

**TRUCKEE TAHOE AIRPORT DISTRICT**  
**COMBINED DETAILED INCOME STATEMENTS - EXCLUDING DEPRECIATION AND CAPITAL CONTRIBUTIONS**  
**INCLUDING BUDGETED AMOUNTS**

	Year ended 9/30/2005		Year ended 9/30/2006		Year ended 9/30/2007		Year ended 9/30/2008		Year ended 9/30/2009		Year ended 9/30/2010		Year ended 9/30/2011		Year ended 9/30/2012		Year ended 9/30/2013	
	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Year-to-date 7/31/13	Annual Budget
<b>Revenues</b>																		
Airside Operating Revenues																		
Aviation Fuel Sales	\$ 459,713	\$ 448,840	\$ 519,328	\$ 445,372	\$ 542,680	\$ 518,234	\$ 534,910	\$ 532,126	\$ 451,867	\$ 503,102	\$ 433,435	\$ 476,980	\$ 488,538	\$ 455,130	\$ 485,851	\$ 506,910	\$ 353,732	\$ 531,158
Truck Roll Revenues							6,340	16,800	6,360	3,540	4,700	6,660	1,760	5,520	2,136	5,000	153	450
Jet Fuel Sales	1,040,384	926,947	1,124,427	953,733	1,276,157	1,191,954	1,472,866	1,447,302	600,557	1,372,188	870,042	762,959	1,102,984	809,855	906,660	984,048	961,802	1,122,753
Auto Parking	35,805	45,547	34,242	49,666	53,710	32,000	49,666	55,500	45,647	47,000	44,158	48,000	44,000	44,000	47,328	43,000	43,439	48,000
Oil Sales	2,023	2,779	2,242	2,314	1,852	2,500	2,231	3,500	1,334	2,134	1,532	1,933	1,529	1,742	1,214	2,010	1,227	990
Tiedowns	72,321	33,940	27,083	28,255	34,473	28,000	55,941	49,820	52,886	50,000	60,449	57,000	61,326	58,000	73,402	59,000	65,814	90,000
Transient Use	-	29,404	41,568	31,403	43,040	40,000	188,450	225,900	120,720	180,000	160,380	146,000	156,590	136,000	162,756	134,440	173,859	225,000
Merchandise	615	1,000	1,510	-	1,607	-	1,407	-	923	1,066	1,484	967	1,644	858	1,825	990	1,269	2,010
Services	425	217	398	-	346	300	218	300	396	300	506	300	623	575	2,613	10,250	14,955	6,300
Vending	-	-	1,917	-	2,507	300	1,706	600	928	100	738	100	283	1,000	329	-	245	-
Miscellaneous Revenue	166	-	72	-	477	-	49	-	427	-	183	-	625	-	2,277	1,000	2,388	500
Total Airside Operating Revenue	1,611,451	1,488,674	1,752,787	1,498,601	1,956,848	1,813,288	2,313,784	2,331,848	1,282,044	2,159,430	1,577,606	1,500,899	1,858,392	1,512,680	1,686,391	1,746,648	1,618,883	2,027,161
Hangar Rental Income																		
T-Hangar / Box Hangar Rental Income	618,721	685,168	761,549	777,616	820,682	803,296	1,170,889	1,139,776	1,206,325	1,209,208	1,210,790	1,203,489	1,234,767	1,204,623	1,244,959	1,260,059	1,064,986	1,300,252
T-Hangar / Box Hangar Electricity Surcharge	-	-	-	-	-	-	36,147	34,000	37,193	36,000	40,986	40,500	44,810	45,000	42,138	43,740	34,947	41,057
Total Hangar	618,721	685,168	761,549	777,616	820,682	803,296	1,207,036	1,173,776	1,243,518	1,245,208	1,251,776	1,243,989	1,279,576	1,249,623	1,287,097	1,303,799	1,099,932	1,341,309
Other Business Income																		
Other Business Leasing Income	82,344	82,128	118,217	91,604	122,472	119,843	238,078	102,479	114,621	240,618	111,127	116,234	98,286	105,297	88,788	101,157	67,556	80,055
Concession Income	54,350	55,000	74,710	32,000	70,410	67,920	68,893	58,640	61,083	59,320	71,897	55,000	77,114	60,000	66,576	72,880	60,338	67,880
Total Other Business Income	136,694	137,128	192,927	123,604	192,882	187,763	306,971	161,119	175,704	299,938	183,023	171,234	175,400	165,297	155,363	174,037	127,894	147,935
