### Year To Date May 2025 Revenue

#### **FBO Service Revenue:**

- \$1,347,416 Year to Date, \$185k under budget and \$224k under 2024.
- 100LL gallons sold are up 22.9% to 2024; Jet A/SAF gallons sold are up 20.1% to 2024.
- 2,458 Operations May 2025 vs. 2,556 Operations May 2024

# Hangar Revenues, Other Business Leasing Revenues and Warehouse Revenues:

\$1,333,514 Year to Date, \$33k under budget and \$48k over 2024.

# Other Income Revenues (property taxes, grants, and interest):

\$9,261,601 Year to Date, \$949k over budget and \$5.4M ahead of 2024 (change in budget timing)

#### **Total Revenue:**

- \$11,942,532 vs. a budget of \$13,110,346.
- Note: the SAF/JetA Sales Revenue is below budget since we switched inventory holding methodology with AvFuel and only book our retail sales revenue and into wing charges, not contract sales revenue.

#### **Cost of Goods Sold:**

• 100LL (Avgas) costs are 53% vs a budget of 83% due to an invoice error from AvFuel. Invoice error should be corrected in June 2025 Financials.

# **Year To Date Fuel Analysis**

Fuel Sales	Year	Gal Sold
100LL	2025	36,590.64
Jet A/SAF	2025	145,315.00
100LL	2024	29,780.50
Jet A/SAF	2024	121,003.00
100 LL change y	6,810.14	
% Change		22.9%
Jet A/SAF change	24,312.00	
% Change		20.1%

### YTD May 2025 Expenses:

- Salaries & Wages \$1,996,324, \$193k under budget and \$278k over 2024.
  - Tracking in line with budget/slightly under and prior year in salaries, benefits under budget due to timing of work comp expense and utilization of employee insurance program.
- Operating General & Admin Expenses \$2,281,473, \$21k over budget and \$377k over 2024.
  - Tracking in line with budget-\$152k insurance refund from prior year property insurance policy expected in June.
- Strategic Initiative Expenses \$28,186.51, \$1M under budget and \$216k under 2024.
  - Received a refund from Truckee Donner Park and Rec for the pickle ball court project that never came to fruition as originally agreed upon. Several large wildfire mitigation projects are still early in work development for 2025.
- Repair & Maintenance Expenses \$176k, 12k over budget and \$41k over 2024.
  - Beginning to catch up on spring and summer projects.

# **Earnings before Interest, Tax, Depreciation and Amortization (EBITDA):**

• \$7,065,870 vs. a budget of \$6,645,684 vs \$5,226,514 in 2024.

# Net Income/(Loss):

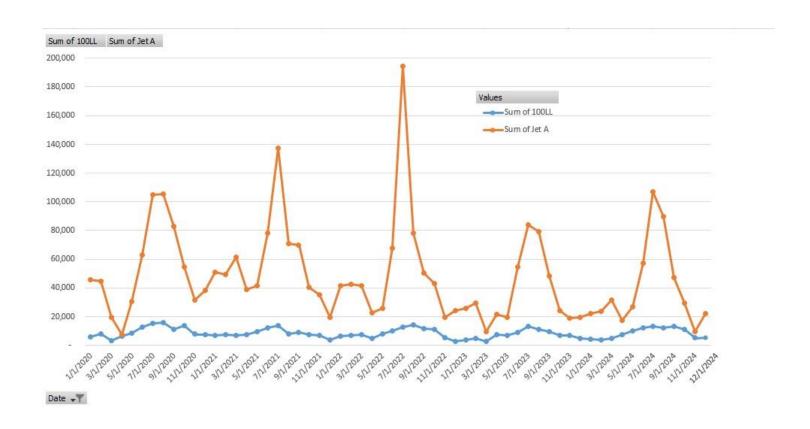
• \$5,965,870.37 after deducting depreciation vs a budget of \$5,562,350, \$403k over budget and \$5.1M over 2024.

