660.24 | 797% |
| Nevada County Property Tax | 2,284,617.93 | 2,200,000.00 | 84,617.93 | 4% | 2,400,000.00 | 115,382.07 | 5% |
| Placer County Property Tax | 4,908,613.09 | 5,000,000.00 | (91,386.91) | -2% | 5,500,000.00 | 591,386.91 | 12% |
| Total Revenue | 16,545,865.32 | 15,892,317.48 | 653,547.84 | 4% | 25,179,798.23 | 8 ,633,932.91 | 52% |
| | | | | | | | |
| Payroll | 3,995,180.30 | 4,396,173.07 | (400,992.77) | -9% | 4,657,124.25 | 661,943.95 | 17% |
| Cost of Goods Sold | 2,849,737.33 | 2,391,173.50 | 458,563.83 | 19% | 3,903,764.28 | 1,054,026.95 | 37% |
| Operating Expenses | 5,734,198.94 | 6,463,893.84 | (729,694.90) | -11% | 5,833,977.84 | 99,778.90 | 2% |
| Repair & Maintenance Expenses | 746,235.57 | 1,019,000.00 | (272,764.43) | -27% | 963,000.00 | 216,764.43 | 29% |
| Total Expenses | 13,325,352.14 | 14,270,240.41 | (944,888.27) | -7% | 15,357,866.37 | 2 ,032,514.23 | 15% |
| | | | | | | | |
| *EBITDA | 3,220,513.18 | 1,622,077.07 | 1,598,436.11 | 99% | 9,821,931.86 | 6 ,601,418.68 | 205% |
| | | | | | | | |
| Operating Expenses | 2,499,997.32 | 2,500,000.00 | (2.68) | 0% | 2,500,000.00 | 2.68 | 0% |
| | | | | | | | |
| Net Income | 720,515.86 | (877,922.93) | 1,598,438.79 | 182% | 7,321,931.86 | 6 ,601,416.00 | 916% |
| *Earnings Before Interest, Taxes, Deprecation & Amortization | | | | | | | |



2023 CAPITAL OUTLAY

| Asset Request Description | Asset Category | 2023 |
|---|---------------------------|--------------|
| Warehouse roof planning/engineering | Development Fund | 20,000.00 |
| FMP-Utilities Mapping Project | Development Fund | 26,600.00 |
| Automated Long Term Parking | Development Fund | 50,000.00 |
| Air Traffic Control Tower Sighting Study (mandatory to build a permanent tower) | Development Fund | 100,000.00 |
| Housing Development (Purchase housing or fund JPA to do so) | Development Fund | 250,000.00 |
| Terminal Building indoor security cameras | New Machinery & Equipment | 12,000.00 |
| Tire changing/balancing machine | New Machinery & Equipment | 20,000.00 |
| IT-Board Meeting AV Services Upgrade | Replacement Reserve | 3,000.00 |
| IT-File Server (Repl 2011 vintage) | Replacement Reserve | 8,000.00 |
| Shop Welder | Replacement Reserve | 12,000.00 |
| IT-Camera Replacements | Replacement Reserve | 15,000.00 |
| IT-Firewall Replacement | Replacement Reserve | 23,500.00 |
| Admin office carpet | Replacement Reserve | 25,000.00 |
| 4 Golf Carts (Repl 4x2006 vintage models) | Replacement Reserve | 30,000.00 |
| FMP-Tahoe City Helipad pavement | Replacement Reserve | 30,000.00 |
| IT-Penetration and Vulnerability Test | Replacement Reserve | 30,000.00 |
| Microsoft Dynamics Accounting Software | Replacement Reserve | 40,000.00 |
| 14-16 ft. mower attachment | Replacement Reserve | 50,000.00 |
| FMP-Generator Repl-Admin Building-2022 Carryover | Replacement Reserve | 50,000.00 |
| Hangar Floor Epoxy & Lighting | Replacement Reserve | 50,000.00 |
| Flatbed Truck (Repl 2009 Chevy Flatbed) | Replacement Reserve | 65,000.00 |
| Facility Maintenance Plan Smaller Capital Projects Reserve | Replacement Reserve | 100,000.00 |
| Replace two fleet vehicles with electric vehicles & charging station | Replacement Reserve | 150,000.00 |
| Hangar 1 Door | Replacement Reserve | 175,000.00 |
| Fuel Farm Pump Controls (480 power increase) | Replacement Reserve | 200,000.00 |
| TTAD portion of AIP Pavement Project (Runway 2/20) & Snow Removal Loader | Replacement Reserve | 338,965.00 |
| | | 1,874,065.00 |



