

# MEMO:

To: Board of Directors and Staff  
From: Sally Lyon  
Subject: Financial Report  
Date: June 20, 2014

Airside Revenues from the period from October 1, 2013 through May 31, 2014 are \$263,294 ahead of budget – with net Airside Revenues \$121,598 ahead of budget. Fiscal year-to-date fuel sales through June 19, 2014 versus the prior year are as follows:

	Gallons Sold		Increase (Decrease)
	10/1/12 - 6/19/13	10/1/13 - 6/19/14	
100LL	45,611	52,850	7,239
JetA	105,401	157,268	51,867

Through the end of May 2014, total revenues are \$285,571 (13.5%) ahead of the year-to-date budget. Operating, General and Administrative Expenses are 14% below budget, and Repair and Maintenance Expenses are 42% below budget on a year-to-date basis.

Through May 31, 2014, personnel costs are 7% under budget on a year-to-date basis. As of June 19<sup>th</sup>, we have hired an Administrative Clerk, Lauren Tapia, a seasonal Operations and Maintenance staff, Mark Covey, and a part-time temporary Unicom support staff to experiment with a position addressed by the Unicom Assessment. The full-time employee count in June is 19 plus 1 seasonal and 1 temporary (Tahoe Staff) staff.

Earlier this year the individuals on the hangar waitlist and tenants on the transfer list were informed of the annual \$10 maintenance fee being due if they wished to remain on their respective lists. Efforts were made by Staff to contact all parties to ensure the list remains accurate. As a result of the outreach, six names are being dropped and the deposits on hand are being refunded. The list stands as follows, as of June 19, 2014:

- 14 individuals on the Executive Hangar Waitlist,
- 9 current tenants on the Transfer List – primarily looking for executive-sized hangars, and
- 3 individuals looking for vehicular storage or endpockets.

The District was informed by Anthem, as anticipated, that the current employee medical plan will not be renewed, as it is not Affordable Care Act (ACA) compliant. The plan will be replaced by another offering at the renewal date of August 1, 2014. We have received the renewal packet from Anthem and the plan they designated for our group indicates a monthly decrease of \$2,700. The ability to contract for a higher deductible plan and self-insure for a portion of the out-of-pocket cost to the employees is not certain. The first response from Anthem was that the only way to do that would be to establish Health

Reimbursement Arrangement or Health Savings Accounts. When we set up the current arrangement to self-insure through EBA&M in 2012, we were informed that only a few plans afforded that option. In the event that the current arrangement is no longer workable, the District will have options available. We have submitted an application to underwriting with the Special District Risk Management Authority (SDRMA), the District's workers' comp carrier, for their Medical, Dental and Life Insurance plans. We expect a response from SDRMA any day. There is a great deal of information that will have to be evaluated and relatively quick turn-around times. Having an ad hoc subcommittee that can delve into the issue and make a recommendation to the Board will be crucial.

Property tax revenues were received from Nevada and Placer Counties in the month of May. The table below summarizes the current status of the July 1, 2013 – June 30, 2014 tax year.

	Estimated Allocation	Amount Received to Date	Percentage Received by May payment Current Year	Percentage Received by May payment Prior Year
Nevada County	\$1,494,345	\$1,426,646	95.5%	97.0%
Placer County	\$2,978,876	\$2,853,203	95.8%	94.8%
Total	\$4,473,221	\$4,279,849	95.7%	95.6%

The District will receive one more payment, sometime after the first of July, from each county to settle the tax year. Note that the estimated allocation of \$4,473,221 exceeds the amount budgeted (\$4,360,000) as the estimated allocation was not received until after the budget was approved. The revenues have been recognized throughout the fiscal year based on the estimated allocation, less a reserve of 2%, any variance in the final amount received to the amount accrued will be recognized once the final payments are received.

If you have any questions, please contact me at 587-7692.