Warehouse Income																		
Warehouse Space Rental Income	265,728	263,510	273,799	268,026	281,054	279,065	289,812	285,095	299,762	297,775	298,336	299,739	299,906	299,280	305,644	302,427	261,639	314,250
Other Warehouse Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Warehouse Income	265,728	263,510	273,799	268,026	281,054	279,065	289,812	285,095	299,762	297,775	298,336	299,739	299,906	299,280	305,644	302,427	261,639	314,250
<b>TOTAL REVENUES</b>	<b>\$ 2,632,594</b>	<b>\$ 2,574,480</b>	<b>\$ 2,981,062</b>	<b>\$ 2,667,847</b>	<b>\$ 3,251,466</b>	<b>\$ 3,083,412</b>	<b>\$ 4,117,602</b>	<b>\$ 3,951,838</b>	<b>\$ 3,001,028</b>	<b>\$ 4,002,351</b>	<b>\$ 3,310,741</b>	<b>\$ 3,215,861</b>	<b>\$ 3,613,274</b>	<b>\$ 3,226,880</b>	<b>\$ 3,434,495</b>	<b>\$ 3,526,911</b>	<b>\$ 3,108,348</b>	<b>\$ 3,830,655</b>
Cost of Goods Sold																		
Aviation Fuel Cost - 100 LL	\$ 355,417	\$ 387,853	\$ 425,315	\$ 351,729	\$ 439,106	\$ 418,486	\$ 476,629	\$ 466,357	\$ 397,614	\$ 452,770	\$ 385,216	\$ 419,374	\$ 443,320	\$ 404,505	\$ 432,764	\$ 459,675	\$ 301,532	\$ 447,601
Jet Fuel & Prist Cost	568,626	569,791	635,878	533,732	659,340	669,329	902,346	736,579	295,341	867,748	446,664	380,218	640,456	415,513	515,947	570,939	555,865	672,128
Oil and Lubricant Cost	1,510	2,000	1,698	1,900	1,293	2,000	1,661	1,500	971	1,800	1,052	1,533	1,096	920	834	920	839	900
Merchandise Purchases	602	900	1,462	-	1,511	2,000	1,279	1,400	644	900	1,126	767	1,420	850	926	850	967	1,500
Vending Machine Purchases	-	-	1,775	-	2,054	-	1,387	400	750	-	601	-	892	-	-	-	-	-
Inventory Shrinkage	12,836	19,153	17,532	17,708	12,412	21,756	15,514	24,059	8,959	26,410	8,818	11,994	11,491	12,300	7,125	10,306	5,063	15,673
Total Cost of Goods Sold	938,992	979,697	1,083,659	905,069	1,115,715	1,113,571	1,398,817	1,230,295	704,279	1,349,628	843,476	813,886	1,098,674	834,088	957,596	1,042,690	864,266	1,137,802
Payroll and Employee Benefits																		
Salaries and Wages	810,145	816,649	889,016	920,576	971,071	1,004,012	988,330	1,058,315	1,082,549	1,103,916	932,237	1,123,444	1,013,152	1,051,178	1,082,614	1,094,451	907,556	1,111,042
Overtime	8,087	9,733	6,539	8,526	4,070	7,821	6,555	6,885	3,067	11,106	5,441	4,454	7,338	7,815	11,598	11,963	13,059	16,653
Vacation, Holiday & Sick Pay	101,197	144,114	125,758	162,454	131,279	177,179	156,268	186,761	148,094	194,808	128,533	198,255	142,149	185,503	148,610	193,140	139,668	196,065
Other Pay	8,000	17,000	14,200	18,000	4,450	20,000	11,312	20,000	47,943	20,000	8,000	20,000	7,750	20,000	11,219	10,000	3,544	20,000
PERS Contributions	97,170	95,307	117,561	123,382	130,924	136,882	132,766	143,647	145,920	153,900	124,816	161,524	146,693	152,343	182,143	192,971	159,543	205,482
Medicare & FICA Expense	12,764	14,985	15,380	16,816	16,696	18,334	16,816	19,267	20,687	18,334	21,552	18,845	22,115	18,251	20,551	19,008	15,622	21,300
Unemployment Taxes	783	3,000	1,840	3,000	-	3,000	4,378	3,000	202	3,000	94	3,000	1,350	3,000	9,557	3,000	1,457	10,000
Employee Benefits (Insurance)	176,622	203,367	196,056	234,832	232,339	236,398	246,162	263,062	290,095	289,804	316,119	341,924	396,568	395,918	405,745	469,366	247,481	391,829