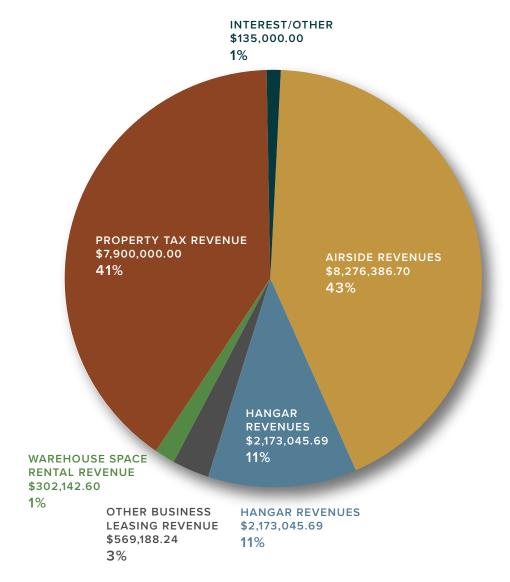
| | | | | | Tahoe Airport Operating Budg 2023 | | | | | | |
|------------|---|----------------------------|---|---|---|------------------------------|--|--|-------------------------|-------------------------------|---------------------------------|
| Ref Key | Servicies | Forecasted Total | \$ Increase/Decrease 2022 Actual vs Budget | % Increase/Decrease 2022 Actual vs Budget | Budget 2022 | Budget 2023 | 5 Increase/Decrease Actual 2022 vs Budget 2023 | % increase/Decrease Actual 2022 ye Budget 2025 | | | |
| | Airside Operating Revenue | | | | | | | | | | |
| | Aviation Fuel Sales | 679,616.95 1,919,649.79 | 49,416.95 601,899.79 | 8% 18% | 889,200,00 1,317,750,00 | 5,822,566,70 | (41,616.95) | 49% | | | |
| - | Jet Fuel Sales Auto Parking | 96.401.99 | (R,647,95) | -8% | 1,317,750.00 | 110,000,00 | 1,902,736.91 18,598.05 | 14% | | | |
| | ON Sales | 1,407.21 | (951.89) | -8/29 | 2,359.10 | 2,000.00 | | 42% | | | |
| | Tiedowre | 119,932,20 | (1,214,87) | -1% | 125,147,07 | 120,000,00 | 67.80 | 0% | | | |
| - | Transient Use Fees/Ramp Fee (2023) | 841,066.10 | 36,917.63 | 76 | 784,146.47 | 75100100 72100100 | (91,066.10) 718,000.00 | -018 | District | | |
| - | Linding Fee Merchandise | 10.442.00 | 6.335.56 | 254% | 4 201.44 | 4,000,00 | 719,000,00 III-442,001 | -62% | 't Final | | |
| | Services | 88,849,00 | (25,843.68) | -23% | 114,093.68 | 101,000.00 | 11,151.00 | 13% | | | |
| | Miscellaneous Revenue | 5,823.56 | (1,176,64) | -17% | 7,000,00 | 7,000.00 | 1,176.64 | 20% | | | |
| 1 | Total Airside Operating Revenue | 5,763,188.56 | 676,734.90 | 13% | 5,086,453.66 | 8,276,346.70 | 2,513,198,14 | 44% | - | | |
| | Hangar Rental Revenue | | | | | | | | | \$ Increase/Decrease | |
| | T-Hangar / Box Hangur Rental Income | 1,968,668.92 | (W,661.0W) | -2% | 2,008,390.00 | Z,116,425 E | | 8% | Budget 2023 | Actual 2022 vs Budget 2023 | Actual 2022 vs - Budget 2025 |
| | T-Hangar / Box Hangar Electricity Suntharge: | 50,009,75 | (6,650.25) | -12% | 56,640,00 | 56.640.00 | | 13% | 7,000,00 | (10,568.13) | +60% |
| 2 | Total Hangar Rental Revenue | 2,018,678.67 | (46,281.35) | -2% | 2,064,970.00 | 2,173,045 86 | 154,967.02 | 8% | 57,000 00 | 4,153.09 | 8% |
| | Other Business Leasing Revenue | | | | | | | | \$1,005,00 | (4,125.94) | -12% |
| | Other Business Leasing Common Area Maint Revenue | 117,756.59 | (2,249.41) | -2% | 120,000,00 | 120,001,00 | | 2% | \$1,000,00 | 11,435.57 (89,306,36) | 62% -100% |
| | Other Business Leasing Revenue | 476,734.12 | 21,118.60 | 5% | 455,815.52 | 449,188.39 | | -6% | 234,972.00 | | 27% |
| 3 | Cessna Lease Revenue Total Other Business Leasing Revenue | 33,695.00 628,185.71 | (26,305.00) (7,429.61) | 44% -1% | 635,615.52 | 569,188.24 | (33,695.00) (58,997.47) | -100% | | (36.00) | 100% |
| | Transcript Country Country | wee,203.71 | 07463.011 | -0.0 | 030/123/34 | 277,240-21 | [DOLYS CALL | -74 | 100,000,00 | 18,632.49 | 23% |
