

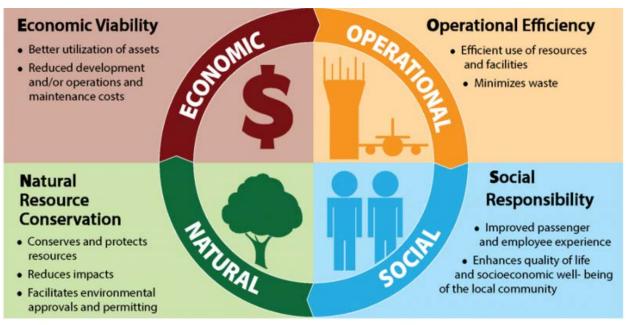
Truckee Tahoe Airport District

2023 District Budget

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<u>Truckee Tahoe Airport District</u> 2023 Budget

Mission: The Truckee Tahoe Airport aims to provide safe, high-quality services and facilities, reduce impact on our airport neighbors and the environment, and invest in opportunities that increase community safety and provide sustained benefit to the entire Truckee Tahoe region.



"Airport sustainability is a holistic approach to managing an airport so as to ensure the integrity of the Economic viability, Operational efficiency, Natural resource conservation and Social responsibility (EONS) of the airport." — Airport's Council International – North America.

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<u>Truckee Tahoe Airport District</u> 2023 Budget

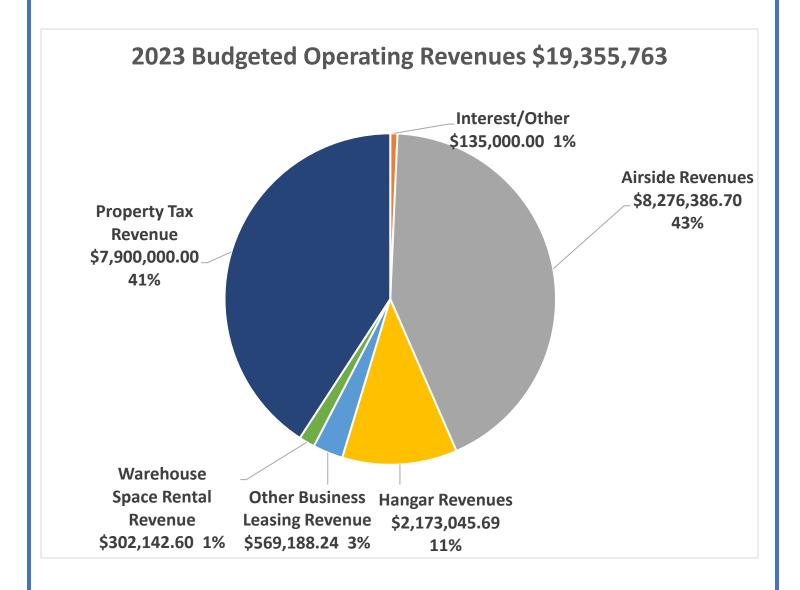
Demand Drivers & Planning Assumptions

- Develop Reserve Policy & Strategy
- New Strategic Plan
- Prioritize Future Airport Development Plans
- Invest in employee housing
- New Landing Fee
- Master Fee Schedule | Market Rates | Truckee Way

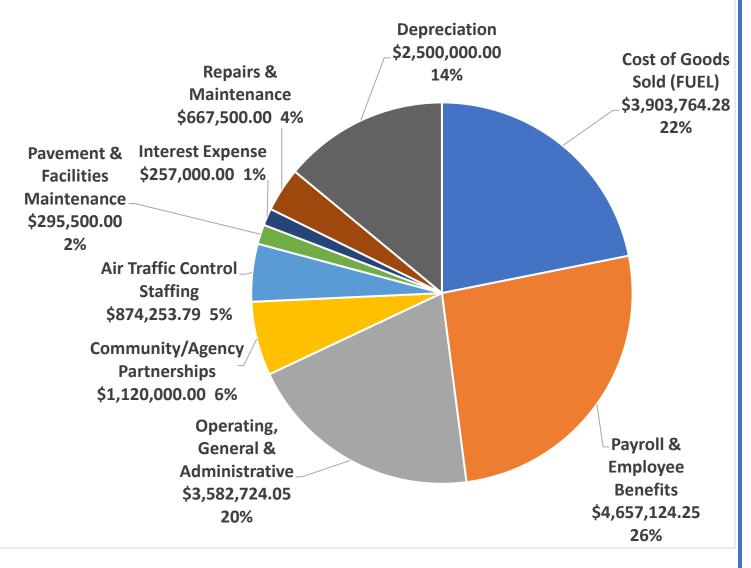
- Update Existing Policy Instructions
- Transition to GoCivix Customer and Facility Management Software System
- Runway 2/20 Runway Reconstruction Impact
- ♣ Fuel Farm Pump Upgrades
- Hangar turnover & availability
- New flight procedures development
- Master Plan & Airport Layout Plan Update
- Air traffic control tower siting study & BIL grant program opportunities



