

Truckee Tahoe Airport District
Quarterly Operating Results Detail
January and March 2012
and
January to March 2011

	January -March 2012		January - March 2011
Total Aircraft (See Note A)	1,516		1,534
Aircraft Weighing > 12.5K Pounds	147		95
100 LL - Sales Events	461		521
100 LL - Gallons	15,332		18,274
Average Uplift	33		35
100 LL – Revenues	\$ 81,526		\$ 85,632
100LL – Net Revenues	\$ 9,083		\$ 8,256
Gross Margin per gallon	\$ 0.59		\$ 0.45
JET A - Sales Events	212		217
JET A - Gallons	34,577		34,746
Average Uplift	163		160
JET A - Revenues	\$ 206,497		\$ 190,396
JET A – Net Revenues	\$ 84,898		\$ 84,333
Gross Margin per gallon	\$ 2.46		\$ 2.43
Transient Use Fees- Qty (incl discounted)	339		353
Transient Use Fee Revenues	\$ 38,502		\$ 35,550
Average TUF	\$ 114		\$ 101
Number of Discounted TUFs	81		0
Nightly Tiedowns - Qty	324		318
Tiedown Revenues - nightly	\$ 4,380		\$ 3,611
Tiedown Revenues - longer term	\$ 9,382		\$ 10,455
Overnight Hangar Revenues (See Note B)	\$ 8,375		\$ 2,790
Auto Parking Revenues	\$ 12,557		\$ 8,665
Other FBO Revenues	\$ 1,631		\$ 830
100LL Fueling Detail:			
Waived Truck Roll Events (See Note C)	64		521
Number of Truck Roll Fees charged	16		0
Number of Self-serve transactions	381		0
Total FBO Revenues	\$ 362,850		\$ 337,929
Total FBO Net Revenues	\$ 165,161		\$ 149,519
Total Net Revenue/Aircraft	\$ 108.94		\$ 97.47
Net Revenue/Aircraft > 12.5K Pounds	\$ 1,123.54		\$ 1,573.88

Note A> "Aircraft" signifies aircraft visits and is derived by taking one-half of the number of operations as reported by the WASP system and refined by staff.

Note B> The \$8,375 in nightly hangar revenues includes \$4,040 related to the temporary use of hangar J04 by Mountain Home Center for the period from February 21 - May 31, 2012.

Note C> In the current year a waived a truck roll fee was the result of the purchase of the 20 gallon minimum or the self-serve pump being out of service. In the prior year, no truck roll fees were charged due to the unavailability of self-serve fuel.