| | Other Revenue | | | | | | | | 08,501,00 08,501,00 | 4,364.36 7,968.01 | 39% |
| | Property Tax Revenue AIP Grant Revenue | 7,193,231,02 568,273,36 | (6.768.98) 155.773.36 | 38% | 7,200,000,00 | 7.900.000.00 5.824.055.00 | | 10% | 90,000,00 | 1,387.03 | 2% |
| | Gain on Sale/Disposal of equipment | 12,875,00 | (37,625.00) | -75N | 30,000,00 | \$0,000,00 | 5,257,761.64 37,625.00 | 304% | 90,000.00 | (7,942.31) | -8% |
| | Interest income | 85,726.40 | (74,273.60) | -46% | 260,000,00 | 85,000,00 | (726.40) | -1% | 411,402,00 | (32,399.12) | -7% |
| 4 | Total Other Revenue | 7,837,605.78 | 17,105.76 | 0% | 7,820,500.00 | 13,659,035.00 | 6,001,429.72 | 78% | 25,000,00 | 11,826,47 | 90% 50% |
| | | | | | | | | | 10,000,00 | 5,083.49 | 103% |
| н | Warehouse Lease Revenue Warehouse Space Lease Revenue | 278.206.57 | (6,371.78) | -2% | 284,778.30 | 302.142.80 | 23,936.03 | 9% | 28,000.00 | (280.00) | -1% |
| - 5 | Total Warehouse Revenue | 278,206.57 | (6,571.73) | -7% | 284,778.30 | 302,142.60 | 25,996.03 | 9% | 100,000,00 | (9,777.12) | -9% |
| | 700 20 70 70 70 70 70 70 70 70 70 70 70 70 70 | | | | | | | | 12000100 | [45,956.96] 25,744.27 | -100% 27% |
| | TOTAL REVENUES | 16,545,865.29 | 653,547.81 | 26 | 13,892,317.48 | 25,179,798.23 | 8,633,932.94 | 52% | 70.000.00 | | -77% |
| - | Cost of Goods Sold | | | | | | | | 21,006,00 | (76,684.21) | -79% |
| | Aviation First Cost - 100 II. | 549,118.50 | 57,762.50 | 12% | 491,556,00 | 510.780.00 | (32,538,50) | -6% | 874.258.79 | 9,271.27 | 1% |
| | Jet Fuel & Prist Cost | 2.289,591.24 | 396,973.74 | 21% | 1,892,617.50 | 1.379.984.29 | | 48% | W10001.00 | (40,198.01) 23,776,76 | -100% 147% |
| | Oli and Lubricant Cost | 2.161.02 | (836.96) | -28% | 7,00100 | 3,00100 | | 39% | 161,000,00 | | 134% |
| 6 | Merchandhe Purchases Total Cost of Goods Sold | 8,666.57 2,849,737.33 | 4,666.57 458.563.83 | 117% | 2,391,173.50 | 4,001,00 2,903,764,29 | (4,680.57) | 37% | 39,500,00 | 26,555.70 | 111% |
| | Total Cost of Goods soid | 2,049,737.33 | 438,506.88 | 1875 | 2,391,173.50 | 1,500,000 | 1,064,036.95 | 1076 | 033,003,00 | 535,814.49 | 636% |
| | Payroll and Employee Benefits | | | | | | | | \$01000.00 \$1000.00 | (603,830.64) (15,380.70) | 43% |
| | Salaries and Wages | 2,729,215.27 | (308,271.12) | -10% | 3,087,486.39 | 3,235,995.08 | | 19% | 5.000.00 | 4,535.33 | 200% |
| - | PERS/437 Contributions Medicare & FICA Expense | 488,653.05 65,106.49 | (10,949,95) (10,945,11) | -1% | 515,601.00 67,000.00 | 836,968,73 85,406,36 | 138,315.67 | 28% -1% | 7,500.00 | 2,723.65 | 57% |
| | Unemployment Taxes | 7,162.22 | (2,837.76) | -ZEN | 10,000,00 | 1/1,0001,00 | 2,857,78 | 40% | 250,000,00 | 6,647.14 | 3% |
| | Employee Senefits (Insurance) | 616,376.91 | (61,006.77) | -9% | 577,383.69 | 656 351 51 | 39,074.98 | 6% | 5.833.977.84 | (64,688.00) 99,778.92 | -20% 2% |
| | Workers' Compensation Insurance | 55,000.00 30,666.85 | 2,966.35 | 10% | 29,700.00 | 7,000,00 | Per elle set | DN | 3,530,111,35 | 07/73/2/2 | |