- Jet A Sustainable Aviation Fuel (SAF) allocation increase to 75%
- Continue to explore Bio Energy Facility with community partners
- Founding member Climate Transformation Alliance
- Continued priority of land management and fire prevention on TTAD property
- Shift to closed loop and local supply chain as much as possible
- Home basing program integrated into updated Fly Quiet Programs
- Review TTAD vacant land opportunities for community benefit
- Develop community benefit policy instruction
- Focus on community program support over tourism programs







		Truckee Ta	ahoe Airport Dis	trict 202	3 Summary		
		Operating Budget Final					
			Operating Baaget Final				
	Forecasted 2022	Original Budget	\$ Increase/Decrease 2022 Actual vs	Actual vs		\$ Increase/Decrease Actual 2022 vs	% Increase/ Decrease Actual 2022 vs Budget
Fixed Based Operation (FBO) Bayes	Actual	2022 5,086,453.66	Budget 676,734.89	Budget 13%	Budget 2023	Budget 2023	2023 44%
Fixed Based Operation (FBO) Revenue Hangar Rental Revenue	5,763,188.55 2,018,678.70	2,064,970.00	(46,291.30)	-2%	8,273,386.70 2,176,045.69	2,510,198.15 157,366.99	8%
Other Business Leasing Rental Reven		635,615.52	(7,429.81)	-2%	569,188.24	(58,997.47)	-9%
Warehouse Revenue	278,206.58	284,778.30	(6,571.72)	-2%	302,142.60	23,936.02	9%
Other Revenue (Incl AIP Grant)	664,374.76	620,500.00	43,874.76	7%	5,959,035.00	5,294,660.24	797%
Nevada County Property Tax	2,284,617.93	2,200,000.00	84,617.93	4%	2,400,000.00	115,382.07	5%
Placer County Property Tax	4,908,613.09	5,000,000.00	(91,386.91)	-2%	5,500,000.00	591,386.91	12%
Total Revenue	16,545,865.32	15,892,317.48	653,547.84	4%	25,179,798.23	8,633,932.91	52%
						5,555,552.52	
Payroll	3,995,180.30	4,396,173.07	(400,992.77)	-9%	4,657,124.25	661,943.95	17%
Cost of Goods Sold	2,849,737.33	2,391,173.50	458,563.83	19%	3,903,764.28	1,054,026.95	37%
Operating Expenses	5,734,198.94	6,463,893.84	(729,694.90)	-11%	5,833,977.84	99,778.90	2%
Repair & Maintenance Expenses	746,235.57	1,019,000.00	(272,764.43)	-27%	963,000.00	216,764.43	29%
Total Expenses	13,325,352.14	14,270,240.41	(944,888.27)	-7%	15,357,866.37	2,032,514.23	15%
*EBITDA	3,220,513.18	1,622,077.07	1,598,436.11	99%	9,821,931.86	6,601,418.68	205%
Depreciation	2,499,997.32	2,500,000.00	(2.68)	0%	2,500,000.00	2.68	0%
Net Income	720,515.86	(877,922.93)	1,598,438.79	-182%	7,321,931.86	6,601,416.00	916%
*Earnings Before Interest, Taxes, Deprecation & Amo	rtization						

