

**TRUCKEE TAHOE AIRPORT DISTRICT  
FISCAL 2012-2013 BUDGET  
DRAFT FOR SEPTEMBER 6, 2012 BUDGET WORKSHOP DISCUSSION**

		AIRSIDE OPERATIONS	HANGARS	OTHER BUS. LEASES	WAREHOUSE	ADMINISTRATION	MAINTENANCE	COMMUNITY OUTREACH	LAND MANAGEMENT	CAPITAL IMPROVEMENTS	TOTAL	
	<b>OPERATING REVENUES</b>											
	<b>Airside Operating Revenues</b>											
1	Aviation Fuel Sales - 100LL	531,158	Based selling the same number of gallons as in the prior year.								531,158	1
2	Jet Fuel Sales including Prist	1,122,753	Based selling the same number of gallons as in the prior year.								1,122,753	2
3	Aviation Fuel Truck Roll Revenues	450								450	3	
4												4
5	Auto Parking	48,000	Based on 7/1/11 - 6/30/12 activity.								48,000	5
6	Tiedowns	90,000	Based on 7/1/11 - 6/30/12 activity.								90,000	6
7	Transient Use Fees	225,000	Based on 7/1/11 - 6/30/12 activity.								225,000	7
8												8
9	Oil and other Merchandise Sales	3,000	Based on 7/1/11 - 6/30/12 activity.								3,000	9
10	Services	6,300	Based on 7/1/11 - 6/30/12 activity.								6,300	10
11	Misc. Revenue - Coffee/Copies/Vending	500								500	11	
12												12
13	<b>Hangar Rental Income</b>		1,300,252								1,300,252	13
14	Electricity Surcharge from Hangars		41,057								41,057	14
15												15
16	<b>Other Business Leasing</b>			147,935	Estimate a 1.5% CPI increase for OBL rents						147,935	16
17												17
18	<b>Warehouse Revenues</b>				314,250	Estimate a 1.5% CPI increase for Warehouse rents					314,250	18
19												19
20												20
21	<b>TOTAL OPERATING REVENUES</b>	2,027,161	1,341,309	147,935	314,250	0	0	0	0	0	3,830,655	21
22												22

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23											23	
24											24	
25											25	
26	<b>COST OF GOODS SOLD</b>										26	
27											27	
28	Aviation Fuel Cost - 100LL	447,601								447,601	28	
29	Jet Fuel and Prist Cost	672,128								672,128	29	
30	Oil & Lubricant Cost	900								900	30	
31	Merchandise Purchases	1,500								1,500	31	
32	Inventory Shrinkage	15,673	Estimate 1.0% of gallons sold for JetA and 2% for 100LL.								15,673	32
33											33	
34	<b>TOTAL COST OF GOODS SOLD</b>	<b>1,137,802</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,137,802</b>	34	
35											35	
36											36	
37	<b>PAYROLL AND EMPLOYEE BENEFITS</b>										37	
38											38	
39	Salaries & Wages	369,302	77,207	29,501	29,501	263,838	207,201	134,722	12,032	1,123,305	39	
40	Overtime	3,900	364	164	164	2,226	1,756	7,639	440	16,653	40	
41	Other Pay	6,600	1,400	600	600	4,600	3,600	2,400	200	20,000	41	
42	Vacation, Sick, and Holiday Pay (15%)	65,171	13,625	5,206	5,206	46,560	36,565	23,774	2,123	198,229	42	
43											43	
44	<b>TOTAL SALARIES &amp; WAGES</b>	<b>444,973</b>	<b>92,596</b>	<b>35,471</b>	<b>35,471</b>	<b>317,224</b>	<b>249,122</b>	<b>168,535</b>	<b>14,795</b>	<b>0</b>	<b>1,358,187</b>	44
45											45	
46	PERS Total Contributions	103,579	21,659	8,291	8,291	73,973	58,090	37,784	3,371	315,039	46	
47	PERS Employee Contributions	(35,286)	(7,379)	(2,825)	(2,825)	(25,200)	(19,789)	(12,872)	(1,148)	(107,323)	47	
48	Medicare Expense	6,452	1,343	514	514	4,730	3,612	2,549	216	19,931	48	
49	FICA Expense - Temporary Employees	853	164	50	50	713	375	506	0	2,711	49	
50	Employee Benefit Insurance	138,931	26,237	8,916	8,916	83,281	76,797	45,418	3,333	391,829	50	
51	Workers' Compensation Insurance	26,657	2,587	1,555	1,555	9,744	15,051	4,455	807	62,411	51	
52	State Unemployment	5,000					5,000			10,000	52	
53	Training and Education (includes travel costs)	11,000				19,000	11,000	2,000		43,000	53	
54	Other Employee Benefits	2,800				7,500	2,300	1,000		13,600	54	
55											55	
56	<b>TOTAL PAYROLL AND BENEFITS</b>	<b>704,959</b>	<b>137,208</b>	<b>51,974</b>	<b>51,973</b>	<b>490,965</b>	<b>401,558</b>	<b>249,375</b>	<b>21,372</b>	<b>0</b>	<b>2,109,385</b>	56
57											57	
58	<b>GROSS PROFIT (LOSS)</b>	<b>184,401</b>	<b>1,204,100</b>	<b>95,961</b>	<b>262,277</b>	<b>(490,965)</b>	<b>(401,558)</b>	<b>(249,375)</b>	<b>(21,372)</b>	<b>0</b>	<b>583,467</b>	58
59											59	

