



TIM BOURQUE
 TRUCKEE TAHOE AIRPORT DIST.
 10356 TRUCKEE AIRPORT ROAD
 TRUCKEE, CA 96161-3311
 603.702.0044
 tim.bourque@truckeetahoeairport.com

(UPDATED) 2/12/2026

Dear TIM, on behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

2025 New Caterpillar 140 AWD Motor Grader (joystick)

As Configured:

Ref #	Description	Price
5773022	140-15B AWD MOTOR GRADER (JOY)	\$516,150
2436704	MOLDBOARD, 14' PLUS	\$2,610
5213250	CIRCLE SAVER	\$305
2495516	HEATER, ENGINE COOLANT, 120V	\$313
3377510	HITCH, TOWING	\$695
3944524	COLD WEATHER PLUS PACKAGE AWD	\$4,800
3589338	ACCUMULATORS, BLADE LIFT	\$5,950
3806775	PRECLEANER, SY-KLONE	\$950
2337143	CUTTING EDGE, 14' BLADE	\$369
2337160	END BITS, OVERLAY	\$490
5674685	ENGINE, TIER IV	\$0
3245328	DRAIN, GRAVITY, ENGINE OIL	\$0
3858101	BASE + 5 (WM,WT,DA1,FL,RIP)	\$13,760
3953547	STARTER, ELEC, EXTREME DUTY	\$520
5506608	LIGHTS, ROADING, LED	\$1,585
3859554	CAB, PLUS (STANDARD GLASS)	\$1,410
3977458	CAB, PREMIUM (INTERIOR)	\$5,850
3941492	SEAT BELT	\$0
4582072	STABLE BLADE	\$3,145
4646442	PRODUCT LINK, CELLULAR PLE742	\$0
6052098	LIFT GROUP, MANUAL 1.5" ANSI	\$15,319
4352072	CONTROL,AUTO ARTICULATION-FULL	\$2,305
4588701	JOYSTICK CONTROLS, ADVANCED	\$2,580
5402373	TANK, FUEL, STANDARD	\$0
5858822	FAN, STANDARD, AWD	\$0
6480078	TIRES, 14.0R24 BS VSWAS G2 MP	\$27,820
3686239	ARTICULATION GUARD	\$1,615
4698160	COOLANT, 60/40, -51C (-60F)	\$380
0P3978	FUEL ANTIFREEZE, -25C (-13F)	\$0

5516546	MOUNT,SNOW WING,FRAME RDY LED	\$3,450
5527285	LIGHTS, WORKING, PLUS, LED	\$3,305
6043258	LIGHTS, LED STROBE BEACON	\$720
3961966	SNOW ARRANGEMENT	\$7,420
5532589	HEADLIGHTS, FRONT, HIGH, LED	\$1,740
3083070	LIGHTS, SERVICE, INTERNAL	\$247
5836979	CROSS SLOPE AUTO, AWD	\$14,904
3963921	CAMERA, REAR VISION	\$0
3440984	MIRRORS, OUTSIDE HEATED 24V	\$850
0P2265	ROLL ON/ROLL OFF	\$421
3593925	LIFT GROUP, FRONT MOUNTING	\$555
5369969	LIGHTS, ARM FOLD DOWN	\$0
2307086	PLOW 168 HYD REV SNOW 1.5HPL	\$32,111
5177342	WING 144/40 BM HYD, MASTLESS	\$37,264
CATERPILLAR LIST PRICE		\$711,888

Pricing Summary

	List Price:	\$711,888.00
Less OMNIA Partners Cooperative Contract #212816 Discount (30%):		(\$213,566.00)
Less Additional Empire Discount (7%):		<u>(\$49,832.00)</u>
Sub Total:		\$448,490.00
Extended Warranty (see details below):		\$6,625.00
Jobsite Delivery:		\$1,500.00
Additional Sales Configuration (Install snow wing and plow):		<u>\$7,900.00</u>
	Sale Price:	\$464,515.00
	Sales Tax (N/A Cat Financial lease):	\$0.00
	Trade In – Caterpillar 143H:	(\$108,000.00)
	Trade in – Caterpillar 950F II:	(\$38,000.00)
	Sales Price Less Trade In's:	\$318.515.00

*OMNIA Partners member #5221657

Trade Information

- CATERPILLAR 950F II WHEEL LOADER
 - Year - 1995
 - Serial Number - 5SK01966
 - Hours 7,671
 - Trade-in value of \$38,000.

- 1996 CATERPILLAR 143H MOTORGRADER
 - Year - 1996
 - Serial Number - 1AL00083
 - Hours 4,922
 - Trade-in value of \$108,000.

Financing – Governmental Lease with mandatory balloon. Payments include a document fee. Payments calculated in arrears. Payments do **NOT** include sales tax. Sales Tax will be charged by CAT finance on the payment amount.

Please see attached specific sample docs for your review.

	<u>60 months</u>
Monthly Payment	\$6,108.04
Interest Rate	4.99%
Mandatory Balloon	\$101.00

Warranty: 7 years or 4,000 hour Power Train, Hydraulic, Tech Warranty. Travel time and mileage cost for warrantable repairs covered for first 12 months.

Training: On-site operating and safety orientation provided by CAT certified product specialist to ensure machine is run properly to reduce operating costs, reduce unnecessary machine wear and tear, maximize productivity, and increase safety awareness.

If you have any questions regarding this information please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Mike Hulse
Empire Southwest
Account Manager, Governmental
(775)560-8227
Mike.Hulse@empire-cat.com

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. By purchasing goods or services from Empire, you agree to Empire's Terms (www.empire-cat.com/sales Serviceterms), which are incorporated into this quote. Client agrees that pricing is subject to adjustment in the event a manufacturer increases pricing due to changes in applicable tariffs, duties, or other governmental charges. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.