

MEMO:

To: Board of Directors and Staff
From: Jane Dykstra
Subject: Financial Report
Date: June 15, 2011

The following is a summary of fuel sales for the month of May 2011:

Fuel Sales

	May 2011	May 2010	FYTD 10-11	FYTD 09-10	FYTD 10-11 Budget
100 LL - Gallons	6,157	6,629	45,087	44,115	
100 LL – Revenues	\$33,998	\$30,031	\$212,310	\$188,547	\$206,726
100LL – Net Revenues	\$2,983	\$3,298	\$20,964	\$21,384	\$22,996
Gross Margin Percentage			9.9%	11.3%	11.1%
JET A - Gallons	5,394	8,004	72,114	69,014	
JET A - Revenues	\$32,856	\$40,439	\$390,447	\$337,692	\$326,030
JET A – Net Revenues	\$13,906	\$19,162	\$176,892	\$166,285	\$158,752
Gross Margin Percentage			45.3%	49.2%	48.7%

For the period from October 2010 through May 2011, the number of gallons sold of both 100LL and JetA are slightly higher than sales in the first eight months of the prior year. Sales of both types of fuel in the month of May 2011 were below sales in May of 2010 due to inclement weather. However, sales of JetA for the first two weeks of June 2011 exceeded sales for the first two weeks of June 2010 by 1,357 gallons. Overall Airside Revenues, year-to-date through May 31, 2011 are \$75,447 (12%) ahead of budget, while total Revenues are \$103,009 (6%) ahead of budget.

Total Payroll, Benefits and Allocations are approximately 4% under budget; the variance to budget has decreased as the District currently has all positions filled.

The District has received the property insurance renewal quote for the period from 7/1/11 – 7/1/12. The rate per hundred dollars of insured value increased 1.63% over the previous year. The rate per hundred is based on the District's lost history and the property insurance market conditions. The District's increase of 1.63% is very reasonable when compared to the 5% average increase received by the entities in the Special Property Insurance Program. The value insured by the District, however, increases substantially

with the addition of the new building. The building is covered under the course of construction coverage at a value of \$6.5 million; at the stated rate, the premium related to the building is \$9,845. In addition to the increase in values related to the new admin building, there is an increase in equipment related to the new La Rue snowblower, and an increase in the real property valuations to reflect the movement in the Mashall and Swift Index. The premium increase, excluding the portion related to the new building, is \$3,064 over the prior year premium. The District's Crime Insurance also renews on the same policy period – there is no increase in that premium.

The District closed out AIP #21 in the month of May, making the final draw down related to the design and engineering for the ramp lighting and segmented circle projects. The District received \$60,341 (grant offer was \$68,073). The District's expenditures related to the grant can be broken down as follows:

Ramp Lighting	\$41,929
Snowblower Specs	\$11,802 (Snowblower purchase was AIP #24)
Bi-Directional Tractor Overage	\$ 9,666
Portion of Single Audit	<u>\$ 120</u>
Total	\$63,517
Grant Reimbursement	<u>(\$60,341)</u>
District Portion	\$ 3,176

Property tax revenues from the counties related to the July 1, 2010 – June 30, 2011 tax year were received in May as follows:

	Estimated Allocation	Amount Received to Date	Percentage Received by May payment Current Year	Percentage Received by May payment Prior Year
Nevada County	\$1,552,033	\$1,479,419	95.3%	95.1%
Placer County	\$2,812,592	\$2,697,634	95.9%	96.2%
Total	\$4,364,625	\$4,177,053	95.7%	95.8%

As you can see, the payments are consistent with the prior year. The District will receive one more payment related to the current tax year from each county.

The District budgeted \$4,125,000 in property tax revenues, based on the county valuations. The estimated allocations, which were received in October of 2010, showed slightly higher anticipated revenues. The District has been accruing the tax revenue based on a receipt rate of 98% of the estimated allocation. Total property tax revenues for the current fiscal year are anticipated to exceed the budgeted amount by 3.6%, or \$152,330. The final three months of the District's fiscal year are in the next property tax year, and the tax revenue recorded for those three months will be based on the property valuations received from the counties for the 7/1/11 – 6/30/12 property tax year.

If you have any questions, don't hesitate to call. My direct line is 587-7692.