| 7 | Training, Education and Other Total Payroll and Employee Benefits | 3,995,180.29 | (ACC),992.76) | -9% | 4,396,173.07 | 4,657,124.25 | (25,666.35) 861,943.96 | 17% | 20000 | 1 | |
| | | | | | | | | | 117,000.00 | 48,808.10 | 72% |
| | Total Cost of Goods and Payroll | 6,844,917.62 | 57,571.05 | 1% | 6,787,346.57 | 8,560,868.53 | 1,715,970.91 | 25% | 50.000.00 | 53,045.83 | 36% -45% |
| | GROSS PROFIT (LOSS) | 9,700,947.67 | 595,976.76 | 7% | 9,104,970.91 | 16,618,909.65 | 6,917,962.02 | 71% | 40,00100 | 1,500.06 | 16% |
| | unus enunt (1088) | 3/10/34/9/ | 392,370,70 | OK. | 3,104,374,91 | **************** | 7,741,752,02 | 7.170 | 150,000,00 | 107,870,09 | 256% |
| | Expenses | | | | | | | | 15 000 00 | (0 t,606.56) 25,187.03 | -100% 51% |
| | Operating, General & Administrative Expense | 8.803.59 | 18 196 41) | -55% | 15,000,00 | 100000 | 2000000 | | 57,900,00 | (6,989.34) | -18% |
| | Airport Community Team Fly Quiet Program (Incliprior homebasing) | 146.595.36 | (13,413,64) | -55% | 150,000.00 | 250,000,00 | | 71% | 10,00100 | 4,749,74 | 90% |
| | Airport Security | 48,009.63 | (15,990.17) | -25% | 64,003.00 | BE DEGLES | 13,990.17 | 37% | 1,000,00 | 532,57 | 10% |
| | Airshow | 319,619.15 | 44,619,15 | 10% | 275,000,00 | 250,000,00 | (09,619.15) | -22% | 2000000 | 19,425.03 (7,819.30) | -28% |
| | Airport/AvCom Safety Code (Code)(Sports - Bod Code Society | 143,342,53 4,999,80 | (256.657.67) (0.20) | -64% DN | 5,000,00 | 380.000.00 5.000.00 | | 67% | 8,000.00 | (5,790.30) | -42% |
| | Cash (Over)/Short - Bad Debt Expense Communications | 53,059,83 | (12.440.67) | -19% | 65,300.00 | 64,000,00 | 14.940.67 | 28% | 200,006.00 | 61,350.79 | 44% |
| | Conventions, Conferences | 61,485.55 | (14,514.65) | -19% | 76,001.00 | 66,003.00 | 4,514.65 | 7% | 19,000,00 | 49,000.00 | . Ww |
| | County Support (Prop Tax Admin Fee) | 144,000,00 | | D%6 | 144,000,00 | 156,000,00 | | 10% | MEA,USO.00 | 216,764.53 | 20% |
| - | Credit Card Fees & Finance Charges | 129,287,35 122,121,76 | 4,287.95 (4,506.08) | 4% | 125,000.00 126,827.8A | 1.65 236.00 | | 82% 11% | 9,821,931.56 | 8,601,418.58 | 205% |
| | Directors' Fees & Expenses Dues & Subscriptions | 32,410.12 | (12.589.88) | -439 | 45,000.00 | 5,000,00 | 2,589.88 | 11% | | 1 | |
| | Election Expense | 15,000.00 | 3 | DW | 15,00100 | 15,000100 | 7 | 2% | 2,500,000.00 | 2.67 | -0% |
| | Employee Relations Activities | 65,997,54 | (10,302,46) | -14% | 77,300,00 | 70,100,00 | 11,102.46 | 17% | 7,521,931.86 | 6,601,415.91 | NIAM. |
| | | | | | | | | | | Brodhan | |
| | The second second | (Reginning Ca | sh & Cash Equivalents | | 6,442,126.00 | | | | 6,163,841.95 | | |
| | | Net income f | from Operating Activities | | 720,515.95 | | | | 7,321,931.88 | | |
| | | Capital Proje | cts: (Non AIP) nding Cash & Cash Equive | | [1,000,000.00] 5.162.841.95 | | | | 11,874,065.00 | 1 | |