Truckee Tahoe Airport District Detail Operating Budget Final 2023

		_		% Increase/Decrease			\$ Increase/Decrease	*
Ref Kev	Revenues	Forecasted Total 2022	\$ Increase/Decrease 2022 Actual vs Budget	2022 Actual vs Budget	Budget 2022	Budget 2023	Actual 2022 vs Budget 2023	Actual 2022 vs Budget 2023
Rey	Airside Operating Revenue	2022	2022 Actual V3 Duuget	Duuget	Duuget 2022	Buuget 2023	2023	Duuget 2023
	Aviation Fuel Sales	679,616.95	49,416.95	8%	630,200.00	638,000.00	(41,616.95)	-6%
	Jet Fuel Sales	3,919,649.79	601,899.79	18%	3,317,750.00	5,822,386.70	1,902,736.91	49%
	Auto Parking	96,401.95	(8,647.95)	-8%	105,049.90	110,000.00	13,598.05	14%
	Oil Sales	1,407.21	(951.89)	-40%	2,359.10	2,000.00	592.79	42%
	Tiedowns	119,932.20	(1,214.87)	-1%	121,147.07	120,000.00	67.80	0%
	Transient Use Fees/Ramp Fee (2023)	841,066.10	56,917.63	7%	784,148.47	750,000.00	(91,066.10)	-11%
	Landing Fee Merchandise	10,442.00	6,335.56	154%	4,106.44	723,000.00 4,000.00	723,000.00 (6,442.00)	-62%
	Services	88,849.00	(25,843.68)	-23%	114,692.68	100,000.00	11,151.00	13%
	Miscellaneous Revenue	5,823.36	(1,176.64)	-23% -17%	7,000.00	7,000.00	1,176.64	20%
1		5,763,188.56	676,734.90	13%	5,086,453.66	8,276,386.70	2,513,198.14	44%
	Total All side operating nevertae	3,703,200.30	070,734.30	1370	3,000,433.00	0,270,300.70	2,313,130.14	4470
	Hangar Rental Revenue							
	T-Hangar / Box Hangar Rental Income	1,968,668.92	(39,661.08)	-2%	2,008,330.00	2,116,405.69	147,736.77	8%
	T-Hangar / Box Hangar Electricity Surcharge	50,009.75	(6,630.25)	-12%	56,640.00	56,640.00	6,630.25	13%
2	Total Hangar Rental Revenue	2,018,678.67	(46,291.33)	-2%	2,064,970.00	2,173,045.69	154,367.02	8%
	Other Business Leasing Revenue							
	Other Business Leasing Common Area Maint Revenue	117,756.59	(2,243.41)	-2%	120,000.00	120,000.00	2,243.41	2%
	Other Business Leasing Revenue	476,734.12	21,118.60	5%	455,615.52	449,188.24	(27,545.88)	-6%
3	Cessna Lease Revenue Total Other Business Leasing Revenue	33,695.00	(26,305.00)	-44% 1%	60,000.00	- FC0 400 34	(33,695.00)	-100%
3	Total Other business Leasing Revenue	628,185.71	(7,429.81)	-1%	635,615.52	569,188.24	(58,997.47)	-9%
	Other Revenue							
	Property Tax Revenue	7,193,231.02	(6,768.98)	0%	7,200,000.00	7,900,000.00	706,768.98	10%
	AIP Grant Revenue	566,273.36	155.773.36	38%	410,500.00	5,824,035.00	5,257,761.64	928%
	Gain on Sale/Disposal of equipment	12,375.00	(37,625.00)	-75%	50,000.00	50,000.00	37,625.00	304%
	Interest Income	85,726.40	(74,273.60)	-46%	160,000.00	85,000.00	(726.40)	-1%
4	Total Other Revenue	7,857,605.78	37,105.78	0%	7,820,500.00	13,859,035.00	6,001,429.22	76%
	Warehouse Lease Revenue							
_	Warehouse Space Lease Revenue	278,206.57	(6,571.73)	-2%	284,778.30	302,142.60	23,936.03	9%
5	Total Warehouse Revenue	278,206.57	(6,571.73)	-2%	284,778.30	302,142.60	23,936.03	9%