Workers' Compensation Insurance	73,647	77,846	82,260	94,017	80,395	94,474	56,727	60,667	55,716	61,641	38,372	54,404	43,302	49,091	45,929	58,252	42,984	61,351
Training, Education and Other	12,601	49,000	24,448	38,000	20,145	37,000	22,765	27,000	44,993	27,500	36,158	57,500	28,679	27,500	45,154	38,000	35,911	56,600
Total Payroll and Employee Benefits	1,301,018	1,431,001	1,473,058	1,619,603	1,591,369	1,735,100	1,643,363	1,788,604	1,839,267	1,887,227	1,608,616	1,986,620	1,805,232	1,912,899	1,961,576	2,094,067	1,566,824	2,090,322
Allocated Wages and Benefits	(35,221)	-	21,411	-	43,254	-	15,012	-	10,418	-	12,973	-	24,498	-	12,745	-	13,333	-
Total Payroll, Benefits and Allocation	1,265,796	1,431,001	1,494,470	1,619,603	1,634,623	1,735,100	1,658,375	1,788,604	1,849,685	1,887,227	1,621,589	1,986,620	1,829,730	1,912,899	1,974,321	2,094,067	1,580,157	2,090,322
<b>GROSS PROFIT (LOSS)</b>	<b>\$427,806</b>	<b>\$163,782</b>	<b>\$402,933</b>	<b>\$143,175</b>	<b>\$501,127</b>	<b>\$234,741</b>	<b>\$1,060,410</b>	<b>\$932,939</b>	<b>\$447,065</b>	<b>\$765,496</b>	<b>\$845,676</b>	<b>\$415,355</b>	<b>\$684,870</b>	<b>\$479,893</b>	<b>\$502,578</b>	<b>\$390,154</b>	<b>\$663,925</b>	<b>\$602,531</b>

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**INCLUDING BUDGETED AMOUNTS**

	Year ended 9/30/2005		Year ended 9/30/2006		Year ended 9/30/2007		Year ended 9/30/2008		Year ended 9/30/2009		Year ended 9/30/2010		Year ended 9/30/2011		Year ended 9/30/2012		Year ended 9/30/2013		
	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Actual	Annual Budget	Year-to-date 7/31/13	Annual Budget	
Operating, General & Administrative Expenses																			
ACAT	\$ -	\$ -	\$ 119,260	\$ 339,100	\$ 56,402	\$ 177,600	\$ 30,480	\$ 177,200	\$ 43,478	\$ 124,200	\$ 16,705	\$ 115,000	\$ 42,625	\$ 73,500	\$ 37,609	\$ 76,000	\$ 78,351	\$ 72,500	
Annoyance Reduction Programs:																			
Fly QT Program	12,805	-	9,371	12,454	20,135	9,113	129,960	136,500	131,942	133,916	131,756	131,252	131,684	133,064	128,155	124,500	106,466	123,171	
B Zone Projects/Jet Annoyance Programs	-	-	-	-	-	-	15,000	150,000	-	100,000	-	-	-	-	-	-	-	-	
Support for ACAT Projects/ST Interest Forgiven	345	-	3,702	-	3,292	150,000	8,705	30,000	818	7,000	-	7,300	-	-	-	-	-	2,500	
Other Noise Abatement Expenses	37,052	10,000	49,386	-	6,903	-	2,581	7,000	162	3,000	439	8,000	3,392	5,000	3,063	3,500	17,237	3,500	
Accidents and Damage	1,859	200	2,020	2,000	1,229	3,000	80	5,000	-	1,000	144	1,000	1,573	1,000	34,312	1,500	1,715	2,000	
Access Control	101	10,000	22,261	18,500	2,803	12,000	9,700	12,000	26,753	37,000	26,193	40,000	3,542	1,200	53	2,000	12,108	2,000	
Airshow	-	-	-	-	163	25,000	-	25,000	3,623	100,000	3,008	100,000	-	25,000	72,248	25,000	100,532	115,000	
Aviation Safety Initiatives	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,277	25,000
Building/Site/Facilities Planning	-	-	-	-	-	-	-	-	18,743	50,000	12,050	18,500	-	-	-	-	-	-	
Cash (Over)/Short - Bad Debt Expense	(198)	100	(19)	100	188	100	5	100	186	200	22	200	(13)	200	748	100	1	100	
Communications	23,311	32,196	20,284	30,591	19,911	22,000	24,718	26,000	26,458	30,000	18,282	24,000	23,898	28,000	33,902	36,000	34,829	41,420	