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60	<b>OPERATING, GENERAL, AND ADMINISTRATIVE EXPENSES</b>										60	
61	Amounts designated by a ◀ require Board Approval prior to any contract commitment.										61	
62	<b>ACAT: See note A below</b>										62	
63	Meetings						12,100			12,100	63	
64	Materials						3,700			3,700	64	
65	Professional Services						35,100	A		35,100	65	
66	Travel and Education						8,600			8,600	66	
67	Public Outreach						13,000			13,000	67	
68	<b>Annoyance Reduction Programs:</b>										68	
69	Fly QT Program						123,171			123,171	69	
70	Other Noise Abatement Expenses						6,000			6,000	70	
71	Accidents and Damage	500	500		500	500				2,000	71	
72	Access Control / Security	1,000					500	500		2,000	72	
73	Air Show						115,000			115,000	73	
74	Cash Over/Short	100								100	74	
75	Communications - Phone/Radio/Internet	6,000	420		25,000	5,000	5,000			41,420	75	
76	Conventions & Conferences				20,000		10,000			30,000	76	
77	County Support - Tax Collection Fees				86,950					86,950	77	
78	Credit Card Processing Fees	60,815	22,883							83,698	78	
79	Directors' Fees & Board Meeting Expenses				22,300		40,000			62,300	79	
80	Directors' Medical Insurance				68,000					68,000	80	
81	Dues & Subscriptions	2,500			8,200	2,500	5,000			18,200	81	
82	Election Expense				25,000					25,000	82	
83	Employee Relations Activities	3,000	400		3,650	3,000	1,500			11,550	83	
84	Employment Expenses	1,500				1,500				3,000	84	
85	Equipment Rental				15,100					15,100	85	
86	Geographic Information System				30,000	15,000	15,000			60,000	86	
87	Homebasing Incentive	500	83,070							83,570	87	
88	Insurance	12,600	28,800	1,800	3,600	36,000	7,200			90,000	88	
89	Library and Reference Materials	1,000			500					1,500	89	
90	Office Equipment - R & M & Purchase	4,000	1,500		8,000	2,000	2,500			18,000	90	
91	Office Supplies	2,000	2,000		11,000	1,000	2,000			18,000	91	
92	Operating Supplies/ Small Tools	5,000	500	250	250	4,500	9,500			20,000	92	
93	Operating Supplies - Shop towels, laundry					4,000				4,000	93	
94	Operations Monitoring				50,000		187,775			237,775	94	
95	<b>Outreach Program:</b>										95	
96	Internet, Print, Broadcast and Direct Mail						138,300			138,300	96	
97	Events and Programs						18,000			18,000	97	
98	Sponsorships						32,500			32,500	98	
99	Promotional Items						14,900			14,900	99	
100	Pilot Outreach (includes EAA payment in-kind)						15,500			15,500	100	
101	Permits, Licenses, & Fees (Includes LAFCO fees)	2,500			33,100	2,000				37,600	101	
102	Postage, Freight, and Delivery	100	1,200		2,200	500				4,000	102	
103	Printing & Copying	2,000			4,000		1,500			7,500	103	
104	<b>Professional Services:</b>										104	
105	Accounting & Auditing				21,000					21,000	105	
106	Legal				70,000		10,000			80,000	106	
107	Computer Support / Network Administration	3,000			16,000		2,700			21,700	107	
108	Other Professional Fees				409,000					409,000	108	
109	Engineering				22,000					22,000	109	
110	Travel & Business Meals Expense (Local)	200			3,000		300			3,500	110	
111	<b>Utilities:</b>										111	
112	Electricity	34,500	67,500	4,500	6,000	15,000	16,500	6,000		150,000	112	
113	Gas	2,750	250	3,250	250	5,250	10,250	3,000		25,000	113	
114	Water & Sewer	1,000		600		10,000	1,000	1,000		13,600	114	
115	Garbage	3,000	13,000			3,000	3,000			22,000	115	
116	Fire Monitoring Service		4,000		400	2,200	900			7,500	116	
117	Other (Income) and Expense				2,000					2,000	117	
118											118	
119	<b>TOTAL OPERATING, G &amp; A EXP</b>	<b>149,565</b>	<b>226,023</b>	<b>10,400</b>	<b>10,500</b>	<b>1,032,450</b>	<b>85,350</b>	<b>829,646</b>	<b>500</b>	<b>0</b>	<b>2,344,433</b>	119
120											120	
121	<b>NET CASH TO HERE</b>	<b>34,836</b>	<b>978,077</b>	<b>85,561</b>	<b>251,777</b>	<b>(1,523,415)</b>	<b>(486,908)</b>	<b>(1,079,020)</b>	<b>(21,872)</b>	<b>0</b>	<b>(1,760,965)</b>	121
122											122	