	TOTAL REVENUES	16,545,865.29	653,547.81	4%	15,892,317.48	25,179,798.23	8,633,932.94	52%
	Cost of Goods Sold			100/		546 700 00	(22.522.52)	50/
	Aviation Fuel Cost - 100 LL Jet Fuel & Prist Cost	549,318.50	57,762.50 396,973.74	12% 21%	491,556.00	516,780.00	(32,538.50)	-6% 48%
	Oil and Lubricant Cost	2,289,591.24 2,161.02	(838.98)	-28%	1,892,617.50 3,000.00	3,379,984.28 3,000.00	1,090,393.04 838.98	39%
	Merchandise Purchases	8,666.57	4,666.57	117%	4,000.00	4,000.00	(4,666.57)	-54%
6		2,849,737.33	458,563.83	19%	2,391,173.50	3,903,764.28	1,054,026.95	37%
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	Payroll and Employee Benefits							
	Salaries and Wages	2,729,215.27	(308,271.12)	-10%	3,037,486.39	3,236,395.08	507,179.81	19%
	PERS/457 Contributions	488,653.05	(30,949.95)	-6%	519,603.00	626,968.72	138,315.67	28%
	Medicare & FICA Expense	66,106.49	(893.51)	-1%	67,000.00	65,408.56	(697.93)	-1%
	Unemployment Taxes Employee Benefits (Insurance)	7,162.22 616,376.91	(2,837.78) (61,006.77)	-28% -9%	10,000.00 677,383.68	10,000.00 656,351.89	2,837.78 39,974.98	40% 6%
	Workers' Compensation Insurance	55,000.00	(61,006.77)	-9% 0%	55,000.00	55,000.00	39,974.98	0%
	Training, Education and Other	32,666.35	2,966.35	10%	29,700.00	7,000.00	(25,666.35)	-79%
7		3,995,180.29	(400,992.78)	-9%	4,396,173.07	4,657,124.25	661,943.96	17%
			,					
	Total Cost of Goods and Payroll	6,844,917.62	57,571.05	1%	6,787,346.57	8,560,888.53	1,715,970.91	25%
	GROSS PROFIT (LOSS)	9,700,947.67	595,976.76	7%	9,104,970.91	16,618,909.69	6,917,962.02	71%
	Evnanças							
	Expenses Operating, General & Administrative Expense							
	Airport Community Team	6,803.59	(8,196.41)	-55%	15,000.00	10,000.00	3,196.41	47%
	Fly Quiet Program (Incl prior homebasing)	146,586.36	(13,413.64)	-8%	160,000.00	250,000.00	103,413.64	71%
	Airport Security	48,009.83	(15,990.17)	-25%	64,000.00	64,000.00	15,990.17	33%
	Airshow	319,619.15	44,619.15	16%	275,000.00	250,000.00	(69,619.15)	-22%
	Airport/AvCom Safety	143,342.33	(256,657.67)	-64%	400,000.00	240,000.00	96,657.67	67%
	Cash (Over)/Short - Bad Debt Expense	4,999.80	(0.20)	0%	5,000.00	5,000.00	0.20	0%
	Communications	53,059.33	(12,440.67)	-19%	65,500.00	68,000.00	14,940.67	28%
1	Conventions, Conferences	61,485.35	(14,514.65)	-19%	76,000.00	66,000.00	4,514.65	7%
	County Support (Prop Tax Admin Fee)	144,000.00	4 207 25	0%	144,000.00	158,000.00	14,000.00	10%
	Credit Card Fees & Finance Charges	129,287.35	4,287.35	3%	125,000.00	235,000.00	105,712.65	82%
	Directors' Fees & Expenses Dues & Subscriptions	122,121.76 32,410.12	(4,506.08)	-4% -28%	126,627.84 45,000.00	135,250.00 35,000.00	13,128.24 2,589.88	11% 8%
	Election Expense	15,000.00	(12,589.88)	-28% 0%	45,000.00 15,000.00	15,000.00	2,589.88	0%
	Employee Relations Activities	66,997.54	(10,502.46)	-14%	77,500.00	78,100.00	11,102.46	17%
_	, .,	22,337.134	(==,002.10)	=	,200.03	. 2,200.30	,	

