

Truckee Tahoe Airport District
Quarterly Operating Results Detail
April through June 2012
and
April through June 2011

	April - June 2012		April - June 2011
Total Aircraft (See Note A)	1,748		1,768
Aircraft Weighing > 12.5K Pounds	132		121
100 LL - Sales Events	657		531
100 LL - Gallons	20,682		18,885
Average Uplift	31		36
100 LL – Revenues	\$ 119,364		\$ 102,163
100LL – Net Revenues	\$ 13,144		\$ 8,733
Gross Margin per gallon	\$ 0.64		\$ 0.46
JET A - Sales Events	229		172
JET A - Gallons	35,460		34,102
Average Uplift	155		198
JET A - Revenues	\$ 222,726		\$ 201,497
JET A – Net Revenues	\$ 93,701		\$ 79,224
Gross Margin per gallon	\$ 2.64		\$ 2.32
Transient Use Fees - Qty (incl discounted)	331		264
Transient Use Fee Revenues	\$ 46,452		\$ 25,650
Average TUF	\$ 140		\$ 97
Number of Discounted TUFs	80		0
Discounted (Foregone)TUF Revenues	\$ 12,150		\$ -
Nightly Tiedowns - Qty	548		406
Tiedown Revenues - nightly	\$ 8,795		\$ 3,886
Tiedown Revenues - longer term	\$ 10,611		\$ 8,326
Overnight Hangar Revenues	\$ 880		\$ 863
Auto Parking Revenues	\$ 12,435		\$ 13,013
Other FBO Revenues	\$ 2,179		\$ 1,007
100LL Fueling Detail:			
Waived Truck Roll Events (See Note B)	110		531
Number of Truck Roll Fees charged	11		0
Number of Self-serve transactions	536		0
Total FBO Revenues	\$ 423,440		\$ 356,406
Total FBO Net Revenues	\$ 186,895		\$ 136,819
Total Net Revenue/Aircraft	\$ 106.92		\$ 77.41

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Net Revenue/Aircraft > 12.5K Pounds	\$ 1,415.87	\$ 1,130.74
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Note A> "Aircraft" signifies aircraft visits and is derived by taking one-half of the number of operations as reported by the WASP system and refined by staff. It does not include glider activity.

Note B> In the current year a waived a truck roll fee was the result of the purchase of the 20 gallon minimum or the self-serve pump being out of service. In the prior year, no truck roll fees were charged due to the unavailability of self-serve fuel.