

VINCE WANDRZINSKI

## Decision Matrix for Warehouse Building Fire Sprinkler Installation – 2026

The RFP for Warehouse Building Fire Sprinkler Installation – 2026 contained the following criteria:

- a. Qualifications and Familiarity – Proposer’s competence, experience, qualifications, and familiarity with Project – 20%
- b. Fee Proposal – Reasonableness and competitiveness of proposed fee; clarity of breakdown by task and staff; not-to-exceed structure and hourly rates – 20%
- c. Methodology and Technical Approach – Understanding of project scope; proposed approach to delivering services; proposed schedule and milestones – 20%
- d. Cooperative District Relationship and Absence of Conflict – Both parties work collaboratively with aligned goals, clear communication, and no competing interests or disputes that hinder successful delivery of services – 20%
- e. Cover Letter and Proposal Completeness – Clarity, responsiveness, and overall organization of the proposal, including submission of all required items – 10%
- f. References – Quality and relevance of references from similar clients (preferably cities, counties, or special districts) During the evaluation process, the District reserves the right, where it may serve the District’s best interest, to request additional information or clarifications from Proposers, or to allow corrections of errors or omissions – 10%

There were two acceptable proposals and each are graded with a value of 1 or 2, (2 being better than 1) in each category then weighted appropriately.

COMBINED SCORE

	Qualifications	Fee	Approach	Relationship	Proposal Format	References
Overhead Fire	2	1	1	2	1	1
California Fire	2	2	2	1	2	2

2.8  
3.4

1.4/1.4  
1.8/1.6

SCORE

3.2

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*Matt Warner  
5/15/20*

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