Truckee Tahoe Airport District Detail Operating Budget Final 2023

				% Increase/Decrease			\$ Increase/Decrease	% Increase/Decrease
Ref		Forecasted Total	\$ Increase/Decrease	2022 Actual vs			Actual 2022 vs Budget	Actual 2022 vs
Key	Revenues	2022	2022 Actual vs Budget	Budget	Budget 2022	Budget 2023	2023	Budget 2023
	Employment Expense	17,568.13	10,568.13	151%	7,000.00	7,000.00	(10,568.13)	-60%
	Equipment Rental	52,846.91	(9,153.09)	-15%	62,000.00	57,000.00	4,153.09	8%
	Geographic Information System	34,125.94	4,125.94	14%	30,000.00	30,000.00	(4,125.94)	-12%
	Grounds Maintenance/Landscaping	18,566.43	(11,433.57)	-38%	30,000.00	30,000.00	11,433.57	62%
	Homebasing Incentive	89,306.36	796.36	1%	88,510.00	-	(89,306.36)	-100%
	Insurance	177,407.49 36.00	(14,392.51)	-8% -64%	191,800.00 100.00	224,972.05	47,564.56	27%
	Library & Reference Materials Office Equipment	81,367.51	(64.00) (23,132.49)	-64% -22%	100.00	100,000.00	(36.00) 18,632.49	-100% 23%
	Office Supplies	20,135.64	(1,364.36)	-22 <i>%</i> -6%	21,500.00	24,500.00	4,364.36	22%
	Operating Supplies & Small Tools	20,516.99	(7,983.01)	-28%	28,500.00	28,500.00	7,983.01	39%
	Janitorial	88,612.97	13,612.97	18%	75,000.00	90,000.00	1,387.03	2%
	Warehouse Office Building CAM	97,942.31	7,942.31	9%	90,000.00	90,000.00	(7,942.31)	-8%
	Operations Monitoring Expenses	443,998.12	(46,068.88)	-9%	490,067.00	411,402.00	(32,596.12)	-7%
	Permits, Licenses & Fees	13,173.53	(11,826.47)	-47%	25,000.00	25,000.00	11,826.47	90%
	Postage, Freight & Delivery	2,674.30	(1,325.70)	-33%	4,000.00	4,000.00	1,325.70	50%
	Printing, Copying, Publication of Legal Notices	4,916.51	(5,083.49)	-51%	10,000.00	10,000.00	5,083.49	103%
	Accounting & Auditing	26,280.00	280.00	1%	26,000.00	26,000.00	(280.00)	-1%
	Legal	109,777.12	34,777.12	46%	75,000.00	100,000.00	(9,777.12)	-9%
	Lobbyist	45,956.96	(4,043.04)	-8%	50,000.00	-	(45,956.96)	-100%
	Computer Support	94,255.73	(28,556.27)	-23%	122,812.00	120,000.00	25,744.27	27%
	Studies & Plans	86,044.08	(13,955.92)	-14%	100,000.00	20,000.00	(66,044.08)	-77%
	Engineering	96,684.21	(23,315.79)	-19%	120,000.00	20,000.00	(76,684.21)	-79%
	Control Tower	864,982.52	(45,017.48)	-5%	910,000.00	874,253.79	9,271.27	1%
	Greenhouse Gas Initiatives	40,398.01	(34,601.99)	-46%	75,000.00		(40,398.01)	-100%
	Public Relations	16,223.24	(23,776.76)	-59%	40,000.00	40,000.00	23,776.76	147%
	Media/Ads & Website	77,654.37	(29,345.63)	-27%	107,000.00	182,000.00	104,345.63	134%
	Events and Programs	23,944.30	(11,555.70)	-33%	35,500.00	50,500.00	26,555.70	111%
	Community Sponsorships Agency Partnerships	84,185.51 1,103,830.64	(35,814.49) (129,646.36)	-30% -11%	120,000.00 1,233,477.00	620,000.00 500,000.00	535,814.49 (603,830.64)	636% -55%
	Pilot Outreach	35,380.70	(42,619.30)	-55%	78,000.00	20,000.00	(15,380.70)	-43%
	Promotional Items	1,666.67	(3,333.33)	-67%	5,000.00	5,000.00	3,333.33	200%
	Travel	4,776.35	(2,723.65)	-36%	7,500.00	7,500.00	2,723.65	57%
	Utilities	243,352.86	(6,647.14)	-3%	250,000.00	250,000.00	6,647.14	3%
	Other Expense	321,888.00	64,888.00	25%	257,000.00	257,000.00	(64,888.00)	-20%
8	Total Operating, General & Administrative Expense		(729,694.92)	-11%	6,463,893.84	5,833,977.84	99,778.92	2%
F	Repairs and Maintenance Expense							
	Vehicles Expense	68,191.90	(34,808.10)	-34%	103,000.00	117,000.00	48,808.10	72%
	Equipment Expense	146,954.17	(143,045.83)	-49%	290,000.00	200,000.00	53,045.83	36%
	Airfield Equipment, Lights & Signs	90,409.12	29,409.12	48%	61,000.00	50,000.00	(40,409.12)	-45%
	Aviation Safety Equipment	8,499.94	(1,500.06)	-15%	10,000.00	10,000.00	1,500.06	18%
	Non AIP Pavement Maintenance	42,129.91	(7,870.09)	-16%	50,000.00	150,000.00	107,870.09	256%
	Airfield - Facility Maintenance	93,696.56	(31,303.44)	-25%	125,000.00		(93,696.56)	-100%
	Hangars - Facility Maintenance	49,812.97	(26,187.03)	-34%	76,000.00	75,000.00	25,187.03	51%
	Other Business Buildings - Facility Maintenance	39,489.34	3,989.34	11%	35,500.00	32,500.00	(6,989.34)	-18%
	Warehouse - Facility Maintenance	5,250.26	(4,749.74)	-47% 9%	10,000.00	10,000.00	4,749.74	90%
	Haz Mat. Response Fire Supression & Monitoring	5,467.43 16,074.97	467.43 (19,425.03)	-55%	5,000.00 35,500.00	6,000.00 35,500.00	532.57 19,425.03	10% 121%
	Terminal Building - Facility Maintenance	27,819.30	7,819.30	-55% 39%	20,000.00	20,000.00	(7,819.30)	-28%
	Maintenance Buildings - Facility Maintenance	13,790.39	(9,209.61)	-40%	23,000.00	8,000.00	(5,790.39)	-42%
	Land Management	138,649.21	(36,350.79)	-21%	175,000.00	200,000.00	61,350.79	44%
	Misc R&M	-	(22,000.75)	/-	. 1,130.00	49,000.00	49,000.00	*
9	Total Repairs & Maintenance	746,235.47	(272,764.53)	-27%	1,019,000.00	963,000.00	216,764.53	29%
	·	·	, , ,				,	
r	Net Operating Income (Loss) Before Depreciation	3,220,513.28	1,598,436.21	99%	1,622,077.07	9,821,931.86	6,601,418.58	205%
	Depreciation Expense	2,499,997.33	(2.67)	0%	2,500,000.00	2,500,000.00	2.67	0%
ľ	NET INCOME (LOSS)	720,515.95	1,598,438.88	-182%	(877,922.93)	7,321,931.86	6,601,415.91	916%
	Posinning Coch 9 Coch Equippelants	6 442 226 22				6 162 044 05		
	Beginning Cash & Cash Equivalents	6,442,326.00				6,162,841.95		
	Net Income from Operating Activities Capital Projects (Non AIP)	720,515.95 (1,000,000.00)				7,321,931.86 (1,874,065.00)		
	Estimated Ending Cash & Cash Equivalents 12/31	6,162,841.95				11,610,708.81		
L	stimated Ending Cash & Cash Equivalents 12/51	0,102,841.95				11,010,706.81		