# **Capital Project Update**

2025 Capital Projections Directed from TTAD Strategic Plan				
		2025 Budget		
Budgeted Capital Projects 2025	Asset Category	Amount	2025 Actual	
North East Quadrant Facility (Temp Trailer)	Development Fund	50,000.00		
Aviation/STEAM Classroom (Temp Trailer)	Development Fund	75,000.00		
Apron A2 Project (+\$1.4M in potential grant funding)	Development Fund	3,326,500.00	305,815.48	
Ponderosa Golf Course Irrigation	Development Fund	50,000.00	50,000.00	
Warehouse Trash Receptacle*	Development Fund	100,000.00		
Hangar Damage Roof Repair*	Replacement Reserve		3,711,894.30	
CAT 950 Loader EPA Tier 4 (Annual lease payment for approx 3 years)	Replacement Reserve	84,000.00		
New ADA Compliant Truckee Tahoe Aiport Website	Replacement Reserve	150,000.00		
Hangar Revitalization Annual Capital	Replacement Reserve	200,000.00		
Lima 1 Hangar Door Re-Rig	Replacement Reserve		4,600.81	
Density Altitude Sign*	Replacement Reserve	30,000.00	23,000.00	
Mobile Fuel Containment Unit	Replacement Reserve		12,439.71	
Total Capital		\$ 4,065,500.00	4,095,310.59	
*Carryover from 2024 Budget				

# **Historical & Budgeted Fuel Sales in Gallons & Dollars**

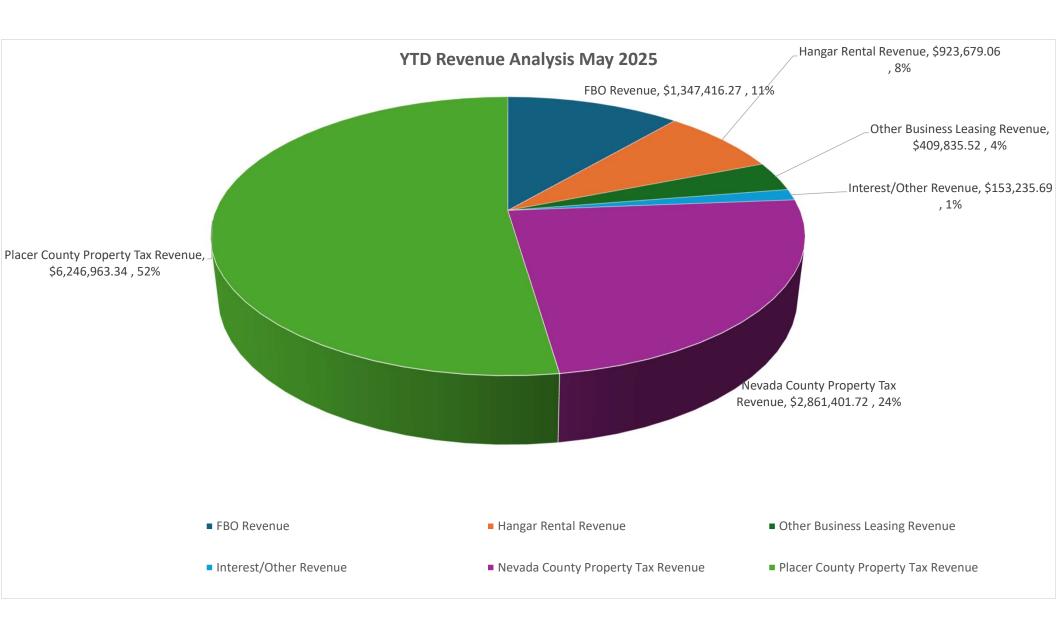
Historical Fuel Sales Average	100LL	Jet A
12 Year Average Fuel Sales (Gallons)	96,627	486,024
2024 Budget-Gallons	100,000	50,000
2024 Budget-Dollars	688,004	4,070,006
2024 Actual-Gallons	102,468	482,325
2024 Actual-Dollars	591,861	3,323,388
2025 Budget-Gallons	100,000	500,000
2025 Budget-Dollars	663,619	3,484,904

