

# MEMO:

To: Board of Directors and Staff  
From: Jane Dykstra  
Subject: Financial Report  
Date: October 10, 2013

The Financial Statements for the period ended September 2013 will not be completed prior to the October meeting of the Board of Directors. The financial statements will be finalized by the first week of November, and the auditors will begin their field work the week of November 10<sup>th</sup>; they are planning to make a presentation on the results of the audit at the December 5, 2013 meeting.

In the fiscal year ended September 30, 2013, there were 86,154 gallons of 100LL fuel were sold, a decrease of 3.3% (2,931 gallons) from the prior fiscal year. The budget had estimated selling 96,200 gallons, which was the number sold in the period from July 1, 2011 through June 30, 2012.

The District sold 247,400 gallons of JetA during the fiscal year, an increase of 96,800 (64%) over the prior fiscal year. A portion of the increase is related to the closure of RWY 11-29 for construction during the prior fiscal year. That is the most gallons of JetA sold since the 2006-07 fiscal year, when 235,755 gallons were sold. The budget estimated selling 198,569 gallons.

I have attached an updated version of the top sales dates from May 1997 through the end of the fiscal year.

A full variance analysis of fiscal 2013 amounts will be included in the package for the December 5, 2013 meeting.

The Administrative Clerk position is currently being advertised. The deadline for application submittals is October 18, 2013. Interviews will be held by the end of the month, and the new employee will hopefully start work soon after.

I have completed the application for the District's airport liability insurance which is up for renewal on January 15, 2014. Proposals will be reviewed by staff and brought to the board at the December 5, 2013 meeting.

If you have any questions, please contact me.