Truckee Tahoe Airport District Cash & Capital Projections 2022 & 2023					
	Estimated 2022	2,023.00			
YTD Net Income	720,515.95	7,321,931.86			
FAA AIP Grant Eligible Items	410,500.00	6,163,000.00			
5	(440,500,00)	(F 024 02F 00)			
Estimated Grant Proceeds 90% FAA, 5% State of CA	(410,500.00)	(5,824,035.00)			
Estimated TTAD Contribution to AIP Projects	_	338,965.00			
•		ŕ			
Total Capital Projects	1,000,000.00	1,874,065.00			
	(
Net Cash Requirements for Capital Expenditures	(279,484.05)	5,447,866.86			
Decrease in net assets	(279,484.05)	5,447,866.86			
	(=::,:::::,	2,111,222122			
Total Estimated Cash Available at January 1st	6,442,326.00	6,162,841.95			
Total Estimated Cash Available December 31st before depre	6,162,841.95	11,610,708.81			

Truckee Tahoe Airport District Capital Projections 2023 Asset Request Description Asset Category 2,023.00 Warehouse roof planning/engineering **Development Fund** 20,000.00 FMP-Utilities Mapping Project Development Fund 26,600.00 Automated Long Term Parking **Development Fund** 50,000.00 Air Traffic Control Tower Sighting Study (mandatory to build a permanent tower) **Development Fund** 100,000.00 Housing Development (Purchase housing or fund JPA to do so) **Development Fund** 250,000.00 Terminal Building indoor security cameras New Machinery & Equipment 12,000.00 20,000.00 Tire changing/balancing machine New Machinery & Equipment IT-Board Meeting AV Services Upgrade Replacement Reserve 3.000.00 IT-File Server (Repl 2011 vintage) Replacement Reserve 8,000.00 Shop Welder 12,000.00 Replacement Reserve IT-Camera Replacements Replacement Reserve 15,000.00 IT-Firewall Replacement Replacement Reserve 23,500.00 Admin office carpet Replacement Reserve 25,000.00 4 Golf Carts (Repl 4x2006 vintage models) Replacement Reserve 30,000.00 FMP-Tahoe City Helipad pavement Replacement Reserve 30,000.00 IT-Penetration and Vulnerability Test Replacement Reserve 30,000.00 Microsoft Dynamics Accounting Software Replacement Reserve 40,000.00 14-16 ft. mower attachment Replacement Reserve 50,000.00 FMP-Generator Repl-Admin Building-2022 Carryover Replacement Reserve 50,000.00 Hangar Floor Epoxy & Lighting 50,000.00 Replacement Reserve Flatbed Truck (Repl 2009 Chevy Flatbed) 65,000.00 Replacement Reserve Facility Maintenance Plan Smaller Capital Projects Reserve Replacement Reserve 100,000.00 Replace two fleet vehicles with electric vehicles & charging station Replacement Reserve 150,000.00 Hangar 1 Door Replacement Reserve 175,000.00 Fuel Farm Pump Controls (480 power increase) Replacement Reserve 200,000.00 TTAD portion of AIP Pavement Project (Runway 2/20) & Snow Removal Loader Replacement Reserve 338,965.00 1,874,065.00

2023 Truckee Tahoe Airport Budget Reference Guide

1-Airside Operating Revenue

- 100LL Fuel-budgeted 100,000 gallons at average retail price of \$6.38/gallon
- Jet A Fuel-budgeted 680,000 gallons at average retail price of \$8.56/gallon
- New Landing Fee based on aircraft Max Take Off Weight (MTOW)
- Changed Transient Use fee to Ramp Fee
- Moving from 25% to 75% Sustainable Aviation Fuel (SAF) Jet Fuel throughout 2023

2-Hangar Lease Revenue

- 197 T Hangars @ \$0.4530/sq ft
- 23 Executive Hangars @ \$0.5453/sq ft
- 10 Super Exec Hangars @ \$3247.00/month
- 11 End Caps- rented & storage
- 3% turnover rate built into revenues
- Electricity charge for those who are not individually metered @ \$31/month Executive & \$20/month T Hangar

3-Other Business Lease Revenue

- 4 Warehouse Office Building (WOB) Leases
 - o Clear Capital, Avis/Budget, Enterprise & Go Rentals
- 6 Other Business Leases/Commercial Operating Permits
 - Careflight, Sierra Aero, Surf Air, Soar Truckee, Red Truck,
 Container Farm, Mountain Lion, Sky Dive, Tahoe Flying Club,
 EAA, Civil Air Patrol
- Common Area Maintenance Revenue from leaseholders

