

**Truckee Tahoe Airport District**  
Quarterly Operating Results Detail  
July through September 2012  
and  
July through September 2011

	July - September 2012	July - September 2011
Total Aircraft (See Note A)	2,621	1,733
Aircraft Weighing > 12.5K Pounds	222	168
100 LL - Sales Events	1,074	1,221
100 LL - Gallons	36,069	43,350
Average Uplift	34	36
100 LL – Revenues	\$ 193,388	\$ 234,809
100LL – Net Revenues	\$ 21,554	\$ 20,870
Gross Margin per gallon	\$ 0.60	\$ 0.48
JET A - Sales Events	361	465
JET A - Gallons	52,160	100,129
Average Uplift	144	215
JET A - Revenues	\$ 308,833	\$ 591,731
JET A – Net Revenues	\$ 139,962	\$ 240,234
Gross Margin per gallon	\$ 2.68	\$ 2.40
Transient Use Fees - Qty (incl discounted)	454	779
Transient Use Fee Revenues	\$ 50,103	\$ 76,300
Average TUF	\$ 110	\$ 98
Number of Discounted TUFs	135	0
Discounted (Foregone)TUF Revenues	\$ 18,800	\$ -
Nightly Tiedowns - Qty	1402	1777
Tiedown Revenues - nightly	\$ 18,105	\$ 18,788
Tiedown Revenues - longer term	\$ 12,659	\$ 8,210
Overnight Hangar Revenues	\$ 820	\$ 1,650
Auto Parking Revenues	\$ 12,430	\$ 11,062
Other FBO Revenues	\$ 4,166	\$ 3,608
100LL Fueling Detail:		
Waived Truck Roll Events (See Note B)	134	523
Number of Truck Roll Fees charged	9	88
Number of Self-serve transactions	931	610
Total FBO Revenues	\$ 600,503	\$ 946,158
Total FBO Net Revenues	\$ 259,748	\$ 378,507
Total Net Revenue/Aircraft	99.10	\$ 218.47
Net Revenue/Aircraft > 12.5K Pounds	1,170.04	\$ 2,253.02

Note A> "Aircraft" signifies aircraft visits and is derived by taking one-half of the number of operations as reported by the WASP system and refined by staff. It does not include glider activity.

Note B> In the current year a waived a truck roll fee was the result of the purchase of the 20 gallon minimum or the self-serve pump being out of service. In the prior year, no truck roll fees were charged due to the unavailability of self-serve fuel.