TRUCKEE TAHOE AIRPORT DISTRICT			TRUCKEE TAHOE AIRPORT DISTRICT			TRUCKEE TAHOE AIRPORT DISTRICT			JED
TOP 100 SALES DAYS 5/97 - PRESENT			100LL > 1,200 GALLONS 5/97 - PRESENT			JET-A > 2,500 GALLONS 5/97 - PRESENT			10-Oct-13
FILE NAME: SALES BY DAY.XLS									1:47 PM
PAGE NAME: BIG SALES			Highlighted dates in 2012-13						
SOURCE: MONTHLY SALES ANALYSIS BY DAY			fiscal year.						
SALES TAXES INCLUDED									
BIGGEST DOLLARS SALE DAYS			100LL - DATES			JET-A - DATES			
GROSS SALES			WITH MOST GALLONS PUMPED			WITH MOST GALLONS PUMPED			
RANK	DATE	AMOUNT	RANK	DATE	GALLONS	RANK	DATE	GALLONS	
1	08/06/10	38,174	1	10/03/08	2,280	1	09/08/01	6,286	
2	09/25/11	35,447	2	07/07/97	1,984	2	08/19/05	6,092	
3	07/26/11	33,161	3	09/14/02	1,861	3	08/06/10	5,657	
4	07/06/08	31,322	4	09/05/05	1,852	4	08/23/04	5,097	
5	09/02/11	31,009	5	08/12/01	1,841	5	09/25/11	5,063	
6	08/04/13	31,005	6	09/02/02	1,823	6	08/11/00	4,980	
7	06/16/13	30,513	7	07/03/98	1,802	7	08/15/07	4,955	
8	08/19/05	30,431	8	09/17/00	1,756	8	07/21/00	4,841	
9	07/18/08	29,793	9	06/27/97	1,730	9	02/09/03	4,699	
10	07/19/13	29,792	10	08/10/97	1,680	10	09/29/99	4,629	
11	07/14/08	29,453	11	09/15/02	1,668	11	07/03/02	4,602	
12	06/24/12	29,027	12	07/28/02	1,664	12	08/10/03	4,535	
13	08/15/07	29,022	13	08/11/02	1,650	13	07/26/11	4,511	
14	06/04/08	27,758	14	09/21/09	1,638	14	08/09/02	4,427	
15	07/04/11	27,404	15	07/06/97	1,635	15	07/24/03	4,401	
16	08/10/08	27,301	16	09/13/02	1,617	16	06/04/08	4,350	
17	07/05/10	27,236	17	08/27/98	1,616	17	08/29/04	4,287	
18	07/05/11	26,970	18	09/12/02	1,559	18	08/04/13	4,249	
19	07/17/08	26,585	19	09/15/00	1,545	19	08/18/02	4,189	
20	08/11/13	26,571	20	09/02/99	1,541	20	08/30/01	4,186	
21	08/20/08	26,554	21	08/06/00	1,539	21	09/01/03	4,149	
22	09/05/05	26,353	22	09/16/00	1,520	22	10/06/01	4,122	
23	07/20/08	25,683	23	08/18/99	1,519	23	09/15/00	4,098	
24	07/07/13	25,620	24	09/01/03	1,513	24	10/30/97	4,060	
25	07/03/13	25,327	25	05/26/97	1,506	25	07/09/04	4,035	
26	06/27/11	25,205	26	08/13/97	1,503	26	08/20/06	4,016	
27	07/27/08	25,188	27	09/03/99	1,484	27	06/16/13	4,004	
28	07/24/10	24,859	28	07/15/01	1,461	28	06/27/11	3,990	
29	07/09/08	24,814	29	08/23/02	1,454	29	08/12/01	3,947	
30	06/07/08	24,651	30	08/10/98	1,440	30	08/09/03	3,914	
31	08/02/08	24,529	31	07/12/98	1,438	31	08/14/05	3,902	
32	07/28/13	24,450	32	07/25/04	1,433	32	07/05/05	3,845	
33	08/25/13	24,397	33	08/02/00	1,432	33	07/12/97	3,830	
34	07/08/12	24,262	34	07/07/02	1,432	34	08/05/01	3,794	
35	08/17/13	24,087	35	09/06/04	1,426	35	06/24/12	3,776	
36	07/27/13	23,802	36	08/30/02	1,405	36	09/14/00	3,750	
37	07/11/08	23,505	37	07/25/97	1,400	37	09/03/01	3,730	
38	08/18/08	22,906	38	05/30/08	1,398	38	08/29/03	3,730	
39	07/31/11	22,827	39	9/19/2009	1,398	39	07/19/13	3,719	
40	06/19/08	22,801	40	07/20/97	1,394	40	08/08/02	3,717	
41	07/16/08	22,792	41	06/16/99	1,392	41	02/07/03	3,680	
42	08/08/10	22,761	42	08/18/02	1,390	42	07/05/11	3,655	
43	07/24/08	22,475	43	08/02/98	1,386	43	09/02/11	3,652	
44	07/05/09	22,338	44	07/04/97	1,384	44	08/12/05	3,625	
45	07/05/10	21,765	45	07/01/00	1,384	45	08/18/06	3,595	