Conventions, Conferences	17,279	50,000	17,642	50,000	14,243	30,000	20,397	24,000	4,990	24,000	16,669	15,000	22,179	20,000	11,799	25,000	22,953	30,000	
County Support	48,009	62,643	51,874	69,075	56,279	97,125	69,755	60,150	83,069	73,250	73,234	92,650	79,720	69,375	88,233	88,605	91,665	86,950	
Credit Card Fees & Finance Charges	46,095	44,660	49,100	44,958	58,977	54,399	84,358	82,170	54,378	87,862	64,966	72,927	76,132	64,445	68,017	75,042	64,174	83,698	
Directors' Fees & Expenses	56,647	87,040	51,766	75,000	46,271	87,500	45,975	57,500	77,280	55,000	78,417	86,000	82,471	92,500	132,363	174,500	82,010	130,300	
Dues & Subscriptions	8,831	10,218	10,110	10,798	10,222	10,000	10,281	12,000	12,101	12,000	12,349	12,000	11,794	12,000	13,381	12,000	13,591	18,200	
Election Expense	19,798	19,245	35	-	17,010	25,000	-	-	19,635	25,000	-	-	19,140	20,000	50	-	19,337	25,000	
Employee Relations Activities	3,770	6,200	4,157	6,200	3,028	5,000	5,905	5,000	6,850	6,000	7,590	7,000	7,237	8,800	8,501	8,800	9,573	11,550	
Employment Expense	4,261	9,300	5,086	6,200	395	5,000	2,409	2,500	1,140	2,500	47,617	2,500	4,991	3,100	2,486	3,000	4,991	3,000	
Equipment Rental	6,529	6,820	7,756	9,300	7,800	9,300	7,570	9,400	7,690	9,400	8,897	8,800	8,174	9,000	12,689	9,000	12,468	15,100	
Geographic Info System	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	41,781	60,000
Homebased Incentive	-	-	-	-	5,440	-	77,776	83,500	86,382	81,500	87,812	87,452	87,984	89,864	86,758	86,396	73,000	83,570	
Insurance	91,853	94,267	101,266	110,860	102,285	130,000	93,234	107,000	91,805	100,000	74,459	87,000	75,983	81,000	83,079	95,000	68,853	90,000	
Library & Reference Materials	194	2,200	260	1,500	487	1,500	504	1,500	114	1,000	1,177	1,000	620	1,500	936	1,500	1,166	1,500	
Office Equipment	6,791	18,500	14,966	22,500	32,052	70,000	13,047	20,000	12,191	20,000	18,017	20,800	20,781	23,000	17,532	20,000	22,619	18,000	
Office Supplies	11,922	12,160	13,914	12,900	15,502	14,000	14,768	16,500	14,780	15,000	16,559	15,000	16,676	15,000	17,765	21,500	14,298	18,000	
Operating Supplies & Small Tools	25,915	31,488	25,142	30,034	19,787	25,500	21,880	27,500	21,377	22,800	25,124	30,200	18,902	19,300	22,846	19,000	15,341	25,500	
Operations Monitoring	-	-	-	-	-	-	-	-	396	-	15,256	16,800	80,691	65,136	89,181	59,000	164,971	237,775	
Permits, Licenses & Fees	12,761	14,566	9,841	13,740	12,539	12,740	11,252	15,000	13,393	15,000	10,354	14,000	11,983	12,300	16,075	13,000	31,891	37,600	
Postage, Freight & Delivery	2,838	3,413	2,558	3,500	3,331	3,500	2,792	4,000	2,845	3,500	3,002	3,000	2,854	3,300	3,549	3,000	1,993	4,000	
Printing, Copying, Publication of Legal Notices	3,152	1,847	6,170	1,854	7,020	5,000	10,979	6,000	7,318	8,600	7,121	8,500	11,533	8,500	4,228	11,000	2,656	7,500	
Professional Services																			
Accounting & Auditing	17,338	18,518	15,201	16,800	23,176	26,000	18,726	20,000	19,203	20,200	24,760	26,500	20,323	20,500	33,206	29,000	21,100	21,000	
Legal	130,424	60,000	60,381	137,300	70,439	122,000	85,615	96,000	84,155	101,000	61,642	86,000	63,181	96,000	68,393	96,000	45,831	80,000	
Computer Support	14,564	17,566	4,710	32,000	4,181	14,000	4,674	15,000	8,961	15,000	5,701	15,000	4,878	10,000	12,059	20,000	24,864	21,700	