TRUCKEE TAHOE AIRPORT DISTRICT DETAIL OPERATING BUDGET FINAL 2023

CLICK HERE TO VIEW



2023 OPERATING REVENUE



BUDGET: \$19,385,763

| Operating Revenues | Total | % |
|--------------------------------|-----------------|------|
| Airside Revenues | \$8,276,386.70 | 43% |
| Property Tax Revenue | \$7,900,000.00 | 41% |
| Hangar Revenues | \$2,173,045.69 | 11% |
| Other Business Leasing Revenue | \$569,188.24 | 3% |
| Warehouse Space Rental Revenue | \$302,142.60 | 2% |
| Interest/Other | \$135,000.00 | 1% |
| | \$19,355,763.23 | 100% |

GRANT

| FAA AIP Grant | \$5,824,035.00 |
|---------------|----------------|
|---------------|----------------|

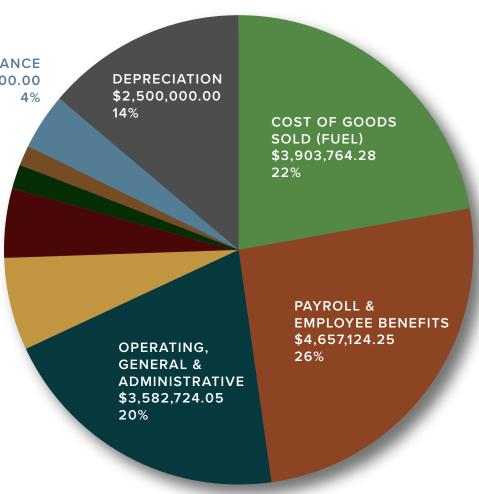


2023 BUDGETED OPERATING EXPENSES



COMMUNITY/AGENCY PARTNERSHIPS \$1,120,000.00 6%

Operating Expenses % Total Payroll & Employee Benefits \$4.657.124.25 26% Cost of Goods Sold (FUEL) \$3.903.764.28 22% Operating, General & Administrative \$3,582,724.05 20% \$2.500,000.00 14% Depreciation Community/Agency Partnerships \$1,120,000,00 6% Air Traffic Control Staffing \$874,253.79 5% Repairs & Maintenance 4% \$667.500.00 Pavement & Facilities Maintenance \$295,500.00 2% \$257.000.00 1% Interest Expense 100% \$17.857.866.37



BUDGET: \$17,857,866



BUDGET REFERENCE GUIDE

AIRSIDE OPERATING

- 100 LL Fuel-budgeted 100,000 gallons at average retail price of \$6.38/gallon
- Jet A Fuel-budgeted 680,000 gallons at average retail price of \$8.56/gallon
- New Landing Fee based on aircraft Max Take Off Weight (MTOW)
- Changed Transient Use fee to Ramp Fee
- Moving from 25% to 75% Sustainable
 Aviation Fuel (SAF) Jet Fuel throughout 2023