46	01/21/13	21,761	46	06/30/01	1,383	46	08/11/13	3,585	
47	12/29/11	21,623	47	12/30/99	1,369	47	07/04/11	3,517	
48	02/20/06	21,501	48	09/03/01	1,367	48	08/17/13	3,493	
49	07/18/11	21,455	49	08/02/02	1,365	49	07/02/04	3,484	
50	08/04/07	21,300	50	07/01/01	1,364	50	12/28/06	3,465	
51	07/08/11	20,911	51	07/09/00	1,362	51	09/04/07	3,444	
52	07/12/13	20,877	52	09/20/98	1,357	52	09/13/00	3,429	
53	08/13/06	20,863	53	07/23/00	1,357	53	07/24/10	3,416	
54	08/18/06	20,800	54	09/04/99	1,356	54	02/29/04	3,395	
55	07/26/08	20,699	55	07/29/01	1,355	55	08/04/07	3,379	
56	08/03/13	20,620	56	09/17/06	1,351	56	07/15/02	3,378	
57	08/06/06	20,615	57	09/13/97	1,344	57	08/15/04	3,377	
58	08/22/10	20,596	58	06/22/03	1,339	58	06/03/01	3,370	
59	09/01/11	20,567	59	08/03/02	1,336	59	09/07/02	3,327	
60	08/12/08	20,539	60	09/16/02	1,335	60	07/27/13	3,314	
61	07/25/10	20,438	61	07/13/99	1,327	61	08/25/13	3,311	
62	07/05/05	20,423	62	08/09/02	1,324	62	08/04/02	3,303	
63	08/30/13	20,299	63	07/02/99	1,322	63	08/03/03	3,299	
64	07/31/08	20,261	64	09/05/97	1,319	64	08/01/01	3,298	
65	06/17/07	20,090	65	08/20/00	1,318	65	07/30/04	3,295	
66	09/18/11	20,069	66	09/05/00	1,313	66	07/14/03	3,287	
67	06/26/11	20,012	67	07/28/97	1,311	67	08/26/01	3,286	
68	06/30/06	19,971	68	06/01/97	1,307	68	08/13/04	3,256	
69	08/14/05	19,888	69	07/20/03	1,297	69	08/16/01	3,235	
70	01/14/13	19,846	70	09/14/03	1,296	70	08/31/01	3,226	
71	02/18/13	19,568	71	08/15/03	1,288	71	06/07/08	3,223	
72	06/20/08	19,246	72	08/01/04	1,283	72	06/17/07	3,204	
73	08/12/05	19,243	73	09/22/97	1,282	73	07/16/04	3,200	
74	08/24/08	19,218	74	07/03/10	1,278	74	08/02/01	3,191	
75	06/30/11	19,007	75	07/07/03	1,272	75	08/13/06	3,188	
76	08/23/04	18,967	76	09/13/03	1,272	76	06/18/01	3,187	
77	07/15/12	18,935	77	08/17/08	1,271	77	07/19/02	3,150	
78	07/29/13	18,890	78	05/31/04	1,270	78	09/04/01	3,147	
79	07/13/08	18,890	79	07/29/98	1,265	79	03/21/99	3,142	
80	08/13/08	18,878	80	07/03/02	1,262	80	07/08/10	3,136	
81	07/10/08	18,832	81	08/01/99	1,253	81	08/12/06	3,121	
82	08/07/11	18,804	82	09/19/05	1,252	82	08/12/04	3,115	
83	08/20/06	18,701	83	05/26/00	1,251	83	07/05/09	3,110	
84	06/24/07	18,657	84	08/05/97	1,250	84	07/25/04	3,084	
85	07/10/11	18,630	85	07/18/99	1,246	85	06/10/04	3,076	
86	07/26/07	18,575	86	08/29/99	1,246	86	07/12/00	3,055	
87	12/28/06	18,549	87	06/29/03	1,245	87	08/06/06	3,051	
88	07/02/10	18,469	88	08/30/03	1,242	88	07/11/04	3,049	
89	09/15/13	18,348	89	09/20/09	1,238	89	08/05/04	3,049	
90	09/28/11	18,304	90	08/16/98	1,236	90	07/09/08	3,044	
91	04/08/12	18,255	91	09/12/03	1,233	91	07/01/04	3,030	
92	07/28/11	18,231	92	06/21/97	1,232	92	07/05/10	3,030	
93	08/03/08	18,217	93	09/06/99	1,232	93	08/10/01	3,023	
94	08/08/13	18,197	94	08/06/06	1,231	94	01/12/03	3,009	
95	08/17/07	18,118	95	8/5/2011	1,228	95	07/18/99	3,008	
96	08/30/08	18,029	96	08/03/97	1,224	96	07/10/04	3,004	
97	09/07/08	18,022	97	08/31/02	1,222	97	08/15/06	2,978	
98	04/04/08	17,807	98	03/29/02	1,219	98	08/01/03	2,967	
99	12/27/12	17,799	99	06/29/97	1,216	99	08/21/01	2,950	
100	08/12/06	17,745	100	07/26/98	1,208	100	07/14/02	2,939	