Other Professional	11,186	67,000	98,486	165,000	50,889	160,000	74,140	110,000	59,758	70,000	71,736	62,000	14,928	20,000	8,345	68,000	329,681	374,000	
Engineering	38,480	45,000	16,855	35,000	24,712	35,000	16,855	35,000	27,810	35,000	22,417	30,000	19,632	25,000	15,840	22,000	19,573	22,000	
Public Relations - Outreach																			
Consultants - Website	-	-	18,000	50,000	115,915	200,000	28,089	60,000	1,365	36,000	3,971	46,000	8,275	-	5,530	-	12,898	85,000	
Promotional Programs	-	-	-	-	-	-	7,674	-	1,977	12,000	4,649	1,042	4,523	16,900	5,698	20,000	4,624	11,000	
Newsletter / All Media	7,228	30,000	7,217	30,000	12,596	15,000	29,368	22,500	26,428	30,000	15,011	29,600	31,990	61,290	25,702	65,550	22,114	53,300	
Pilot Outreach	-	-	-	-	-	-	-	-	12,843	12,420	12,858	12,858	12,843	15,316	13,221	15,500	3,336	13,500	
Other	4,901	40,000	5,596	5,000	11,145	5,000	30,554	2,500	5,269	12,000	17,082	5,500	16,234	16,200	23,747	34,000	47,843	49,400	
Relocation Expense																			
Travel	1,969	6,500	3,286	5,000	1,346	5,000	1,159	5,000	3,282	2,000	2,981	3,500	2,964	3,000	2,964	3,000	2,818	3,500	
Utilities	121,488	126,654	128,381	148,800	123,179	148,500	134,660	147,000	138,078	155,000	150,312	150,700	156,466	158,100	228,866	280,990	161,788	218,100	
Other (Income) Expense	(1,955)	1,500	(2,933)	1,000	(558)	1,000	(21,279)	1,000	2,824	1,000	4,221	1,000	691	2,500	(958)	2,500	(840)	2,000	
<b>Total Operating, General &amp; Administrative</b>	<b>\$ 787,544</b>	<b>\$ 939,802</b>	<b>\$ 953,091</b>	<b>\$ 1,495,865</b>	<b>\$ 960,716</b>	<b>\$ 1,715,878</b>	<b>\$ 1,145,999</b>	<b>\$ 1,616,521</b>	<b>\$ 1,161,847</b>	<b>\$ 1,650,349</b>	<b>\$ 1,174,559</b>	<b>\$ 1,495,582</b>	<b>\$ 1,203,474</b>	<b>\$ 1,329,891</b>	<b>\$ 1,653,826</b>	<b>\$ 1,924,483</b>	<b>\$ 1,808,439</b>	<b>\$ 2,328,934</b>	
Repairs and Maintenance																			
Vehicles Expense	\$ 25,054	\$ 28,422	\$ 30,180	\$ 27,046	\$ 25,547	\$ 31,450	\$ 26,434	\$ 26,000	\$ 26,620	\$ 28,000	\$ 25,886	\$ 26,500	\$ 27,365	\$ 30,500	\$ 28,922	\$ 30,500	\$ 26,787	\$ 31,700	
Equipment Expense	40,969	49,237	53,562	49,266	55,356	50,000	47,130	60,000	58,204	67,000	40,873	67,000	55,325	50,750	65,942	83,000	31,112	62,700	
Airfield Equipment, Lights & Signs	9,586	15,000	16,990	16,411	18,800	14,000	16,441	20,000	23,781	30,000	20,594	120,000	209,513	105,000	50,486	107,000	50,926	70,000	
Airfield - Old Category	84,478	158,673	118,976	341,248	246,299	360,000	185,685	245,000	24,906	353,000	40,694	275,000	441,106	317,000					
Aviation Safety Equipment																		3,368	14,600
Pavement Maintenance																		732,625	853,400
Airfield - Facility Maintenance																		3,993	11,000
Hangars	25,728	6,241	12,487	25,268	12,563	42,550	156,816	31,300	21,901	31,000	7,512	37,000	51,625	48,000	100,731	112,000	6,182	13,000	
Other Business Buildings	1,320	8,000	4,245	10,313	5,102	10,438	9,350	5,000	5,405	5,000	3,565	5,000	14,992	20,000	15,238	5,000	15,966	34,500	
Warehouse	1,831	3,216	4,940	12,317	4,162	10,538	21,205	30,000	8,802	5,000	3,189	5,000	1,383	23,000	29,186	22,000	11,204	6,250	
Firefighting & Haz Mat. Response	11,950	14,314	15,047	16,253	13,593	17,800	21,126	17,500	9,771	14,000	9,579	14,200	8,969	10,000	10,406	10,000	10,406	10,000	
Terminal Building	6,701	9,499																	