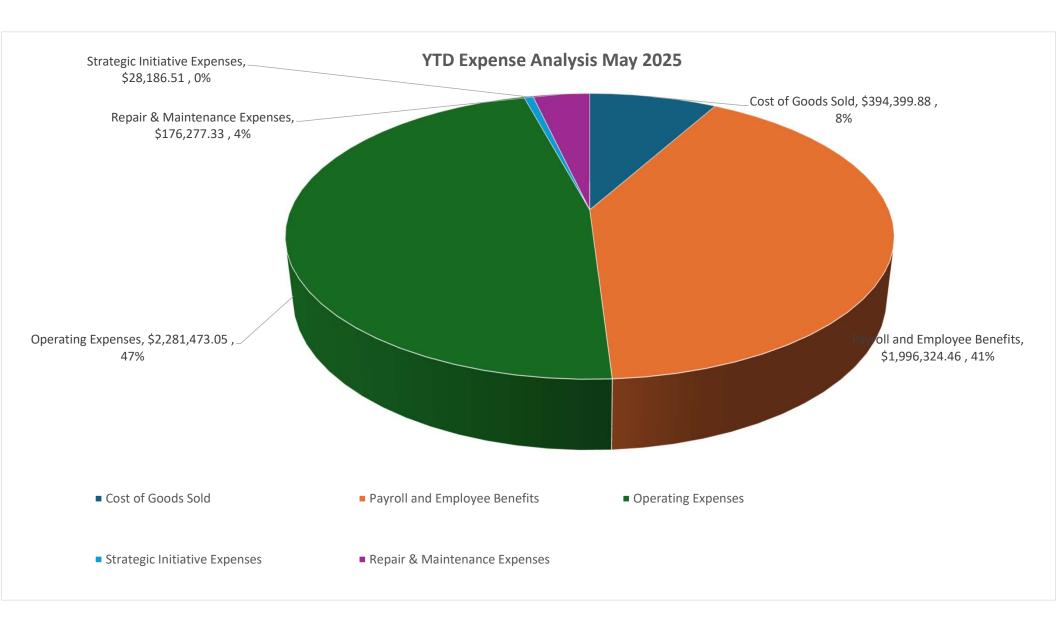


- Will begin working on annual report document next week.
- Insurance claim from hangar damage is still underway and we anticipate a payout in Q3 2025
- Property Tax revenues are now being recorded as revenue when we receive them to try to align better with our budget and timing of payments.
- The next project to tackle is the migration of all data from the old accounting software into NetSuite's data warehouse as well as uploading all of 2024 historical data to the live system.
- Heather Baraga, our new Senior Accountant, starts on June 23<sup>rd</sup>.

	Trucke	e Tahoe Airport D	istrict				
	Statement of Revenues and Expenses For the 5 Months Ended May 31st, 2025						
	YTD Actual	YTD Budget	Variance to Budget	% Variance to Budget	Prior Year Year to Date Actual	Variance CY to PY	% Variance CY to PY
Operating Revenues							
FBO Revenue	\$1,347,416.27	\$1,532,454.05	(185,037.78)	-12.07%	1,571,563.51	(224,147.24)	-14.26%
Hangar Rental Revenue	\$923,679.06	\$954,697.80	(31,018.74)	-3.25%	900,313.30	23,365.76	2.60%
Other Business Leasing Revenue	\$409,835.52	\$412,361.10	(2,525.58)	-0.61%	\$385,082.11	24,753.41	6.43%
Interest/Other Revenue	\$153,235.69	\$435,833.35	(282,597.66)	-64.84%	169,704.77	(16,469.08)	-9.70%
Nevada County Property Tax Revenue	\$2,861,401.72	\$3,075,000.00	(213,598.28)	-6.95%	1,150,000.00	1,711,401.72	148.82%
Placer County Property Tax Revenue	\$6,246,963.34	\$6,700,000.00	(453,036.66)	-6.76%	2,475,000.00	3,771,963.34	152.40%
Total - Income	\$11,942,531.60	\$13,110,346.30	-\$1,167,814.70	-8.91%	\$6,651,663.69	\$5,290,867.91	79.54%
Operating Expenses							
Cost of Goods Sold	\$394,399.88	\$746,968.38	(352,568.50)	-47.20%	811,307.66	(416,907.78)	-51.39%
Payroll and Employee Benefits	\$1,996,324.46	\$2,189,457.22	(193,132.76)	-8.82%	1,717,620.13	278,704.33	16.23%
Operating Expenses	\$2,281,473.05	\$2,260,320.50	21,152.55	0.94%	1,904,024.50	377,448.55	19.82%
Strategic Initiative Expenses	\$28,186.51	\$1,104,166.65	(1,075,980.14)	-97.45%	244,784.34	(216,597.83)	-88.49%
Repair & Maintenance Expenses	\$176,277.33	\$163,750.05	12,527.28	7.65%	134,571.05	41,706.28	30.99%
Total Expenses	\$4,876,661.23	\$6,464,662.80	(1,588,001.57)	-24.56%	4,812,307.68	64,353.55	1.34%
Net Operating Income (Loss) Before Depreciation	\$7,065,870.37	\$6,645,683.50	\$420,186.87	6.32%	\$1,839,356.01	\$5,226,514.36	284.15%
Depreciation	\$1,100,000.00	\$1,083,333.35	16,666.65	1.54%	1,064,999.00	35,001.00	3.29%
Net Income	5,965,870.37	5,562,350.15	\$403,520.22	7.25%	774,357.01	\$5,191,513.36	670.43%