A The ACAT budget was prepared by the ACAT. The Professional Fees of \$35,100 includes \$30,000 for consultants related to new projects. Expenses in this category would be subject to Board approval before any funds are expended.

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123	<b>REPAIRS AND MAINTENANCE</b>										123
124											124
125	15,500					16,200				31,700	125
126	20,700					42,000				62,700	126
127	93,600									93,600	127
128											128
129	853,400									853,400	129
130	0									0	130
131											131
132	13,000	207,000	34,500	6,250	38,100	13,000				311,850	132
133	4,000	500				5,500				10,000	133
134	50,000							50,000		100,000	134
135											135
136	1,050,200	207,501	34,500	6,250	38,100	76,700	0	50,000	0	1,463,250	136
137											137
138											138
139											139
140	(1,015,364)	770,576	51,061	245,527	(1,561,515)	(563,608)	(1,079,020)	(71,872)	0	(3,224,215)	140
141											141
142											142
143											143
144											144
145											145
146											146
147											147
148											148
149											149
150											150
151											151
152	<b>OTHER INCOME AND EXPENSE</b>										152
153											153
154					35,000					35,000	154
155					500,000					500,000	155
156					15,297					15,297	156
157											157
158	0	0	0	0	550,297	0	0	0	0	550,297	158
159											159
160											160
161	(1,015,364)	770,576	51,061	245,527	(1,011,218)	(563,608)	(1,079,020)	(71,872)	0	(2,673,918)	161

Net Cash Flow from Operations, excluding Community Outreach and Land Management

(\$2,073,323)

Add back - Cost of Airport Master Plan \$250,000

\$250,000

-6.0%

Add back - Pavement Maintenance Expenses

\$853,400

-20.5%

(\$969,923)

Related Percentage of Property Taxes, net of Master Plan and Pavement work

-23.3%

Net Cash Flow Related to Community Outreach

(\$1,079,020)

Related Percentage of Property Taxes

-26.0%

Related Percentage of Property Taxes

13.2%