2 HANGAR LEASE REVENUE

- 197 T Hangars @ \$0.4530/sq ft
- 23 Executive Hangars @ \$0.5453/sq ft
- 10 Super Exec Hangars @ \$3247.00/month
- 11 End Caps- rented & storage
- 3% turnover rate built into revenues
- Electricity charge for those who are not individually metered @ \$31/month Executive & \$20/month T Hangar

3 OTHER BUSINESS LEASE REVENUE

- 4 Warehouse Office Building (WOB) Leases
 - Clear Capital, Avis/Budget, Enterprise& Go Rentals
- 6 Other Business Leases/Commercial Operating Permits
 - Care Flight, Sierra Aero, Surf Air, Soar Truckee,
 Red Truck, Container Farm, Mountain Lion, Sky
 Dive, Tahoe Flying Club, EAA, Civil Air Patrol
- Common Area Maintenance Revenue from leaseholders

4 OTHER REVENUE

- Interest income from LAIF and Wells Fargo Long Term Investments (CD's)
- Gain/Loss on Sale/Disposal of equipment
- Property Tax Nevada County
- Property Tax Placer County
- AIP Federal Operating Grant for Reconstruction of Runway 2/20

5 WAREHOUSE LEASE REVENUE

6 Warehouse Leases

- · PBD Construction
- Design Bar
- Mountain Home Center
- Truckee Roundhouse
- Tahoe Food Hub
- Sierra Community House

6 COST OF GOODS SOLD

- 100 LL Cost 81% (increase from 2022 as raw fuel prices have increased dramatically)
- Jet A Cost 58% (in line with major increase in sales, increased raw fuel price and increase in SAF%)



BUDGET REFERENCE GUIDE

1238

7 PAYROLL & EMPLOYEE BENEFITS

- Full Time Equivalent Employees (27) and seasonal winter (2), summer (4) O&M employees and on call O&M (3)
- 5% COLA & 5% Merit salary increases, average budgeted
- Increased PERS employer rate (7/1) and increased 457 Employer match from 3% to 5%
- Employer Medicare & Social Security payroll taxes
- Unemployment fees from seasonal workers
- Employee health insurance increase estimated 10% but could be as high as 14% Policy Renewal date 1/1/2023, open enrollment early December
- Workers Compensation coverage
- Training & Education flight currencies, cell phone allowance, car allowance & CalPERS eligible uniforms (Classic members only)

8 OPERATING, GENERAL & ADMINISTRATIVE EXPENSE

- Fly Quiet Incentive Program
- Airshow
- AvCom Safety
- Insurance
- Operations Monitoring
- Control Tower
- PR, Media/Ads, website admin
- Community Sponsorships < \$5000 each \$120,000
- Community Sponsorships > \$5000 each \$500,000
 - Housing-Housing Joint Power Authority (JPA)
 - Transportation-TART Connect, TART 267, TART Free Fares
 - Contract for Services (Boys & Girls Club)
- Agency Partnerships \$500,000
 - Screened through Tahoe Truckee Community Foundation
- Utilities
- Interest Expense (included with Other Expense)-\$217k
 Exec Hangar loan interest, \$2k grader lease interest including potential further charges at time of balloon payment upon lease termination.

9 REPAIRS & MAINTENANCE EXPENSE

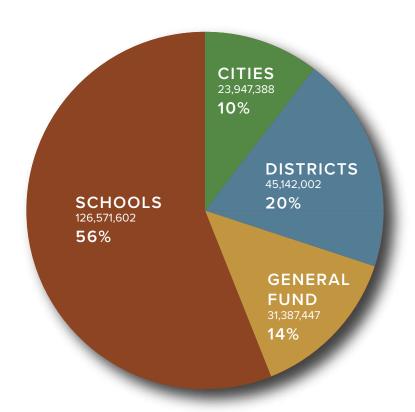
- Vehicle & Equipment R&M
- Facilities Maintenance (Non-Capital)
 - Pavement
 - Hangars
 - OBL
 - Warehouse
 - Termina
 - Maintenance Buildings
 - Tower/Standby
 Equip/Fuel Farm
- Fire Suppression & Prevention, Haz Mat
- Lands Management
- Airfield Lighting & Signage