	Truckee Tahoe Airport District				
A	Balance Sheet   As of May 31st, 2025 and December 31st, 2024				
As of Ma	/ 31st, 2025 and December 31st, 2024				
		5/31/2025		12/31/2024	
ASSETS					
Current Assets					
Cash and Cash Equivalents		16,071,309.92		9,498,920.69	
Wells Fargo - Investment Account		1,500,000.00		1,500,000.00	
Interest Receivable		48,914.63		74,315.32	
Accounts Receivable		233,925.90		201,672.94	
Inventory		29,337.27		198,872.32	
Prepaid		129,206.73		472,463.13	
Deferred Outflows - Pensions		1,008,672.00		1,008,672.00	
Total Current Assets	\$	19,021,366.45	\$	12,954,916.40	
Non Current Assets					
Noncurrent Receivable		35,600.00		35,600.00	
Property, Plant and Equipment		111,471,172.63		110,364,316.27	
Less: Accumulated Depreciation		(47,259,633.46)		(46,159,633.46	
Total Noncurrent Assets	\$	64,247,139.17	\$	64,240,282.81	
	-				
Total Assets	\$	83,268,505.62	\$	77,195,199.21	
Liabilities & Equity					
Current Liabilities					
Accounts Payable		232,584.68		474,047.71	
Accrued Expense		162,334.31		175,506.69	
Deferred Revenue		342,401.04		290,567.31	
Compensated Absences		460,368.15		450,437.44	
Deferred Inflows - Pensions		863,276.00		863,276.00	
Total Current Liabilities	\$	2,060,964.18	\$	2,253,835.15	
Long Term Liabilities					
21001 - Loan Payable		5,553,661.31		5,553,661.31	
21003 - CAT Loader Lease		300,307.01			
22021 - Net Pension Liability		2,169,344.00		2,169,344.00	
Total Long Term Liabilities	\$	8,023,312.32	\$	7,723,005.31	
Total Liabilities	\$	10,084,276.50	\$	9,976,840.46	
Equity					
Investment in Capital Assets		37,203,767.84		37,203,767.84	
Restricted Net Assets		16,468.00		16,468.00	
Unrestricted Net Assets		11,076,655.64		11,076,655.64	
Current Year Income (Loss)		22,172,440.83		22,172,440.83	
Retained Earnings	\$	70,469,332.31	\$	70,469,332.31	
Retained Earnings Prior Year		-\$3,250,973.56			
Net Income Current Year		5,965,870.37		(3,250,973.56	
Total Equity	\$	73,184,229.12	\$	67,218,358.75	
Total Liabilities & Equity	·	92 260 EAF 62	ċ	77 105 100 34	
Total Liabilities & Equity	\$	83,268,505.62	\$	77,195,199.21	
Prepared for Management's Use and Information					
. Unaudited					





2025 Capital Projections Directed from TTAD Strategic Plan					
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