Meeting Date: March 2, 2023

Prepared By: Emily Vitas, Executive Director

Agenda Item: 9a. Consider Approval of 2023-24 Agency Budget

## **BOARD REQUEST:**

Approve 2023-24 agency budget, as proposed by staff.

### **BACKGROUND:**

#### 2024-23 Budget Overview

Staff is recommending a 6.7% increase in budget over 2022-23 and will discuss proposed increases with the board. Staff is requesting feedback on budget items and a proposed revised member fee calculation.

# **Request to Revise Member Fee Structure**

In 2022, staff introduced a proposed new member fee structure in an attempt to recognize the shift in the organization's model that serves in a bigger way than the traditional employee count model. Because the new model was introduced in April, board members asked that staff return with this request earlier in the 2023-24 budgeting cycle for further consideration.

Staff is requesting that the board once again consider this revised fee structure. The revision would require member agencies to contribute a \$15,000 operational fee each year (roughly 25% of the budget, or the component of the budget outside staff and consultant fees). The budget beyond the operational fee will continue to be calculated based on annual employee counts. Assigning a component of the budget to all seven member agencies equally recognizes the agency's shift to more significant, all-serving solutions.

2023-24 Member Fees	Budget Traditional	Employee Count Fee	Operations Fee	2023-24 Fee	Delta
Tahoe Forest Hospital District	\$236,973	\$179,107	\$15,000	\$194,107	\$42,865
Tahoe Truckee Unified School District	\$110,513	\$83,527	\$15,000	\$98,527	\$11,986
Placer County	\$27,814	\$21,022	\$15,000	\$36,022	(\$8,208)
Town of Truckee	\$25,959	\$19,621	\$15,000	\$34,621	(\$8,661)
Truckee Donner Public Utility District	\$14,092	\$10,651	\$15,000	\$25,651	(\$11,559)
Nevada County	\$8,900	\$6,727	\$15,000	\$21,727	(\$12,827)
Truckee Tahoe Airport District	\$5,748	\$4,345	\$15,000	\$19,345	(\$13,596)
Total All-agency Funding	\$430,000			\$430,000	
Operations			\$105,000		
Employee Count Calculation		\$325,000			

# **Assumptions and Considerations**

#### Agency Revenue

• Member fees will continue to fund agency operations, through the following counts:

Nevada County	48
Placer County	150
Tahoe Forest Hospital District	1278
Tahoe Truckee Unified School District	596
Truckee Donner Public Utility District	76
Truckee Tahoe Airport District	31
Town of Truckee	140

### Salaries and Benefits

- Two full-time, fully benefitted staff members
- One part-time staff member, funded equally through TTWHA and the Workforce Housing Fund
- Employee taxes and benefits through TFHD are estimated at 42%

### Programming / Other Professional Services

- Development of Public Land: Funds will be transferred from the Housing Reserve Fund to pursue development on the top-identified member owned parcels. Funds will be used to contract with an expert in land use / planning / development activities to work with the agency towards an RFP / RFPs for development.
- Programming: Home rental program: short-term and long-term
- Member Programming: For programs that are being administered for individual member agencies, such as Down Payment Assistance. Administration fees will be paid directly from the agencies benefitting from the services. These fees will be split between agency staff time and consultant supporting administration.

## Expansion Related to the Strategic Plan

The creation of the 501c3 is a separate budget, being funded through the TTWHA reserve fund, as approved by the board at the February 2, 2023 board meeting. TTWHA reserve funds used for 501c3 founding will be 'reimbursed' through the Fund once operable.

Activities that fall under the structure of the 501c3 Workforce Housing Fund, once founded, will be funded through administrative fees tied to fund contributions and will be associated with a separate budget. Staff is not requesting funds for 501c3 operations under this proposed budget.

#### **SAMPLE MOTION/S:**

I move to approve the 2023-24 agency budget, as presented.

I move to approve the 2023-24 agency budget, with the following changes:

#### **ATTACHMENTS:**

Proposed 2023-24 Agency Budget

Truckee Tahoe Workforce Housing Agency 2023-24 DRAFT Budget					
Revenue	2023-24 TTWHA	2022-23 Budget			
2022-23 Contributions	\$ 430,000	\$ 400,000			
Tahoe Forest Hospital District	\$194,107	\$ 220,440			
Tahoe Truckee Unified School District	\$98,527				
Placer County Town of Truckee	\$36,022 \$34,621	\$ 25,873 \$ 24,148			
Truckee Donner Public Utility District	\$25,651	\$ 13,109			
Nevada County	\$21,727	\$ 8,279			
Truckee Tahoe Airport District	\$19,345	\$ 5,347			
Total Administrative Fees - Member-specific Programming	\$ 20,000				
Total Reserve Fund Transfer (Development-related Activities)  Total Revenue	\$ 60,000 <b>\$ 510,000</b>	\$ 400,000			
Reserve Fund Balance 02/24/23	\$ 336,611				
Expenses	2023-24 TTWHA				
8000 Salaries & Benefits	2023-24 TTVVIIA	2022-23 Budget			
8010 Wages	t 222.225	¢ 170.240			
	\$ 233,225	1.			
8010 Benefits	\$ 97,955				
8015 Continuing Education	\$ 1,500				
Total 8000 Salaries & Benefits	\$ 332,680	\$ 249,254			
8100 Professional & Outsourced Svcs					
8110 Accounting & Audit	\$ 25,000				
8115 Website Design	\$ 2,500	\$ 2,500			
8130 Legal	\$ 15,000	\$ 15,000			
8150 Other Professional Services	\$ 110,000	\$ 95,000			
Development on Public Land	\$ 50,000				
Programming	\$ 50,000				
Member Programming	\$ 10,000				
Total 8100 Professional & Outsourced Svcs	\$ 152,500	\$ 132,500			
8200 Sales & Marketing_Community Outreach					
Board Meetings and Workshops 8220 Community Engagement / Business Development	\$ 1,000 \$ 1,500	\$ 1,000			
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8250 Marketing & Advertising	\$ 3,500				
Total 8200 Sales & Marketing_Community Outreach	\$ 5,000	\$ 2,000			
8400 Facility Costs					
8410 Rent Expense	\$ 3,000	\$ 3,000			
8460 Telephone & Internet	\$ 750	\$ 500			
Total 8400 Facility Costs	\$ 3,750	\$ 3,500			
8500 Other G&A		1.			
8510 Office Supplies	\$ 500	\$ 1,000			
8540 Office Equipment (non cap)	\$ 1,500	<u> </u>			
8550 Software & Subscription Svcs	\$ 5,000	\$ 3,000			
8560 Memberships & Dues	\$ 750	\$ 500			
8600 Bank Service Charges	\$ 500	\$ 250			
8620 Insurance Expense	\$ 7,500	\$ 6,500			
Total 8500 Other G&A	\$ 15,750	\$ 12,250			
Total Expenses	\$ 509,680	\$ 399,504			
Total Revenue	\$ 510,000	\$ 400,000			
Total Remaining Funds	\$ 321	\$ 496			

Assumptions

Admin Fees for Member-specific Programs will fund 8150 Member Programming and a % of 8550 Software / Subscriptions 8010 Wages: Executive Director, Housing Program Manager, Part-time Admin

8250 Marketing and Advertising - increase supports more graphic design, in-person interactions, and hard-copy materials

<sup>8010</sup> Benefits: Assumes employee taxes and benefits at 42%