



MEETING DATE: September 30, 2015  
 TO: Board of Directors  
 FROM: Sally Lyon, Director of Finance and Administration  
 SUBJECT: Financial Report, July 2015

Revenues:

For the ten months ended July 31, 2015, Airside Operating Revenue was (18%), (\$380,000) under budget on a year to date basis as well as slightly under the prior year. The Net Airside Revenue, \$931,000 (after deducting the Cost of Sales) was 10%, 78,000 over budget. Similar to last year, the summer season is underway and fuel sales are strong. Hangar Revenues were 4%, \$40,000 over budget on a year-to-date basis, and Other Business Leasing Revenues were 13%, \$16,000 over budget. Warehouse Revenues are down (7%) or (\$17,000) with vacancy in warehouse space.

	Gallons sold 100LL	Gallons sold Jet A
10/1/14-7/31/15	58,279	233,433
10/1/13-7/31/14	71,044	223,581
Net Increase/(Decrease)	(12,765)	9,8521
% Increase/(Decrease)	(18%)	4%

100LL	Revenue	Net Revenue
10/1/14-7/31/15	\$297,775	\$71,598
10/1/13-7/31/14	\$398,894	\$88,528

Jet A	Revenue	Net Revenue
10/1/14-7/31/15	\$1,065,815	\$504,797

10/1/13-7/31/14

\$1,231,741

\$484,199

#### Cost of Goods Sold:

Fuel costs are down from budget by 36%, (\$433,000) which corresponds to the decrease in fuel cost per gallon. Gross profit on fuel is 43%. Net Airside Revenue is up from budget by \$85,000.

#### Payroll and Employee Benefits:

Total Payroll, Benefits and Allocations are \$17,000 1% over budget. The following contributes to this difference:

- Wages, Salaries and Other Compensation of \$23,000, 2% over budget, there was overlap on one full-time position in Operations, instead of having a more usual vacancy and merit raises were awarded; staffing is now 20 full time staff and 2 temporary summer staff.
- Payroll Taxes, Employee Benefit Insurance, Workers Compensation Insurance and Training and Other are under budget combined by \$6,000 or 1% under budget.

Operating, General and Administrative Expenses are under budget \$332,000, 13% for the ten months ended July 31, 2015. Repair & Maintenance expenses were under budget by \$1,108,000, 65% for the same period.

The hangar waitlist as of 8/24/15 is:

- 28 on the executive hangar waitlist made up of: 11 new tenants & 17 transfer list tenants looking for executive-size hangars
- There are no T hangar vacancies due to Golf/Hotel relocations. 11 Golf row tenants have been assigned to temporary relocation T hangars. The Golf/Hotel hangars should be back in service by October 2015.

We received the final property tax payment from Placer County for the 2014-2015 property tax year this month in the amount of \$199,683 – making the total current taxes received from Placer County \$3,235,384 including all fees. The original amount estimated by Placer County was \$3,143,619 and the District accrued revenues throughout the year based on the County's estimate less an allowance was \$3,015,000.

We also received a final payment from Nevada County in July for \$73,513 – making the total current taxes received from Nevada County \$1,573,536 including all fees. The original amount estimated by Nevada County was \$1,563,584 (this estimate was not released until October) and the District accrued revenues throughout the year based on the County valuations at \$1,570,000.

The table below summarizes the current status of the July 1, 2014 – June 30, 2015 tax year.

	2014-2015 Tax Year				Estimate for 2015-2016
	Accrued Revenues Based on County Valuations	Actual Tax Receipts	Percentage Received	Percentage of Total	
Nevada County	\$ 1,570,000	\$ 1,573,536	100.2%	34%	\$ 1,670,000
Placer County	\$ 3,015,000	\$ 3,235,384	107.3%	66%	\$ 3,398,000
<b>Total</b>	<b>\$ 4,585,000</b>	<b>\$ 4,808,920</b>	<b>102.3%</b>	<b>100%</b>	<b>\$ 5,068,000</b>

The estimates for fiscal year 2015-2016 is based on the assessed valuations form both counties, summarized below:

	Placer County	Nevada County	Total
2015/2016 Valuation	\$ 12,194,209,569	\$ 6,018,131,459	\$ 18,212,341,028
2014/2015 Valuation	\$ 10,814,050,297	\$ 5,654,723,415	\$ 16,468,773,712
Increase (Decrease) from Prior Year	\$ 1,380,159,272	\$ 363,408,044	\$ 1,743,567,316
As a Percentage	12.8%	6.4%	10.6%

Beginning July 2014, property taxes are being accrued based on the estimate above, \$1,670,000 for Nevada and \$3,398,000 for Placer Counties. The estimate factors in the increase in valuations for each county and is reduced by an allowance of 1%.

A detailed history of the valuations is attached to this report as a chart.

If you have any questions, please don't hesitate to call me at 587-7692.