4-Other Revenue

- Interest income from LAIF and Wells Fargo Long Term Investments (CD's)
- Gain/Loss on Sale/Disposal of equipment
- Property Tax Nevada County
- Property Tax Placer County
- AIP Federal Operating Grant for Reconstruction of Runway 2/20

5-Warehouse Lease Revenue

- 6 Warehouse Leases
 - o PBD Construction
 - o Design Bar
 - o Mountain Home Center
 - o Truckee Roundhouse
 - Tahoe Food Hub
 - o Sierra Community House

6-Cost of Goods Sold

- 100 LL Cost 81% (increase from 2022 as raw fuel prices have increased dramatically)
- Jet A Cost 58% (in line with major increase in sales, increased raw fuel price and increase in SAF%)

7-Payroll & Employee Benefits

- Full Time Equivalent Employees (27) and seasonal winter (2), summer (4) O&M employees and on call O&M (3)
- 5% COLA & 5% Merit salary increases, average budgeted
- Increased PERS employer rate (7/1) and increased 457 Employer match from 3% to 5%
- Employer Medicare & Social Security payroll taxes
- Unemployment fees from seasonal workers
- Employee health insurance increase estimated 10% but could be as high as 14% Policy Renewal date 1/1/2023, open enrollment early December
- Workers Compensation coverage

• Training & Education – flight currencies, cell phone allowance, car allowance & CalPERS eligible uniforms (Classic members only)

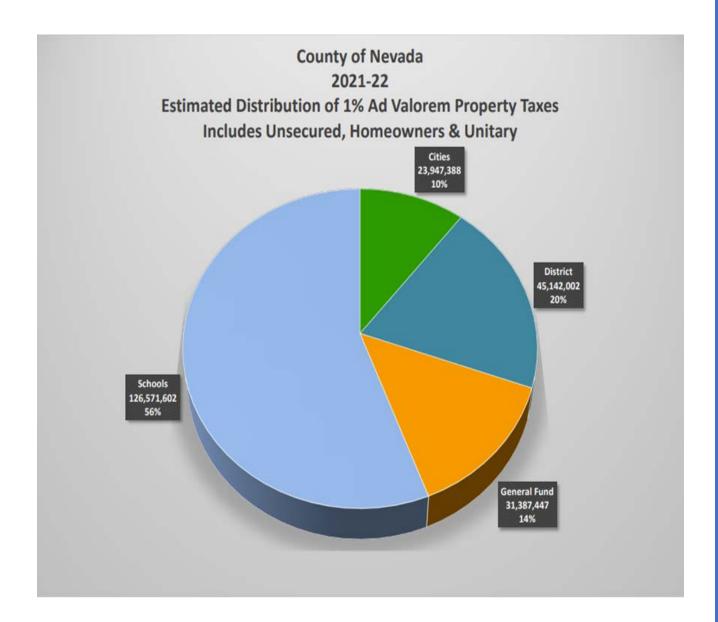
8-Operating, General & Administrative Expense

- Fly Quiet Incentive Program
- Airshow
- AvCom Safety
- Insurance
- Operations Monitoring
- Control Tower
- PR, Media/Ads, website admin
- Community Sponsorships < \$5000 each \$120,000
- Community Sponsorships > \$5000 each \$500,000
 - Housing-Housing Joint Power Authority (JPA)
 - o Transportation-TART Connect, TART 267, TART Free Fares
 - Contract for Services (Boys & Girls Club)
- Agency Partnerships \$500,000
 - o Screened through Tahoe Truckee Community Foundation
- Utilities
- Interest Expense (included with Other Expense)-\$217k Exec Hangar loan interest, \$2k grader lease interest including potential further charges at time of balloon payment upon lease termination.

9-Repairs & Maintenance Expense

- Vehicle & Equipment R&M
- Facilities Maintenance (Non-Capital)
 - o Pavement
 - Hangars
 - o OBL
 - o Warehouse
 - o Terminal
 - o Maintenance Buildings
 - o Tower/Standby Equip/Fuel Farm
- Fire Suppression & Prevention, Haz Mat
- Lands Management
- Airfield Lighting & Signage

Nevada County Property Tax Allocation

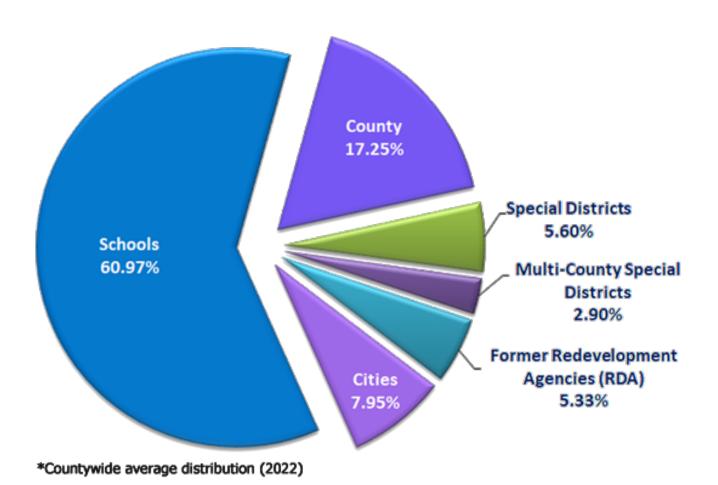


TTAD (District) = 1.00898% of total fund (\$227,048,438)