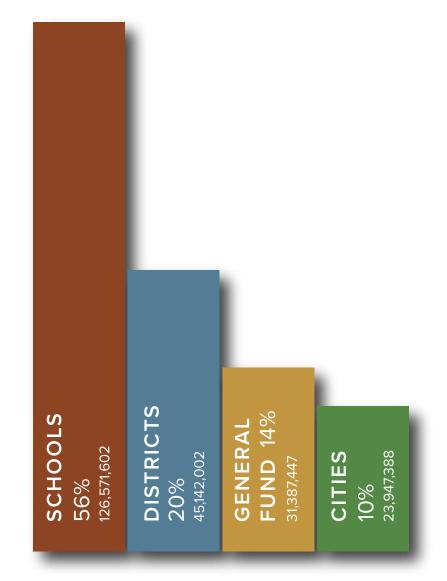


NEVADA COUNTY PROPERTY TAX OVERVIEW

2021-2022 Estimated Distribution of 1% Ad Valorem Property Taxes Includes Unsecured, Homeowners & Unitary

1.00898% of total fund \$227,048,438 is allocated to the Truckee Tahoe Airport







NEVADA COUNTY 1% AD VALOREM PROPERTY TAXES 2021-2022

| Nevada County Breakdown | | | | |
|-------------------------|---------------------------------------|----------------|---------|--|
| Cities | 10.55% | 23,9 | 947,388 | |
| District | 19.88% | 45,1 | 42,002 | |
| General Fund | 13.82% | 31,387,447 | | |
| Schools | 55.75% | 126,571,602 | | |
| | 100.00% | 227,048,439.00 | | |
| 2021-2022 | | | | |
| 227,048,439.00 | total Nevada County Tax 1% Ad Valorem | | | |
| 2,290,873.34 | TTAD Allocation | | | |
| 1.008980% | % of TTAD Allocation | | | |