Nevada County 1% Ad Valorem Property Taxes						
2021-2022						
Nevada County Breakdown						
Cities	10.55%	23,947,388				
District	19.88%	45,142,002				
General Fund	13.82%	31,387,447				
Schools	55.75%	126,571,602				
	100.00%	227,048,439.00				
2021-2022						
227,048,439.00	total Nevada County Tax 1% Ad Valorem					
2,290,873.34	TTAD Allocation					
1.008980%	% of TTAD Allocation					

District Breakdown				
				Total
				Estimate
				1% Ad
				Valorem
				Property
Taxing E	ntity		AB8 Distribution	Tax
14601 6775 Bear Riv	er Rec & Park		0.01412%	32,050
13101 3215 County	Service Area 1A ZN1		0.01406%	31,933
13102 3232 County	Service Area 1A ZN2		0.00203%	4,602
13103 3237 County	Service Area 1A ZN3		0.00331%	7,522
13104 3216 County	Service Area 2		0.00198%	4,495
14901 6715 Donner	Summit PUD		0.06263%	142,192
14401 6348 Higgins	Fire Department		0.74518%	1,691,928
14301 6781 Lake of	the Pines Ranchos Co	mmunity	0.01088%	24,706
14201 6708 Nevada	Cemetery		0.24899%	565,330
14402 6722 Nevada	City Consolidated Fi	re District	1.50526%	3,417,659
14701 6710 Nevada	10 Nevada City Resource Conservation		0.12792%	290,449
14902 6302 Nevada	2 6302 Nevada Irrigation District		4.84966%	11,011,076
14403 6720 North Sa	6720 North San Juan Fire Department		0.06697%	152,055
14602 6751 Oak Tre	Tree Park & Rec		0.00187%	4,256
14404 6721 Ophir H	21 Ophir Hill Fire District		0.20673%	469,368
14405 6723 Peardal	105 6723 Peardale Chicago Park Fire		0.10387%	235,835
14406 6745 Penn Va	lley Fire Departmen	t	0.20270%	460,224
14407 6724 Rough 8	Ready Fire Departm	ent	0.11335%	257,361
14903 6711 San Juar	n Water		0.00840%	19,065
14501 6714 Tahoe F	orest Hosp		1.29062%	2,930,339
14801 6743 Tahoe T	ruckee Sanitation Ag	ency	0.59208%	1,344,306
14202 6709 Truckee	Cemetery		0.09135%	207,419
14603 6726 Truckee	726 Truckee Donner Rec & Park		2.59695%	5,896,326
14408 6705 Truckee	705 Truckee Fire		3.31773%	7,532,851
14802 6707 Truckee	Sanitary		2.67860%	6,081,723
14101 6716 Truckee	Tahoe Airport		1.00898%	2,290,869
14904 6713 Washing	gton Water		0.01588%	36,062
			19.88210%	45,142,002

Placer County Property Tax Allocation



TTAD (Multi County Special District) = 0.561173% of total fund (\$898,676,250)

Placer County 1% Ad Valorem Prop		
2021-2022		
Placer County Breakdown		
Cities	7.95%	71,444,762
Special Districts	5.60%	50,325,870
Schools	60.97%	547,922,910
County	17.25%	155,021,653
Multi-County Special Districts	2.90%	26,061,611
Former Redevelopment Agencies	5.33%	47,899,444
	100.00%	898,676,250.00
2021-2022		
898,676,250.00	total Placer County T	ax 1% Ad Valorem
5,043,128.47	TTAD Allocation	
0.561173%	% of TTAD allocation	

District Breakdown		
		Total Estimate 1% Ad
Taxing Entity	AB8 Distribution	Valorem Property Tax
Truckee Tahoe Airport	0.561173%	5,043,127.73
Tahoe Resource Conservation	0.008296%	74,551.14
McKinney Water	0.014667%	131,806.67
San Juan Water	0.153868%	1,382,773.40
Tahoe Forest Hospital	0.609014%	5,473,062.62
Tahoe Truckee Sanitation Agy	0.262158%	2,355,948.80
Truckee Sanitary Anx Area M&O	0.028360%	254,866.88
Tahoe City PUD	0.710053%	6,381,076.56
Tahoe City PUD Anx#14	0.002761%	24,814.36
American River Fire	0.005332%	47,921.28
Truckee Jt Fire	0.201186%	1,808,008.27
Nevada Irrigation	0.335984%	3,019,410.40
	2.892852%	25,997,368.11