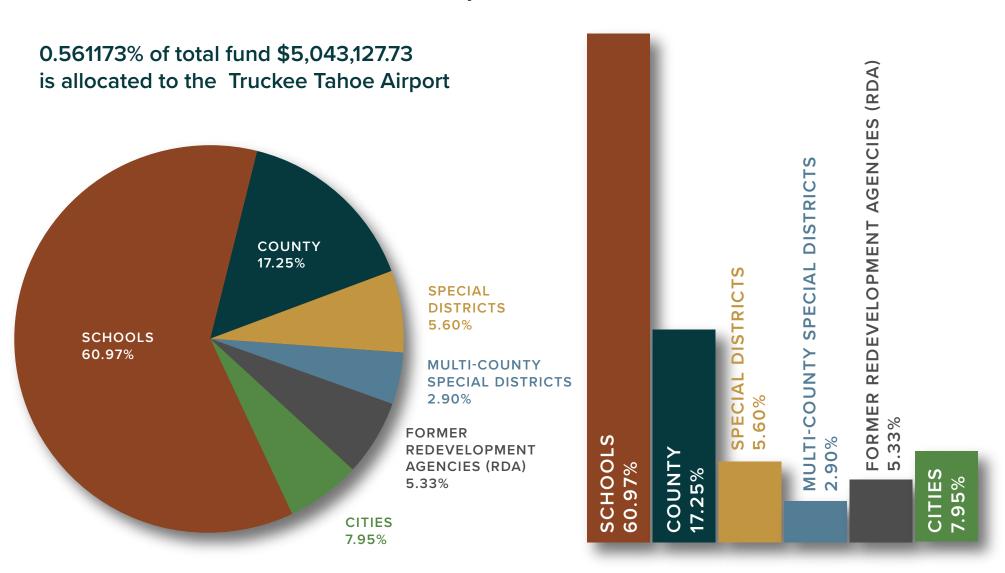
DISTRICT BREAKDOWN

| Taxing Entity | | AB8 Distribution | Total Estimated 1% Ad Valorem Property Tax |
|---------------|---|------------------|---|
| 14601 | 6775 Bear River Rec & Park | 0.01412% | 32,050 |
| 13101 | 3215 County Service Area 1A ZN1 | 0.01406% | 31,933 |
| 13102 | 3232 County Service Area 1A ZN2 | 0.00203% | 4,602 |
| 13103 | 3237 County Service Area 1A ZN3 | 0.00331% | 7,522 |
| 13104 | 3216 County Service Area 2 | 0.00198% | 4,495 |
| 14901 | 6715 Donner Summit PUD | 0.06263% | 142,192 |
| 14401 | 6348 Higgins Fire Department | 0.74518% | 1,691,928 |
| 14301 | 6781 Lake of the Pines Ranchos Community | 0.01088% | 1,691,928 |
| 14201 | 6708 Nevada Cemetery | 0.24899% | 565,330 |
| 14402 | 6722 Nevada City Consolidated Fire District | 1.50526% | 3,417,659 |
| 14701 | 6710 Nevada City Resource Conservation | 0.12792% | 290,449 |
| 14902 | 6302 Nevada Irrigation District | 4.84966% | 11,011,076 |
| 14403 | 6720 North San Juan Fire Department | 0.06697% | 152,055 |
| 14602 | 6751 Oak Tree Park & Rec | 0.00187% | 4,256 |
| 14404 | 6721 Ophir Hill Fire District | 0.20673% | 469,368 |
| 14405 | 6723 Peardale Chicago Park Fire | 0.10387% | 235,835 |
| 14406 | 6745 Penn Valley Fire Department | 0.20270% | 460,224 |
| 14407 | 6724 Rough & Ready Fire Department | 0.11335% | 257,361 |
| 14903 | 6711 San Juan Water | 0.00840% | 19,065 |
| 14501 | 6714 Tahoe Forest Hosp | 1.29062% | 2,930,339 |
| 14801 | 6743 Tahoe Truckee Sanitation Agency | 0.59208% | 1,344,306 |
| 14202 | 6709 Truckee Cemetery | 0.09135% | 207,419 |
| 14603 | 6726 Truckee Donner Rec & Park | 2.59695% | 5,896,326 |
| 14408 | 6705 Truckee Fire | 3.31773% | 7,532,851 |
| 14802 | 6707 Truckee Sanitary | 2.67860% | 6,081,723 |
| 14101 | 6716 Truckee Tahoe Airport | 1.00898% | 2,290,869 |
| 14904 | 6713 Washington Water | 0.01588% | 36,062 |
| | | 19.88210% | 45,142,002 |



PLACER COUNTY PROPERTY TAX OVERVIEW

2021-2022 Estimated Distribution of 1% Ad Valorem Property Taxes Includes Unsecured, Homeowners & Unitary



PLACER COUNTY 1% AD VALOREM PROPERTY TAXES 2021-2022

| Placer County Breakdown | | | | |
|-------------------------|---------------------------------------|---------|----------------|--|
| Cities | | 7.95% | 71,444,762 | |
| Special Districts | | 5.60% | 50,325,870 | |
| Schools | | 60.97% | 547,922,910 | |
| County | | 17.25% | 155,021,653 | |
| Multi-County Spec | cial Districts | 2.90% | 26,061,611 | |
| Former Redevelop | ment Agencies | 5.33% | 47,899,444 | |
| | | 100.00% | 898,676,250.00 | |
| 2021-2022 | | | | |
| 898,676,250.00 | Total Placer County Tax 1% Ad Valorem | | | |
| 5,043,128.47 | TTAD Allocation | | | |
| 0.561173% | % of TTAD allocation | | | |

DISTRICT BREAKDOWN

| Taxing Entity | AB8 Distribution | Total Estimated 1% Ad Valorem Property Tax |
|-------------------------------|------------------|---|
| Truckee Tahoe Airport | 0.561173% | 5,043,127.73 |
| Tahoe Resource Conservation | 0.008296% | 74,551.14 |
| McKinney Water | 0.014667% | 131,806.67 |
| San Juan Water | 0.153868% | 1,382,773.40 |
| Tahoe Forest Hospital | 0.609014% | 5,473,062.62 |
| Tahoe Truckee Sanitation Agy | 0.262158% | 2,355,948.80 |
| Truckee Sanitary Anx Area M&O | 0.028360% | 254,866.88 |
| Tahoe City PUD | 0.710053% | 6,381,076.56 |
| Tahoe City PUD Anx#14 | 0.002761% | 24,814.36 |
| American River Fire | 0.005332% | 47,921.28 |
| Truckee Jt Fire | 0.201186% | 1,808,008.27 |
| Nevada Irrigation | 0.335984% | 3,019,410.40 |
| | 2.892852% | 25,997,368.11 |



A BUDGET IS MORE THAN JUST A SERIES
OF NUMBERS ON A PAGE; IT IS AN
EMBODIMENT OF OUR VALUES.

BARACK OBAMA



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